

### Prepare your team for fast growth

Before embarking on a new strategy, take time to understand your team's readiness, and to prepare yourselves for high performance.

- •Predictable, scientifically researched concepts can explain how your team will perform under pressure
- •Identify factors that cause poor traction and weak execution
- •Manage disunity and disagreement with constructive focus
- •Create a shared way of discussing the factors that drive growth
- •Connect your team with the Company's goals

# Quickly create high-performance, goal-focused teams.

Use your next strategy meeting to trigger the conversations you need to have that supercharge performance and bring your company to the growth-curve more quickly. Let us help you to generate hard-core focused data to zero in on the issues that really make a difference to the execution power of your team.

•Insight-driven team-build. Less guesswork, more precision. High performing teams consistently get certain things right before execution can happen.

•Enables focused discussions. The dimensions are predictable and measurable. Knowing how you match each other, and how far apart, helps determine how you pull together as a team.

•Professional consulting. Includes 2-hour discussion with expert consultant on your results, as you plan your approach for your strategy discussions.

#### **Global contacts**



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#### What?

#### The Morg&Co Execution & Performance System TM

Our survey brings structured insights that help you and your team to chart a path towards high performance. Learn how our simple frameworks enable powerful teamwork and leadership that unlocks fast-paced growth for your expanding Company.

Explore these three areas in critical depth:

#### The Plan



Is your team prioritizing the right activities to drive performance? Is their strategic thinking grounded in market rigour and the internal barriers to growth? Are their plans clear and well resourced, or so hazy that holding each other accountable is almost impossible?

#### The Team



Does your team habitually hold meetings with explicit agendas and execution at their heart, based on solid facts and details with clear decisions, or does wishful thinking and gut-feel weaken concrete progress? And as the Company grows, how are they working to keep pace with the stretch of future managerial challenges?

### The Organization

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Do they have enough people with the skills to deliver todays objectives? Are they building layers of management for future roles and helping both organization structure and culture to keep pace with rapid expansion? Or are they paying the price of confused roles and bottlenecks?

# Our approach rapidly delivers insights you need to align your executive team and prepare to deliver fast-paced growth and transformational execution.



Use our diagnostic to focus your team's

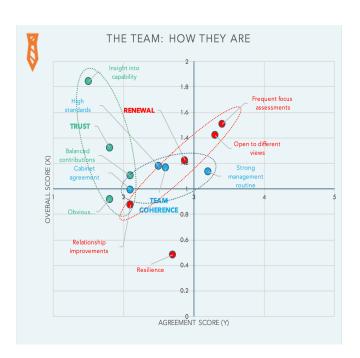
attention will give the maximum gain.

attention on the issues that drive true high

performance. Find out what team really thinks

about the road ahead and learn where focused

See execution strengths and weaknesses at a glance and prioritise your strategy discussions.



# How do differing views influence team execution?

Help your team members to understand how their point of view differs from others on the team. Fnable them to discuss roadblocks and opportunities that help your team move forward at full power.

Help individual members explore how their views differ from the main view and bring reasons into discussion.





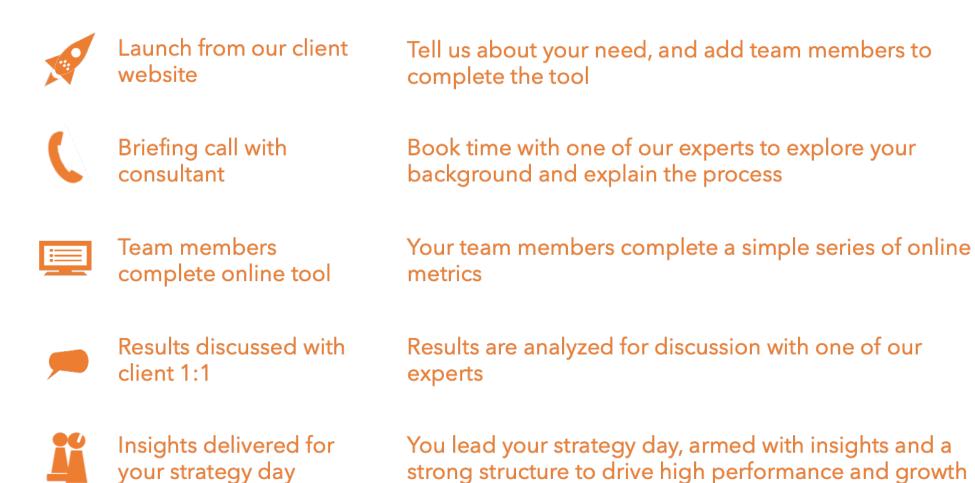
# Chart a course to powerful one-team alignment

Learn how patterns of openness and support across your leadership team are affecting execution. Use insights to understand diverse viewpoints and create unity around vital priorities that lead the Company to high performance.

Investigate diverging levels of commitment around dimensions that enable high performance.



## Follow a simple path to uncover qualified insights:



Contact us for a free consultation at <u>james@morgand.co</u>, or via our website www.morgand.co

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Morg&Co combines the very best of strategic consulting and executive assessment to address real managerial factors that drive strong execution and high performance.

By consistently tying the behavioural and leadership challenge to the realities of the growing Company, we help executives and their teams to contribute to longterm value creation and high performance - at speed. Morg&Co is a specialist advisory firm that helps owners of fast-growth and turnaround Companies to achieve rapid results through focused leadership. It is a registered company in England & Wales no. 14648381. It is operationally headquartered in Dusseldorf, Germany, and works worldwide with a range of Private Equity company portfolios and large commercial organisations.