

# Aerospace Innovations & Avionics LLC

## Terms & Conditions of Purchases for Supply/Service

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**Introduction.** This document has been developed to help suppliers understand the quality requirements necessary to ensure a successful relationship with AEROSPACE INNOVATIONS & AVIONICS LLC. Communication and cooperation are key elements in achieving these high standards. AEROSPACE INNOVATIONS & AVIONICS expects suppliers to have the following basic business principles: The supplier shall:

- Ensure that materials and services are produced in conformance to the required standards, and AEROSPACE INNOVATIONS & AVIONICS will receive defect-free product, on time, at the agreed upon terms.
- Manage facilities, processes, quality systems and personnel to consistently and cost-effectively manufacture products and furnish services that meet the needs of AEROSPACE INNOVATIONS & AVIONICS and its customers.
- Be committed to continual process improvement by emphasizing reduction of part-to-part variation and the elimination of all waste.
- Conduct operations in conformance with, or exceeding, all applicable environmental laws and regulations of the jurisdictions in which the supplier does business.
- Ensure all products and materials supplied meet applicable product environmental compliance requirements.
- Embrace and comply with socially important values, principles and guidelines.

“Buyer” shall mean AEROSPACE INNOVATIONS & AVIONICS LLC “Seller” and/or “Supplier” shall mean the party with whom Buyer is contracting and to whom Buyer has issued the Purchase Order (“Order” and/or “PO”).

This Order constitutes Buyer’s offer to Seller and is expressly made conditional on Seller’s acceptance of Buyer’s terms and conditions only. Any additional, different, or inconsistent terms proposed by Seller are specifically rejected, unless otherwise expressly agreed to in writing and signed by an authorized representative of Buyer. Seller shall have accepted this Order by issuance of its acknowledgment, commencement of performance or delivery hereunder, or Buyer’s acceptance, payment or use of any Goods, products, materials, components, articles, parts, services, or other property of Seller subject to this Order (collectively “Goods”). No revision to this Order shall be valid unless in writing and signed by an authorized representative of Buyer.

**Packing and Shipment.** Seller agrees to process, package, and ship all Goods in conformity with any purchase specifications provided with the Order. All packing shall be at Seller’s expense, in suitable containers for protection in shipment and storage. Packing must conform to applicable carrier regulations. Packing lists shall accompany each shipment, showing Buyer’s Order number and description of Goods. Goods shall be packaged in a manner to protect from loss and deterioration. Unless otherwise stipulated by Buyer, all Goods shall be shipped to the destination or point of delivery specified in the Order. Title and risk of loss of all Goods subject to this Order shall remain with Seller until delivery and acceptance of Goods by Buyer.

**Delivery and Title.** Time is of the essence for the delivery schedule for this Order. Seller shall deliver all Orders for Goods on time. Seller will be responsible for any penalties incurred due to delayed deliveries. The delivery date shall be the date designated by Buyer in written material releases or other writing. If delivery of Goods is delayed beyond the time indicated herein for any reason, Buyer reserves the right without liability (in addition to its other rights and remedies) to cancel this Order by written or verbal notice confirmed in writing (which notice shall be effective when received by or communicated to Seller). Upon such cancellation, as to any of the Goods not shipped, Buyer, at its sole discretion, may decide to purchase substitute Goods elsewhere.

**Capacity.** Seller represents that the production capacity quoted to Buyer is based on a tooling and production plan capable of supplying Goods to support Buyer’s requirements.

**Price.** Seller represents that any price or prices specified in this Order do not exceed Seller’s current selling prices for the same or substantially similar Goods. Unless otherwise stipulated in

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writing by Buyer and Seller, the sum of all prices listed in this Order shall represent the total cost to Buyer as at the point of delivery specified herein, including all taxes, charges for packing, crating, boxing, storage, and shipping. If price is not clearly listed or stipulated on this Order, it is not a valid Order and Seller shall confirm with Buyer in writing the price before filling or performing the Order.

**Invoicing and Payment.** Buyer shall make payment for conforming Goods at the price stated in the Order. The price of any releases shall be the limit of the liability of Buyer for the Goods. Unless otherwise noted in the Order, Aerospace innovations & Avionics LLC standard payment terms are Net 30. Any time period applicable for Buyer to pay shall begin at time of Buyers receipt of conforming Goods. The Seller's invoice must be in English and match the corresponding Purchase Order pricing, quantities, and terms. Invoices must be addressed to: AEROSPACE INNOVATIONS & AVIONICS LLC4690 NW 128<sup>th</sup> Street, Opa-Locka, FL 33054 and emailed to info@aeroinnov.com and/or mailed to the Bill to address listed in the Purchase Order. All applicable taxes and other Government charges including, but not limited to, sales, use, or excise taxes; value added tax, customs duties, fees, and all incidental charges including but not limited to royalties, selling commissions, nonrecurring engineering or other incidental charges must be separately itemized and identified on the invoice. If an invoice does not comply with the requirements herein and/or the requirements referenced in the Buyer's Order the invoice will be rejected back to the Seller. The invoice will be accompanied (if applicable) by a signed bill of lading or express receipt evidencing shipment. Payment of an invoice does not constitute acceptance of the Goods and is subject to appropriate adjustment should Supplier fail to meet the requirements of this Contract.

**Termination for Convenience.** Buyer may, by notice in writing, terminate this Order or work under this Order for convenience and without cause, in whole or in part, at any time, and such termination shall not constitute default. In the event of partial termination, Seller is not excused from performance of the non-terminated balance of work under the Order. In the event of termination for convenience by Buyer, Seller shall be reimbursed for actual, reasonable, substantiated and allowed costs, plus a reasonable profit for work performed to the date of termination. Buyer may take immediate possession of all work so performed upon written notice of termination to Seller. Seller's obligations, including but not limited to obligations under the warranty, proprietary rights, infringement, and indemnity against claims provisions, shall survive such termination.

**Termination for Default.** Buyer may, by notice in writing, terminate this Order in whole or in part at any time for Seller's breach of any one or more of its terms, for failure to make progress to endanger performance of this Order, or failure to provide adequate assurance of future performance. In the event of partial termination, Seller is not excused from performance of the non-terminated balance of work under the Order.

**Force Majeure.** Neither Buyer nor Seller shall be liable for failures or delays that arise out of causes beyond their reasonable control and without their fault or negligence. Such causes include acts of God or of the public enemy, acts of the Government in its sovereign or contractual capacity, fires, floods, epidemics, terrorism, quarantine restrictions, strikes, freight embargoes, and unusually severe weather. In the event that performance of this Order is hindered, delayed or adversely affected by causes of the type described above ("Force Majeure"), the party whose performance is so affected shall so notify the other party's authorized representative in writing and, at Buyer's option, this Order shall be completed with such adjustments as are reasonably required by the existence of Force Majeure or this Order may be terminated for convenience by Buyer.

**Disputes.** Any controversy or claim that may arise out of or in connection with this Order that after good faith negotiations cannot be resolved to both Parties' mutual satisfaction may be resolved by submitting the claim to a court of competent jurisdiction. Pending resolution or

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settlement of any dispute arising under this Order, Seller shall proceed diligently as directed by Buyer with the performance of this Order.

**Governing Law and Venue.** This Order and the acceptance of it shall, as provided herein, constitute a contract made in and be governed in all respects by the laws of the state of Florida and venue for purposes of any action brought to enforce or construe the PO shall lie in Miami Dade County, Florida.

**Proprietary rights.** Unless otherwise expressly agreed in writing all specifications, information, data, drawings, software, and other items which are supplied to Seller by Buyer, or obtained or developed by Seller in the performance of this Order or paid for by Buyer, shall be proprietary to Buyer, shall only be used for purposes of providing Goods to Buyer pursuant to this Order, and shall not be disclosed to any third party without Buyer's express written consent. All such items supplied by Buyer or obtained by Seller in the performance of this Order or paid for by Buyer shall be promptly provided to Buyer on request or upon completion of this Order.

**Buyer's Property.** All drawings, tools, fixtures, materials, and other items supplied or paid for by Buyer shall be and remain the property of Buyer. All such items shall be used only in the performance of work under this Order unless Buyer consents otherwise in writing. Seller shall have the obligation to maintain all property furnished by Buyer to Seller and shall be responsible for all loss or damage to said property except for normal wear and tear. Seller warrants that all Goods furnished under this Order shall conform to all specifications and appropriate standards, will be new, and will be free from defects in material or workmanship. Seller warrants that all Goods furnished hereunder will be merchantable and will be safe and appropriate for the purpose for which Goods of that kind are normally used. If Seller knows or has reason to know the purpose for which Buyer intends to use the Goods, Seller warrants that such Goods will be fit for such purpose. Inspection, test, acceptance or use of Goods furnished hereunder shall not affect Seller's obligations under this warranty, and such warranty shall survive inspection, test, acceptance, and use. Seller's warranty shall run to Buyer, its successors, assigns and customers, and users of products sold by Buyer. Seller agrees to replace or correct defects of any Goods not conforming to the foregoing warranty promptly, without expense to Buyer, when notified of such nonconformity by Buyer, if Buyer elects to provide Seller with an opportunity to do so. In the event of failure of Seller to correct defects in or replace nonconforming Goods, Buyer, after reasonable notice to Seller, may make such corrections or replace such Goods and charge Seller for the costs incurred by Buyer in doing so. Seller shall be liable for and save Buyer harmless from any loss, damage, or expense whatsoever that Buyer may suffer from breach of these warranties.

**Inspection and Acceptance.** All Goods are subject to Buyer's inspection, testing and approval, both at Seller's facility and Buyer's point of destination. Buyer reserves the right to reject and refuse acceptance of any Goods which do not comply with all the terms of this Order. Acceptance, payment, use, or resale of Goods by Buyer shall not release Seller of any of Seller's obligations, representations, or warranties hereunder. Payment for any Goods shall not be deemed an acceptance hereof.

In the case of any defective or damaged Material, including but not limited to non-compliance with Seller's Quality System requirements, Seller agrees to initiate any required corrective action within a timely manner from the date that Buyer requests such action by performing proper root cause analysis and submitting an appropriate corrective action plan. Failure to respond to corrective actions may disqualify the Seller from being an approved supplier.

Buyer shall have the right by written order to suspend work or to make changes from time to time in services to be rendered or the materials to be furnished by Seller hereunder or the delivery date. If such suspension or changes cause an increase or decrease in the cost of performance of

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this Order or in the time required for its performance, an equitable adjustment shall be negotiated promptly, and the Order shall be modified in writing accordingly. Any claim by Seller for adjustment must be asserted in writing within five (5) days from the date of receipt by Seller of notification of the change or suspension and shall be followed as soon as practicable with specification of the amount claimed and supporting cost figures. However, Seller shall not be excused from processing the Order as so changed by Buyer pending resolution of any claim made by Seller for adjustment.

Seller warrants that all work, items, materials, equipment, or Goods provided by Seller pursuant to this Order, which are not of Buyer's design, shall be free from claims of infringement (including misappropriation) of third-party intellectual property rights, and that any use or sale of such items by Buyer or any of Buyer's customers shall be free from claims of infringement. Seller shall indemnify and save Buyer and its customers harmless from all expenses, liability, and loss of any kind (including all costs and expenses including attorney's fees) arising out of claims, suits, or actions alleging such infringement. If requested by Buyer, Seller agrees to defend at Seller's expense any claims, suits or actions alleging such infringement.

**Subcontracting and Assignment.** Seller shall not assign this Order, any rights or obligations under this Order or any monies due or to become due hereunder nor delegate or subcontract any obligations or work hereunder without the prior written consent of Buyer. No purported assignment or delegation by Seller shall be binding on Buyer without such consent.

**Liability for Injury.** Seller shall indemnify and hold Buyer harmless against all loss and liability on accounts of claims of personal injury, death and property damages resulting from any act or omission of Seller (including its agents, employees, or subcontractors) during performing this Order, including any Goods delivered hereunder.

**Compliance with Law.** Seller shall comply with the provisions of all applicable federal, state, and local laws, regulations, rules, and ordinances applicable to this Order and purchased Goods thereunder, including without limitation, any fair labor standards or statutes and any statute or regulation regulating occupational safety and health.

**Conflict Minerals.** Seller shall disclose if any Goods delivered, supplied, or manufactured under this Order contain "Conflict Minerals" from the Democratic Republic of Congo ("DRC"), or any adjoining country (together with the DRC, "Covered Countries"). The term "Conflict Minerals" shall have the meaning ascribed to it under Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Act"), meaning wolframite, cassiterite, columbite-tantalite (coltan), gold and their derivative metals: tantalum, tin, and tungsten. To the extent required therein, Seller commits to complying with the Act. Seller shall maintain effective accounting procedures, internal controls, and audit procedures necessary to verify compliance with the Act.

**Counterfeit Parts Avoidance.** In order to mitigate counterfeit parts entering the supply chain, Aerospace innovations & Avionics only accepts new parts from the Original Component Manufacturer (OCM)/Original Equipment Manufacturer (OEM) or through authorized distributors with clear traceability to the OCM/OEM source. Parts that do not meet this requirement are not authorized and will not be accepted without prior express written consent from AIA.

**General Supply Chain Traceability and Material Certification.** Unless otherwise specified by the Buyer, the Seller is required to provide commodity and item level traceability that demonstrates full tracking of the supply chain back to the manufacturer, foundry or mill for all items being delivered against a Purchase Order. This traceability shall clearly identify the name and location of all of the supply chain intermediaries from the manufacturer, foundry or mill to the direct source of the material for the Seller and shall include the commodity or item level identification for the item(s) such as date codes, lot codes, heat codes, serializations, unique

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item identifiers, and/or batch identifications. Additionally, the Seller must provide a Certificate of Conformance (CoC) with the information and documentation required by the applicable material specification.

**EEE Parts Supply Chain Traceability.** The Seller shall maintain a method of item supply chain traceability that ensures tracking of the supply chain back to the manufacturer of all Electrical, Electronic, and Electromechanical (EEE) parts purchased by Aerospace innovations & Avionics LLC. This supply chain traceability method shall clearly identify the name and location of all of the supply chain intermediaries from the manufacturer to the direct source of the product for the Seller and shall include the manufacturer's batch identification for the item(s) such as date codes, lot codes, serializations, or other batch identifications. Parts that do not meet this requirement are not authorized and will not be accepted without prior express written consent from AIA.

**Government Contracts.** Unless otherwise specified, FAR clauses 52.246-2 and 52.245-1 apply to all Orders in support of government contracts. The subcontractor (Seller) agrees to comply with all FAR/DFARS clauses applicable to the Order and shall flow-down the requirements to any subsequent subcontractor. Detailed FAR/DFARS clauses can be found at <https://www.acquisition.gov> and are available upon request.

**Raw Material FAR/DFARS.** All materials provided by Seller must meet FAR and DFARS regulations.

**Export/Import Controls.** If applicable to this Order, Seller shall control the disclosure of and access to technical data, information and other items received under this Order in accordance with U.S. export control laws and regulations, including but not limited to the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR). Seller agrees that no technical data, information, or other items provided by Buyer in connection with this Order shall be provided to any foreign persons or to any foreign entity, including without limitation, a foreign subsidiary of Seller, without the express written authorization of Buyer and the Seller's obtaining of the appropriate export license, technical assistance agreement or other requisite documentation for ITAR-controlled technical data or items. Seller shall indemnify Buyer for all liabilities, penalties, losses, damages, costs, or expenses that may be imposed on or incurred by Buyer in connection with any violations of such laws and regulations by Seller. Seller shall immediately notify Buyer if it is or becomes listed on any excluded or denied party list of any agency of the U.S. Government or its export privileges are denied, suspended, or revoked.

**Quality System.** External suppliers shall implement a quality system. The external provider is responsible for the identification and maintenance of quality system records relating to the Purchase Order. AEROSPACE INNOVATIONS & AVIONICS LLC its customers and applicable regulatory authorities reserve the right to access these records. The records shall be maintained for 10 years in a manner that allows them to be readily retrievable and prevent damage.

**Monitoring of Supplier Performance.** AEROSPACE INNOVATIONS & AVIONICS will be monitoring your performance relating to material / part quality & on-time delivery. If unable to maintain a minimum "Average / Satisfactory" rating you will be notified and placed on Hold in our system until issue is resolved. Seller's performance is being evaluated based on the following criteria:  
Price | Delivery | Quality | Customer Service

**Right of Access.** AEROSPACE INNOVATIONS & AVIONICS LLC its customers and applicable regulatory authorities reserve the right to enter the external provider to verify compliance to Purchase Order documentation. This may include in-process and final inspection, quality system audit and review of required documentation.

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**Inspection and Test Reports.** The external provider agrees to maintain objective evidence to assure conformance to the Purchase Order requirements. The objective evidence may include: dimensional data sheet, certificates of conformity, test reports, statistical records, and process control.

- **Certificates of Conformance** shall include the following:
  - Part Number and Revision Level
  - Specification Number and Revision
  - Purchase Order Number
  - Quantity
  - Serial Number, when applicable
  - Signature and date of authorizing quality assurance representative
- **Test Reports.** This includes the chemical and physical test reports or material certifications. If a machine shop purchases the stock material, the shop will request the chemical and physical test reports from the mill and supply this documentation with the finished product.
- **Change of Process.** The external provider shall notify AEROSPACE INNOVATIONS & AVIONICS if there has been a significant product or process change or any past, present, or future nonconformance(s) within 7 years from the date of service related to the items in the Purchase Order specification or the quality management system. The external provider Quality Assurance Manager will contact the AEROSPACE INNOVATIONS & AVIONICS Quality Manager in writing of the change or nonconformance. The external provider agrees to provide information pertaining to the product quality with the change or nonconformance. AEROSPACE INNOVATIONS & AVIONICS quality will review the change or nonconformance and take the necessary actions, as required.
- **Foreign Objects.** The external provider shall provide provisions for the prevention, detection, and removal of foreign objects.
- **Awareness.** External suppliers shall ensure that persons are aware of their contribution to product or service conformity, contribution to product safety and the importance of ethical behavior.
- **Competency.** Personnel shall be competent to assure that AEROSPACE INNOVATIONS & AVIONICS Purchase Order requirements have been met.

**Proprietary Information - Confidentiality - Advertising:** The SUPPLIER shall consider all information furnished by AEROSPACE INNOVATIONS & AVIONICS to be confidential and shall not disclose any such information to any other person, or use such information itself for any purpose other than performing this contract, unless the SUPPLIER obtains written permission from AEROSPACE INNOVATIONS & AVIONICS to do so. This paragraph shall extend to drawings, specifications, or other documents prepared by the SUPPLIER for AEROSPACE INNOVATIONS & AVIONICS LLC. The SUPPLIER shall not advertise or publish the fact that AEROSPACE INNOVATIONS & AVIONICS has contracted to purchase Goods from the SUPPLIER, nor shall any information relating to the Order be disclosed without AIA written permission. Unless otherwise agreed in writing, no commercial, financial or technical information shall be disclosed in any manner or at any time by the SUPPLIER which AEROSPACE INNOVATIONS & AVIONICS has deemed secret or confidential and the SUPPLIER shall have no rights against AEROSPACE INNOVATIONS & AVIONICS with respect thereto, except such rights as may exist under patent laws.

**Final Note:** Unless otherwise specified, FAA & EASA certifications are required for commercial applications; Certificate of Conformance (C of C) is required for military applications. Life-limited material must have minimum 75% shelf-life remaining. All material is subject to AEROSPACE INNOVATIONS & AVIONICS incoming inspection and acceptance.

All work must be performed ONLY per the Vendor's FAA Certificate Ratings and Approved FAA Limited Capability List and in accordance with the current and approved CMM, OHM, and/or Technical Publication. Prior to the subcontract of any work to other facilities, AEROSPACE INNOVATIONS & AVIONICS must be

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notified and approve such action(s). All work must be performed per the provided instructions. Any deviations from the specific work, reference, and/or instructions provided must be approved by AEROSPACE INNOVATIONS & AVIONICS prior to proceeding. All work performed must be returned with proper and clear documentation, substantiation, and certifications supporting the airworthiness of the work performed on the part or article.

Any documents, instructions or information provided herein are applicable ONLY to the service(s) requested by AEROSPACE INNOVATIONS & AVIONICS and are intended solely for the use of the individual or entity to whom they are addressed. Disclosing, copying, or distributing any information provided by AEROSPACE INNOVATIONS & AVIONICS is strictly prohibited.