



THANK YOU FOR CHOOSING
SANDALS® & BEACHES® RESORTS

Sandals

GROUPS
BY
Sandals

Beaches
Resorts by Sandals

Group Quote Proposal

Date: August 25, 2021

Prepared For: Demetrius Social Group
Company: Demetrius Moye with Vaescape
IATA: 99904722
Address: 2034 Watson Blvd
Warner Robins, GA 31093
Phone: 478-812-2382
Email: vaescape@outlook.com

From: Sandra "Sam" Trapani / Regional Group Sales Manager
Phone: 978-457-6685
Email: strapani@uvi.sandals.com

Prepared by: Yana Tami
Phone: 800-327-1991 ext. 4019
Fax: 305-668-2776
Email: ytami@uvi.sandals.com

Dear Demetrius,

Thank you for the opportunity to offer a proposal for your group at Sandals South Coast. As the Luxury Included® Resorts, your group will enjoy the best in quality, choices and hospitality. A grand welcome reception by the tropical pool or a private group dinner on the beach are only a few of the outstanding experiences we create. We are committed to ensuring that your Demetrius Social Group will be nothing short of successful and lookforward to hosting your group in paradise.

Please feel free to contact me directly with any questions or requests.

Group Name: Demetrius Social Group
Resort: Sandals South Coast
Dates: April 15-20, 2022
#of Rooms: 10



Sandals South Coast

Room Rates:

Please see below the applicable rate for the requested resort and dates:

French Beachfront Luxury (LX)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	Special Contract Promo Rate* Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$819.90	\$405.00	\$738.90	\$679.79

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups.

French Honeymoon Beachfront Grande Luxe (GB)–(currently 16 rooms available)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	Special Contract Promo Rate* Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$852.30	\$405.00	\$771.30	\$709.60

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups

Italian Beachfront Club Level Junior Suite (IJS)–(currently 4 rooms available)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	Special Contract Promo Rate* Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$990.40	\$405.00	\$909.40	\$836.65

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups

Dutch Beachfront Luxury Room w/ Balcony Tranquility Soaking Tub (DGB)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	Special Contract Promo Rate* Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$937.80	\$405.00	\$856.80	\$788.26

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted group



UNIQUE TRAVEL CORP.

Calle Aquilino De Guardia | No. 8 Panama | Republic of Panama
Tel. 242.677.7300 | Fax. 242.394.0075 | www.sandals.com/groups



Dutch Beachfront Club Level Junior Suite w/ Balcony Tranquility Soaking Tub (DJS)–(currently 1 room available)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	<u>Special Contract Promo Rate*</u> Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$1,043.20	\$405.00	\$962.20	\$885.22

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups

Dutch Beachfront One Bedroom Butler Suite w/ Balcony Tranquility Soaking Tub (DB1)–(currently 1 room available)

Occupancy	Arrival	Departure	# of Nights	Room Rate Per Night Per Room	Instant Booking Bonus	Room Rate Per Night Per Room (Less Instant Booking Bonus)	<u>Special Contract Promo Rate*</u> Room Rate Per Night Per Room (Less Instant Booking Bonus & Group Contract Promo.)
Double	15-Apr-22	20-Apr-22	5	\$1,351.70	\$405.00	\$1,270.70	\$1,169.04

*The above special contract promotion room rates will only apply if the group is contracted and deposited within 30 days and is subject to availability. Special contract promotion does not apply to single occupancy rooms or Over the Water Bungalows. Promotion only valid for contracted group of 10 rooms or more. 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups

Room Rate Notes:

- Gross room rates are commissionable by 10%
- Additional room categories are available upon request.
- All Sandals Resorts have a three (3) night minimum stay requirement.
- Sandals Resorts are for 2 adults (18 years or older) in the room and offer king sized beds only.
- Special Contract Promotion does not apply to single occupancy rooms or Over the Water Bungalows.
- Special Contract Promotion is only valid if group is contracted and deposited within 30 days and is subject to availability. Minimum of 10 rooms required for promotion to be valid.
- 7-7-7 promotion or any other similar promotion cannot be applied to contracted groups.
- All room rates are in US dollars
- There are no resort fees.



UNIQUE TRAVEL CORP.

Calle Aquilino De Guardia | No. 8 Panama | Republic of Panama
Tel. 242.677.7300 | Fax. 242.394.0075 | www.sandals.com/groups



Applicable Promotions:

Instant Booking Bonus Promotion:

The group is entitled to the following instant booking bonus promo:

Offer: \$605 Instant Booking Bonus - Per room on stays of 7+ paid nights or longer

Offer: \$505 Instant Booking Bonus - Per room on stays of 6-paid nights

Offer: \$405 Instant Booking Bonus - Per room on stays of 5-paid nights

Offer: \$305 Instant Booking Bonus - Per room on stays of 4-paid nights

Instant booking bonus requires double occupancy and is not applicable for single occupancy rooms.

Complimentary Room Credit Promotion: 1FOR12:

Receive one (1) complimentary room credit for every eleven (11) paid double occupancy rooms; credit applied when the 12th double occupancy room is booked. The credit value of the free room will be given on the lowest double occupancy rate and the lowest number of nights booked. Complimentary credits may only be utilized during the program dates. Maximum of five (5) complimentary room credits per group program-Over the Water Bungalows. Single Rooms, Staff/Travel Agent Rooms and Loyalty & Travel bookings do not count towards complimentary room credit

MORE QUALITY INCLUSIONS THAN ANY OTHER RESORTS ON THE PLANET

We are pleased to offer the following special value concessions to your group:

Group of 5 - 9 Rooms:

- One (1) complimentary fifteen (15) minute group portrait session and one (1) complimentary 5x7 group photo per room ¹

Group of 10 Rooms or more:

- One (1) complimentary cocktail reception with hot & cold hors d'oeuvres and open bar for 1 hour ¹
- One (1) night of group dining ¹
- Group Activities ¹
- One (1) complimentary fifteen (15) minute group portrait session and one (1) complimentary 5x7 group photo per room ¹

Please be advised:

¹ Function locations are at the hotel's discretion and subject to availability. Entertainment is at an additional cost. Please be advised that any additional group functions would be subject to surcharges.

Please note that the rooming list and flight information for the group is required 45 days prior to arrival.

Group functions must be confirmed through Unique Travel Corp. Groups Department no later than sixty (60) days prior to Group's arrival at resort for 5 rooms or more. If any rooms for the group are not booked with Unique Travel Corp. Groups Department, surcharges would apply for the participants to attend any group functions.

Our Luxury Inclusive package includes the following:

- Round-trip airport transfers ^{3a}
- All hotel taxes and gratuities ^{4a}
- Hotel portorage^{5a}
- Unlimited 5-Star Global Gourmet®
- Unlimited Premium brand spirits
- Land and Water Sports
 - Scuba diving is included for certified divers
- Complimentary welcome beverage
- Nightly entertainment
- Complimentary access to fitness center
- Complimentary basic WiFi
- Complimentary access to steam and sauna rooms. ^{6a}

Please be advised:

³ Transportation gratuities are not included. Please note that private luxury car transfers for Club Elite and Butler guests are not applicable to contracted group bookings.

⁴ Butler gratuities are not included and are discretionary.

⁵ Airport portorage is an additional cost and we suggest US\$ 2.00 per bag.

⁶ Spa treatments are an additional cost and are subject to a 12.5% service that is charged on resort. Gratuities are additional.

There Are Two (2) Options for Securing Your Group:

Option 1: Group Code

Payment Policy: (up to 25 Rooms)

Initial Deposit	Final Payment
US\$ 400.00 per room	45 days prior to arrival

Cancellation Policy:

31 days or more prior to group's arrival	30 – 15 days prior to group's arrival	14 – 0 days prior to group's arrival
No Penalty	50% penalty plus applicable airfare penalties	100% of full room revenue

Rates provided are based on the lowest room category currently available for the resort & travel dates requested. To check space availability, room rates or to make a room reservation, please contact the Reservation Department at (800) SANDALS.



Please be advised:

- The group code is valid for groups of up to twenty-five (25) rooms.
- A group code is issued and added to a reservation once the room and the US \$400.00 per room deposit is received.
- The group code will be added to any other room bookings once the \$400.00 per room deposit is received by Unique Travel Corp.
- All room reservations are subject to space availability, current promotional room rates, and blackout dates at time of booking.

Option Two: Group Contract**Payment Policy: (up to 35 rooms)**

Initial Deposit	2nd Deposit	Final Payment
At the time of signing	90 days prior to arrival	45 days prior to arrival
10%	35%	55%

Cancelation Policy:

91 days or more prior to group's arrival	90 – 75 days prior to group's arrival	74 – 46 days prior to group's arrival	Within 45 days prior to group's arrival
No Penalty	10% deposit of full room revenue is non-refundable	45% of full room revenue	100% of full room revenue (includes no-show rooms)

For contracted groups, this quote is valid for 30 days and is subject to change without notice. Rooms and rates are not guaranteed until deposit is received. If the group falls below the required number of rooms (10), the group rate and privileges are no longer valid. For group codes, the actual room rates and inventory will be based on the availability at the time of booking rooms. This quote is not valid for Incentive Groups, Wedding Groups or ReTie the Knot Groups.

If you have any questions or need any additional information, please do not hesitate to contact me.

The parties agree that this quote is not a contract expressed or implied between Unique Travel Corp and quoted parties. The parties acknowledge that this quote is provided in good faith and subject to change for any errors or omissions. Unique Travel Corp accepts no liability for any errors or omissions in this quote. The parties further acknowledge that this quote, the terms and conditions hereof are "subject to" a formal written contract between the parties which will supersede this quote.

