

# BRIEF TAINO GROUP LLC CAPABILITY STATEMENT



## Taino Group, LLC

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## Our Company's Passion

To provide high-quality, eco-friendly strategic and entrepreneurship growth driven consultations that help create business growth pathways and diverse wealth-building outcomes for entrepreneurs.

### Our Leadership, Driven by Entrepreneurial Thought!

Owner Frank Lopez has an extensive range of accomplished executive experiences with small businesses, and with Corporate Diversity & Inclusion and the creation of value-add Strategic Partnerships and Small Businesses. Committed as a small business owner to provide you with innovative products and trendsetting business strategies.

### Differentiators, Ingenuity and Social Impact Perspective!

A small business committed to creating economic advancement trajectories, with quantifiable measures of success, across diverse segments of business and industry, and entrepreneurial communities; and contributing to a healthy ecosystem, social and economic equality, thriving habitats and a better quality of life for all.

### Principal Lines of Business

Key line of business includes procurement and supplier diversity:

- Diversity & Inclusion consulting services;
- Assessing core vendor capability and alignment with measurable procurement outcome metrics;
- Helping and facilitating alignment and application to achieve relevant diversity and inclusion program certifications;
  - Qualified access to corporate procurement opportunities;
  - Qualifying process for higher win-ratio on business opportunities;
  - Strategic planning to create road-map to matchmaking and Mentor-Protégé options; and,
  - Targeted marketing and participation in validated networking opportunities.

### Certifications & NAICS Codes

- Greater Orlando Aviation Authority (GOAA) ACDBE Certified, and;
  - Disadvantaged Business Enterprise (DBE) Certified;
  - Small Business Enterprise (SBE) Certified
- Metropolitan Washington Airports Authority (MWAA) ACDBE Certified;
- Georgia Department of Transportation (GDOT) ACDBE Certified;
- Minority Business Enterprise (MBE) Certifications from the City of Orlando, and the State of Florida;
- Dun & Bradstreet (DUNS): 080715481;
- CAGE Code: 83LS5;
- NAICS Codes: 541611; 541614; 722320; 722330; 322299; and, 424130

## Strategic Clients and Business Development Targets



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### ACTIVE PROJECTS AND INITIATIVES

- **Project with Small Business with Security and Intelligence footprint across Latin America, assessing transformation options for establishment of Miami Office as U.S. Commercial business development hub for the company;**
- **Orlando International Airport Food Concessions ACDBE Teaming Partner with Villa Restaurant Group (VRG);**
- **Taino Compostables eCommerce Site and Food-Ware Distributor Business, in Partnership with Premier Manufacturer World Centric; and,**
  - **Multiple Other Strategic Partner Development & Business Engagements Under Development in the Healthcare, Food Services, Hospitality and Federal Procurement Sectors.**

*We welcome the opportunity to collaborate & add value to your enterprise. To partner with the Taino Group LLC, please do not hesitate to call:*

*Frank Lopez, Founder and CEO*

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