January 2021
Howard County, MD

## Sold Summary

|  | Jan 2021 | Jan 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 143,340,156$ | $\$ 123,313,157$ | $16.24 \%$ |
| Avg Sold Price | $\$ 520,187$ | $\$ 470,416$ | $10.58 \%$ |
| Median Sold Price | $\$ 445,000$ | $\$ 410,000$ | $8.54 \%$ |
| Units Sold | 276 | 261 | $5.75 \%$ |
| Avg Days on Market | 23 | 51 | $-54.90 \%$ |
| Avg List Price for Solds | $\$ 521,236$ | $\$ 474,281$ | $9.90 \%$ |
| Avg SP to OLP Ratio | $99.8 \%$ | $97.5 \%$ | $2.36 \%$ |
| Ratio of Avg SP to Avg OLP | $99.3 \%$ | $97.4 \%$ | $2.03 \%$ |
| Attached Avg Sold Price | $\$ 343,249$ | $\$ 341,343$ | $0.56 \%$ |
| Detached Avg Sold Price | $\$ 683,514$ | $\$ 593,666$ | $15.13 \%$ |
| Attached Units Sold | 132 | 127 | $3.94 \%$ |
| Detached Units Sold | 144 | 134 | $7.46 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2021 | Jan 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 225 | 483 | $-53.42 \%$ |
| New Listings | 302 | 329 | $-8.21 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 308 | 291 | $5.84 \%$ |
| All Pendings | 439 | 429 | $2.33 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 29 |
| Conventional | 197 |
| FHA | 15 |
| Other | 6 |
| Owner | 0 |
| VA | 28 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 140 |
| 11 to 20 | 32 |
| 21 to 30 | 28 |
| 31 to 60 | 32 |
| 61 to 90 | 19 |
| 91 to 120 | 9 |
| 121 to 180 | 2 |
| 181 to 360 | 7 |
| 361 to 720 | 0 |
| $721+$ | 2 |

## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 1 | 2 |
| \$150K to \$199,999 | 0 | 1 | 1 | 0 | 1 | 0 | 7 | 0 | 0 | 8 |
| \$200K to \$299,999 | 1 | 1 | 0 | 10 | 0 | 2 | 14 | 2 | 0 | 8 |
| \$300K to \$399,999 | 0 | 3 | 11 | 26 | 6 | 12 | 17 | 12 | 16 | 6 |
| \$400K to \$499,999 | 0 | 0 | 10 | 9 | 13 | 3 | 11 | 13 | 9 | 4 |
| \$500K to \$599,999 | 0 | 0 | 2 | 3 | 22 | 1 | 1 | 15 | 4 | 1 |
| \$600K to \$799,999 | 0 | 0 | 2 | 2 | 40 | 3 | 0 | 38 | 4 | 2 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 19 | 0 | 0 | 38 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 37 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| Total | 1 | 5 | 27 | 50 | 116 | 21 | 56 | 159 | 35 | 31 |
| Avg Sold Price | \$245,000 | \$276,980 | \$437,264 | \$375,196 | \$745,142 | \$410,278 | \$295,507 |  |  |  |
| Prev Year - Avg Sold Price | \$250,000 | \$278,377 | \$370,154 | \$382,193 | \$646,518 | \$395, 194 | \$292,441 |  |  |  |
| Avg Sold \% Change | -2.00\% | -0.50\% | 18.13\% | -1.83\% | 15.25\% | 3.82\% | 1.05\% |  |  |  |
| Prev Year - \# of Solds | 1 | 9 | 24 | 50 | 109 | 18 | 50 |  |  |  |

