

Meet our team - Dipopego Julius Tsheko



International Business Development, Cross-Border Trade & Organizational Growth Strategic Advisor

- **Global Investment Catalyst** – Successfully mobilized **over \$2 billion in Foreign Direct Investment (FDI)** from India to Botswana between 2023 and 2025, fueling national economic growth and international partnerships.
- **Cross-Border Trade Innovator** – Facilitated the **listing of Botswana SMME products on a major Chinese online marketplace**, expanding African market access to Asia within just two years.
- **Strategic Leadership & Growth Architect** – Over 20 years of **experience** in strategic management, project management, and business development, consistently delivering measurable outcomes in dynamic environments.
- **Certified Project Management Expert** – Holder of **Prince2 Practitioner and Foundation Certificates**, complemented by an **MBA in Project Management** and ongoing **DBA research**, ensuring excellence in execution and governance.
- **Operational Excellence Driver** – Implemented process optimization and Six Sigma methodologies (White Belt certified), boosting efficiency and productivity across multiple organizational functions.
- **Insurance & Risk Management Specialist** – Certified in **Long Term Insurance Underwriting** with proven ability to integrate risk management into broader strategic and financial planning.
- **Multilingual & Culturally Adaptive Professional** – Fluent in English and Setswana, with working knowledge of Hindi and active pursuit of French, Portuguese, and Spanish to strengthen global business relations.
- **Academic & Research Leader** – Earned a **Master of Research (MRes) in Business Leadership with Merit (2024)** and advancing toward a **Doctorate in Business Administration (DBA, 2026)**, reinforcing expertise with evidence-based insights.