

WIN THE DAY

✓ HOW TO WIN THE DAY

- 5 check-in calls
- 3 personal notes
- 1 addition to your database

✓ HOW TO WIN THE WEEK

- Grab coffee with a favorite client
- Host at least 1 business-to-business lunch
- Average at least 7 Pop-Bys

✓ HOW TO WIN THE MONTH

- Contact all of your A+ clients
- Send an Item of Value to your database on the 1st of the month
- Send an eReport on the 15th of the month
- Host 1 business networking meeting

✓ HOW TO WIN THE YEAR

- Host at least 1 client party
- Measure your results vs. goals
- Work with a Coach

Remember!

Win 2 hours—***you win the day!***

Win 3 weeks—***you win the month!***

Win 4 days—***you win the week!***

Win 8 months—***you win the year!***