HIRING NOW

ACCOUNT EXECUTIVES

Worksite Benefits Solution Account Executives (AE) provide consultation and education to employers on how to improve and enhance their benefits programs. AE's are responsible for growing and developing business relationship with their clients and broker partners. This is a full-time career opportunity with business throughout the year. Remote opportunities (work from home, control your own hours) with occasional in-person meetings. Not a seasonal position.

<u>We provide:</u>

- All training and marketing tools at no cost.
- Service support.
- Unlimited free leads program, based on activity.
- Performance-based compensation (1099 independent agent) with bonuses.
- Weekly direct deposits
- Renewals vested after 3rd year/10 year lifetime vesting.
- Company sales contests and annual trip incentives.

• <u>What is required:</u>

- Florida 2-15 Life/Health insurance license. Will sponsor licensing for the right candidate.
- Errors & Omissions (E&O) Insurance, discounts available.
- Enthusiasm, strong work ethic, organizational skills, entrepreneurial mindset, coachability, and the willingness to learn and evolve.

We provide the resources - you provide the ambition to succeed!



Send your resume to: <u>ContactUs@coloniallifesales.com</u> Call us for more information: (407) 846-8755 Check us out: www.coloniallife-solutions.com

