

Sanjay Duggal

Franchise & Retail Advisory Certified Coach & Trainer Conference Speaker **Executive Management** Financial Analysis F&B Operations Media Columnist **Business Strategist**

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If I were looking for a consultant or executive to advise me on a new market or how to break in, Sanjay would be my first choice

-Nancy Charles-Parker, former commercial counselor at the US Embassies in Saudi Arabia, UAE & Kuwait

Writer for:















Business Education









Bio

Business & Franchising Specialist with 30+ years experience in Senior Organizational Management, Strategic Planning & Turnkey Projects in Five Star Hotels, Industrial Catering, Hyper Markets, Family Entertainment, Premium Confectionery, Casual Dining, Retail and other service businesses. Has managed an annual turnover of AED 100 Million with teams of up to 600 members.

First-hand Business experience in 13 countries and extensive engagement in the world of franchising. Delivers franchising advisory to corporates and private equity firms and coaches & trains throughout the Middle East































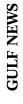
SANJAY DUGGAL B≺ SOME BUSINESS ARTICLES





FRANCHISING WORLD.

















Breaking through the sea of negativity in business























anjay Duggal shows why in the franchising landscape of the United Aral mirates, brand replication needs to be handled with care



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The dos and don'ts of expanding to the UAE The state of the could have been could have be



