

# MCDERMOTT'S TOP SCOOP



Volume 2 Issue 3  
MARCH 2024



A MONTHLY NEWSLETTER

## GRANITE/STONE RESET

### Natural Stone Reset

Home Depot is executing a Granite/Natural Stone reset starting on 4/1. Currently there is only one supplier for natural stone. Starting in April there will be 3 suppliers/vendors- Dal Tile, MSI, and Cosentino providing material. Each vendor will Supply specific colors- Daltile will supply 24 colors, MSI will supply 18 colors, and Cosentino will supply 13 colors (see second page for what colors are supplied by each vendor).

### Material Selection/Viewing

If a customer wants to select their material, they can contact a project manager at McDermott, and we will direct them to the correct supplier based on the color they want to view. Viewing can be done in person or virtually through all 3 vendors. If a customer doesn't select their slab but wants to view it after the job has been ordered, they can contact a PM at MTS to view the slab(s) also.

Please do not send your customers to MSI to view material, they may not be the distributor of that color.

### Stone Reset SKU's

The granite/natural stone SKUs will be like the Stonemark Quartz SKU. All of the Granite and Natural Stone colors will be converted into two SKUs- 1 granite SKU and 1 natural stone SKU. 'MSI' will be removed from the current SKU name.

### Stone Warranty

There are no changes to the material warranty- Granite and Quartzite colors have a 20-year material warranty. Marble and Soapstone do not have a material warranty.

### REMINDER

Farmhouse sinks in solid surface are NOT integrated. If there is an undermount Farm sink in a solid surface countertop it is undermounted the same as other materials.

### HOME DEPOT PORTAL INFORMATION:

[www.McDermotthdportal.com](http://www.McDermotthdportal.com)

To access the "Open Files" tab use the password **VHDMTS02tops**. This password is confidential, *Do not share with customers.*

If you are in need of additional training or information on how to access the McDermott Home Depot Portal, please contact Ken Rosinski or Morgan Hinker to set up a training session.

McDermott Top Shop, LLC - Customer Service Phone Number 262-593-2456

### WHO HAS THE SCOOP?

#### Nathen Wegner

Operation Manager

#### Robert Madsen

Sales & Marketing Manager

#### Outside Sales/Pro Desk

##### Ken Rosinski

Rep for WI, IA & IL

##### Morgan Hinker

Rep for WI, MI & MN

##### Bryce Jordan Ext. 140

Pro Xtra Quoting

#### Project Managers

##### Ashly Lewis

Senior Project Manager

##### Brenna Caves Ext. 132

Customer Verification

##### Amber Gilbertson Ext. 108

Takeoff/Final Review

##### Nathan Slein Ext. 142

Customer Service

#### Service Department

##### Amy Zastrow Ext.112

Quality Assurance Coordinator

Morgan Hinker- Newsletter Editor

## Top 10 Selling STORES IN FEBRUARY

1. **Rhineland, WI**  
4930
2. **Madison East, WI**  
4906
3. **Cedar Rapids, IA**  
2108
4. **Janesville, WI**  
4911
5. **Wisconsin Dells, WI**  
4929
6. **Madison West, WI**  
4909
7. **Racine, WI**  
4926
8. **Rochester, MN**  
2826
9. **Grafton, WI**  
4919
10. **La Crosse, WI**  
4905



## Granite and Naural Stone Vendors

With the execution of the PLR, THD will be moving to a national assortment supported by 3 suppliers. Dal Tile will supply 24 colors. MSI will supply 18 colors. Cosentino will supply 13 colors. For a total of 55 colors.

Dal Tile (24)	MSI (18)	Cosentino (13)
Adonis White (D)	Alpine Valley (A)	Azul Platino (A)
Arabian Nights (C)	Amarello Ornamental (B)	Bianco Antico (C)
Bianco Lucre (C)	Audacia Quartzite (E)	Black Soapstone (E)
Black Mist Honed (B)	Black Galaxy (D)	Blanco Cachoeiro Marble (D)
Black Pearl (B)	Calacatta Montreal Quartzite (F)	Blue Pearl (D)
Blue Dunes Caressed (C)	Coffee Brown (B)	Caroline Summer (D)
Blue Dunes Polished (C)	Desert Beach (C)	Cygnus (E)
Carrara White Marble (D)	Florida Wave Quartzite (F)	Delicatus White (D)
Delicatus Gold (C)	Gray Wave (A)	Iberian White (A)
Enchanted Forest (D)	Lennon (D)	Pitaya White (C)
Giallo Ornamental (A)	Mirage White (C)	St Cecilia (A)
Kempton Park (C)	Salinas White (B)	Super White Marble (F)
Mercury Quartzite (F)	Silver Mist (A)	Ubatuba (A)
Pegasus White Quartzite (F)	Steel Grey (B)	
Rigel White (C)	Sunset Canyon (C)	
Saddle White (B)	Valle Nevado (A)	
Siberian White (C)	White Pebble (B)	
Tahitian Cream Quartzite (E)	Yukon White (C)	
Taj Mahal Quartzite (F)		
Thunder White (C)		
White Antico (B)		
White Sparkle (B)		
White Springs (D)		
Zermatt (D)		

**SKUs-** All of the above colors will be in 2 SKUs – 1 granite SKU and 1 natural stone SKU. ‘Dal’ and ‘MSI’ will be removed from the SKU name. If you are in a Dal Tile store, your SKU numbers are changing – so be sure to pull down your pricing spec report the week of April 1 to see your new SKU numbers.

**Warranty** – No changes. Granite and Quartzite colors have a 20-year material warranty. Marble and Soapstone do not have a material warranty.

**Slab viewing** – If the customer needs/wants to view their slab they have to view material at the corresponding vendors showroom

### Where to View Slabs:

Have your customer reach out to a Project Manager at McDermott and they will direct the customer to the correct vendors center for viewing/selecting material. Each vendor also offers virtual viewings along with in person.

**Daltile Stone & Slab Center:** 1601 Pratt Blvd Suite A Elk Grove Village, IL 60007 (847)-593-9008

Monday- Friday 9am-4pm Saturday 9am-2pm

**MSI:** N 24, W23501 Watertown Rd Suite 400, Pewaukee, WI 53188 (262) 956-5000

Monday-Friday 8:30am-5:00pm Saturday 9am-1pm

**Cosentino:** S64W15620 Commerce Center Parkway Suite A - Muskego (414) 422-0085

Monday-Friday 8:30am-4:30pm