

# MCDERMOTT'S TOP SCOOP



Volume 1 Issue 8  
JULY 2023



A MONTHLY NEWSLETTER

## THE SCOOP ON THE UPDATED PORTAL

### Lead Times on the Portal

Lead times are updated weekly on the portal based on material & location. Lead times are approximate and subject to change based on a number of factors including material, location, demand, unforeseen issues, staffing etc. Please set the expectations that lead times are approximate and could vary by days or weeks depending on the circumstances. *Note: Currently Solid Surface lead times are running longer than stone lead times. Solid surface lead times are listed separately.*

### Cambria Custom Quote

Home Depot can now sell all Cambria Quartz colors. If McDermott fabricates your quartz, custom Cambria pricing can be found in the more tab of the Portal. The correct SKU to use is noted in this tab as well. There is a 30 SqFt minimum for Cambria, the minimum retail price is listed next to the retail SqFt price. *Note: Add \$3/SqFt for matte finish*

### Pro-Xtra on the Portal

There is now a Pro Desk tab on the portal. This tab has an online quote form that can be filled out and submitted with a pdf of the layout. There is also a QR code for the app and the most recent Pro-Xtra Flyer. Forms can still be filled out by hand and scanned in as well. *Note: a signed copy of the sales order AND approval drawing is required for all jobs (unless the customer signs off on the drawings after measure- this would be noted when the sales order is sent back to be signed.) Not signing both will result in delays to the material getting fabricated and installed.*

### Tuesday Conversations

Wilsonart will be speaking on the July 12th virtual visits (this was rescheduled from Tuesday the 4th to Wednesday the 12th). Reminder: the meeting link and schedule are in the McDermott Livestream tab of the HD Portal.

### HOME DEPOT PORTAL INFORMATION:

Go to [www.McDermottHDportal.com](http://www.McDermottHDportal.com)

This web address will take you right to the McDermott portal.

The "Open Files" tab is where all of the files are located. This is password protected and confidential. Do not share with customers. The password is **VHDMTS02tops**.

*If you are in need of additional training or information on how to access the McDermott or Home Depot Portals, please contact Ken Rosinski or Morgan Hinker to set up a training session.*

### WHO HAS THE SCOOP?

**Nathen Wegner**

Operation Manager

**Robert Madsen**

Sales & Marketing Manager

### Outside Sales/Pro Desk

**Ken Rosinski**

Rep for WI, IA & IL

**Morgan Hinker**

Rep for WI, MI & MN

### Project Managers

**Ashly Lewis**

Senior Project Manager

**Amber Gilbertson**

Takeoff/Final Review

**Maddie Schaaf**

Takeoff/Final Review

**Telsa Sigmund**

Customer Verification

**Karla Rodriguez**

Customer Service

**Nathan Slein**

Customer Service

### Service Department

**Amy Zastrow**

Quality Assurance Coordinator

**Javier Rodriguez**

Post-Install Service Advisor

Morgan Hinker- Newsletter Editor

### Top 10 Selling STORES IN JUNE

1. **Madison West, WI**  
4909
2. **Madison East, WI**  
4906
3. **Janesville, WI**  
4911
4. **La Crosse, WI**  
4905
5. **Mukwonago, WI**  
4921
6. **Wisconsin Dells, WI**  
4929
7. **Rhineland, WI**  
4930
8. **Franklin, WI**  
4907
9. **Cedar Rapids, IA**  
2108
10. **Machesney Park, IL**  
1956



**McDermott Top Shop, LLC - Customer Service Phone Number (920) 593-2456**

# How to get to the McDermott/HD Portal

Go to [www.McDermotthdportal.com](http://www.McDermotthdportal.com) this web address will take you right to the McDermott portal. *(If the website does not work please try refreshing the page.)*

## How to navigate the portal & what you will find

HOME PRO DESK MCDERMOTT LIVESTREAM

Home Depot Portal

FAST TRACK COLORS MORE

**Home Page:** Important Files, measure and install lead times, FAQ, and contact info.

**Pro Desk:** Online quote form for Pro countertop quotes, Pro-Xtra flyer

**McDermott Livestream:** Schedule for Tuesday conversations, link to the Webex meeting, recordings of past Tuesday Conversations.

**Fast Track Colors:** Information on the fast track colors program, PDF of fast track info, slab photos of fast track colors.

**More:** Cambria Custom Price List (retail price, minimum price, & SKU), What's the Scoop (current newsletter and other news), Remnant Sales (inventory and pricing), Slab Viewing (material viewing options), Care and Maintenance (for all surfaces), Hot Sauce (upsell items), McDermott Edge details (3D edge details), Thinscape (information and resources), Newsletter Archive (previous newsletters).

CAMBRIA CUSTOM PRICE LIST

"WHAT'S THE SCOOP"

REMNANT SALES

SLAB VIEWING

CARE AND MAINTENANCE

COMING EVENTS

HOT SAUCE

WHO WE ARE

MCDERMOTT EDGE DETAILS

THINSCAPE PERFORMANCE TOP

NEWSLETTER ARCHIVE

GALLERY

BLOG

BRACKET INFORMATION

Important HD Information Files

OPEN FILES

**Important Files:** Edge Profiles (stone and solid surface), Hot Sauce Retail pricing, PK's, Remnant Program Pricing, What to expect for measure and install, 2023 Countertop Fair PowerPoint Presentations and Vendor information. This is password protected. *This password is confidential and should not be shared with customers.* The password is **VHDMTS02tops**

MEASURE AND INSTALL LEAD TIMES

MEASURE AND INSTALL DATES ARE SUBJECT TO CHANGE DAILY.

CLICK ON THE LINK BELOW TO SEE CURRENT SCHEDULE

LEAD TIMES

Approximate lead times for measure and install based on local and non local jobs