

# NEWSLETTER

## THE TRUTH

### PERCEPTION

the ability to see, hear, or become aware of something through the senses.

Perception is not reality, but, admittedly, perception can become a person's reality (there is a difference) because perception has a potent influence on how we look at reality. Think of it this way. Perception acts as a lens through which we view reality.

Are things that happen in our daily jaunt just coincidence? Doesn't matter if it was predestined.....part of the plan. Whatever "IT" is...what are you perceiving from it? Whatever you take in from the experience, that is what you have received via your 5 senses. Upon receipt of the experience, we automatically process the information alongside whatever has been imprinted. From the time we are young, we are at our purest state. We lack the preconceived notions, beliefs, opinions that have been imprinted.

An example would be when a young child sings, they are singing in their voice. As they get older, evolve, they tend to imitate others and/or behave differently. This is a product of masking the purity...a product of their environment. The collective. The universe provides clues/hints. Depending on how we discern the information is the trick. Simply.... "IT" HAPPENED. What was the lesson? What was the purpose? "Everything you see or experience in any way at all is specific to you. You create a universe by perceiving it, so everything in the universe you perceive is specific to you." -D. Adams

“ I NEVER DECIDE IF AN IDEA IS GOOD OR BAD UNTIL I TRY IT. SO MUCH OF WHAT GETS IN THE WAY OF THINGS BEING GOOD IS THINKING THAT WE KNOW. AND THE MORE THAT WE CAN REMOVE ANY BAGGAGE WE'RE CARRYING WITH US, AND JUST BE IN THE MOMENT, USE OUR EARS, AND PAY ATTENTION TO WHAT'S HAPPENING, AND JUST LISTEN TO THE INNER VOICE THAT DIRECTS US, THE BETTER.

-RICK RUBIN



**Its important to remain grounded.... to have continuous reminders of our "WHY"**

**AEK produced their first commissioned piece. Family**



# AEK

REAL  
ESTATE  
LLC

# NEWS



**BOYS & GIRLS CLUB**  
OF WASHINGTON COUNTY



Click or scan to donate to  
Boys & Girls Club

HELP AEK RAISE

# \$25,000

AEK WILL MATCH UP TO \$12,500

PLEASE JOIN US ON

# Friday May, 5th at 1PM

*for an afternoon of*  
**LIGHT, LOVE, AND  
MAYBE A LITTLE  
TEQUILA.**

PS. ANTICIPATE HAVING TO WALK TO OUR SITE.  
(595 NORTHERN AVE) PLEASE USE THE SIDEWALKS  
OUR DOORS ARE ALWAYS UP!!!!

In partnership with Boys & Girls Club of Washington County and the Washington County Chamber of Commerce, we are pleased to announce our Open House on May 5th. As the host, our intentions are simple- spread positive, supportive energy and raise funds for local youth to give them a safe, supportive facility that they deserve.

We are extremely appreciative for all of the personal and professional support we have received. We would like to reciprocate and thank you in person.

## LOCAL NEWS

- ▶ [Washington County Expands Hagerstown Enterprise Zone to Boost Local Economic Growth](#)
- ▶ [Fort Ritchie in Washington County to Receive \\$15 Million Tax Credit for Redevelopment](#)
- ▶ [Vision Hagerstown 2035: A Comprehensive Plan for the Future Development of Hagerstown, Maryland](#)



## HUMBLE BEGINNINGS



# Feature Property

## FOR LEASE-SMITHSBURG

- Wanted: C-Store/Retail
- High Traffic
- Four Way Lighted Intersection
- Growing Community
- Flexible Lease Terms



### Current Availability

- 487-1161 SF IN THE WALKER HOUSE
- 806 SF IN TRI STATE BUILDING
- 1,999 SF IN MASONIC TEMPLE (2ND FLOOR)
- 1,153-2,074 SF IN MASONIC TEMPLE (3RD FLOOR)
- 4,186 SF IN SCHINDEL ROHRER BUILDING



DOWNTOWN  
OFFICE  
SPACE  
AVAILABLE



HUNTERS GREEN PARKWAY  
-OFFICE/WAREHOUSE

- TWO SUITES AVAILABLE
- 3000 OR 5000 SF
- BUILD TO SUITE
- 7 PRIVATE OFFICES



13331 PENNSYLVANIA AVE  
FLEX SPACE

- 8,800 +/- SF
- HIGHLY VISIBLE
- AVERAGE 15,500 ADT
- AMPLE PARKING
- 3 PHASE ELECTRICAL



686 PENNSYLVANIA AVE  
-INDUSTRIAL/CREATIVE SPACE

- ZONED IR (INDUSTRIAL RESTRICTED)
- BUILD TO SUIT
- 2,000-18,000 SF





22309 OLD GEORGETOWN ROAD  
FOR SALE  
-ICE CREAM BUSINESS /REAL ESTATE

- 1.2 ACRES
- PRIME LOCATION
- ZONED BG



1120 PROFESSIONAL COURT  
-MEDICAL/OFFICE

- GROUND FLOOR ACCESS
- UP TO 7,500 SF
- FLEXIBLE TERMS
- HIGHLY VISIBLE



100 CHARLES STREET  
PROFESSIONAL OFFICE

- ZONED IR (INDUSTRIAL RESTRICTED)
- 3 BAY GARAGE
- 3000 SF GARAGE SPACE
- 3 PHASE POWER



580 NORTHERN AVE  
-PROFESSIONAL OFFICE

- GREAT LOCATION
- AMPLE PARKING
- 3,500 SF



724 POTOMAC AVE- FOR SALE  
STABLE MIXED-USE

- WELL MAINTAINED MIXED USE PROPERTY
- 2795 +/- SF
- PROFESSIONAL OFFICE AND APARTMENT
- BILLBOARD GROUND LEASE



145 W CHURCH STREET- FOR SALE  
LAUNDROMAT/REAL ESTATE

- REAL ESTATE INCLUDED
- AMPLE PARKING
- CASH FLOW
- TURN KEY OPERATION



44 N POTOMAC STREET  
-STUDIO/PROFESSIONAL OFFICE

- OFFICE/STUDIOS
- STARTING AT \$249/MO
- UTILITIES INCLUDED!



412 N POTOMAC STREET  
-OFFICE/RETAIL

- PRIVATE ENTRANCE
- PRIVATE PARKING
- 1500 +/- SF
- FLEXIBLE TERMS



1125 OPAL COURT  
-MEDICAL/OFFICE

- FLEXIBLE TERMS
- HIGH GROWTH CORRIDOR
- 7,780 +/- SF





## AEK Real Estate

is focused on providing Sales/Leasing services in the tri-state region. We have been operating in various capacities within the Real Estate industry since 2002. We aren't a traditional Real Estate firm. We appreciate the fact that your circumstances are unique and can insert ourselves as you see fit. We are here to help. Give us a call or stop by!

**Our doors are always up!**



# THE SPOTLIGHT

## COMMUNITY INSIGHTS

ARE YOU AWARE THAT THERE REALLY IS AN "UNDERGROUND" NETWORK OF BUSINESSES AND COMMUNITY CENTRIC DEAL MAKERS THAT PROVIDE THE OXYGEN TO THE GREATER HAGERSTOWN LUNGS. OUR GOAL WITH THIS SECTION WILL BE TO UNCOVER THEIR MISSIONS... WHAT IS THEIR PURPOSE....THEIR "WHY"

## STAY TUNED

**OUR FIRST SPOTLIGHT WILL BE IN NEXT MONTHS ISSUE**



## RECENT TRANSACTIONS

**LEASED - 7 Acres-Industrial Laydown/Storage- AEK Tenant Representation**

**SOLD -20,000 SF + Acreage Industrial/Flex- AEK Buyer & Seller Rep**

**SOLD - Tenant Occupied-SFH- AEK Buyer and Seller Representation**

**LEASED- 3000 +/- SF- Retail Space- AEK Tenant Representation**

**LEASED- 1116 +/- SF- Office Space- AEK Tenant & Landlord Representation**

**LEASED- 5000 +/- SF-Retail Space- AEK Tenant Representation**