# Tile | Terrazzo | Flooring











## Italian Craftsmanship, Built to Last

Pompei Inc. is a family-owned business with a rich history of installing quality flooring materials since 1951. For four generations, we have embraced old-world Italian skills passed down from the company's founder, Orlando Pompei.

Our experienced team, most with over 20 years in the industry, prioritizes safety,

and fosters a culture of integrity, honesty, customer service, and proactive problem solving. We also value the importance of staying at the forefront of the industry's best practices, receiving ongoing training and instruction from industry-leading associations, including National Tile Contractors Association, National Terrazzo and Mosaic Association, Tile Council of North America, Natural Stone Institute, American Society of Concrete Contractors, Resilient Floor Covering Institute, The Carpet and Rug Institute, Associated Builders and Contractors, Associated General Contractors

# Geographic Locations

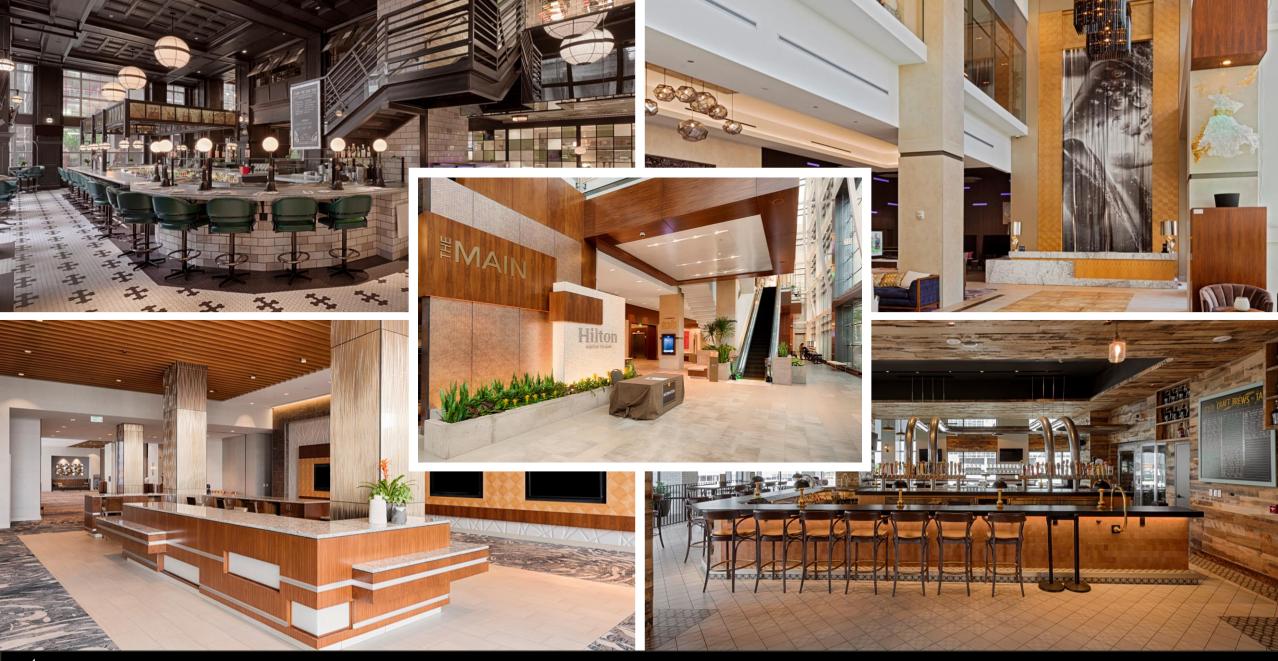
Our strategic location of our management, supervisors and installers enables us to successfully serve Virginia and the Carolinas on a daily basis; however, there is no limitation as to where we perform work. Pompei has a long history of performing renovation work on cruise ships while under sail, which has led to the establishment of complex logistics capabilities and just-in-time deliveries to ships while in port. We have successfully completed projects in Oregon, Florida, New York, Bermuda, The Virgin Islands, and Portugal.

#### Charleston 1629 Meeting Street Road Charleston, SC 29405 (843) 624-1531

Newport News 733 Bluecrab Road Newport News, VA 23606 (757) 873-0819 **Richmond** 2093 Dabney Road Richmond, VA 23230 (804) 755-4533









#### **Project Capabilities**

**Preconstruction Services:** Our estimators are highly trained to understand the entirety of the proposed project, allowing us to provide accurate and competitive estimates.

**Project Management:** Teamwork and coordination, timeliness, communication, and goaloriented project execution are how we deliver the best products and installations possible.

**Skilled Craftsmanship:** We deliver customer satisfaction through the high-level and wideranging skills of our craftsmen, adhering to critical timelines without sacrificing quality.

**Field Supervision:** Our experienced field supervisors are highly adept in the successful installation, problem solving, and management techniques we've utilized since our inception.

**Quality Control:** We are committed to delivering unparalleled customer service, quality, and excellence, whether it's restoration, repairs, maintenance, or new installations.

Value Management: We offer solutions that provide project cost savings without compromising quality and serviceability of design components.

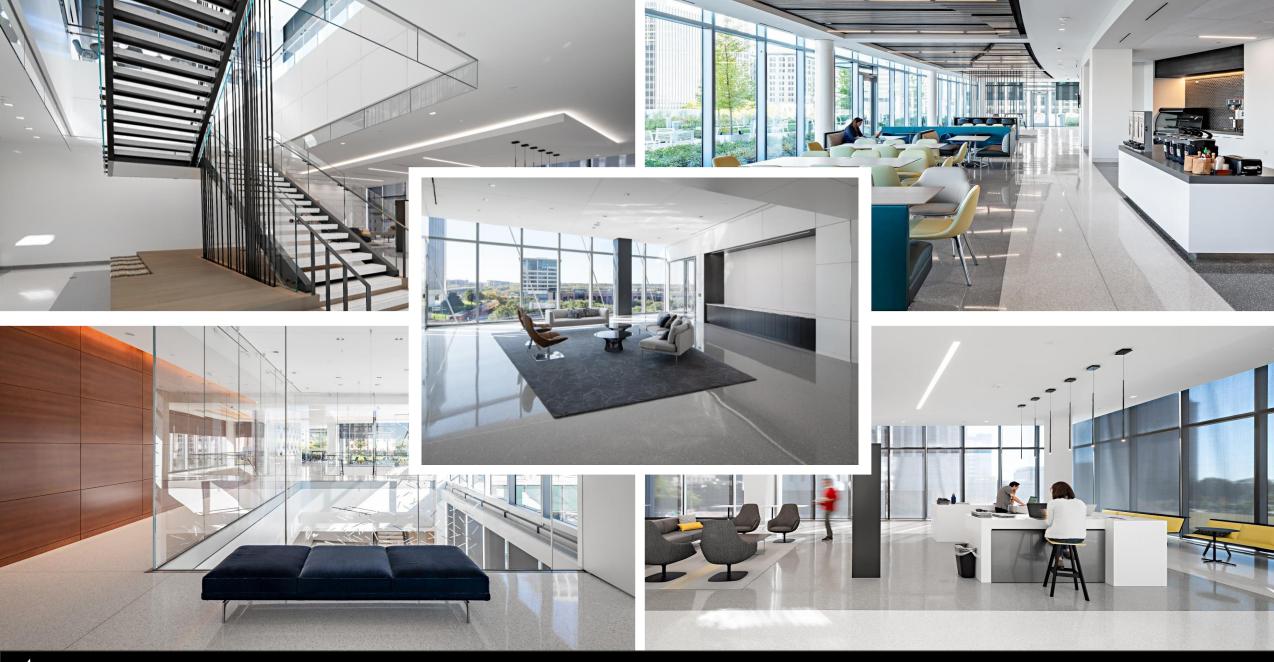
#### **Financial Stability**

**Financial Strength**: Pompei has a strong balance sheet with no operational debt. Our working capital well exceeds the requirements needed to operate the business and fund our work in process which is becoming more important each day with the deposits required from many suppliers now.

**Bonding:** Pompei can provide payment and performance bonds up to any size required for projects. We have a longstanding relationship with Western Surety Company (A.M. Best Rating of A - Excellent).









#### Products Offered & Installed

**Tile:** Porcelain, ceramic, agglomerated, precast terrazzo, large format porcelains, sintered stone, mosaics, glass, metal tiles in various colors and styles.

**Terrazzo:** Epoxy and cement matrix systems and all precast terrazzo elements: stair treads, base, countertops, wall panels, etc.

**Stone:** Marble, granite, limestone, quartz, quartzite, and sintered stone. Flooring, wall panels, stone tops and exterior veneers, stairs, planters

**Fabricated Stone:** Pompei has its own fabrication shop, allowing for fast-track manufacturing and just-in-time delivery of custom-made stone and terrazzo

**Resilient Flooring:** LVT, LVP, vinyl tiles, static dissipating, sheet vinyl, rubber tiles, rubber stair treads, seamless resilient systems

**Commercial Carpeting:** Options include all varieties of natural and synthetic fibers at varying pile heights, carpet tiles, and broadloom

#### Surface Preparation Capabilities

**Spray Lock Moisture Mitigation:** Applied over concrete flooring substrates to prevent moisture related flooring failures for the life of the building.

**Concrete Polishing:** Diamond grinding, staining, overlay systems, densifying, polishing, sealing.

**Substrate Preparation:** Shot blasting, scabbling, grinding, milling/planning, scarification, HEPA vacuum systems, moisture mitigation primers, core drilling.

**Surveying:** Internal moisture readings of concrete slabs, topographical mapping, stairway structure consulting.

Mortar Beds: Self-leveling, sloped, thickset mortar beds, quick-patch mortars, flashing and epoxy mortars.















#### **Construction Partners Served**

A. D. Whitaker Allcon Contracting Archer Western Contractors, LTD. - PA Armada/Hoffler Atlantic Constructors Balfour Beatty Construction Barton Malow **Baylor Corporation** Branch Builds C. L. Lewis & Co., Inc. Causey Contracting Centennial Contactors Century Construction Choate Construction Clancy & Theys Commonwealth Commercial Construction Conlan Company Desbuild E.T. Gresham Ediface Emerald Construction **EMJ** Construction **English Construction EPOC** Construction Frank Saul Construction Gilbane Building Company Graycor Construction Company Hansel Phelps Heartland Construction Henderson, Inc. Hensel Phelps - VA HITT Contracting, Inc. Hoar Construction Hourigan Group

Howard Shockey & Sons, Inc. Hoy Construction J.E. Jamerson & Sons, Inc. Jamerson Lewis Construction KBR Building Group KBS Construction Kjellstrom & Lee Landmark Construction Loughridge & Company LLC M. A. Mortenson Company Mashburn Mathers Construction Co. MB Kahn Mid Atlantic Construction Group Mid Eastern Builders Monteith New Atlantic Contracting, Inc. Oakmont Contracting R.E. Lee & Son, Inc. **Ritchie-Curbow Construction** RQ Construction Southeast Cherokee Construction Southwood Building Systems, Inc. Sussex Development Corporation T. A Loving Company Taylor & Parrish Tazwell Contracting TST Construction Tutor Perini Building Company Vannoy Construction Virtexco Corp. W. M. Schlosser Company Whiting-Turner WM Jordan









## Proud to Have Completed Work For

Amazon Amerigroup Anheuser-Busch Audi AutoZone Bank of America Black History Museum BMW Boeing Camp Perry Capitol One CarMax Chevrolet CHKD Costar Country Club of Virginia Damneck Naval Base Dollar Tree Dominion Energy **Embassy Suites** Fairfield Inn & Suites Federal Reserve Ferguson Enterprises Fort Eustis Army Base Fort Lee Army Base Glaxo Smith Kline H&M Hampton Roads Bridge Tunnel Harley Davidson Hilton Hotels Hyatt Hotels Hyundai J.M. Smucker Kings Dominion Langley Airforce Base Lumber Liquidators Marriott Mercedes-Benz Monitor Merrimac Tunnel

NASA Nestle Newport News Shipbuilding Newport News/Williamsburg International Airport Norfolk International Airport Norfolk Naval Station Norwegian Cruises **Operation Smile Headquarters** Oracle Philip Morris International LLC Princess Cruises Priority Auto Group Quality Technology Services Richmond International Airport **Riverside Medical Rolls Royce** Royal Caribbean Science Museum Of Virginia Sentara Smithfield Foods South State Bank STIHL Surry Nuclear Plant Tiffany & Co Towne Bank Toyota Truist USAA V.B. Police Special Ops VA Credit Union Veteran Affairs Hospital Virginia Department of Transportation Virginia Institute of Marine Science Washington Redskins Wegman's Wells Fargo Yankee Candle YMCA

# Higher Education

Benedictine College Christopher Newport University Governors School For The Arts Hampden-Sydney College Hampton University James Madison University Longwood University Norfolk State University Old Dominion University Richard Bland College University of Mary Washington University of Richmond University of South Carolina University of Virginia Virginia Commonwealth Universitv Virginia Military Institute Virginia State University Virginia Tech Virginia Wesley University Washington and Lee William and Mary

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#### Leadership



#### Drew Forrest | CEO

Serving as the CEO of Pompei, Drew Forrest joined the Pompei team in 1986. He earned his Bachelor of Science in Business Administration, concentrating in Marketing, from the University of Richmond, E. Claiborne Robbins School of Business. Proudly running the business with integrity, Drew thrives on developing strategic relationships with customers and meeting and exceeding customers' expectations.



#### Daniel Kunkel | President

Daniel has been in the tile, stone and granite industry for over 25 years. He has served in every facet of the industry, including fabrication, installation, estimating and project management. While working full time, Daniel attended college and received his Bachelor's Degree in Religious Studies from Regent University. His skills in estimating and project managing have established him as a trusted resource for owners, architects and contractors. Daniel's communication and management skills have not only given him the ability to complete complex projects but also allow him to focus on quality and service to our customers.



#### Don Sexton | VP of Special Projects and Safety

Don Sexton serves as the Vice President of Operations and Safety Director at Pompei. He graduated from Virginia Tech in Building Construction Engineering with a minor in business. He has been in the construction business for 38 years and began his work in construction as a superintendent. Don holds several training certifications including:

- OSHA Expert (OSHA 30, Army Corp of Engineers EM 385 24-hour Competent Person Course, Authorized Rescuer, Program Manager Course)
- Over 340 job site safety orientations, courses, training and instruction





## Safety

At Pompei, we believe that a safe work environment is the foundation of exceptional craftsmanship. Our commitment to safety extends beyond compliance; it is ingrained in our company culture. We continuously invest in advanced safety training and state-of-the-art equipment to protect our team and clients. Each project is meticulously planned and executed with a focus on minimizing risks and ensuring a secure job site. With our experienced crews and rigorous safety protocols, you can trust us to deliver not only beautiful flooring but also peace of mind.

Safety is the cornerstone of our work. Our safety related training, written policies and procedures are in full compliance with all applicable OSHA and Contracting Firm requirements. Our field management, crews and equipment operators all have required training and certifications. Our crews average over 10 years of experience, which ensures top quality and unsurpassed safety compliance in all regards.

At Pompei, our dedication to safety is reflected in our comprehensive safety programs and certifications. Our Safety Manual outlines detailed policies and procedures that comply with OSHA requirements, ensuring every task is performed with the highest safety standards. New hires undergo rigorous safety orientation, and our field management team, along with a significant portion of our field staff, are OSHA 30 Hour Trained & Certified. Additionally, all employees are certified in First Aid, CPR, and AED, with renewals every two years. We also implement a specialized Crystalline Silica Health & Safety Program, accredited by Georgia Tech. Each project features site-specific safety plans, daily pre-task planning, and safety inspections, ensuring a secure environment for both our team and clients. Our commitment to safety is unwavering, providing you with not only exceptional flooring but also the assurance of a safe and compliant worksite.



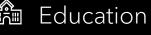


#### Target Markets

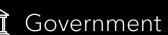
# Trade Associations





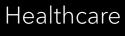












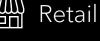




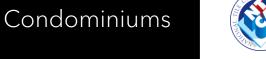


壨 Office









National Tile Contractors Assoc.



FERRAZZO

National Terrazzo and Mosaic Assoc.



Tile Council of North America



Associated General Contractors



American Society of Concrete Contractors



Resilient Floor Covering Institute



The Carpet and Rug Institute

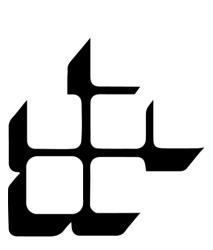


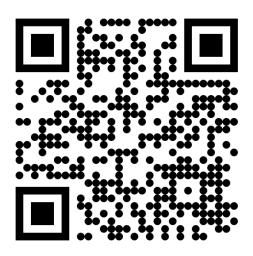
Associated Builders and Contractors



Natural Stone Institute







www.Pompeinc.com

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