

**INDEPENDENT  
CONSULTANT FOR A  
BESPOKE,  
KNOWLEDGEABLE  
SERVICE**

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**Solar Market  
Consultant**



## ABOUT YOU

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When you embark on a new project, you need to validate your hypothesis and confirm each decision as you move forward.

Whether you are replicating a proven success in a new market, responding to a new market opportunity, or re-establishing your competitive position, you will always encounter unknowns.

You want to progress through your project knowing that you are making the right decisions and achieving your goals.

## MY CONSULTING

I work in the following areas:

- Business strategy and business models
- Project finance and financial analysis
- Due diligence
- Market intelligence
- Research of regulatory framework, policies, system of incentives and programs in selected markets

Work with me as you put your project into action, through:

- joint analysis of your decisions
- step by step reviews of actions taken and outcomes achieved
- continuous strategic assessments of your plan

## How it Works

My consulting is an interactive and collaborative process: we start with a kick-off call to prioritize the needs and the course of action.

We follow this with scheduled virtual meetings to perform joint analysis and strategic assessments of your progress: we identify knowledge gaps and work together through the execution of the plan.

You will receive meeting summaries with action points, including the knowledge gaps to be addressed or the areas of the project to be reviewed, setting up the agenda for future meetings, and shaping the work needed between meetings

