ACDERMOTTS. TOP SCOOP

A MONTHLY NEWSLETTER

TOP TIPS, REMINDERS, AND UPDATES

Communication With MTS

Please use notes as the first form of communication for any questions, changes, etc. Project managers are checking notes frequently throughout the day. Please try not to use multiple forms of communication with multiple people as this takes up more time and resources and can delay responses back to you. Customer service and responsiveness is very important to us, utilizing the notes is the most efficient way to communicate.

Virtual Visit Schedule Update

We are changing the dates/times of the virtual visits/PK's so that more associates are available to attend. We found that Wednesday early afternoons will work best for most associates and stores have the most coverage then. Calendar updates will be sent with the official date and time changes and the schedule is always posted on the portal. Thank you everyone who has attended the Virtual Visits so far!

Undermount Sinks

Since McDermott is no longer undermounting Dual Mount sinks there has been a lot of questions about what undermount sinks are available to Home Depot to sell. There are sheets attached with Stainless steel and integral sink options available to Home Depot.

Sales Tip

Always view slab photos when selecting material with customers, especially when placing the order.

This will help set the correct expectation of what the pattern of the material looks like, so they know what they are going to get. Most colors have a lot of movement or other colors that aren't shown in a sample. If the customer wants to view the material in person there are resources to view slabs in the HD Portal (in the *more* tab, select slab viewing).

HOME DEPOT PORTAL INFORMATION: Go to www.McDermotthdportal.com

This web address will take you right to the McDermott portal.

The "Open Files" tab is where all of the files are located. This is password protected and confidential. <u>Do not share with customers</u>. The password is **VHDMTS02tops**.

If you are in need of additional training or information on how to access the McDermott or Home Depot Portals, please contact Ken Rosinski or Morgan Hinker to set up a training session.

Volume 1 Issue 9

WHO HAS THE SCOOP?

Nathen Wegner

Operation Manager

Robert Madsen

Sales & Marketing Manager

Outside Sales/Pro Desk

Ken Rosinski

Rep for WI, IA & IL

Morgan Hinker

Rep for WI, MI & MN

Project Managers

Ashly Lewis

Senior Project Manager

Amber Gilbertson

Takeoff/Final Review

Tara Gerbitz

Takeoff/Final Review

Telsa Sigmund

Customer Service

Tae Schambow

Customer Service

Nathan Slemin

Customer Service

Service Department

Amy Zastrow

Quality Assurance Coordinator

Javier Rodriguez

Post-Install Service Advisor

Morgan Hinker- Newsletter Editor

Top 10 Selling

STORES IN JULY

- 1. Madison West, WI
- 2. Rochester, MN 2826
- **3. Madison East, WI**4906
- **4. Franklin, WI** 4907
- **5. La Crosse, WI** 4905
- **6. West Bend, WI** 4925
- **7. Wisconsin Dells, WI** 4929
- **8. Iron Mountain, MI** 2775
- 9. SE Milwaukee, WI
- 10. Rhinelander, WI 4930





McDermott TOP SHOPLLC

Family owned and operated since 1995

Stainless Steel Undermount Sinks

SINGLE BOWL 1210 Bowl Size: 12 15/16" x 10 5/8"



SINGLE BOWL 3018 Bowl Size: 27 7/8" x 15 15/16"



SINGLE BOWL 3219 Bowl Size: 30" x 17"



SINGLE BOWL 1618 DOUBLE BOWL 60/40 - 3120S DOUBLE BOWL 40/60 - 3120S Bowl Size 1: 15½" x 18½" Bowl Size 2: 12¾" x 16¾"







DOUBLE BOWL 60/40 - 3120 DOUBLE BOWL 40/60 - 3120 SINGLE BOWL 2321 Bowl1: 11" x 14½" Bowl2: 16½" x 17½"



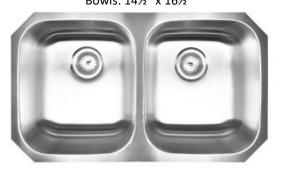




SINGLE BOWL 2318 Bowl Size: 21 3/8" x 16 3/4"



DOUBLE BOWL 50/50 - 3118 Bowls: 14½" x 16½"





Integral Bowl Undermount Sinks

AV1813 OVAL VANITY LARGE

Bowl Size: 19 x 13 1/2"



AV1812 RECTANGLE VANITY

Bowl Size: 18 1/4" x 12 13/16"



AK2615 SINGLE BOWL

Bowl Size: 26 1/8" x 15 15/16"



AV1612 OVAL VANITY

Bowl Size: 16 1/16" x 12 1/8"



AK1413 SQUARE BAR SINK

Bowl Size: 14 3/4" x 13 1/4"



AD1630 EQUAL DOUBLE BOWL

Bowls: 14 1/4" x 16 5/8"



AK2113 VANITY LARGE

Bowl Size: 21" x 13 3/16"



AK2015 SINGLE BOWL SMALL

Bowl Size: 20 1/2" x 15 3/4"



AD3016 OFFSET DOUBLE BOWL

Bowl 1: 16 7/8" x 16 3/4" Bowl 2: 11 1/2" x 16 3/4"



Available Sink Colors:

