

# LEAD SHEET

YOUR HBS IS: \_\_\_\_\_ EMAIL: \_\_\_\_\_

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

Cell: \_\_\_\_\_ Yearly Income: \_\_\_\_\_

Email: \_\_\_\_\_

## WHICH ONLINE COURSE ARE YOU INTERESTED IN?

You can only enroll in 1 course with the Star Program

- |  |   |
|--|---|
| <input type="checkbox"/> Homebuyer 2.0                               | <input type="checkbox"/> Math Course (coming soon)          |
| <input type="checkbox"/> Real Estate Investor Training (coming soon) | <input type="checkbox"/> Landlord Leasing Kit (coming soon) |
| <input type="checkbox"/> Landlord Training (coming soon)             | <input type="checkbox"/> None                               |

## WHEN ARE YOU READY TO BUY A PROPERTY?

- 1-30 Days
- 31-60 Days
- 61-90 Days
- More Than 90 Days

## WHAT TYPE OF PROPERTY WILL YOU BE BUYING?

- Condo
- Townhome
- Single-Family Property
- Multi-Family Property

## HOW IS YOUR CREDIT?

Having good credit makes it easier for you to secure financing.

- Excellent (800-850)
- Very Good (740-799)
- Good (670-739)
- Fair (620-669)
- Poor (580-619)

## WHICH SERVICES WILL YOU NEED?

These are the services that are typically needed during the homebuying process.

- Financing
- Licensed Real Estate Agent
- Insurance Policy To Insure The Property

## PLEASE CHECK WHICH OF THE FOLLOWING APPLIES TO YOU

- |  |   |
|--|---|
| <input type="checkbox"/> Full-Time W-2 Employee                      | <input type="checkbox"/> Unemployed                               |
| <input type="checkbox"/> Part-Time W-2 Employee                      | <input type="checkbox"/> Retired                                  |
| <input type="checkbox"/> Self-Employed                               | <input type="checkbox"/> Disabled (Social Security Income)        |
| <input type="checkbox"/> I Currently Own A Home                      | <input type="checkbox"/> Foreclosure Within The Last 4 Years      |
| <input type="checkbox"/> I Currently Rent                            | <input type="checkbox"/> Short Sale Within The Last 4 Years       |
| <input type="checkbox"/> I am Very Interested In Becoming A Landlord | <input type="checkbox"/> I Want To Be Pre-Approved For A Mortgage |
| <input type="checkbox"/> I Am Currently A Landlord                   | <input type="checkbox"/> I Already Have A Real Estate Agent       |
| <input type="checkbox"/> I Want To Become A Real Estate Investor     | <input type="checkbox"/> I Don't Have Any Savings For A Home      |
| <input type="checkbox"/> Bankruptcy Within Last 4 Years              | <input type="checkbox"/> I Have Savings For My Downpayment        |

CRIM Academy simplifies the homebuying process by serving as a **one-stop shop for homebuyers**. We have access to qualified real estate agents who can help you with finding a property to buy. We are able to submit your information to a recognized and trusted lender for the purpose of getting you pre-approved for a mortgage loan. Please indicate below if you wish to work with our preferred lender and/or our preferred real estate agents. **Please know that there is no obligation for you to use our preferred lender or real estate agents if you feel they are not the best option for you. We encourage you to select the option that best aligns with your needs. Should you decide not to use our preferred lender, you can still enroll in our online courses, however, you will be required to pay the full price for the course prior to being enrolled in the course.**

To qualify for free enrollment in **one** of our online programs, you are required to use our **preferred lender**. By choosing our recommended lender, you will become eligible for free enrollment in a single online course upon the successful **closing of your mortgage loan**. In the case of a refinance, the loan has to be funded and the right of rescission has to have passed. By selecting yes, you agree for us to forward this **Lead Sheet** directly to our preferred lender and or, our preferred real estate broker/agent. You understand and agree for them to contact you directly on the number/email you have provided on this lead sheet. You understand that they will contact you for the purpose of (1) pre-approving or pre-qualifying you for a mortgage loan; (2) helping you to find a home to buy by serving as your real estate agent.

- |   |   |
|---|---|
| <input type="checkbox"/> Yes, I wish to use your preferred lender                   | <input type="checkbox"/> No, I do not wish to use your preferred lender                   |
| <input type="checkbox"/> Yes, I wish to use your preferred real estate office/agent | <input type="checkbox"/> No, I do not wish to use your preferred real estate office/agent |

---

**Your Signature**

---

**Date**

# INSTRUCTIONS

- Please print and fill out the **Lead Sheet** and email it back to the Homebuyer Specialist that you are currently working with at CRIM Academy. Please return both pages of the Lead Sheet within **3 days of receipt** if you wish to move forward to the next step.
- If you do not have a scanner, you can simply use your phone to take a picture of the completed paperwork, attach it and send it with your email to your Homebuyer Specialist. **If you were not working with a Homebuyer Specialist from CRIM Academy, we will assign one to you if you are eligible to enroll in our Star Program.**
- Once your Homebuyer Specialist has reviewed the paperwork (Lead Sheet) they will contact you **within 5 business days** to let you know if you qualify to move forward to the next step in our process. Should you wish to speak with your Homebuyer Specialist prior to this timeline, feel free to reach out to them by email.
- The next step in our process for **qualified candidates** is to work with our preferred lender if you have elected to be pre-approved/pre-qualified by them. If you elected to work with our preferred real estate brokers/agents, that will also be the next steps for **qualified candidates.**

**IF YOU WERE WORKING WITH A HOMEBUYER SPECIALIST, PLEASE RETURN YOUR COMPLETED PAPERWORK DIRECTLY TO THEM.**

**IF YOU WERE NOT WORKING WITH A HOMEBUYER SPECIALIST, PLEASE SEND YOUR COMPLETED PAPERWORK TO: [INFO@CRIMACADEMY.COM](mailto:INFO@CRIMACADEMY.COM)**

**Final Page**