

Meet Our Team - Sumit Patel



SPG Senior VP AI / Web Development Technologies

- Architected enterprise-scale AI and digital transformation solutions across **Microsoft Dynamics 365, Azure, and Power Platform**, impacting **millions of users** across healthcare, finance, government, and manufacturing sectors.
- Led transformational initiatives for **Vanderbilt University Medical Center, KPMG, Avanade, and Centric Consulting**, delivering mission-critical systems that drive operational efficiency and strategic growth.
- Designed and deployed **MCP server-based agentic AI systems**, integrating **Azure OpenAI and Copilot technologies** to enable real-time, data-driven decision intelligence at enterprise scale.
- Served as a **trusted C-suite and board advisor**, translating complex AI architectures into compelling business strategies that support **multi-year, high-value transformation roadmaps**.
- Played a pivotal role in closing **multi-million dollar engagements**, with pre-sales architecture and executive demonstrations consistently influencing deal success.
- Built and scaled **AI and digital transformation practices within global consulting firms**, mentoring cross-functional teams and establishing high-performance delivery standards.
- Directed **enterprise CRM transformations and Salesforce-to-Dynamics 365 migrations**, ensuring secure, compliant (HIPAA, GDPR) and scalable implementations across global organizations.
- Delivered **production-grade intelligent automation solutions**, including conversational AI, predictive analytics, and intelligent workflow orchestration—driving measurable gains in speed, accuracy, and business insight.