



## ***2021-2022 COMMISSION PLANS***

Please contact Beth or Mike Wallace with any questions or if you are interested in more information to considering joining our office or our team!

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General office ~ 440-333-1230 x 0

### **100% Commission Plan**

*- Need sales of \$492,000 at 3% to cover cost.*

- \$1230 per month for 12 mo. = \$14,760 total office fee
- You receive 100% of all your commissions
- *Sales volume of \$492,000 at 3% covers office fees for the year. Entire year of office fees could be paid in just 1 or 2 sales!!*
- **\*\* 1% of gross all commissions are billed monthly for all commission options, paid directly to RE/MAX international.**
- **\*\* RE/MAX International, local MLS and other Realtor associated associations are paid separately.**

### **70/30 Commission Plan**

*- Once the commission cap of \$14,760 is reached you receive 100% of your commissions.*

- \$250 per month until you reach the cap of \$14,760
- 30% of each commission check is deducted until you reach the cap of \$14,760
- Just \$49,200 in gross commissions (\$492,000 total volume) is needed to reach the cap.
- *Once you have reached your cap on for the 30% deduction.... Commission are paid out at 100% and the monthly office fee is WAIVED.*
- **\*\* 1% of gross all commissions are billed monthly for all commission options, paid directly to RE/MAX international.**
- **\*\* RE/MAX International, local MLS and other Realtor associated associations are paid separately.**

32961 PIN OAK PARKWAY, SUITE 201 | AVON LAKE, OH 44012  
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*Every office is independently owned and operated*





## Team Plan

- *Team member caps at \$7500 = sales of \$250,000 at 3% commission.*

- \$250 per month for 12 months - paid by leader or as leader has arranged.
- 30% or a min of \$500 per deal is deducted until member reaches the cap of \$7500 (25k in gross commissions needed to reach \$7,500 cap)
- All commissions (before and after the member reaches their cap) will be split between leader and member - split is decided between you guys.
- Once the commission cap of \$7500 is reached the LEADER receives 100% to split with team member as agreed.

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