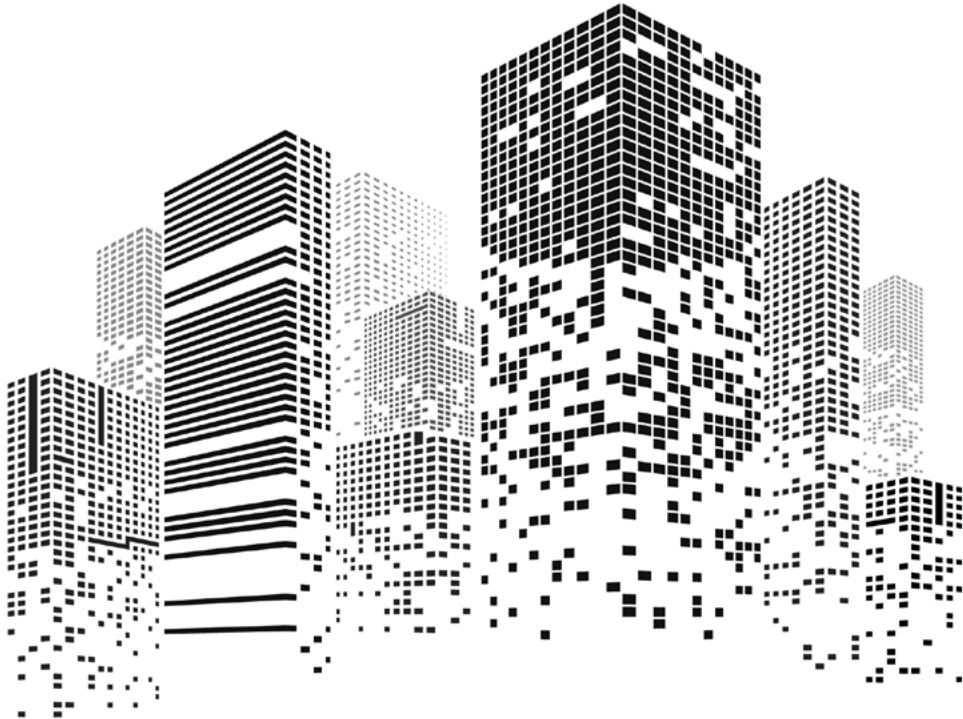


**NYU****SCHOOL OF  
PROFESSIONAL STUDIES**

53RD ANNUAL CONFERENCE ON

# CAPITAL MARKETS IN REAL ESTATE

LEADERSHIP IN A POST-PANDEMIC WORLD

**DIGITAL CONFERENCE • NOVEMBER 11, 12, AND 13, 2020****CONFERENCE HOST****SAM CHANDAN, PhD, FRICS**

Larry & Klara Silverstein Chair in Real Estate  
Development & Investment, NYU SPS Schack  
Institute of Real Estate

**CONFERENCE CHAIR****ROBERT S. BLUMENTHAL '80**

Vice Chairman & Managing Director,  
Real Estate, Gaming, Lodging &  
Leisure, Investment Banking, Americas,  
Deutsche Bank

**SPECIAL REMARKS**

**LARRY A. SILVERSTEIN '52**, Chairman,  
Silverstein Properties, Founder and Chairman  
Emeritus, Schack Institute Advisory Board

**CONFERENCE CO-CHAIRS****MARTY BURGER**

Chief Executive Officer,  
Silverstein Properties

**SCOTT RECHLER '90**

Chief Executive Officer &  
Chairman, RXR Reality

**WENDY SILVERSTEIN**

Co-Founder, Silver Eagle  
Advisory Group

**CREFC SESSION CHAIR****LISA PENDERGAST**

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# 53RD ANNUAL CONFERENCE ON **CAPITAL MARKETS IN REAL ESTATE** LEADERSHIP IN A POST-PANDEMIC WORLD

**DIGITAL CONFERENCE • NOVEMBER 11, 12, AND 13, 2020**

Dear Friends of the Schack Institute,

On behalf of the students, faculty, and administration of the Schack Institute of Real Estate and the NYU School of Professional Studies, it is our pleasure to welcome you to the 53rd Annual Conference on Capital Markets in Real Estate. Since Schack's founding as the Real Estate Institute in 1967, this conference has consistently served as one of the industry's most prominent forums on the state of capital markets and investment activity. Though online, this year is no different. With more than 50 speakers and program hosts and over 1,500 attendees, this year's conference is the most ambitious in our history.

In addition to our flagship panels, including the 22nd Annual Golden Apple panel on the future of New York City and the Global Debt Capital Flows panel, this year's conference affirms Schack's commitment to improving diversity and inclusion in the capital markets. Special sessions include our second program of 2020 focussed on the experience of Black executives in the real estate industry, our NexGen Women in the Capital Markets Meetup, our latest Pride Roundtable for LGBTQ+ conference participants and allies, and a special session on Sustainability and the Capital Markets. We are also delighted to welcome Jeff DeBoer, CEO of the Real Estate Roundtable, for a discussion of the real estate industry's priorities in engaging with the new Administration.

We are grateful to our sponsors and friends in industry for their support of this year's program, and for the deepening of our partnership with the Commercial Real Estate Finance Council through the establishment of the NYU CREFC Center for Real Estate Finance earlier this year. Their support has allowed us to expand diversity recruitment and need-based financial aid during a period of significant disruption for the nation and world.

We hope you find the next three days engaging and informative and look forward to remaining connected after the conference concludes.

Very Best,

**SAM CHANDAN, PhD, FRICS**

## CONFERENCE HOST



**SAM CHANDAN, PhD, FRICS<sup>†</sup>**

Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate

## CONFERENCE CHAIR



**ROBERT S. BLUMENTHAL '80<sup>†</sup>**

Vice Chairman & Managing Director, Real Estate, Gaming, Lodging & Leisure, Investment Banking, Americas, Deutsche Bank

## CONFERENCE CO-CHAIRS



**MARTY BURGER<sup>†</sup>**

Chief Executive Officer, Silverstein Properties



**SCOTT RECHLER '90<sup>†</sup>**

Chief Executive Officer & Chairman, RXR Reality



**WENDY SILVERSTEIN**

Co-Founder, Silver Eagle Advisory Group

<sup>†</sup> Board member

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## WEDNESDAY, NOVEMBER 11, 2020

**10:50 – 11:00 AM**

### OPENING REMARKS

**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate**11:00 – 11:50 AM**

### ECONOMIC OUTLOOK\*

**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate [Moderator]**LAWRENCE YUN, PhD**, Chief Economist, National Association of Realtors**SVENJA GUDELL, PhD '05**, Chief Economist, Zillow Group**12:30 – 1:45 PM**

### BLACK EXPERIENCE IN CAPITAL RAISING

**DUSTIN JONES, JD**, Academic Director, NYU SPS Schack Institute of Real Estate [Moderator]**JAMES H. SIMMONS III**, CEO & Founding Partner, Asland Capital Partners**TAMMY K. JONES<sup>†</sup>**, Chief Executive Officer, Basis Investment Group**2:00 – 2:50 PM**

### POST-PANDEMIC UNDERWRITING\*

**BRIAN WARD<sup>†</sup>**, Chief Executive Officer, Global, Trimont Real Estate Advisors [Moderator]**MARILYN MAWN**, Executive Director, JP Morgan**W. JEFFREY BECKHAM**, Executive Vice President, Portfolio Management, GID**ERIN WELLING**, Head of Asset Management, Argentic**ELIZABETH MARTIN**, Partner and Founder, EL Martin Partners**3:30 – 4:00 PM**

### FIRESIDE CHAT WITH PAT FOYE, CHAIRMAN OF THE MTA

**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate [Moderator]**PATRICK J. FOYE**, Chairman and CEO, Metropolitan Transportation Authority**6:30 – 7:15 PM**

### PRIDE (LGBTQ+) ROUNDTABLE

**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate [Co-host]**JON TILLI '05, '08**, Director, Deutsche Bank [Co-host]<sup>†</sup> Board member



## THURSDAY, NOVEMBER 12, 2020

10:00 – 10:05 AM

### OPENING REMARKS



**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate

10:05 – 10:15 AM

### SPECIAL REMARKS



**LARRY A. SILVERSTEIN '52<sup>†</sup>**, Chairman, Silverstein Properties, Founder and Chairman Emeritus, Schack Institute Advisory Board

10:15 – 11:15 AM

### GLOBAL DEBT CAPITAL FLOWS



**DINO PAPARELLI**, Managing Director, Global Head of Commercial Real Estate Deutsche Bank AG [Moderator]



**BOYD W. FELLOWS**, Managing Partner, ACORE Capital



**BRIAN BAKER**, Managing Director and Global Head of Commercial Mortgages and Real Estate Special Opportunities, JP Morgan Chase



**MIRIAM WHEELER**, Partner, Co-head of the US Real Estate Financing Group, Goldman Sachs & Co



**JEFFREY DIMODICA**, President, Starwood Property Trust

11:20 AM – 12:10 PM

### ALTERNATIVE DEBT FINANCING\*



**MARTY BURGER<sup>†</sup>**, Chief Executive Officer, Silverstein Properties [Moderator]



**MICHAEL MAY**, President, Silverstein Capital Partners



**ANDREA BALKAN**, Partner, Brookfield Real Estate Financial Partners



**DAVID SCHONBRAUN**, Chief Investment Officer, SL Green Realty Corp



**KEVIN EGAN**, Head of Investments, Oxford Properties



**PETER SOTOLOFF**, Managing Partner & CIO, Mack Real Estate Credit Strategies

<sup>†</sup> Board member

**NYU****SCHOOL OF  
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**SAM CHANDAN, PhD, FRICS<sup>†</sup>**, Larry & Klara Silverstein Chair in Real Estate Development & Investment, NYU SPS Schack Institute of Real Estate [Moderator]



**JEFF DEBOER**, President and Chief Executive Officer, Real Estate Roundtable

**1:00 – 1:50 PM****22ND ANNUAL GOLDEN APPLE: OUTLOOK FOR NEW YORK CITY**

**ROBERT S. BLUMENTHAL '80<sup>†</sup>**, Vice Chairman & Managing Director, Real Estate, Gaming, Lodging & Leisure, Investment Banking, Americas, Deutsche Bank [Moderator]



**STEPHEN ROSS**, Chairman & Founder, Related Companies



**MARTY BURGER<sup>†</sup>**, Chief Executive Officer, Silverstein Properties



**WILLIAM C. RUDIN '79**, Co-Chairman and Chief Executive Officer, Rudin Management Company, Inc.



**SCOTT RECHLER '90<sup>†</sup>**, Chairman & Chief Executive Officer, RXR Realty



**WENDY SILVERSTEIN**, Co-Founder, Silver Eagle Advisory Group

**2:00 – 2:50 PM****DESTINATIONS UNKNOWN: COMMERCIAL REAL ESTATE LENDING IN A PANDEMIC, HOSTED BY THE COMMERCIAL REAL ESTATE FINANCE COUNCIL\***

**LISA PENDERGAST**, Executive Director, CRE Finance Council [Moderator]



**GREG MICHAUD**, Managing Director, Head of Real Estate Finance, Voya Investment Management



**MATT COHEN**, Principal, Mesa West



**JENNY POLGAR**, Head of Commercial Real Estate, Senior Vice President, Credit Products, Regions Bank



**BRYAN MCDONNELL**, Head of U.S. Debt & Chair of Global Debt, PGIM



**RICK SIMPSON**, Head of Securitization, Citigroup Global Markets

<sup>†</sup> Board member



**NYU****SCHOOL OF  
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† Board member

**\*ALL-ACCESS PASS REQUIRED**



## NYU SPS SCHACK INSTITUTE OF REAL ESTATE ADVISORY BOARD

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# PROGRAMS AT SCHACK





## DEGREE PROGRAMS

The degree programs offered through the NYU School of Professional Studies Schack Institute of Real Estate address the needs of today's competitive real estate markets by preparing leaders who are equipped with the sophisticated technical proficiency, strategic thinking, and leadership skills needed to be pioneers in their fields.

For more information, visit [sps.nyu.edu/schack](https://sps.nyu.edu/schack)

### MS IN REAL ESTATE

The **MS in Real Estate** provides the fundamental knowledge and the advanced analytical skills needed for success in the complex and continually evolving real estate industry. Under the guidance of a distinguished faculty of prominent professionals in the real estate industry, students acquire knowledge of cutting-edge trends in real estate finance, real estate law, real estate economics and market analysis, as well as in key aspects of the real estate development process, and asset and portfolio management.

The degree requires that students complete 42 credits comprised of a three-tiered core curriculum, which provides a broad foundation for the entire discipline of real estate; a choice of two concentrations, each including a capstone project; and two electives. Students can participate in a global field intensive during the January Term and Spring Semester.

### HIRSH FELLOWS PROGRAM

The Hirsh Fellows Program, supported by an endowment gift from David Z. Hirsh '90, enrolls 15 to 20 exceptional full-time students each fall in a cohort-based Master of Science in Real Estate (MSRE) with a concentration in Finance and Investment.

Building on Schack's world-renowned MSRE, the Hirsh Fellows program offers a highly specialized one-year academic and co-curricular experience that prepares students for management and executive positions in the real estate industry. Students begins the one-year program in late August, prior to the start of the regular semester.

Hirsh Fellows take their core courses as a group and have access to the full range of Schack's MSRE electives. The curriculum spans the many facets of the real estate industry with an emphasis on analytics, entrepreneurship, and organizational leadership. Highlights of the co-curricular program include a global field intensive during January; a spring semester internship with a Schack advisory board member firm; and a one-on-one pairing with an advisory board mentor for each student.

### MS IN REAL ESTATE DEVELOPMENT

The **MS in Real Estate Development** provides the fundamental tools necessary to succeed in the dynamic industry of real estate development. This degree requires that students complete 42 credits comprised of a three-tiered core curriculum, including two electives and culminating in an individual capstone project. The core development courses provide a strong foundation and understanding of: the development process, finance of development projects, legal, land use and regulatory framework, design and construction, as well as market analysis and technology skills. There are three concentrations with

specialized tier courses; The Business of Development, including entrepreneurship and public-private partnerships; Sustainable Development, including green buildings; and Global Real Estate. Electives provide the opportunity for students to explore market niches such as affordable housing, international finance, and economic development. Students have the option of participating in a global field intensive during the January Term and Spring Semester.

### MS IN CONSTRUCTION MANAGEMENT

The **MS in Construction Management** provides students with the expertise needed to effectively manage and lead construction projects and businesses. Program participants obtain technical proficiency, real estate financial skills, entrepreneurial skills, and the business acumen needed for success in this ever-evolving industry. The curriculum guides students in how to integrate multiple professional requirements for bringing construction projects to successful completion, including estimating, cost control, risk management, new technologies, project planning, scheduling, negotiation, and labor relations. The coursework also explores how to manage the various types of contractual relationships governing the owner, contractors, subcontractors, consultants, and architects, as well as the essential skills of bidding, negotiating, handling disputes and claims, and devising and implementing strategic business plans.

In consultation with industry leaders, Schack's advisory board, faculty members, alumni, and colleagues in the construction industry, the Master of Science in Construction Management curriculum is continually evaluated against current best practices.

### BACHELOR OF SCIENCE IN REAL ESTATE

Ranked amongst the top three undergraduate real estate programs in the United States, the **Bachelor of Science in Real Estate** prepares students through rigorous exposure to real estate and the urban environment, and it prepares future leaders for successful careers in the real estate industry. The program delivers the liberal arts scholarship of an NYU education, combined with the professionally focused, industry-based expertise that is the hallmark of the Schack Institute experience.

Under the guidance of a distinguished faculty of prominent real estate industry professionals, students acquire knowledge of cutting-edge trends in real estate finance, real estate law, real estate economics, and market analysis, as well as key aspects of the real estate development process and asset and portfolio management.

### SCHOLARSHIPS

The Schack Institute offers a range of merit and need-based scholarship opportunities for both incoming and continuing students. Through the support of industry leaders and alumni, Schack has recently introduced the Women in Real Estate Leadership Scholarship, the Pride Scholarship, and a scholarship for a graduate students who attended a historically Black college or university for their undergraduate degree. For more information about scholarship requirements, visit the admissions website.



## DEGREE PROGRAMS

### EXTRAORDINARY OPPORTUNITIES

Today's real estate and construction professionals require the strategic, analytical, and leadership skills—as well as the sophisticated technical expertise—to anticipate and to adapt to the dynamic forces that are constantly reshaping the industry. Sustainability, for example, has become an industry touchstone, changing the context for real estate investment and construction decision making through regulatory and policy developments.

The Schack Institute of Real Estate graduate programs provide you with the theoretical and applied knowledge necessary to move your career forward in areas such as global project management, sustainable development, LEED certification, green building techniques, repositioning of distressed projects, and reclamation of brownfields.

As a Schack Institute of Real Estate student, you will benefit from opportunities that will add extraordinary value to your educational experience, including:

#### Innovative Curricular Offerings

- Global field intensives that match in-class learning with international site visits
- Specialized elective courses in areas including affordable housing, distressed asset investing, and post-disaster reconstruction

#### Co- and Extra-Curricular Programming

- Opportunities to attend selected industry conferences
- Welcome to the Industry Week with major industry organizations
- Executive-in-Residence lunches with Schack advisory board members and other c-suite executives
- Regularly scheduled speaker series
- Monthly coffee hours with Schack Institute faculty members

#### Projects with our Applied Research Centers

- Center for the Sustainable Built Environment
- CREFC Center for Real Estate Finance
- REIT Center
- Urban Lab

### DAY AT SCHACK

Please join us for our next **Day at Schack**. This half-day program offers prospective students an opportunity to meet our faculty and advisors, attend a class at our home in Midtown Manhattan, hear from current students about their experiences, and participate in an evening on the town planned by the student social committee. For more information, please contact Schack's Graduate Advising Office at [schack.advising@nyu.edu](mailto:schack.advising@nyu.edu). We look forward to meeting you in person.

To learn more about the Schack Institute, our students, faculty, and alumni, and our extraordinary conferences and industry engagement programs, please visit us on the web at [sps.nyu.edu/schack](https://sps.nyu.edu/schack) or follow us on social media.

### NYU SCHOOL OF PROFESSIONAL STUDIES SCHACK INSTITUTE OF REAL ESTATE

#### Office of The Silverstein Chair and Associate Dean

11 West 42nd Street, Room 522  
New York, NY 10036  
**212-992-3277**  
[sps.nyu.edu/schack](https://sps.nyu.edu/schack)

#### Graduate Student Advising Office

11 West 42nd Street, Room 518  
New York, NY 10036  
**212-992-3335**

#### Graduate Office of Admissions

7 East 12th Street, Room 921  
New York, NY 10003  
**212-998-7100**  
[sps.gradadmissions@nyu.edu](mailto:sps.gradadmissions@nyu.edu)  
[sps.nyu.edu/admissions](https://sps.nyu.edu/admissions)

#### Undergraduate Student Advising Office

7 East 12th Street, 8th Floor  
New York, NY 10003  
**212-998-7171**

#### Undergraduate Office of Admissions

383 Lafayette Street  
New York, NY 10003  
**212-998-4550**  
[admissions@nyu.edu](mailto:admissions@nyu.edu)  
[nyu.edu/admissions/undergraduate-admissions](https://nyu.edu/admissions/undergraduate-admissions)



## EXECUTIVE EDUCATION

### EXECUTIVE EDUCATION

Executive and Corporate Education programs at the Schack Institute bring decision-makers from real estate firms around the world to New York City, where our faculty lead programs in established areas such as real estate finance and emerging disciplines including real estate data analysis and proptech. Schack's program staff work closely with our partner firms to craft academically rigorous experiences that align with firm goals in skill-building. In addition to traditional executive education, Schack offers our partner firms a range of customized online courses available to a wider audience with their organizations.

[sps.nyu.edu/schack/executiveeducation](https://sps.nyu.edu/schack/executiveeducation)

## CERTIFICATES AND PROFESSIONAL DEVELOPMENT COURSES

### SCHACK NONDEGREE PROGRAMS AND COURSES

The NYU School of Professional Studies Schack Institute of Real Estate offers Certificates and over 500 Professional Development Courses in real estate, architecture, and construction to keep professionals abreast of the latest trends affecting the industry.

As a student enrolled in an NYU SPS Certificate, you benefit by gaining a comprehensive understanding of an industry through the program's required courses. You can then build your knowledge based upon your needs, by selecting electives that focus in on an area of interest to you. Upon completion of your studies, you will have earned a credential that provides a thorough overview of the field you intend to pursue, as well as a deeper understanding of the career paths available.

For more information, call **212-998-7200** or email at [sps.nyu.edu/homepage/academics/non-credit-programs.html](https://sps.nyu.edu/homepage/academics/non-credit-programs.html).

### CERTIFICATE PROGRAMS IN REAL ESTATE AND CONSTRUCTION

**Certificate in Buildings and Construction** will provide students with the practical and technical knowledge to successfully manage construction projects. Topics covered include construction planning, scheduling, estimating, bidding, site management, cost control, construction safety, insurance, bonds, quality assurance, and risk management.

**Certificate in Real Estate Data Analytics** will provide students with a foundational understanding of real estate data sources, as well as the use of applied machine learning to drive real estate investment and development decisions. Gain an understanding of real-world real estate data and the algorithms that can be deployed to make informed, data-driven decisions, and thus be better prepared for careers in the field. This certificate consists of two required courses and four electives.

**Certificate in Development and Land Use** will give students an understanding of the legal and regulatory environment of real estate development and provide an overview of the development process and development financing. Students who complete this certificate will be able to interpret regulations which affect new development and be able to make a development approval ready and financed.

**Certificate in Real Estate Capital Markets** will give students a foundational understanding of debt and equity markets and their use in financing a successful real estate acquisition or development. Gain an understanding of the nature and function of real estate capital markets, the process of loan and equity investment issuance, and the tools used by lenders and analyst when underwriting deals and thus be better prepared for careers in the field.

**Certificate in Real Estate Investment** will provide you with the real estate principles and techniques needed to evaluate investible real estate and markets. Students who complete this certificate will gain an understanding of investment decision making, financial analysis, deal analysis, discounted cash flow analysis and much more.

Visit [sps.nyu.edu/professional-pathways/certificates](https://sps.nyu.edu/professional-pathways/certificates) to learn more or to enroll.



## CAREER SERVICES

### NYU SPS WASSERMAN CENTER FOR CAREER DEVELOPMENT

The NYU SPS Wasserman Center for Career Development is a comprehensive career center that provides employers with services to engage, recruit, and mentor students and professionals, from entry-level to experienced. Whether you are interested in recruiting students from the Schack Institute of Real Estate or from other programs and schools within the University, our services and resources will support your search.

**Post an Employment Opportunity.** Employers may post full-time, part-time, and internship opportunities to Handshake, the Center's free, private online employment listing site used by NYU undergraduate and graduate students, as well as alumni. Visit <https://www.sps.nyu.edu/homepage/careers/hire-nyu-talent.html> to get started.

**Connect and engage with students.** Employers can provide students with an inside view of the culture of your organization through hosting an Information Session or serving on a panel. Companies can also offer virtual site visits which can include an alumni or employee panel with Q&A, case activities, a project or product demonstration, and position shadowing. Various virtual networking events and panel discussions are held throughout the year for you to make connections with potential candidates. Please email [sps.wasserman@nyu.edu](mailto:sps.wasserman@nyu.edu) for additional information on hosting a virtual company site visit or participating in career-focused programs.

**Share industry insights.** The Industry-in-Residence program is designed to offer students individual networking meetings with representatives from your organization. This series of 15-minute appointments provides students with industry insights, as well as an overview of your organization and available job opportunities. These meetings would be conducted virtually. Please email [sps.wasserman@nyu.edu](mailto:sps.wasserman@nyu.edu) to schedule an Industry-in-Residence day at NYU.

### NYU SPS WASSERMAN CENTER OFFICE

7 East 12th Street, 5th Floor  
New York, NY 10003

T 212-998-7205 F 212-995-3552

[sps.wasserman@nyu.edu](mailto:sps.wasserman@nyu.edu)

<https://www.sps.nyu.edu/homepage/careers.html>

### SELECTED 2018-2020 EMPLOYER OUTCOMES

- Aaraon Valuation Inc
- 5 Arch Funding Corp
- A&E Real Estate
- A&R Properties Group, LLC
- Aareal Capital Corporation
- Ackman Ziff Real Estate Group
- Adage Capital Management
- AdvisorConnect, Inc.
- AECOM
- Alodium Group
- Altitude Realty Group
- Amsterdam Building Solutions
- Annaly Capital Management
- Antenna Group
- Aparthotels Adagio
- APS Contracting Inc.
- Arbor Realty Trust
- Arel Capital
- Argentic
- Ariel Property Advisors
- Arlo Hotels
- Ashcroft Capital
- Aulder Capital
- Avalon Real Estate
- Avant Capital Partners
- Bank of America Merrill Lynch
- Basis Investment Group, LLC
- Beam Living (a Blackstone Portfolio Company)
- Benenson Capital Partners
- Berkshire Executives
- Bestreich Realty Group
- BFC Partners
- BH3 Management
- Black Creek Group
- BNY Mellon
- Booth Capital
- Brookfield
- BRP Companies
- Butler Equities
- Buzi Assets LTD
- Camber Real Estate Partners
- Cayuga Capital Management LLC
- CBRE
- Cerberus Capital Management
- China Merchants Bank
- CIBC Capital Markets
- Cichowlas & Associates PLLC
- CIM Group, L.P
- Citizens Bank
- Clearline Capital
- Clinton Housing Development Company
- Colliers International
- Conrad Investment Management
- Consigli Construction
- Cosentini Associates
- Crowdfunz Holdings LLC
- Cushman & Wakefield
- CW Capital
- Dalzell Capital
- Deloitte
- DHA Capital
- DMG Investments
- Douglas Elliman Real Estate
- Duff & Phelps
- Duke Properties
- Eastern Consolidated
- EcoRise Development
- Educational Housing Services
- EIA Electronic Interface Associates Networked Technologies
- Elizabeth Properties
- Emerald Equities LLC
- Empire State Realty Trust
- EquityMultiple

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- Ernst & Young
- European American Properties
- EwingCole
- Extell Development Company
- Eyzenberg & Company
- FIA Capital Partners, LLC
- First Republic Bank
- FirstService Residential
- Fortuna Realty Group
- Fosun Hive Property Holdings
- Gaia Real Estate
- Gamma Real Estate
- Gardiner & Theobald Inc.
- Gaw Capital
- Gemdale USA Corporation
- GFI Development Company
- Goldman Sachs
- GP Properties and Management
- Graham Commercial Properties
- Greystone & Co.
- GSA Capital
- Hampshire Properties
- Hart Realty Advisers LLC
- Hedge Fund Management Firm
- HEI Hotels & Resorts
- Hemper Company LLC
- Hersha Hospitality Management
- HG Capital
- Homestake Capital
- HR Property Group
- HSB Realty
- HT Capital Group
- Hudson's Bay Company
- Hunt Capital Partners, LLC
- Industrial Realty Group
- InsightX Capital
- International Blockchain Real Estate Association
- Invest Capital Group
- Item Six Capital LLC
- Jenel Management Corp
- JLL
- JNR Real Estate Holdings
- JNY Capital
- Jonathan Rose Companies
- JP Morgan
- Kalian Companies
- KB Asset Management
- Keller Williams Real Estate
- KUB Capital
- Ladder Capital Finance LLC
- Landsea Homes
- LeaseObserver
- Legion Investment Group
- Lemor Development Group
- Lerner Properties LLC
- Linx Industries
- Lionstone Investments
- LM2 Research Inc.
- LMC, A Lennar Company
- LRC Properties, LLC
- LuxStone Partners
- Mack-Cali
- Madison International Realty
- Manhasset Home and Design
- Marcus and Millichap
- Marvel Architects
- MAS Development Corp.
- Maxwell-Kates, Inc.
- Mega Home Group
- Menowitz Management
- Meridian Capital Group
- Meringoff Properties
- MetLife - Real Estate Investments
- Milrose Consultants, Inc.
- Mind & Body Garden Psychology Inc.
- Mission Capital Advisors
- Morgan Stanley
- Nanyang Realty Corp.
- New Empire Real Estate Development
- New Line Structures
- New York City Economic Development Corporation
- Newmark Grubb Knight Frank
- NMR & Associates Inc.
- North Point Capital Group
- Odessa Realty Investments
- Onyx Equities
- OTJ Architects
- OTTE Partners
- PGIM Real Estate
- Pine Tree Group
- Portafolio Inmobiliario, S.A.
- Premier Equities
- Primary Research Solution LLC
- Prince Hotels, LLC
- Princeton Holdings LLC
- Principal Builders Solutions
- Prospect Developer
- PwC
- RAL Companies & Affiliates, Ilc
- Ramer & Saperstein Real Estate Investments
- Realogy Holdings Corp.
- Realty Three LLC
- Reed Smith LLP
- Related Companies
- Relevant Group
- Reliable Properties
- Renaissance Properties
- Reoriented Group Limited
- Resto Corporation
- REVPAR International
- RFR Holding LLC
- Rich Mark Developer Group
- Roc Capital
- Rosen Partners
- RoseTerra Management LLC
- RoundSquare Builders
- S&P Global
- Saber Real Estate Advisors
- Sagamore Capital LLC
- Savitt Partners LLC
- Schulz Building Consultants
- Sentinel Real Estate
- SG Capital Partners
- Shell Soho
- Shelter Rock Capital Advisors
- Sheraton Hotels
- Silvan Group
- Silver Creek Property Group
- Silverstein Properties
- Simone Development
- Simpson Thacher & Bartlett LLP
- SL Green Realty Corp.
- Smart Realty Brokerage, LLC.
- Soho Properties
- Street-Works Development
- Suzuki Capital LLC
- Taconic Investment Partners
- The 601W Companies
- The Besen Group
- The Blackstone Group
- The Durst Organization
- The Miles Group Portfolio Inc
- Third Bridge Group Limited
- Thor Equities
- Time Equities Inc.
- TLOA Servicing, LLC
- Toll Brothers, Inc.
- Toorak Capital LLC
- Townhouse Partners
- Trifecta Holdings
- Turner Construction Company
- U. S. Construction Inc
- Urban Edge Properties
- Urban Property Developers, Inc.
- Ursa Development Group
- Value Partners Group
- Vanbarton Group
- Veritas Investments
- Virtual Capital Investment
- Warren Lewis Sotheby's International Realty
- Waterfall Asset Management
- Waypoint Residential
- WB Property Group
- WeWork
- WinnCompanies
- Witnick Real Estate Partners
- Zaveri Constructions Pvt. Ltd.
- Zhou Realty Services LLC



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## DATES TO BE ANNOUNCED

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4th National Symposium of Women in Real Estate  
3rd Annual Pride Roundtable

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