

THE SOVEREIGN EXECUTION AUDIT™

From Founder Trap to Fortress State: Authored by Omar A. Hosn

EXECUTION AUDIT FOR _____

I. THE LEAK CALCULATOR

Before assessing the structure, quantify the cost of the **"Execution Gap."**

- Monthly Leadership Payroll:** \$ _____ (Include total compensation for all C-suite and Management).
- THE FRICTION MULTIPLIER (Select Your Reality):** Identify the symptom that matches your current week to determine your Gap %.
 - 10% (Low):** Minor miscommunication; 90% of team output requires no edits from you.
 - 30% (Drag):** You frequently "polish" or "fix" manager submissions before they go out.
 - 50% (Trap):** You make daily operational calls; the team waits for your "Yes" to move.
 - 75% (Stall):** Revenue flattens or drops if you disconnect for more than 48 hours.
- THE INACTION TAX:** \$ _____ (Multiply Line 1 by Line 2 selection (**a, b, c, or d**). This is the revenue your organization loses every month due to structural friction).
- ANNUALIZED PROFIT LEAK:** \$ _____ (Multiply your Monthly Inaction Tax by 12. This is the total capital your architecture fails to capture every year.)

II. THE TRIAD BENCHMARK

Rate each statement **from 1 (Strongly Disagree) to 5 (Strongly Agree)**.

SOVEREIGN LAYER	DIAGNOSTIC CRITERIA	SCORE 1 – 5
LAYER 1: THE SPIRIT (Vision & Intent)	Can your lowest-paid employee explain the company Mission without looking at a document?	[]
	Does the team reject profitable deals because they violate the Core Values <i>without</i> asking you first?	[]
LAYER 2: THE MIND (Strategy & Systems)	Strategic goals are translated into clear, weekly KPIs for every department head.	[]
	Do you spend less than 4 hours per week fighting fires that protocols should have solved?	[]
LAYER 3: THE BODY (Execution & People)	Management is proactive (fixing future problems) rather than reactive (fighting fires).	[]
	If you turned off your phone for 30 days, would revenue grow, stay flat, or drop ?	[]

TOTAL SOVEREIGN SCORE: _____ / 30.

III. THE SOVEREIGN SCORING GUIDE

25 – 30 POINTS: THE SOVEREIGN STATE

Your organization has high structural integrity. The "**Body**" is perfectly synchronized with the "**Mind**." Your primary focus is now on scalability and Legacy Preservation. The system is ready to be duplicated across new markets without devaluing the brand or the Founder's intent. You have achieved Sovereign Speed. The **Body** now moves at the velocity of the **Mind** without your direct push.

15 – 24 POINTS: THE EXECUTION GAP

THE "SILENT KILLER" ZONE. You are not failing, but you are **bleeding**. You are paying high salaries for low autonomy. This is the "**False Summit**" where founders burn out because they are dragging the company uphill. **You are one market shift away from the Founder Trap.**

6 – 14 POINTS: THE FOUNDER TRAP

The organization is entirely dependent on the Founder's physical presence and daily decision-making. The structure is at high risk of collapse if you attempt to expand or exit. You are not running a business; you are **managing a "Job" at scale**. An **Architectural Overhaul** is required to build a self-sustaining system before the "**Spirit**" of the company is burnt out.

STOP PAYING THE MONTHLY TAX. CURRENT MONTHLY TAX: \$_____.

Ready To Bridge The Gap?

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Or book directly: <https://calendly.com/omarahosn/sovereign-audit>

You have just done what most leaders never do – faced the number honestly. The conversation that follows is where the real work begins.

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