



Job Title: Motivational Facilitator

Reports To: Director of Training & Facilitation

Location: Baltimore, MD (Onsite Facilitation)

Employment Type: Full Time/Part Time/PRN

Compensation: Commensurate with experience

About UpSkill etc.:

UpSkill etc. is a women-led, minority-owned human capital firm specializing in capacity building, training, and community development. Our mission is to empower individuals, teams, and communities by delivering culturally responsive, data-driven learning experiences. We work across the public and private sectors to build sustainable career pathways, enhance self-sufficiency, and spark transformational growth.

Position Summary:

The **Motivational Facilitator** plays a critical role in delivering dynamic, high-impact workshops, trainings and events that inspire participants to take action toward personal and professional growth. This individual will lead group sessions using UpSkill's curriculum—or co-create content—to promote self-efficacy, mindset development, and goal-setting aligned with workforce readiness and community empowerment.

This is a great opportunity for an engaging speaker, educator, or coach who thrives in front of a room (or virtual audience), and has experience working with diverse populations—including youth, jobseekers, returning citizens, and emerging leaders.

Key Responsibilities:

- Facilitate motivational and skills-based workshops for community organizations, schools, and workforce partners
- Deliver UpSkill's content and/or co-develop session materials that align with program goals
- Engage audiences using interactive methods (storytelling, activities, group dialogue)
- Create a safe, inclusive space that fosters confidence, communication, and critical thinking
- Collect participant feedback and reflect on session effectiveness
- Collaborate with other facilitators, trainers, and program staff to ensure consistency across engagements

- Maintain strong communication with the Training Director regarding schedules, needs, and client outcomes
 - Represent UpSkill etc. with professionalism, enthusiasm, and cultural humility
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Preferred Qualifications:

- 2+ years experience in facilitation, teaching, coaching, or motivational speaking
 - Passion for empowering others and building confidence in underserved communities
 - Comfortable speaking to large groups and adapting to different energy levels or learning styles
 - Experience working with youth, adults, and/or returning citizens in a workforce, school, or nonprofit setting
 - Ability to manage group dynamics and encourage participation
 - Strong verbal communication, organization, and time management skills
 - Bilingual (Spanish, French, Amharic, or other) a plus
 - Familiarity with trauma-informed practices and DEI principles a plus
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Schedule & Commitment:

- Flexible, contract-based hours (including some evenings or weekends depending on client needs)
 - Must be available for in-person sessions across Baltimore and surrounding areas as needed
 - Virtual facilitation experience preferred
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To Apply:

Please send your resume and a brief cover letter (or video introduction) describing your facilitation style and what motivates you to inspire others, to admin@upskilletc.com. Include “Motivational Facilitator Application” in the subject line.

Read and Acknowledged

Employee Signature

Date

Employee Name [printed]

Approval of Appointing Authority

Date