

Essential	Plus	Premier
Advisory	Advisory	Advisory
► Tax Advisory - Strategic Planning & Tax Optimization (3 PER YEAR) ► Email & Phone Support ► Business Advisory - Comprehensive Guidance for Business Growth ► Profit First Advisory	 ►Tax Advisory - Strategic Planning & Tax Optimization (3 PER YEAR) ► Email & Phone Support ► Business Advisory - Comprehensive Guidance for Business Growth ► Profit First Advisory 	 ► Tax Advisory - Strategic Planning & Tax Optimization (MONTHLY) ► Email & Phone Support ► Business Advisory - Comprehensive Guidance for Business Growth ► Profit First Advisory
TAX	TAX	TAX
▶ Business Entity Federal Income Tax Return Prep and Filing ▶ Business Entity State(s) Income Tax Return Prep and Filing ▶ Personal (1040) Tax Return Prep and Filing ▶ Audit Protection ▶ Prepare and File Forms 1099 (up to 3) ▶ Prepare and File Sales Tax Return	 ▶ Business Entity Federal Income Tax Return Prep and Filing ▶ Business Entity State(s) Income Tax Return Prep and Filing ▶ Personal (1040) Tax Return Prep and Filing ▶ Audit Protection ▶ Prepare and File Forms 1099 ▶ Prepare and File Sales Tax Return 	 ▶ Business Entity Federal Income Tax Return Prep and Filing ▶ Business Entity State(s) Income Tax Return Prep and Filing ▶ Personal (1040) Tax Return Prep and Filing ▶ Audit Protection ▶ Prepare and File Forms 1099 ▶ Prepare and File Sales Tax Return
MANAGEMENT REPORTING	MANAGEMENT REPORTING	MANAGEMENT REPORTING
► Financial Statemen Preparation (ANNUAL) Custom Reporting - Required reporting specific to parent companies, franchises, coaching programs	 ▶ Financial Statemen Preparation (ANNUAL) ▶ Custom Reporting - Required reporting specific to parent companies, franchises, coaching programs (\$) 	 ▶ Financial Statemen Preparation (ANNUAL) ▶ Custom Reporting - Required reporting specific to parent companies, franchises, coaching programs and more
ACCOUNTING	ACCOUNTING	ACCOUNTING
 ▶ Reconcile of Bank & Credit Card Accounts (MONTHLY) ▶ Validate General Ledger Accuracy ▶ Maintain Fixed Asset Schedules and Loan Amortization ▶ Full accrual accounting ▶ Bill pay processing 	 ▶ Reconcile of Bank & Credit Card Accounts (MONTHLY) ▶ Validate General Ledger Accuracy ▶ Maintain Fixed Asset Schedules and Loan Amortization ▶ Full accrual accounting ▶ Bill pay processing 	 ▶ Reconcile of Bank & Credit Card Accounts (VARIABLE) ▶ Validate General Ledger Accuracy ▶ Maintain Fixed Asset Schedules and Loan Amortization ▶ Full accrual accounting ▶ Bill pay processing
TECH STACK	TECH STACK	TECH STACK
► Accounting Software (QBO) ► Payroll Service powered by YPD ► Receipt Management (Dext) ► Bill Payment (BILL)	► Accounting Software (QBO) ► Payroll Service powered by YPD ► Receipt Management (Dext) ► Bill Payment (BILL)	 Accounting Software (QBO) Payroll Service powered by YPD Receipt Management (Dext) Bill Payment (BILL)
ONBOARDING	ONBOARDING	ONBOARDING
➤ Kickoff call - Review deliverables, expectations, and establish client portal ► Initial Strategy Session (ISS) - Understand business's current state of operations and financials, establish Chart of Accounts ► Backwork - Clean up historical data to produce clean, up-to-date financials ► QBO/Dext training sessions ► Financial Statement Review Session (FSS) Review/discuss original financial statements vs Kaizen-produced statements	 ▶ Kickoff call - Review deliverables, expectations, and establish client portal ▶ Initial Strategy Session (ISS) - Understand business's current state of operations and financials, establish Chart of Accounts ▶ Backwork - Clean up historical data to produce clean, up-to-date financials ▶ QBO/Dext training sessions ▶ Financial Statement Review Session (FSS) Review/discuss original financial statements vs Kaizen-produced statements 	 ▶ Kickoff call - Review deliverables, expectations, and establish client portal ▶ Initial Strategy Session (ISS) - Understand business's current state of operations and financials, establish Chart of Accounts ▶ Backwork - Clean up historical data to produce clean, up-to-date financials ▶ QBO/Dext training sessions ▶ Financial Statement Review Session (FSS) Review/discuss original financial statements vs Kaizen-produced statements
\$ xxx.xx/mo	\$ xxx.xx/mo	\$ xxx.xx/mo