







#### WELCOME TO DUBAI - A PLACE WHERE POSSIBILITIES ABOUND.

ONCE A MODEST FISHING VILLAGE ALONG THE ARABIAN GULF, DUBAI NOW STANDS SHOULDER-TO-SHOULDER WITH SOME OF THE WORLD'S MOST VIBRANT CITIES. AS ONE OF THE SEVEN EMIRATES THAT FORM THE UNITED ARAB EMIRATES, THE CITY EMBRACES OVER 200 NATIONALITIES, ENSURING A REMARKABLE EXPERIENCE FOR EVERY VISITOR. WHETHER YOU FIND YOURSELF BY THE TRANQUIL BANKS OF THE CREEK OR AT THE BREATHTAKING HEIGHTS OF BURJ KHALIFA, THE TALLEST BUILDING ON THE PLANET, YOU'LL DISCOVER THAT DUBAI EMBODIES A SPIRIT OF POSSIBILITY AND INNOVATION. WITH ITS STUNNING COASTLINE, ENCHANTING DESERT, AND SPLENDID CITYSCAPES, UNFORGETTABLE MEMORIES ARE JUST WAITING TO BE CREATED HERE.

WE INVITE YOU TO EXPLORE OUR GUIDE, WHICH IS FILLED WITH INTRIGUING INSIGHTS ABOUT DUBAI. DIVE INTO ITS RICH TRADITIONS, REMARKABLE TRANSFORMATIONS, AND THE WONDERFUL PEOPLE WHO CALL IT HOME. AS YOU TAKE THIS JOURNEY WITH US, WE HOPE YOU'LL FEEL INSPIRED AND PREPARED TO JOIN IN THE EXCITING STORY OF OUR EVEREVOLVING CITY.











ABOUT DUBAI CHAMBER OF COMMERCE

THE DUBAI CHAMBER OF COMMERCE IS A PIVOTAL NON-PROFIT ORGANIZATION REPRESENTING AND ENHANCING THE BUSINESS COMMUNITY. COMMITTED TO FOSTERING A CONDUCIVE BUSINESS ENVIRONMENT, THE CHAMBER IS CRITICAL IN REINFORCING DUBAI'S STATUS AS A PROMINENT GLOBAL HUB FOR BUSINESS, TRADE, AND INVESTMENT.

# IMPACTFUL SERVICES AND SOLUTIONS ENHANCED ADVOCACY

PLEASE MAKE SURE YOUR VOICE IS RECOGNIZED THROUGH DYNAMIC PLATFORMS FOR DIALOGUE, INCLUDING SECTOR-SPECIFIC BUSINESS GROUPS AND COUNTRY-SPECIFIC BUSINESS COUNCILS. THESE COLLABORATIONS FACILITATE COOPERATION BETWEEN THE PUBLIC AND PRIVATE SECTORS, CONTRIBUTING TO DEVELOPING A BUSINESS-FRIENDLY LANDSCAPE IN DUBAI.

#### STREAMLINE PROCESSES

EXPERIENCE STREAMLINED COMPANY SETUP PROCEDURES THAT EXPEDITE APPROVALS AND SUPPORT REGULATORY COMPLIANCE. THE COMPREHENSIVE RANGE OF BUSINESS SERVICES PROVIDED ENSURES SUSTAINABLE GROWTH FOR ALL ENTERPRISES.

#### **LEGAL SUPPORT**

NAVIGATE THE COMPLEXITIES OF BUSINESS WITH EASE—ACCESS ESSENTIAL SERVICES TO PROTECT YOUR INTERESTS, RESOLVE DISPUTES EFFECTIVELY, AND FACILITATE INFORMED DECISION-MAKING.

#### **NETWORKING OPPORTUNITIES**

JOIN A THRIVING NETWORK OF 217,000 ACTIVE MEMBERS FROM VARIOUS NATIONALITIES AND SECTORS, FOSTERING AN ENVIRONMENT OF COLLABORATION AND OPPORTUNITY.

#### STRATEGIC PRIORITIES

DUBAI CHAMBER'S FOCUSED STRATEGY ACTS AS A ROADMAP TOWARD SUSTAINABLE ECONOMIC GROWTH. ALIGNED CLOSELY WITH THE DUBAI ECONOMIC AGENDA (D33), WHICH ASPIRES TO DOUBLE THE SIZE OF DUBAI'S ECONOMY BY 2033, THE CHAMBER IS DEDICATED TO POSITIONING THE CITY AMONG THE TOP THREE GLOBAL CITIES. THE STRATEGIC PLAN FOR 2022–2024 REVOLVES AROUND SIX VITAL PRIORITIES:

- ENHANCE DUBAI'S FAVORABLE BUSINESS ENVIRONMENT.
- ATTRACT INTERNATIONAL BUSINESS AND INVESTMENT TO DUBAI.
- FACILITATE THE INTERNATIONAL EXPANSION OF DUBAI CHAMBER MEMBERS.
- CULTIVATE DUBAI'S DIGITAL ECONOMY.
- ELEVATE THE EFFECTIVENESS OF ADVOCACY.
- PROMOTE INSTITUTIONAL AND CUSTOMER EXCELLENCE.

BY FOCUSING ON THESE PRIORITIES, THE DUBAI CHAMBER IS DEDICATED TO DRIVING MEANINGFUL PROGRESS AND FOSTERING AN ENVIRONMENT WHERE BUSINESSES CAN THRIVE.









#### VISION, MISSION, AND VALUES VISION

A PIONEERING MUNICIPALITY WITHIN A GLOBAL CITY.

BY 2030, DM WILL STAND AS A TRAILBLAZER, DELIVERING AN UNPARALLELED QUALITY OF LIFE FOR DUBAI'S CITIZENS AND VISITORS.

#### MISSION

WE ARE COMMITTED TO PLANNING, EXECUTING, AND SAFEGUARDING THE SUSTAINABILITY OF OUR CITY THROUGH INNOVATIVE MUNICIPAL SERVICES THAT ENHANCE PEOPLE'S HAPPINESS AND FULFILL DUBAI'S AMBITIOUS VISION.

#### **PURPOSE**

TO TRANSFORM DUBAI INTO A MORE BEAUTIFUL, SUSTAINABLE, AND LIVABLE CITY DAILY.

#### **RESPONSIBILITIES COMPETITIVENESS**

WE APPRECIATE IT IF YOU COULD RELATE TO THE DEGREE OF EXCELLENCE FOR OURSELVES AND OTHERS.

- WE OWN OUR SUCCESS AND DRIVE OUR ACHIEVEMENTS.

- WE CULTIVATE CAREER ADVANCEMENT AND PERSONAL GROWTH CULTURE TO REALIZE OUR VISION FULLY.

- BY REACHING OUR HIGHEST POTENTIAL, WE ELEVATE DUBAI TO ONE OF THE WORLD'S PREMIER CITIES.

#### **COLLABORATION**

WE ARE ACTIVELY LOOKING FOR COLLABORATIVE OPPORTUNITIES.

- WE OPERATE A UNITED TEAM, MERGING OUR DIVERSE TALENTS TO FULFILL OUR SHARED VISION AND MISSION.
- WE ENGAGE WITH ALL DUBAI COMMUNITY MEMBERS TO PROTECT AND PROMOTE OUR CITY.
- WE PARTNER WITH OUR GOVERNMENT PEERS, GUIDING DECISIONS AND DELIVERING CLEAR, FOCUSED OBJECTIVES.

#### **POSITIVITY**

WE EMBODY AN ABUNDANCE MINDSET.

- WE NURTURE A CULTURE OF POSITIVITY AND OPTIMISM, FOSTERING A COMMUNITY ENRICHED
- WITH CONFIDENCE, APPRECIATION, AND EMPATHY.
  WE INFUSE OUR WORK WITH JOY AND POSITIVITY, ENSURING DELIGHTFUL CUSTOMER EXPERIENCES IN OUR VIBRANT CITY.

#### **PROACTIVITY**

WE EMBRACE NEW IDEAS AND TAKE DECISIVE OWNERSHIP.

- WE DEMONSTRATE AGILITY AND DYNAMIC PROBLEM-SOLVING, THRIVING IN OUR EVER-EVOLVING ENVIRONMENT.
- WE CONTINUOUSLY SEEK OPPORTUNITIES TO ENHANCE PROCESSES, SERVICES, AND EXPERIENCES, CONTRIBUTING TO DUBAI'S HIGHEST QUALITY OF LIFE.
  WE LEVERAGE ADVANCED TECHNOLOGY TO DELIVER INNOVATIVE SERVICES FOR THE CITY, ITS

PEOPLE, AND DUBAI MUNICIPALITY EMPLOYEES.





















دائرة الأراضي Land Department











### Founder's Message,

We began with the broad idea of using this great opportunity to support our clients. However, we soon saw the need for a more focused approach to our business.

Today's world has an endless number of new business ideas; this prompted us to move forward to establish accurate and robust partnerships with one of the world's largest and fastest-growing economies in the Middle East, THE (UAE).

Over time, we realized that we could maximize our business impact by addressing the needs of our clients. By providing **VIP services**, we would better the business communities where they are located and thus improve the future of those companies. In doing so, we would cultivate a spirit of business consultancy, B2B/B2C, and, of course, business management for our valuable clients. We decided to begin these efforts in the Middle East, which holds special significance to us because of our family roots.

Once we had a dedicated area of focus, we recognized the need for committed and able partners, locally and abroad, to help us carry out our work effectively and sustainably—partners whose familiarity with the needs, framework, and history of a region or whose specialized and technical expertise would give our projects a larger impact in the business of their intended beneficiaries.



**VIP Group GmbH** was formed in response to all these needs. We saw the foundation as a vehicle to support and partner with projects or organizations that shared our vision. Today, we use a three-pronged strategy that combines partnership with our backgrounds in entrepreneurship and technology to help projects reach their goals in a fiscally responsible and timely way. We have adopted best practices for project management, reporting, and evaluation, as well as guidelines for financial accountability, to further facilitate the success of each project.

We are thankful that in these first few years, our foundation has had the opportunity to work with capable, committed partners in business management, energy, real estate development, education, and health care. and business leadership development in the United Arab Emirates and beyond. Through these experiences, our original idea of sharing has developed into a deep conviction to contribute not only our assets to our valuable clients but also our spirit of creating great opportunities in the investment and business world. We hope you share in this vision and welcome you to join us as a partner or cosponsor.

Together, we can make a greater impact than if we stand alone.

Mr. Hany Stark . MBA





### **Our Partner & Legal Advisor,**

- Construction law
- Compliance and manager liability
- Energy and renewable energy
- Corporate law / M&A
- Intellectual property rights protection
- Real estate and tenancy law
- Infrastructure projects
- Litigation
- Tort law
- Arbitration
- Competition & Antitrust Law
- Economic crime





Mag. Mr. Baumgarten studied law at the "Paris Lodron University" in Salzburg and has been a registered lawyer since 2001. He started his professional career in 1997 at the law firm "Foglar-Deinhardstein" in Vienna and continued as a partner at "Salpius & Partner" and "Specht & Partner." Mag. Baumgarten also completed training as a compliance officer and supports his clients with the challenges and risks of operational business.

In 2008, I took a leap of faith and founded Baumgarten Legal Services. Over the years, our firm has grown and thrived, a testament to our clients' trust in us and the quality of our services

He represents national and international clients, particularly in contract law and legal transactions with authorities and courts. He speaks fluent English due to his years of collaboration with clients from various industries and his in-depth specialist knowledge, Mag. Baumgarten offers the most competent legal advice and develops solution strategies that he implements for you effectively and goal-oriented.

As an expert in real estate, medical, and insurance law, his work is highly valued by

Mag. Mr. Detlev Baumgarten

**Lawyer | appr. Compliance Officer** 





# **About Us.**

In 2023, our company was established in Vienna, a city that brings together many world cultures in a fantastic, civilized landscape. The genuine desire to develop the company was to create the right opportunities for investors in **Austria** and all the countries of the **European** Union who want to start their business in the world by opening new markets. In the Middle East & specifically the business market in The **UNITED ARAB EMIRATES**, it is one of the most incredible economic destinations in recent years because of its excellent results and significant figures in infrastructure and development. Sustainable and unique economic development, in addition to safety and social prosperity, has been a suitable and safe environment for investors wishing to develop their business and keep pace with the tremendous development in the Middle East & UAE market as a global competitor and regional hub for many of the world's foremost companies.

















### **OUR MARKET**

The UAE has a modern and comprehensive infrastructure, starting with airports that receive millions of visitors annually and multiple cargo airports in the UAE that provide key services in shipping industrial products, materials, and many goods annually, as well as international ports and dry docks, which are the main hub in connecting international trade lines, logistics, and ship maintenance. The UAE is also one of the most important energy producers in the world, as well as one of the world's most developed countries in trade and a global hub for major international companies, as well as the UAE's strategic position in connecting the east and west of the world.

Through our strong local relationship network in THE UAE, our company provides many administrative and advisory services to all investors wishing to invest in the UAE, in addition to providing investors with all the necessary services necessary to start a business and establish firm and solid partnerships with the government and private sector.









# **OUR STRATEGY**

If you plan to register a new company in THE UAE, we can best assist you. We are a team of dedicated, proactive, and experienced professionals providing exceptional services for business formation.

We have worked with all possible government departments and their respective document processing requirements.

We understand all the formalities and requirements of all the government departments.

We offer a collection and delivery service for all documents required from your office and the government departments.

We will assist you to be up to date with your document processing needs by reminding you annually or as per the required renewal terms.

You will never miss a renewal or approval again; We will manage your entire public relations needs most efficiently.

Hiring our public relations service is as good as having a dedicated in-house staff; we maintain the highest level of confidentiality with all the documents submitted piracy paramount.







#### THE PERFECT BUSINESS PLAN LAYOUT & OUTLINE FOR A GREAT PLAN.

 The layout of a business plan is not an area where great imagination and creativity are needed or recommended. It should be a more or less straightforward task to layout or outline your plan, using industry-standard practices which funders have become familiar with through thousands of business plans.

Start by getting your hands on a good business plan template. This will speed your time to completing your plan. Business plans generally start with an executive summary and company overview, move through background research and market analysis, customers, and competition, describe the company's intended methods in the marketing plan and operation plan, show who's on the management team, and conclude with the financial plan and appendices featuring full financial statements.

#### 1. Executive Summary

Your executive summary is the most important part of your plan. It comes at the beginning and is the first thing investors or lenders will read. If they aren't excited by what they see, they'll unfortunately stop reading. So make sure your executive summary gives a quick overview of what your company does and explains, in an exciting tone, why your company will be successful.

#### 2. Company Description

In your Company Description, provide background on your company. When did you incorporate? What have you accomplished to date? Here you will let readers know the history of your business.

#### 3. Market Analysis

In the Market Analysis section of your business plan provide background on the industry in which you operate. Conduct market research to make this section concrete and compelling. Answer questions such as: how big is your industry? what trends are affecting it?

#### 4. Customer Analysis

Here you will document your target market. How are they? How many are there? What are their likes and dislikes? Ideally you can provide comprehensive demographic and psychographic profiles of your target customers and show how your company's product or service are ideally suited to their needs.

#### 5. Competitor Analysis

In this section of your business plan, document your key competitors. Explain their strengths and their weaknesses. Remember that investors and lenders expect you to have direct competitors. They just want to feel confident that despite them, you can still achieve lasting success.







# Let Us make a great Business Plan For You!

#### 6. Marketing Plan

Your marketing strategy should primarily focus on the promotional methods you will use to attract new customers. Will you use search engine marketing? Will you employ radio ads? Document each of the promotional methods you will use.

#### 7. Operations Plan

This section of your plan should discuss the key roles that your company must expertly perform and your strategies for operational excellence. You must also outline the long-term milestones your company plans to accomplish and the key dates for each.

#### 8. Management Team

In your Management Team section, detail the key members of your team. Document their backgrounds and how their past experiences make them well-suited to succeed in your organization.

#### 9. Financial Plan

Here you will layout the key assumptions used in creating your financial model and then provide topline results from your income statement, balance sheet and cash flow projections. If you are seeking funding, document the amount of funding you seek and the key uses for it.

#### 10. Appendix

In your Appendix, you will provide supporting information such as employee or customer agreements, store layouts, etc. You must also include your full, five-year financial model and projections.

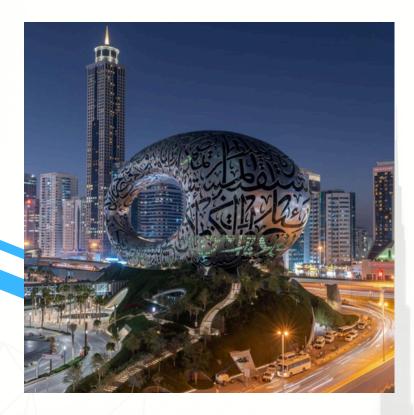












#### **VIP BUSINESS SETUP & LICENSING SERVICES:**

- We at VIP Group GmbH value all customers. We are glad to support you in achieving the highest success rates in establishing your business in the United Arab Emirates.
- We are ready for all services that raise our valued clients' ambitions and business status, who want VIP services served at the highest level.
- Whatever your business or commercial activity, we are fully prepared to fulfill all your requirements and fully support you to enter the business market in the United Arab Emirates through our network of relationships in all relevant official and governmental institutions.
- We would also like to assure you of our ability to facilitate all procedures related to
  establishing your business and launching with you toward achieving your commercial
  goals.
- Our expert team will handle all your requests and provide you with all necessary services until your business is ready.







### 01.

#### **Business set up**

- Company Setup VIP services
- International & local Trade Name approval & trademarks registration
- Activities Approval
- Assistance in Public Notary & legal works
- Providing Business Center, workspace & address registration
- Providing License on the shortest terms (within three working days)

# 02.

#### **Businessmen Services**

- Opening advanced Company Bank Account
- Arrangement of Investor Visa
- Investor Visa & Residency VIP
- Property Investor Visa VIP
- Legal assistance
- Transportation Services for investors & employees
- Airport lounge access & reservations
- Bank accounts opening providing an agent who will visit you at your place with the needful applications (Silver/Golden/Platinum Plans)

#### **VIP** services

- Family visas pick up & drop services for the family members for Medical & ID & further Visa stamping
- Medical Fitness Test VIP
- Visa stamping application VIP
- Translation at the conferences
- Providing legal consultants accompanying you at the business meetings plus personal consultant.

WE ARE PLEASED TO OFFER YOU A WIDE RANGE OF VIP BUSINESSMEN SERVICES NEEDED TO SET UP AND DEVELOP YOUR BUSINESS IN THE LOCAL MARKET, AS FOLLOWS:



# Partner Office Baumgarten

Rechtsanwaltskanzlei Legal Services







97,874

THE YEAR 2019
Total Number of
Business Licenses
(New & renewed)

21.2 M

UAE INT' AIRPORTS
Number of
Passengers Using the
Emirate's Airports
(21.2 Millions)

that raise your ambitions and business status for our valued clients, who want to serve VIP services at the highest level.

We are ready for all services

- As well as enjoy our excellent services while registering activities, which will require special approvals from the concerned government departments & particular professional approaches, such as:
- Tourism Companies
- Building Contracting Companies
- Engineering Consultancy
- Customs Broker
- Real Estate Broker
- Security Service, Property guard & Surveillance Services, Party security & private guarding services
- Oilfield & Natural Gas related activities
- Jewelry Trading
- Medical Centers & Pharmacies

### **FACTS & FIGURES**

- Passengers using the Emirate's airports: 21.2 Million
- Hotel establishments: 168
- Hotel establishments guests:
   5,137 Thousand
- Statistical Yearbook of Abu Dhabi 2020 Annual Yearly.

#### • CLIMATE

Tropical, semi-arid climate, with hot summers, warm winters, and scarce rainfall.



Within the Gulf Standard Time (GST), the UAE GMT/UTC +4 hours is applicable.



UAE Dirham (AED)

1.00 Euro = 4.2533922 Emirati Dirhams













#### **EMIRATES AIRPORT:**

• Emirates Airport is one of the busiest airports in the world, ranging from total flights per minute to total thousand flights per week. Due to the United Arab Emirates (UAE) air traffic, the country consists of world-class airports classified by their services, performance, quality and infrastructure.

#### **List of airports:**

There are 9 airports in the UAE. Here is a description of the most famous airports focused on international transport.

#### **Dubai International Airport**

Luxury defines Dubai, and its DXB International Airport has recently won many awards. It is primarily an international airport that provides flights worldwide; passengers have always loved it and rated it as a classy experience.

Location: In the Al Garhoud district, 4.6km to the east of Dubai

#### **Abu Dhabi International Airport**

The second largest airport in the United Arab Emirates opened on January 2, 1982, as part of a plan to modernize the country. The airport, which has three terminals, is wholly owned by the government of Abu Dhabi.

Location: 38km to the southeast of the center of Abu Dhabi

#### **Sharjah International Airport**

It ranks third in the list of airports in the United Arab Emirates by size. It has eight departure gates and 25 aircraft stations. Air Arabia, Etihad Airways, Saudi Airlines, and Egypt Air are the few airlines operating here since its establishment in 1977.

Location: 15km from Sharjah city center.

#### **Al Maktoum International Airport**

Al Maktoum International Airport, also known as Dubai World Central, is Jebel Ali International Airport, 37km southwest of Dubai and 40km from Dubai International Airport. It can handle over 12 million tons of cargo per year and 160 million passengers per year and can handle all new-generation aircraft, such as the superjumbo A380.

The airport is potentially the most significant global airport, but more is needed. Some charter airlines fly from Europe to Al Maktoum International Airport, but only a few are scheduled flights. The latest information says that completion is postponed until 2030.

#### List of airports in Dubai Dubai Airport, Dubai DXB

The nearest airport to Dubai Airport and Dubai is Sharjah Airport (17.46km) Dubai DWC.







#### **EMIRATES SEA PORTS:**







**The United Arab Emirates (UAE)** is a nation in the Middle East that is located near the Strait of Hormuz. It shares land borders with Oman and Saudi Arabia, and is well connected to other Gulf nations such as Qatar and Bahrain. It faces the Arabian Gulf to the West, which is a major maritime trade route.

The UAE is formed from 7 Emirates- Abu Dhabi, Ajman, Dubai, Fujairah, Ras Al Khaimah, Sharjah, and Umm Al Quwain. Abu Dhabi is the capital while Dubai is the most populous Emirate.

The UAE is part of several inter-governmental corporations such as the UN, Gulf Cooperation Council (GCC), Arab League, and OPEC. The nation has large reserves of petroleum and natural gas. The petroleum reserves are ranked 6th in the world, while the natural gas reserves are ranked 7th.

#### **SEA PORTS:**

- Port Khalifa (AEKHL) Abu Dhabi
- Mina Zayed (AEMZD) Abu Dhabi
- Musaffah Port (AEAMF) Abu Dhabi
- Port Jebel Ali (AEJEA) Dubai
- Mina Rashid (AEDXB) Dubai
- Mina Al Hamriyah (AEHAM) Dubai
- Port of Fujairah (AEFIR) Fujairah
- Port of Ras Al Khaimah (AERKT) Ras Al Khaimah
- Port of Khor Al Fakkan (AEKLF) Sharjah
- Port Khalid (AEKHL) Sharjah





- Our goal is to assist you in achieving the highest rates of success in your business in the United Arab Emirates.
- **VIP Group GmbH** Businessmen Services and Solutions has developed a set of services and packages that give you the flexibility to choose the service that best suits your needs, financial requirements, and your future business.
- **We** strongly believe in the importance of your proper choice in business and ensure that you work according to sufficient field studies to choose exemplary service and support and the right business partner for your company.







- We work very closely with our clients to guide them through the processes.
  - We work closely with our clients to assist them through the processes required to set up their business.
  - We also provide you with a national agent or a silent shareholder, a legal requirement for any foreign investor in the United Arab Emirates.
  - You must be confident that you are 100% in control of shareholders and management of your business.
  - Full business setup, full advice, and provision of government / PRO contact services to obtain residency visas, business cards, commercial licenses, and other documents.

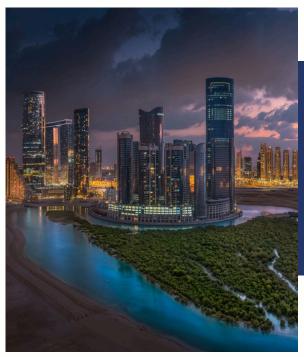




Wir Lieben Wien.



 We are committed to providing you with the best possible VIP services & the fastest time to launch your business.









VIP GROUP GMBH A MEMBER OF IGC TECHNOLOGY GMBH **GRINZINGER ALLEE 8** 

**1190 WIEN** 

FIRMENBUCHNUMMER: FN 607732 Z

UID: ATU80035748

ERKLÄRUNG ÜBER DIE ERRICHTUNG DER GESELLSCHAFT VOM 03.05.2023 ERSTE BANK | AUSTRIA - WIEN ERSTWT85 2011 1848 5974 8100

**BIC: GIBAATTWWXXX** 

VIP GROUP DOCUMENTS CLEARING SERVICES CO. L.L.C

WIO BANK - UAE | EURO ACCOUNT: IBAN: AE020860000009701306527

**BIC: WIOBAEADXXX** 

BUSINESS ADDRESS: OFFICE NO 44-43, BUILDING OF DUBAI MUNICIPALITY, BUR DUBAI - AL FAHIDI DUBAI, UNITED ARAB EMIRATES

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