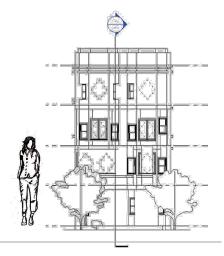
# KATIE E JANSEN

# Interior Architecture & Design



# CONTACT

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# OBJECTIVE

Master of Fine Arts student in Interior Architecture & Design program at the Academy of Art University (CIDA-certified program). Flexible and available for full-time, part-time, internship or contract roles, leveraging advanced design training, academic projects, and a strong background in business development, digital design, and client relationships to drive innovation and growth within the architecture and interior design industry.

# EXPERIENCE

# **KBCO DESIGN - ORLANDO, FL**

## Executive Administrative Assistant | Dec 2022 - Jul 2023

Managed PR and marketing for interior design projects, including Universal Studios, Lowe's Hotel, and restaurants. Streamlined workflows, coordinated vendors, and enhanced engagement through social media campaigns.

# GIRL SCOUTS OF THE DESERT SOUTHWEST - NM

Director Board Member | 10/24 - Present

Volunteer board role advising on strategic initiatives to enhance program spaces, community engagement, and functional design for youth-focused environments.

#### **OSTEEN MEDIA GROUP - LAS CRUCES, NM**

Director of New Business Development | 09/23 - 08/24

Developed marketing strategies highlighting environmental branding and spatial storytelling to improve client engagement and growth.

# **DIRECT SOURCE WEALTH - PUERTO RICO**

Investor Relations Director | 02/24 - 06/24

Raised \$3M for real estate projects, showcasing architectural concepts and spatial planning to high-net-worth investors.

# THE FUND (OLD REPUBLIC TITLE COMPANY) – ORLANDO, FL

Regional Sales Manager | 10/21 - 07/22

Directed sales strategies and team training, focusing on project efficiency, client satisfaction, and innovative spatial solutions in real estate.

# **DIAMOND CAPITAL ADVISORS**

Director of Investment Banking | 10/17 - 10/20

Led strategic planning and relationship management for commercial real estate and sell-side, buy-side and capital raising projects, closing \$100M+ in deals

# **EDUCATION**

#### MASTER OF FINE ARTS, INTERIOR ARCHITECTURE AND DESIGN

Academy of Art University, San Francisco, CA (CIDA Certified Program) | Grad Est. Spring 2027

#### **BACHELOR OF ARTS, BEHAVIORAL SCIENCE & LAW**

University of Wisconsin-Madison - Madison, WI

#### **REAL ESTATE FINANCE & INVESTMENT**

University of Southern California (UCLA) - Los Angeles, CA

# DESIGN PROJECTS

#### LONE OAK SPA MASTER BATH DESIGN

Conceptualized a serene spa retreat featuring sustainable materials and universal design elements.

## COAST CAFÉ AND BAKERY RESTAURANT DESIGN

Developed floor plans, lighting schemes, and furniture layouts tailored to client vision and sustainability objectives.

#### LITTLE RIVER MEDICAL CENTER DESIGN

Created schematic designs and presentation boards with integrated blueprints, hand sketches, and renderings.

#### **UNIVERSITY AUDITORIUM REDESIGN**

Delivered digital imaging and detailed design documentation to enhance acoustics and seating efficiency.

#### FIREPLACE SURROUND DESIGN

Designed a custom fireplace surround emphasizing minimalist aesthetics and material harmony.

#### **EL PASO MUSEUM OF MODERN ART**

Contributed to the redesign of a historic space into a modern art gallery, integrating lighting, spatial flow, and preservation techniques.

# LEE CAPITAL FAMILY OFFICE MULTIFAMILY BUILDING DESIGN

Modeled a multifamily residential building in Revit, utilizing the Render plugin for photorealistic visualizations and delivering comprehensive BIM plans focused on sustainability.

# SKILLS

# **TECHNICAL SKILLS**

- Design Software: Revit, SketchUp, Enscape, V-Ray, Adobe Creative Suite (Photoshop, Illustrator, InDesign), Ai Rendering, RoomSketcher
- Building Information Modeling (BIM): Revit, Dynamo Ai, SmartDraw, Rayon.
- Visualization & Rendering: 3D Rendering, Digital and Hand Drafting, Model Making, Concept Presentation.
- **Technology Tools**: Adobe Firefly Ai, Interior Ai, Houzz Pro, Canva Ai, PromeAi, ChatGPT Pro.

# **DESIGN SKILLS**

- Specializations: Hospitality, Healthcare, Residential, Retail, Universal Design, Historical Preservation & Restoration.
- Core Competencies: Space Planning, Material & Finishes, Lighting Design, FF&E Specification, Sustainable Design, ADA Compliance.
- Concept Development: Gestalt Design, Color Theory, Construction Documentation, Trend Analysis, Post-Occupancy Evaluations.

#### **PROJECT MANAGEMENT**

- Client Relationship Management, Vendor & Contractor Coordination, Budgeting & Cost Estimation.
- Project Scheduling, Quality Assurance, Time Management, Proposal Writing & RFPs.

## **RESEARCH & ANALYTICAL SKILLS**

- Site Analysis, Sustainability Assessments, Building Codes & Regulations.
- Data Mining for Client Development, Market Research, Post-Occupancy Evaluations.

# **MARKETING & BUSINESS DEVELOPMENT**

- Branding, Logo Design, Social Media Strategy, Digital Marketing, Event Management.
- Website Development (Squarespace, GoDaddy, WordPress) and Content Management.
- CRM Implementation & Management (HubSpot, Microsoft Dynamics 365).