2017 SPONSORS











8:00 - 8:30 Auditorium

Registration, Continental Breakfast & Networking with Sponsors

9:00 - 9:45 Auditorium

10:00 - 10:45

11:00 - 11:45

The Product Death Cycle

8:30 - 9:00 Auditorium

ntroduction & Kickoff

Julee Bellomo; Product & Portfolio Mgt Consultant, Phil Zofrea; Agile Enterprise Consultant, Agile Fellow Dr. Tammy Ferrante, Keiser-U

Discover to Build the New Future!

Michelle Royal will cast a vision of personal, corporate and community innovation while demonstrating the essential future skills required for this millennium and beyond.

WE BUILD BETTER INNOVATORS

Michelle Royal is the founder and Chief Innovation Officer of RIDG (Royal Innovation Design Group). She is a self-made speaker, consultant, and entrepreneur, who was raised in the growing Subway franchise empire.

She is an innovation expert with over 20 years of experience, specializing in using visualization and facilitation to create breakthroughs in state of mind and behavior.

Classroom

Product Innovation Launch

Ready to take your product idea to the next step? If the answer is a The hardest part of any new product launch is the beginning, when resounding Yes!, participate in a robust and interactive conversation with Steve Olinger as he shares real product innovation launch stories that highlight what worked, what didn't, and why. Steve's stories translate 'business development buzzwords' into meaningful business context.

Steven Olinger is currently President of KIK Custom Products' Household and Personal Care Division. Prior to KIK, Steve has held different Sales and Business Management roles at leading Consumer Package Goods (CPG) companies including Procter & Gamble, The Coca-Cola Company, and The Campbell Soup Company. Steve is a current investor in many disrupting

Classroom

Sourcing & Manufacturing in China

decades. Learn from Dan's experience sourcing and manufacturing products in China His products include the Jupiter Tech foldable electric bikes as well as craft materials and building supplies.

He has experience in distribution to national retail chains and regional distributors, e-commerce, web and print marketing, retail stores branch management, and franchising and licensing. Founder and President of Daniels Group Companies - Delphi Glass Corp., Diamond Tech International, Lincoln Distributors, Delphi Trading Ltd. China. Dan is the organizer of the Artificial Intelligence, who mentors and advises University of Tampa students and startup businesses.

it's not quite working, and you're iterating and molding the experience to fix it. This is the "Product Death Cycle." Is your product in it?

Hi-Tech Room

Leon Sabarsky excels at building high performing software development teams for all types of organizations. He is passionate about educating executives to unlock the power of self-organized teams to deliver value to the business rapidly and with high quality.



The 8 Success Factors of a Product Launch Business Dan Daniels has been importing and exporting products for nearly 3 Mark Katz will share his experience in identifying the common factors of business success and show you how to apply these factors to Master Your Business.

> The ideal attendee is a business owner, manager, or advisor who wishes to launch a new product business or grow an existing product business using a proven set of indicators that determine the likelihood of success.

Keynote presenter and nationally renowned business consultant, Mark Katz, M David Katz Company, brings 29 years of consulting Robotics, Machine Learning Meetup and Entrepreneur in Residence with emerging businesses, as well as Fortune 100 companies, such as Merck & Co., The Baltimore Orioles, JFK Airport, and the National Institute of Health.

Lunch

Join a facilitated conversation at the tables around Product Management and Marketing Topics. Look for a topic that interests you to join in or just listen!

Wired for Empathy

We, as human beings, are innately creatures of empathy. However when we show up for work, somehow we leave that most definit element of our humanity at home. We act in a way that says "It's not personal, it's just business". But what if we turned that arou What if it was personal? Chris introduces some guidance, some tools, some practices that help us fine tune our empathy engines. agile product teams at organizations of all size And once that empathy engine is supercharged, you'll stop thinking and successfully founded three startups. ABOUT your customers and start thinking LIKE your customers.

Classroom - this session ends at 3:45 Hands-On Design Thinking Workshop

No Previous Design Experience Necessary!

This fun and exciting hands-on workshop will introduce you to the basics of Design Thinking and human-centered problem solving. fast-paced 90-minute project will have show participants how de thinking can be used by product people to solve customer proble We'll provide all of the information and materials you need to be successful.

Chris Spagnulo and Julee Bellomo

This session highlights Edgehopper's approach: systems thinking holistic perspective, dialogic principles to embrace diversity and group wisdom, shared meaning, shared leadership, leveraged diversity, business agility, and "sense and respond" systems.

Go on a journey with a serial entrepreneur.

Being an Entrepreneur is a wonderful thing, but it can be risky business.

Join Robert Smithson to hear him share his experience as an He traveled across the Atlantic on a one way ticket 30 years ago to inventor, a serial entrepreneur, and holder of several patents. set up Trinity Graphic, a packaging graphics company, and has since Robert's journey has reaped reward as well as virtual bankruptcy, then owned 6 companies in various industries, ranging from Digital but he has always believed that the entrepreneur in his blood would Printing, a Pelvic pain device and Vodka. steer him in the right direction. His open story is about the path he has taken in pursuing his dream about the next big thing; maybe his two latest patented creations will get him there.



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12:00 - 1:00 Auditorium

1:00 - 1:45 Auditorium

	Chris Spagnuolo, Product Guru and founder of Edgehopper. Chris is
ver,	a product management and innovation consultant who works with
ing	organizations of all sizes to deeply understand their portfolio and
's	product challenges and help them design opportunities to improve.
ind?	
1	Chris has led cross-functional, collaborative,
	agile product teams at organizations of all sizes



2:00 - 2:45		
	Hi-Tech Room	
	Balance Features with Funds	
	In an ideal world we would have unlimited budgets to apply cool	
the	technologies to solve high impact problems with the most talented	
. This	people in the world. In our world we don't. This session	
design	identifies the keys to creating amazing products while balancing the	
lems.	natural pressures features functions.	
be		
	Don Wilson currently leads agile delivery of mobile applications and	
	data products in the Washington DC area. His specialties are mobile	
	application planning and delivery, big data strategy, and digital	
ng, a	strategy.	
d, c		

3:00 - 3:45

Hi-Tech Room

Having left school at the age of 14 with no academic awards to his name, Robert Smithson has always been considered by many to be a serial entrepreneur.

4:00 - 4:30 Auditorium **Closing Comments**

ProductCamp Gulf Coast is organized by Opal Consulting, LLC.





ProductCamp is in 500 cities and growing! Watch ProductCamp.org for events in other regions.