

ADVISORY SCORECARD

In each January edition of <u>Chartwell Review</u>, we try to provide some perspective on the upcoming year. Here's an update of how our thoughts last January are working out.

| In January 2004, we said | This is what happened | Our current position |
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| What bothers economists is the anemic growth in real wages/salaries. | This trend continued in 2004, with real disposable personal income up 2.4% | We think GDP growth rates are moderating from those of 2002-04. "Employment growth remains slow, and real wage growth remains low." |
| Business spending continues growing at a double-digit pace throughout 2004 | It has | Lower growth in this area in 2005. Dollars spent will be higher than 2004. Contribution to GDP growth will be less. |
| The 10-year Treasury was unusually volatile in 2003. Its current price risk hardly seems compensated for by its meager 4.25% current coupon. | 10-year Treasury yields rose in first half of 2004, then fell in second half. 10-year yields ended 2004 almost exactly where they started. | We believe even more strongly in our position of one year ago. Current long-term U.S. bond yields are low relative to their downside price risk. |
| We think the most intriguing fixed income sector is that of emerging market bonds. The sector has performed extraordinarily well, but still retains very positive characteristics. | JPM Emerging Market Bond index was up 20.0% in 2004, versus a 4.2% return for U.S. Investment Grade Bondss. | We still favor strategic exposure to the emerging market bond sector, but expect future excess returns to be considerably lower. |
| The U.S. equity market has advanced in 9 of last 10 months. Investors shouldn't be surprised or dismayed if there is a short-term break in this upward advance. | S&P 500 fell 3% from March-July, then rose 11% August-December. Small-cap sector declined 6%, then rose 19%. | Equity price volatility remains a fact of life. 2004 was actually much less volatile than prior years. We expect greater up/down moves in 2005. |
| Modest single digit appreciation from current (Feb. 1, 2004) levels seems a reasonable assumption for 2004. | Total S&P return for Feb-December was 9%. For small-cap it was 13%. Our forecast was too low, but it didn't look that way until the end of November. | Earnings growth was better than expected in 2004, and long-bond rates didn't rise. We expect modest single digit (4-7%) equity returns in 2005. |
| As a tactical matter, we continue to recommend investors keep <u>above</u> their international equity and debt allocation targets, and establish or increase emerging market allocations. | Developed Market international equity returned 21% in 2004; Emerging Markets were up 26%. Unhedged global bonds returned 10%, hedged global bonds returned 5%. | Our tactical recommendation remains in place. We're just not pounding the table as hard as 1-2 years ago. Non-U.S. equity and debt markets are fundamentally well-priced vs. U.S., but not "stupid" cheap. |
| Domestic Treasury bond yields will be flat to rising. Our general "long credit risk, short interest rate risk" fixed income recommendation remains. | Shorter term Treasuries rose, in lockstep with Fed Funds, but longer-term Treasury yields fell 0.2%. Credit bonds continued to outperform Treasuries in each maturity bucket. | Risk potential in the credit bond area has increased, as spreads are very narrow and issuance has been rising rapidly. But, so has the risk of a general hike in market rates. Cash equivalents are looking better and better to us, as are foreign bonds. |