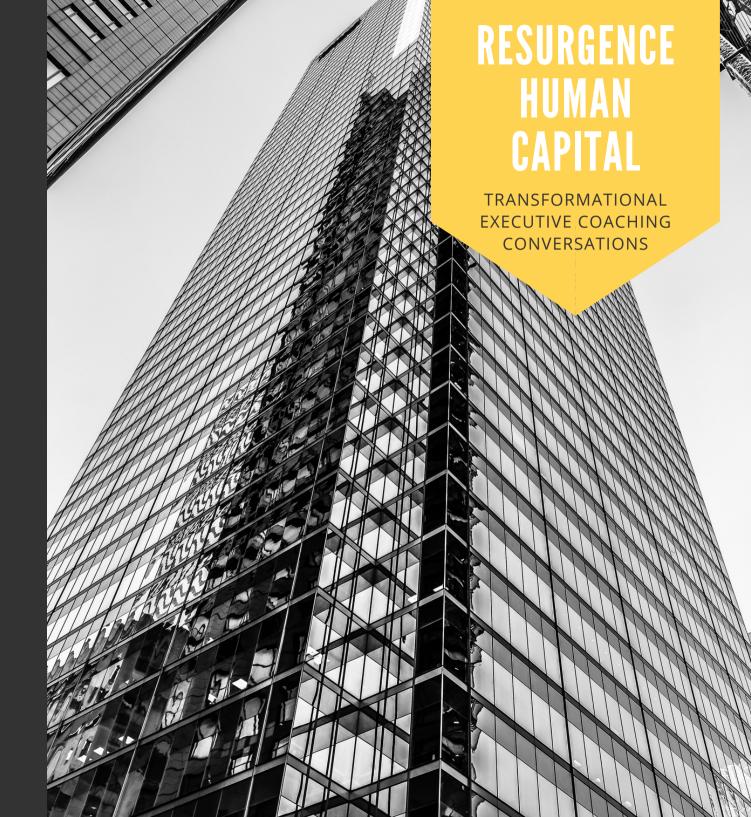
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WE HELP EXECUTIVES
TRAVERSE THE JOURNEY
FROM 'GOOD TO GREAT'
AT THEIR WORKPLACES





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HOW DOES COACHING HELP?

Executive Coaching provides an invaluable space for personal & professional development and has evolved as the most powerful personal growth tools today. Some critical areas where Executive Coaching brings about the maximum benefit for professionals and organisations are:

- Taking greater responsibility for actions and commitments
- Contributing effectively to teams and organisations
- Increased personal productivity
- Enhanced leadership skills
- Heightened Emotional Intelligence
- Effective stakeholder management
- Communicating more effectively
- Gaining more job satisfaction

THE BUSINESS CASE FOR COACHING

- **96%** of organizations who had an Executive Coach said they would repeat the process again
- Companies experience on average a 600% ROI when they provided executive coaching
- -Companies who invest in executive development, consistently outperform companies who do not by an average of 35% every year!
- Top performing employees produce up to **48**% more output than average performers and up to **96**% more than below average performers
- -43% of CEOs and 71% of senior executives report working with a coach



FUEL: OUR COACHING MODEL

FRAME THE CONVERSATION

Agreement on the purpose, process, and desired outcomes of the discussion inline with the sponsor's guidance

UNDERSTAND THE CURRENT STATE

The current state is explored from the client's point of view, expanding his / her awareness of the situation to determine the actual developmental area

EXPLORE THE DESIRED STATE

The vision of success is articulated and multiple alternative paths are explored before prioritising and devising methods of achieving this vision

LAYOUT A SUCCESS PLAN

Specific action steps to be taken are identified to achieve the desired results and milestones agreed to for follow-up and accountability

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