



DUNS: 10-235-2973



FLAIRSOFT'S SERVICES

Flairsoft, established in 2001, is headquartered in Columbus, Ohio with offices in Baltimore, MD, Lansing, MI, Oklahoma City, OK, Salem, OR and Warner Robins, GA. Using government and industry knowledge, Flairsoft successfully serves various state, federal and Fortune 500 companies in implementing business process management and enterprise solutions, which enables its customers to acquire innovative business capabilities that optimize operational performance, while reducing overall life cycle costs.

Flairsoft is pre-qualified second time for Deliverable Based IT Services (DBITS) Ohio, in addition to data analytics services. Flairsoft is also pre-qualified State of Oklahoma DBITS.

WHY FLAIRSOFT IS RIGHT FOR YOU !

- Mission focused and dedicated
- Agile and flexible - Prompt response to client needs
- Significant cost savings due to low overhead
- Proven track record in delivering complex, large scale IT solutions
- Ability to work with leading edge technologies as well as legacy systems
- In depth understanding of state, federal, private and public sectors with dedicated, reliable, and high-quality consulting and support services
- Expertise in eGovernment, enterprise architecture and business process management

NAICS Codes:

541511, 541512, 541513, 541519, 541360, 541430, 541618, 541990, 518210

UNSPSC Codes:

43230000, 43233500, 81110000, 81111600, 81111700, 81112300, 81160000

FLAIRSOFT'S SERVICES

APPLICATION DEVELOPMENT AND SUPPORT

Proven track record in delivering high value systems with focus on software solutions using Oracle, Web Services, Java, .NET, ERP, GIS and XML technologies.

- COTS and ERP Customization, Maintenance and Support & Services
- GIS, Mobile, UI/UX Development and Robotic Process Automation (RPA)
- Cyber Security, AI & Machine Learning
- Cloud Architecture & Migration Services (AWS, Azure and Google Cloud Platform)
- Scaled Agile Framework (SAFe), Enterprise Continuous Delivery (ECD) and DevOps

ADVISORY AND ASSISTANCE SERVICES

Includes business and IT strategy plans, as well as strategic and tactical implementation services, including performance assessment

- Information assurance and data quality
- Enterprise architectures
- Strategic technology planning, IT governance and deployment configuration and data management

INDEPENDENT VERIFICATION AND VALIDATION (IV&V) AND QUALITY ASSURANCE

Contract compliance by reviewing, analyzing, and testing project artifacts to determine if deliverables meet business functional, technical, quality, and performance requirements

- Establishing bidirectional traceability of user requirements from requirements elicitation through design, development, and deployment

ARTIFICIAL INTELLIGENCE: ROBOTICS PROCESS AUTOMATION AND CHATBOTS

Making use of Artificial Intelligence (AI) and Robotic Process Automation (RPA), chatbots, Flairsoft allow businesses to offer an immediate, natural, an intuitive response to common customer problems and questions.

ENTERPRISE PROGRAM MANAGEMENT

Program Management practice designed to assist in risk management and to ensure successful implementation of IT investments.

- Project Management - Processes and Tools

- Earned Value Management (EVM)
- Staff and PMO Training
- Performance-Based Contracting
- Agile and PMBOK

BUSINESS INTELLIGENCE AND DATA ANALYTICS

- Architectural design, extraction, transformation, loading of data sources
- Prototype development, data cleansing, data mart development and Support
- Business warehouse on HANA migration and reporting, analytics development
- Data warehouse, data migration, data scrubbing, integration with data mining, and integration with business intelligence tools and/or systems
- Business suite on HANA SAP - SRM, SCM, CRM, & ECC migration projects

VALUE ADDED STAFFING

Flairsoft is registered to provide staffing solutions to the State of Ohio, Utah, New York State, Michigan, Mississippi, Atlanta (GA), Hartford (Connecticut) and Colorado. We pride ourselves on hiring the very best talent, utilizing our industry expertise, and offering value added staffing services on a contractual basis for specialized non-IT needs as well.

HARDWARE & SOFTWARE LICENSE RESELLER

Authorized MBE vendor for the State of Ohio to sell third-party hardware and software.

DISASTER RECOVERY AND BUSINESS CONTINUITY

We embark on a journey to make our business continuity program more meaningful to your agency. Successful IT disaster recovery is about building a good foundation for business resilience. This involves planning, preparing, and implementing solid IT management practices. If you want to enable resilient, available, and recoverable IT services that meet your business continuity requirements, Flairsoft can provide consulting services help your agency. We can coordinate Business Continuity planning activities with internal and external users, define recovery time and recovery point objectives and evaluate disaster recovery plan from beginning to end.

BUSINESS PROCESS MANAGEMENT FRAMEWORK

Our flagship intellectual property product, Flairdocs offers an end-to-end, paperless business process and workflow automation solution for government agencies and interfacing organizations focused on case management, time management, acquisition, contract management, property rights management and enterprise permitting management. Flairdocs is included on the list of 50 Best Facility Management Software Tools.

MBE/LDBE CERTIFICATIONS

- State of Ohio
- New York State
- Ohio Turnpike and Infrastructure Commission
- State of Oregon
- The Port Authority of New York & New Jersey
- State of Illinois Central Management Services
- Supplier Clearinghouse - California
- California Public Utilities Commission
- National Minority Supplier Development Council

DBE/SBE CERTIFICATIONS

- Colorado DOT
- Delaware DOT
- New York State DOT
- California DOT
- State of Oregon
- State of Pennsylvania
- Washington State Office of Minority & Women's Business Enterprises
- Ohio Unified Certification Program
- Utah Unified Certification Program
- Idaho Transportation Department
- Indiana DOT
- West Virginia DOT
- Georgia DOT

- LA Metro
- Texas DOT
- Oklahoma DOT
- Vermont DOT
- Michigan DOT
- Nevada DOT
- Florida DOT
- Montana DOT
- Chicago Transit Authority
- California Unified Certification Program
- Metropolitan Water District of Southern California





STATE AND LOCAL IT SERVICES

State of Ohio

- Maintenance and support for Medicaid, child welfare, mental health and transportation programs

State of Michigan and State of West Virginia

- Maintenance and support for child welfare program

State of Oregon

- Flairdocs implementation- Right of Way acquisition and environment
- Flairdocs implementation - Integrated Collaboration and Environmental Review Tool (iCERT)

State of New York

- Flairdocs implementation- Right of Way acquisition and permitting

State of Nevada

- Flairdocs implementation- Permitting and Right of Way solution

State of California

- Flairdocs implementation- Right of Way acquisition

FEDERAL

- Air Force Research Laboratory
- DoD High Performance Computing
- Air Force LCMC
- US Special Operations Command
- US Department of Transportation
- Leidos

COMMERCIAL

- American Electric Power
- Williams Companies
- TRC Companies Inc.
- Antero Midstream
- Willbros Group
- ATCO Electric
- Medallion Midstream
- Clark Land Resources
- Summit Midstream
- Los Angeles County MTA
- Ameren Corporation
- Emerald Energy and Exploration
- Enbridge Inc.
- Sound Transit
- MDM
- Railpros
- Atwell
- Las Vegas Valley Water District
- Boardwalk Pipelines
- Caltrans

KEY PROJECTS

State of Ohio

Flairsoft has been successfully delivering fixed cost projects and technology consulting services to the State of Ohio for more than 16 years. These services include building an IT strategic plan and IT governance framework, application development and implementation projects, and development of both a real-time reporting data warehouse and a proof of concept for a data warehouse. In addition, Flairsoft has extensive experience in supporting major government programs such as Medicaid and child welfare (SACWIS, MITS, MMIS, SETS) for Health and Human Services departments.

State of Michigan

Large project team providing long-term maintenance and support for the Michigan Department of Health and Human Services (MDHHS) Statewide Automated Child Welfare Information System (MiSACWIS), through the Department of Technology Management and Budget.

State of Oregon

Successfully deployed a web-based business process management system with our Flairdocs™ Enterprise Version for the Oregon Department of Transportation (ODOT). Flairsoft was contracted to streamline and automate ROW acquisition processes, electronically capture and manage ROW content, and replace the home-built ROW Acquisition.

State of New York

Flairsoft was awarded the development and delivery of a comprehensive statewide and standardized system for the application and processing of highway work permits for the New York State Department of Transportation using our cutting-edge COTS software solution, Flairdocs™. The system includes an outward facing web-based application and workflow management system, among many other features and capabilities enabling a modernized, efficient paper-less process.

State of West Virginia

Support and maintenance of the West Virginia Department of Health and Human Resources WVDHHR) and the Statewide Automated Child Welfare Information System (WV SACWIS).

Flairsoft Intellectual Property and Flairdocs™ Implementation

Deployed Flairdocs™, Flairsoft's intellectual property solution, which is a business process management framework for document management. It is a fully web enabled and scalable solution that automates document approval and workflow. Includes a rules engine for complex document generation and supports mobile/GIS and electronic recording. Deployments include American Electric Power, Williams Companies, Transportation Research Board, Atco Electric, Antero Midstream, Clark Land Resources, Duke Energy, Las Vegas Valley Water District, Summit Midstream, Willbros Group, TRC Companies, Inc., New York Department of Transportation, and Oregon Department of Transportation. Upon full deployment, Flairsoft provides 24x7 maintenance and support services to our clients.

Consulting Partners

**Capgemini | CGI | Conduent | CSG | Deloitte Consulting | Booz Allen Hamilton
Lockheed Martin | Leidos | Northrop Grumman | Riverside Research | Serco | Insight Public Sector**

KEY PERSONNEL

Dheeraj Kulshrestha, President & CEO: Dheeraj has over 33 years of hands-on experience in delivering IT and eGovernment solutions leveraging Oracle, ERP, data warehouse, security, web services, and object-oriented technologies. He has served in a number of executive roles involving application delivery, enterprise architecture, and strategy. He holds an M.S. in Computer Science from Texas A&M University and has worked on many NASA projects.

Nick Kulshrestha, Sr VP Public Sector: Nick has over 35 years of consulting experience and is responsible for Flairsoft's day-to-day operations and contract management. He also assists in product and consulting marketing and new business development activities. He is an experienced professional with a proven background in project management and customer support. He has held key positions as a consultant, project manager and business leader for several firms. Nick holds a B.S. in Mechanical Engineering.

Greg Horvath, Chief Technology Officer: Greg serves as the Chief Technology Officer. He holds both B.S. and M.S. degrees in Computer Science from The Ohio State University with a focus on workflow, enterprise transformation and innovation. He has over 12 years of experience developing complex enterprise applications in both local and cloud environments. He is responsible for all technical aspects of our company's strategy to ensure alignment with its business goals. These goals include product R&D, infrastructure and Dev Ops processes, as well as RFI and RFP technical responses. One of his greatest passions is finding ways to provide simple and elegant solutions to problems through the application of technology.

Amber Pasha, Senior Manager: Amber has over 15 years' experience as a senior talent acquisition/human resources specialist working with Media, Financial, Investment Banking, Healthcare, State and Federal Government sectors. She started her career as Data analyst and switched her career to recruitment in New York since 2005. She holds Bachelors in Criminology and Security from University of Texas, Austin.

Technology Partners



