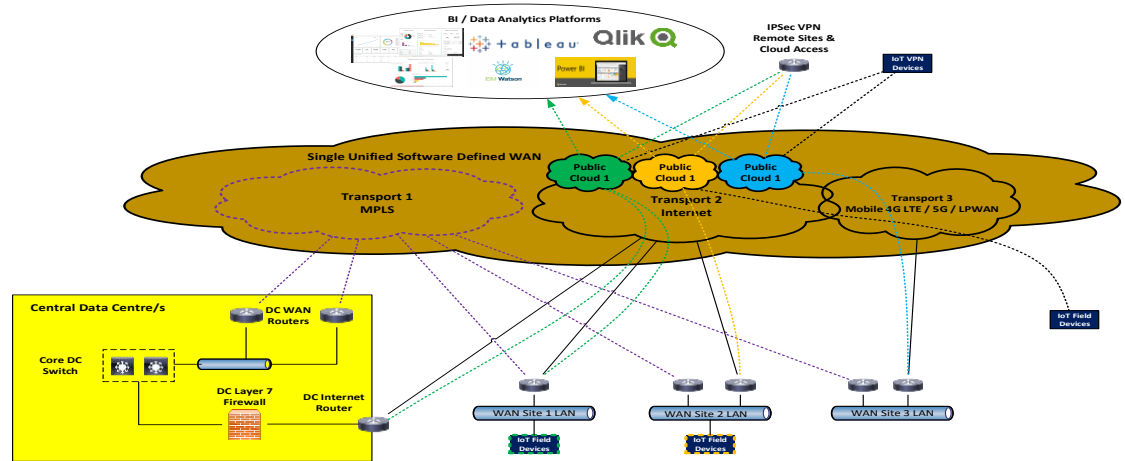# MNB Networks
SIMPLY CONNECT

Network Architect as a Service

Overview

Our flexible "Network Architect as a Service" offering provides companies the opportunity to utilise one of our expert Network Architects regularly, on a tactical or strategic basis, without having to take them onto the payroll as a full time employee.

This service is suitable for enterprise customers who require a Network Architect to provide expert guidance on strategy, for a specific project, or if there is a requirement for someone to know their environment intimately whilst operating as an extension or trusted advisor to the team.

Network Integrators and ISPs can also engage an Architect for customer Pre/Post-sales engagements utilising pre-approved resources with experience delivering services within the managed services, ISP and network integrator industry.

All Network Architects range from Cisco CCNP / DP certified with significant experience in design, to Cisco CCIE / CCDE certified for more complex engagements.

Service Benefits

The benefits of this service are that a networking expert is aligned to your business and will engage with you on a regular basis i.e. set number of days per month across a contracted term.

This approach is easy to budget for as the service can be procured for a set fee across 3, 6 or 12 month terms, depending on your requirements.

- Access to expert level Network Architect aligned to your business.
- All resources vetted by industry experts via rigorous recruitment process.
- Business and application requirements captured and translated to solutions.
- Network technical assurance on project delivery or strategic solution selection.
- Support provided for vendor management and network operational process development.
- Best practice network design reviews and validation.
- Regular meetings via collaboration platforms and available via email.
- SDN and Cloud Networking strategic advisory services.

* Project delivery i.e. migrations and in depth design documentation such as HLD, LLD or roadmaps would be a separate value added service which can be added in line with a scope of works if required.

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Who is the Service for?

The service can be consumed by any customer who has a requirement for a network expert to assist them with their strategic or immediate project goals. Some example profiles of customers are listed below who may benefit from the service.

- Enterprise Customers for Network & Security projects, or strategic planning.
- Integrators or ISPs for pre post-sales activities across all networking subject matters.

Our Experience

With over 15 years experience in the IT networking industry across engineering, design and consultancy our intention is to focus on building strategic relationships with our customers.

We have experience of designing into the thousands of networks across most verticals including greenfield and brownfield deployments in addition to large scale global networks including complex DC migrations ranging up to hundreds of applications.

We are also working more with customers in relation to interconnecting private networks to the cloud and network automation / orchestration as these technologies become more common place.

Our Approach

Our objective is to identify our customers' business and application requirements for the network on both strategic design and point project work, where we have expertise in several networking vendor products.

We approach all consultancy engagements where the initial objective is to understand customer's business operations, key applications affected by the project and planned initiatives that may impact the network in the future.

We are vendor agnostic and have highly skilled consultants with significant experience in the IT Networking industry which benefits our customers making the right decisions in technology selection, design and delivery.

We are also working more with customers in relation to interconnecting private networks to the cloud and network automation / orchestration as these technologies become more common place.

Commercials & Term Options

The Network Architect as a Service comes with the following commercial and term options which can be agreed based on customer requirements.

- Fixed monthly fee based on agreed scope.
- 3, 6 or 12 months options.
- Predictable cost to the business.

MNB NETWORKS LTD

SERVICES AVAILABLE

WAN Discovery & Assessment

LAN Discovery & Assessment

DC Discovery & Assessment

IoT Network Readiness Assessment

Cloud Readiness Assessment

Network Project Consultancy

Strategy & Roadmaps

Managed Services

MNB Networks
SIMPLY CONNECT

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