



# **SALESPERSON COURSE**

## DAYTIME CLASS: MONDAY – FRIDAY 8:30 AM – 4:00PM (2 Weeks)

- January 7<sup>th</sup> thru January 18th
- January 21 thru February 1st
- February 18th thru March 1st
- March 11 thru March 22
- April 4 thru April 15
- May 6<sup>th</sup> thru May 17<sup>th</sup>
- June 3<sup>rd</sup> thru June 14<sup>th</sup>
- July 8<sup>th</sup> thru July 19<sup>th</sup>
- Aug 12 thru Aug 23<sup>rd</sup>
- Sep 9th thru Sep 20th
- Oct 14th thru Oct 25th

### SATURDAY CLASS 8:30 AM TO 4:00 PM (10 Weeks)

- March 23<sup>rd</sup> thru June 8<sup>th</sup> (\*No Class Apr 20,27 & May 25)
- Sep 7<sup>th</sup> thru Nov 8<sup>th</sup>

#### EVENING CLASS MON, THURS 5:30PM – 9:00PM (10 Weeks)

Scheduled upon request – Class size of 3 or more is required.

### \*BROKER COURSE:

Ethics & Agency – 30 hours; Office Management – 30 hours General Course – 90 hours

Contact Director for Broker Schedule

Broker course is also given to those who qualify & want to become instructors.

NOTE: FLEXIBLE SCHEDULES AVAILABLE. PLEASE CONTACT DIRECTOR.