



2026-2027  
**PARTNER  
WITH  
US.**

**Flagstaff Ski Club, Inc. dba Flagstaff Ski & Snowboard Team** is a registered 501(c)(3) nonprofit and proud recipient of U.S. Ski & Snowboard's Bronze Podium Certification.

FSST is Arizona's only competitive junior alpine program—serving nearly 180 athletes each season across alpine race, intro to race, all-mountain ski, and snowboard disciplines. Based at Arizona Snowbowl in Flagstaff, we develop young athletes not just as competitors, but as confident, resilient young people.

Your sponsorship puts your brand alongside a passionate, values-driven mountain community—on the slopes, on the mountain, and in the homes of families across northern Arizona.

We offer four partnership levels designed to fit a range of investment goals and community commitments.



**FLAGSTAFF SKI &  
SNOWBOARD TEAM**  
• CELEBRATING 59 YEARS •

**TOGETHER, WE'RE BUILDING MORE THAN ATHLETES. WE'RE BUILDING THE NEXT  
GENERATION OF LEADERS, MENTORS, AND MOUNTAIN-LOVING HUMANS.**



**PLATINUM LEVEL  
LEAD THE WAY IN COMMUNITY IMPACT**

Platinum Sponsorship is our highest level of partnership—exclusive, visible, and built for organizations that want to go beyond a logo. As a Platinum Partner, your brand is woven into the fabric of our team: on our athletes, on the mountain, and in our community throughout the season and across three years.

**\$10,000 EACH FISCAL YEAR 3 + SEASONS**

Platinum Level benefits include:

- **Apparel Branding** – Large logos on coach & athlete jackets, hoodies, t-shirts, and other items (sweatshirts ordered early November)
- **Team Jacket & Hats** – One official team jacket and two team hats for your business
- **Coach & Athlete Jacket Logos** – Prominent logo placement on all team jackets
- **Website Placement** – Premium logo placement with live links
- **On-Mountain Recognition** –
  - Top-tier signage on our team Sponsorboard located adjacent to the Arizona Gondola
  - Individualized **LOGO FLAG** placed outside team pop fence at Arizona Snowbowl each team weekend at one of the most high-traffic areas on the mountain
- **Social Media Promotion** – Weeklong paid ad campaign for special post. + mentions throughout the season.
- **Letterhead Branding** – Logo featured on all FSST digital and printed correspondence
- **PA Announcements** – Recognition during all races and public events
- **Email Newsletter Recognition** – Highlighted in regular team updates
- **VIP Invitations** – Priority access to races, events, and team functions
- **Partner Award** – Custom art piece & care package in appreciation
- **Private Lesson** – One-on-one coaching session with a professional FSST ski or snowboard coach
- **End-of-Season Branding Report** – Comprehensive recap of impressions and brand exposure

Our next opportunity for Platinum Sponsorship will be in the 2026–2027 season. Please reach out if you'd like to be included in this exclusive partnership opportunity.

**Three-year commitment required. \$10,000 per fiscal year.**





**SUMMIT**  
COMMUNITY PARTNER  
**A TRUE AND TRUSTED  
PARTNER IN THE HEART OF THE  
MOUNTAIN COMMUNITY.**

**SUMMIT BENEFITS INCLUDE**

Summit Sponsors are the backbone of FSST's community presence. Your investment directly supports athlete development, training access, and program operations—while putting your brand in front of a passionate, active audience all season long.

- **Apparel Branding** – Large logo on team hoodies
- **On-Mountain Recognition:**
  - Middle-tier placement on the Sponsorboard adjacent to the Arizona Gondola
  - A **LOGO FLAG** displayed at high-traffic mountain locations during events and alternating race weekends
- **Social Media Promotion** – Weeklong paid ad campaign each season, plus seasonal mentions
- **Letterhead Branding** – Logo on all FSST digital and printed correspondence
- **Website Placement** – Premium logo placement with live link
- **PA Announcements** – Name recognized at all races and events
- **Newsletter Recognition** – Highlighted in team-wide & public email communications
- **Invitations** – Special access to races, events, and team functions
- **Partner Award** – Custom art piece presented in appreciation
- **End-of-Season Report** – Summary of seasonal branding activity and audience impressions

**\$6,000 PER FISCAL YR.**



**RIDGELINE**  
SUPPORTING SPONSOR  
**JOIN A PROUD NETWORK OF  
SUPPORTERS KEEPING ARIZONA'S  
MOUNTAIN ATHLETES MOVING.**

**RIDGELINE BENEFITS INCLUDE**

As a Ridgeline Sponsor, your contribution provides essential program support while offering meaningful visibility for your brand among our athletes, families, and the broader Flagstaff community.

- **Website Placement** – Name listed on [flagstaffskiclub.org](http://flagstaffskiclub.org)
- **PA Announcements** – Inclusion on a group thank-you banner displayed at Arizona Snowbowl races
- **Social Media** – One dedicated thank-you post during the season
- **Invitations** – Access to all team races, events, and community functions

**\$1,000 PER FISCAL YR.**



**BASECAMP**  
COMMUNITY SUPPORTER  
**GOOD VIBES. ALL SEASON LONG**

**RIDGELINE BENEFITS INCLUDE**

Every great climb starts at the basecamp. A Basecamp gift—at any level—connects you to one of the most established and successful junior ski and snowboard programs in the United States. You'll receive a year's worth of good karma and our sincere gratitude.

- **Website Placement** – Name listed on [flagstaffskiclub.org](http://flagstaffskiclub.org)

**ANY AMOUNT**



## PARTNERSHIP LEVELS AT A GLANCE



### PLATINUM ~ \$10,000 / YEAR

- 3-YEAR COMMITMENT — EXCLUSIVE, PREMIER PARTNERSHIP

### SUMMIT ~ \$6,000 / YEAR

- HIGH-VISIBILITY COMMUNITY PARTNER

### RIDGELINE ~ \$1,000 / YEAR

- PROUD SUPPORTER OF ARIZONA'S MOUNTAIN ATHLETES

### BASECAMP ~ ANY AMOUNT

- GOOD KARMA, GUARANTEED



↑ Sponsorboard located at Arizona Snowbowl, with an average of 4,000–6,000 skier visits per weekend day and 1,000–3,000 on weekdays during peak season, totaling over 200,000 annual visitors. Positioned in a high-traffic area, the sponsorboard receives visibility from tens of thousands of passers-by each season, including families, athletes, tourists, and local outdoor enthusiasts.



← **Sweatshirts ordered November.**  
Design, style and color may vary



Letterhead mockup ↓



For any questions and to get involved today, please contact us at: [director@flagstaffskiclub.org](mailto:director@flagstaffskiclub.org)  
■ 928-773-9707 ■ [flagstaffskiclub.org](http://flagstaffskiclub.org)

## ANNUAL SPONSORSHIP LEVEL 2026-2027

Flagstaff Ski Club, Inc. dba Flagstaff Ski & Snowboard Team 501(c)(3) 86-0662302

Name/Company \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Contact Person \_\_\_\_\_ Title \_\_\_\_\_

E-mail \_\_\_\_\_

Phone \_\_\_\_\_

Website \_\_\_\_\_

### PLEASE SELECT LEVEL OF SPONSORSHIP:

- PLATINUM LEVEL (3-year commitment)
- SUMMIT \$6,000 per fiscal year
- RIDGELINE \$1,000 per fiscal year
- BASECAMP \$Any Amount

Sponsorship Amount \_\_\_\_\_

### SPONSORSHIP VIA:

- Enclosed Check
- Invoice required to process payment
- Credit Card

Card Number \_\_\_\_\_

Expiration Date MM/DD/YYYY \_\_\_\_\_

Billing Zip Code \_\_\_\_\_ Security Code \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Date MM/DD/YYYY \_\_\_\_\_

**PLEASE SEND THIS AGREEMENT TO:**  
**FLAGSTAFF SKI & SNOWBOARD TEAM**  
2 SOUTH BEAVER STREET, SUITE 118  
FLAGSTAFF, AZ 86001  
928-773-9707  
[director@FlagstaffSkiClub.org](mailto:director@FlagstaffSkiClub.org)

[Click here](#) or scan the QR code for more details and information on Sponsorships!

