



Summary

Lachlan is a specialist commercial and contracts professional with over 10 years of experience across the full project lifecycle in the Australian construction industry.

Lachlan is the founder and director of Logical Commercial Management, a specialist consultancy established in 2025 to provide commercial and contract management support to subcontractors and trade contractors across Queensland. Drawing on a career spanning commercial office, residential, education, civil, and industrial projects, Lachlan provides a depth of practical, hands-on expertise that is directly applicable to the day-to-day commercial challenges faced by subcontractors.

Prior to establishing LCM, Lachlan served as Contracts Manager at DEMEX, leading a team of three Contract Administrators and holding full commercial responsibility across a diverse portfolio of demolition and civil projects. Earlier roles as Contract Administrator with Broad Construction, TMF Constructions, and Cullen Group provided exposure to a wide variety of project types and contract forms, building a comprehensive foundation in contract negotiation, variation management, EOT claims, and cost reporting.

Experience

Subcontractor & Trade Contractor Advisory

Subcontractor Commercial Management | Australia Wide

As principal consultant of Logical Commercial Management, Lachlan provides end-to-end commercial support to a wide range of trade contractors including civil and demolition contractors, painters, blockwork and precast concreters, electricians, roofers, roller door installers, and retaining wall contractors. Services include contract review and negotiation, progress claim preparation, variation and EOT claims, cashflow forecasting, and dispute avoidance advice. Lachlan negotiates and advocates directly on behalf of subcontractors with some of Australia's largest head contractors, including major domestic and international construction groups. LCM also develops company-specific contract templates, procedures, and commercial registers for client businesses.

Demolition, Civil & Infrastructure

Contracts Manager | Various Projects | Australia Wide

Joining DEMEX in June 2021 as Senior Contracts Administrator and promoted to Contracts Manager in 2023, Lachlan held the commercial management function across a portfolio of demolition and civil works contracts through to July 2025. Responsibilities included supervising a team of three Contract Administrators, overseeing all head contract and subcontract administration, managing all progress claims, variation claims, and extensions of time, and developing company-wide commercial systems and staff training programs.

Connect West Business Park | Civil Works (\$40M) | Brisbane, QLD

Site management team member on a major civil works project involving demolition, bulk earthworks, retaining walls, land clearing, and remediation of unsuitable material. Contract administration support including procurement, QA/ITP preparation, document control, and WH&S monitoring.

Personal Summary

- 10+ Years' Experience
- Contracts Manager & Commercial Director
- Specialist Subcontractor Advisory
- Founder of Logical Commercial Management (2025)
- Adv. Diploma of Building & Construction (Mgmt) — Enrolled 2026

Key Skills

- Contract Review & Negotiation
- Variation & EOT Claims
- Head Contract Administration
- Subcontract Management
- Progress Claim Preparation
- Dispute Avoidance & Resolution
- Cost Reporting & Cashflow
- Team Leadership & Training
- Commercial Systems & Procedures

Systems

- Aconex
- JDE / Cheops / Viewpoint
- Jobpac / Buildsoft / Buildtools
- Bluebeam / Adobe Acrobat
- Xero (Accounting)
- Microsoft Office Suite

Contact

0412 882 437

lachlan@logicalcommercial.com.au

Tarragindi, QLD 4122

logicalcommercial.com.au





Commercial & Office

12 Creek Street – The Annex (\$35M) | Brisbane, QLD

Contract Administrator from contract award through to practical completion on a PCA Grade-A commercial office building to full fitout specification. Role encompassed all head contract administration, subcontract management, invoice and progress claim assessment, procurement, EOT submissions, RFI management, variations, QA, and document control.

Education & Community

Aspley State High School – Sports & Arts Centres (\$13M) | Brisbane, QLD

Contract Administrator from start to finish on the construction of new sports and arts facilities at a state high school. All head contract and subcontract administration, progress claim management, EOTs, variations, and document control.

Stretton State School – GLA & Arts Centre (\$15M) | Brisbane, QLD

Contract Administrator on final stages of a General Learning Areas and Arts Centre project. Subcontract assessment, progress claims, and document control.

Farrer College Project (\$540K) | Tamworth, NSW

Managed as Project Coordinator. Full project coordination including procurement, programming, trade management, and close-out of Kitchen and Assembly area mechanical upgrade, refit and reroof.

Residential

Baxter Street Apartments (\$15M) | Brisbane, QLD

Contract Administrator from contract award to final account on a 56-apartment, 3-commercial-tenancy development across 11 storeys and 2 basement levels. Full CA scope including invoice assessment, progress claims, procurement, EOTs, RFIs, variations, QA, and document control.

The Cannon Apartments (\$6M) & Eden Brook Townhouses (\$6.5M) | Brisbane, QLD

Contract Administrator on two concurrent residential projects: a 31-apartment development over 5 storeys and a 33-townhouse project requiring remedial ground works. Responsibilities included cost forecasting, procurement, programming, and full contract administration.

