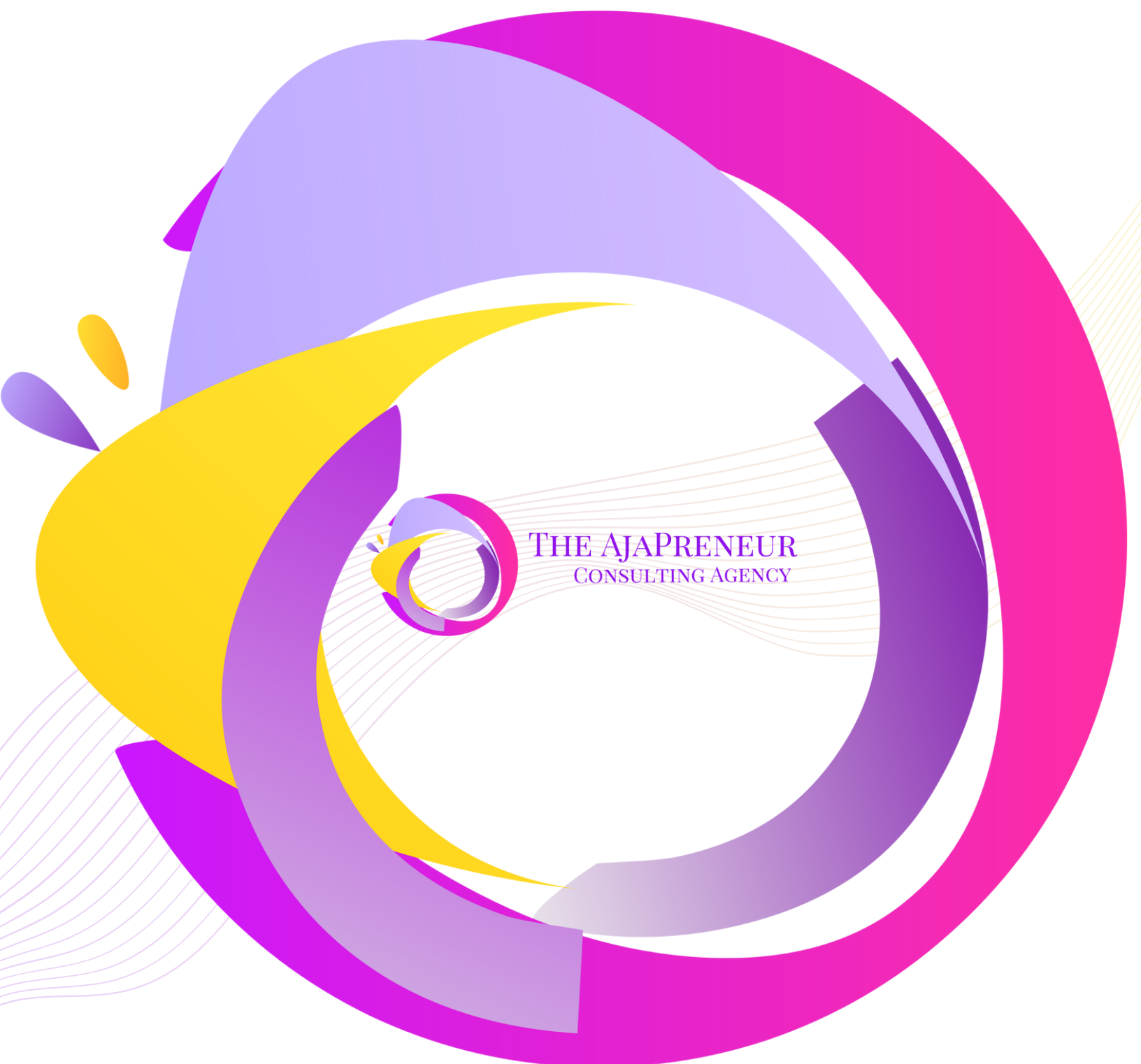


*"We take the HR Administrative Work Out of your Hands
and into Ours"*



Micro- Small Business HR Services



A MESSAGE FROM AJA GREENE, PRESIDENT & CEO



As a micro-small business, you know it's critical to manage, protect and grow your assets. Human Resources is the most valuable assets of all. Human resources need the same attention as many areas of your small business but many companies lack the financial resources or support to hire a Full-time HR professional. That's why I founded the AjaPreneur Consulting Agency; to be a resource for all Small businesses by providing HR administrative solutions that will optimize your business.

*Over the past decade, Human Resources has changed a lot. In-house HR departments was once the norm. Now, over 70% of organizations outsource their HR functions to agencies like **The AjaPreneur Consulting Agency**. We know there's not enough hours in the day for a small business owner to focus on customers or clients, hiring employees, and focus on growing your business.*

Therefore, we believe it's time you get some of those much needed hours back with our HR Administrative services (ASO). We take the HR Administration work out of your hands and into Ours.

*At **The AjaPreneur Consulting Agency**, we would like to relieve our small business owners of HR-related demands. Our agency offers flexible and affordable HR services that are designed to give our clients piece of mind. Our team is here to manage comprehensive HR projects and provide our expertise on what's right for you as you continue to grow both with efficiency and professionally.*

Aja Greene
Aja Greene
President & CEO

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Your HR Services customized for your company needs. HR Full circle.	

INFO@THEAJAPRENEUR.COM





WHAT'S KEEPING YOU UP AT NIGHT?

QUICK FACTS:

- *Three out of five companies will be sued every year.*
- *A divided portion of those claims are from companies with up to 100 employees.*
- *The average amount awarded is \$200,000*

HR CHALLENGES EVERY SMALL BUSINESS FACE

Every Small business need a productive workforce to thrive.

The Ajapreneur Consulting Agency turns those challenges into opportunities of affordable support for all Small business functions. We take your HR Administration task out of your hands and into ours.

TRENDING ISSUES SMALL BUSINESSES ARE FACING:

- *Expensive overhead*
- *Difficulty filling positions to meet your organization needs*
- *Significant time spent on HR problems*
- *Overpaid or underpaid employees*
- *Dissatisfied or unproductive employees*
- *Difficulty finding and keeping good talent*
- *Threat of employee claims and lawsuits*
- *Lack of teamwork and cooperation*
- *Compliance with ever changing employment laws*
- *Lack of Employee Training*

BENEFITS OF OUTSOURCING WITH T.A.C.A. ARE:

- *More time to focus on growing the business*
- *Cost Savings*
- *Counsel from HR professional*
- *Increased compliance*
- *Improved candidate sourcing*
- *Access to latest technology and tools*
- *More productive employees*



PLAN STRATEGIC COMPANY GOALS

THE VALUE OF STRATEGIC HR PLANNING



HUMAN CAPITAL ACCOUNTS FOR UP TO 70% OF SMALL BUSINESSES REVENUE

As with any business asset, people must be managed to support your strategic goals and give you the best return possible. The human part of capital, however, makes it the least standardized function in all small businesses.

The Ajapreneur Consulting Agency provides strategic human resources planning. Our HR experts consult with clients as needed or act as interim to part time leaders. Our decades of experience to help navigate critical business issues related to employee management.

Our forward-thinking process often begins with a risk review of the organization. Pointing at gaps and weaknesses in the organization. This helps us pin point what could compromise your company's human capital value. We then create a plan to create value and reduce risk to your small business.

SNAPSHOT OF SUCCESS:

A childcare center found itself paying excessive unemployment claims. The Ajapreneur Consulting Agency began contesting the states claim outcomes and was able to prove UI claims to be unjust and some fraudulent. This helped our small business client reduce payouts and paper flow from UI Claims.



A restaurant was facing retention challenges and needed an immediate turnaround to decrease the expenses amounts of new employee hiring recruiting. As a result the **turnover rate was over 102%**. The Ajapreneur Consulting Agency managed to create a strategic employee retention plan that **decreased the turnover rate to 60%, increasing the small business profits by 42%**.

"It's always a pleasure when you find a service that has the right fit for your needs. It's a plus when you're happier with each interaction. Aja and her team are super helpful and have the experience to meet your HR and business development needs".

- DAVID HILL, SCHOOL BANKS, INC.

THE HR STRATEGY TEST:

HR Strategy planning is critical to understanding immediate challenges. If you're not sure how to answer the following questions, your small business can benefit from our strategic HR planning.

1. Are you paying too much or too little for your employees?
2. Not happy with your employee turnover?
3. Is your compensation plan correct? (salary, and incentives)
4. Does your company's best practices truly bring out the BEST in your organization?
5. Are you paying for your employees to show up or are you paying for results?
6. Do you have the talent or team to move your organization to the next level?
7. Is your leadership team motivating and managing employee performance?



THE POWER OF PEOPLE

HR BACK OFFICE ADMINISTRATION IS POWER



What goes on behind the scenes in human resources can have a huge impact on your organization's success and bottom line. That's why so many small businesses trust The Ajapreneur Consulting Agency to handle onboarding, terminations, employee compliance, and other vital HR functions and activities.

Because HR back office administration is so important, The Ajapreneur Consulting Agency is working to build a priority platform to help manage all components in one place. This way your staff can manage how we assist you and your managers with all things HR.

OUR SUCCESSES

*The Ajapreneur Consulting Agency HR back office administration services has helped save one client over **65% per month** versus the traditional way of hiring in-house HR personnel.*

WHAT WE DO

WHY IT MATTERS

NEW EMPLOYEE ONBOARDING

Makes new employees feel welcome and ensures correct benefits are in compliance with employment laws.

TERMINATIONS AND LEAVE MANAGEMENT

Ensures consistency and fairness with employment laws.

EMPLOYEE RELATIONS

Tracks needs of employees and trends

FUN FACT:

The Ajapreneur Consulting Agency HR back office administration services is typically 70% less expensive than traditional HR Departments and professional (PEOs) .

TRAINING & DEVELOPMENT

Training and development helps companies gain and retain top talent, increase job satisfaction and morale, improve productivity and earn more profit. Additionally, businesses that have actively interested and dedicated employees see **41% lower absenteeism rates, and 17% higher productivity.**

HR SYSTEM MANAGMENT

Increases efficiency

HR MANAGEMENT ON CALL

Available whenever you or your employees need help

GOVERNMENT REPORTING

Keeps you in compliance with employment laws





BRIDGING THE GAP



Since the start of the pandemic, Human resources has become one of the most complex of small business functions. Government regulations, environmental health concerns, workplace safety, and lack of labor has been one of the trends small businesses must address in their employment practices.

*Small businesses don't typically have the resources to tackle these issues on their own. To bridge the gap, The Ajapreneur Consulting Agency offers essential services tailored to fit the immediate needs of your company. **Can your small business pass an audit?** The Ajapreneur Consulting Agency addresses these issues to ease the weaknesses and risk factors that your business may be facing.*

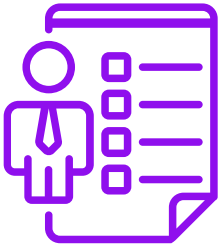
FUN FACT:

The Ajapreneur Consulting Agency has helped dozens of startup companies using our expertise and guidance to provide essential services that accelerate growth and organizational efficiency.



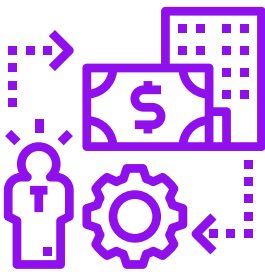
RECRUITING

The Ajapreneur Consulting Agency is here when you need us. We get to know your company and culture so we can quickly respond to your hiring needs with quality candidates who meet your job requirements.



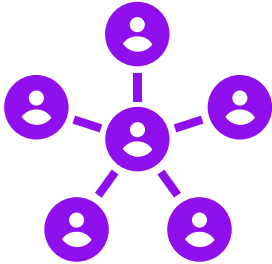
AFFIRMATIVE ACTION

The Ajapreneur Consulting Agency ensures that your organization is in compliance with local, state, and federal laws. can provide any level of service from counsel to outsourcing the entire process.



COMPENSATION

As your organization grows, a structured pay plan keeps employees in sync with business goals and productivity targets. The Ajapreneur Consulting Agency helps align compensation, retention strategies and career pathways to your business plan.



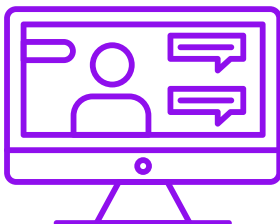
ORGANIZATION DEVELOPMENT

The Ajapreneur Consulting Agency extensive experience helping companies move from startups to professionally run companies. We specialize in designing organizational structure, building teams, and creating a workforce that enables growth.



HR PROFESSIONAL ON CALL

The Ajapreneur Consulting Agency offers simple but effective ways for employees to express concerns about their employee practices, ethics, and other sensitive issues. By having a designated HR professional on call at all times to manage communications, investigations and recommendations.



EMPLOYEE HR COMPANY INTRANET

Communicating with employees builds retention and company loyalty. The Ajapreneur Consulting Agency partners with Bamboo HR to provide employee intranet services that helps with organization communication.

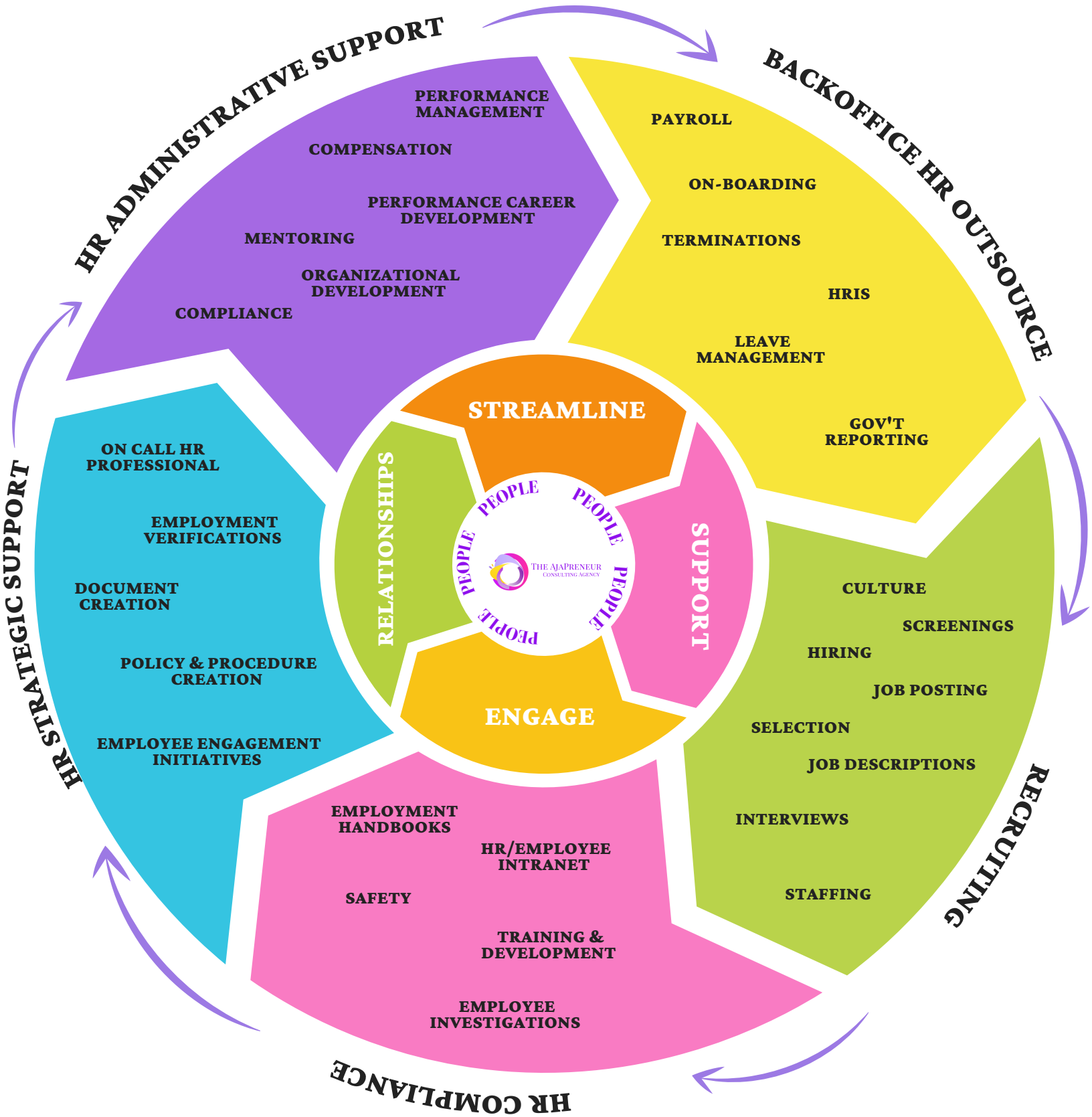


ONE STOP FOR HR SERVICES

CUSTOMIZED SO YOU CAN GET ON WITH BUSINESS

HR COMES FULL CIRCLE

The Ajapreneur Consulting Agency is your one stop human resources agency, supporting any and all HR functions.





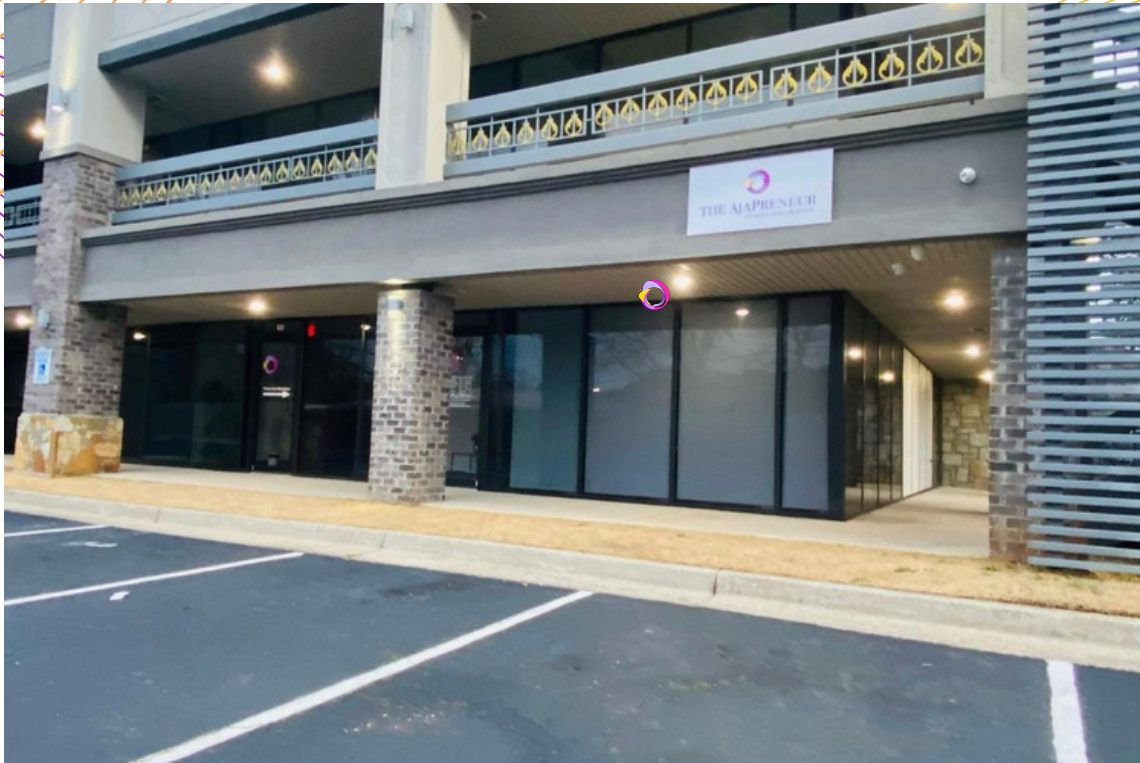
**THE AJAPRENEUR CONSULTING
AGENCY IS YOUR ONE-STOP
RESOURCE FOR ANY AND ALL HR
FUNCTIONS.**



**WE HANDLE HR SO YOU CAN GET ON
WITH GROWING YOUR BUSINESS.**



CONTACT US FOR A QUOTE



We can't wait to meet you!

Address

*1359 Milstead RD NE
Suite 203
Conyers, GA 30012*

Telephone:

678-387-3744

Email:

info@theajpreneur.com

Office Hours

*Mon-Thu: 9AM - 5PM
Sat & Sun: Closed*

Website

www.theajpreneur.com

