



LIFE CYCLE



About Us: Life Cycle Management Consulting & Training, LLC is a minority woman-owned small business (WOSB), management consulting firm committed to delivering best-in-class, measurable and sustainable business and operational support services. We apply our diverse backgrounds, experiences and vantage points to provide customized solutions to our Commercial, Local, State and Federal Customers. The Life Cycle will apply proven and measurable methodologies, knowledge and skill to accomplish the mission of our customers.

Our team members have served in the in the capacity of Government and Commercial “Buyer” and “Seller” roles, allowing us to leverage our understanding of the business landscape in its entirety to develop effective customized solutions.

Our Mission is to educate and support our Customers in achieving operational excellence to make the following impacts:

- Improve performance
- Execute mission objectives
- Maintain fiscal responsibility
- Achieve cost and performance efficiency

NAICS:

- 541219 Other Accounting Services
- 541330 Engineering Services
- 541611 Admin Mgt. & Gen Mgt. Consulting Services
- 561110 Office Administrative Services
- 561499 All Other Business Support Services
- 611430 Professional & Mgt. Development Training

Point of Contact:

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Life Cycle Management Consulting & Training, LLC

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Corporate Certifications and Affiliations :

- SBA Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
- SBA Woman-Owned Small Business (WOSB)
- Virginia SWaM Certified
- National Contract Management Association (NCMA)
- Professional Risk Managers’ International Association (PRMIA)



Life Cycle Solutions

Acquisition and Contract Management:

- Life Cycle Acquisition Support
- Contract Administration and Management (Moderate to Complex)
- Commercial and Government Contract Compliance & Cost Containment Reviews
- Government Contract Advisory & Training Services
- Contractual Documentation Review and Negotiation (NDA, TA, Subcontract Agreement, MSA, SLAs etc.)
- Subcontractor Management
- Compliance Review (FAR and DFAR)
- Contract Template Development and Management (Non-Disclosure Agreement (NDAs), Teaming Agreements (TAs), Subcontract Agreements, Master Service Agreements (MSA), Service Level Agreements (SLAs)
- Payment negotiation and recovery
- General Services Administration (GSA) Schedule Management and Update Support

Transactional Accounting:

- Monthly managed accountings services including, Accounts Payable, Accounts Receivable, Invoicing (Federal and Commercial) and financial reporting

Other Business and Operations:

- Change Management
- Operational Risk Analysis
- Operational Risk Management
- Corporate Back Office Knowledge, Skills and Ability (KSA) Assessment
- Develop and streamline processes and procedures
- Proposal Development Support (Strategy Sessions and Competitive Analysis, Compliance Reviews, Cost Volume and Pricing Support)
- Administrative Support Services
- Electronic Notary (e-Notary) Services (Virginia)

Pertinent Experience:

Life Cycle's experience includes the support of moderate to complex major programs to include:

- U.S. Army
- U.S. Navy
- NATO JWC
- NAVSEA



- American Red Cross
- Department of Veterans Affairs
- Evoke Research & Consulting
- Anthem



U.S. Department
of Veterans Affairs



- Century Link
- Herren Associates

