

INDEPENDENT CONTRACTOR AGREEMENT FOR REAL ESTATE REFERRAL AGENTS

This Independent Contractor Agreement ("Agreement") is made and entered into as of the date of acceptance by the real estate agent ("Contractor") and Charlotte Area Referral Group Exchange ("Company"), a licensed real estate brokerage operating in the state of _____.

1. INDEPENDENT CONTRACTOR STATUS

The Contractor is engaged as an independent contractor and not an employee, partner, joint venture, or agent of the Company. The Contractor is responsible for all taxes, insurance, and any other legal obligations.

2. TERM OF AGREEMENT

This Agreement shall remain in effect until terminated by either party in writing with a 30-day notice. There will be no refunds, or pro-rated amounts refunded of any monies paid whatsoever.

3. FEES & COMPENSATION

The Contractor agrees to the following financial terms:

- **Annual Fee:** \$50 per year, charged in full on January 1st. or when joined. No prorations
- **One-Time Onboarding Fee:** \$50, payable upon joining.
- **Referral Commission:** The Contractor shall receive **33%** of the referral fee paid to the Company for all Greater Charlotte market client referrals and **25%** for any out-of-state or out-of-market referrals upon a successfully closed transaction.

4. REFERRAL SUBMISSION PROCESS

The Contractor must submit all referrals through the Company's official referral form or system. Each referral must include:

- The client's full name and contact information.
- The receiving broker/agent's name and brokerage details.
- The type of real estate transaction (buying, selling, investment portfolios clients, etc.)
- Any specific referral terms or agreements.

PLEASE NOTE—RENTAL REFERRALS ARE NOT ACCEPTED

Referrals are only valid if submitted before the client engages with another agent. The Company will oversee the referral agreement and ensure payment processing upon closing.

5. LICENSE REQUIREMENTS & RESPONSIBILITIES

To maintain an active status with the Company, the Contractor must:

- Maintain a valid and active real estate license with the appropriate state agency.
- Fulfill all state-mandated continuing education requirements.
- Ensure all required fees, dues, and renewals are completed timely.
- Adhere to all state and federal real estate laws and ethical guidelines.

Failure to comply with licensing requirements may result in the immediate suspension or termination of this Agreement.

6. CONFIDENTIALITY & NON-DISCLOSURE

The Contractor agrees to maintain the confidentiality of any client information obtained through the referral process. Sharing or misuse of client information may result in immediate termination of this Agreement and potential legal action.

7. INDEMNIFICATION

The Contractor agrees to indemnify, defend, and hold harmless the Company, its affiliates, officers, directors, employees, and agents from any and all claims, liabilities, damages, losses, and expenses (including reasonable attorneys' fees) arising from or related to the Contractor's acts, omissions, or breaches of this Agreement, including but not limited to any violation of laws, negligence, or misconduct.

8. TERMINATION

Either party may terminate this Agreement with a 30-day written notice. The Contractor will be entitled to any referral fees earned prior to the termination date but will not be refunded any annual fees.

9. DISCLOSURE

The Contractor acknowledges and agrees that all qualified referrals will be placed with the Company's sister company, which is owned by Tri-Becker United. The Company reserves the right to determine the eligibility of referrals for placement.

10. GENERAL PROVISIONS

- This Agreement constitutes the entire understanding between the parties and supersedes any prior agreements.
- Any disputes arising from this Agreement shall be resolved in accordance with the laws of North Carolina and South Carolina.
- The Company reserves the right to modify this Agreement with prior written notice.

By signing below, the Contractor acknowledges receipt, understanding, and acceptance of the terms in this Agreement.

Contractor Name: _____

Contractor Signature: _____

Date: _____

Company Representative: Ernie Becker, Broker in Charge _____

Company Name: Charlotte Area Referral Group Exchange _____

Company Signature: _____

Date:

Congrats on joining the highest payout referral company in the Charlotte Market. You will get an email with instructions on submitting referrals, along with your full onboarding packet. We will need that paperwork sent back to us ASAP to complete the on-boarding. You can always call me or text me with any questions. My Number is 803-724-4477.

Welcome Aboard,

Ernie Becker