

DAWN DEWEES, MBA, CSBI

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EXPERTISE

Financial, Operating, Capital Planning & Analysis

Revenue Enhancement | Cost Containment

Budgeting | Forecasting | Modeling

Financial & Cost Accounting | Strategic Planning

Leadership | Management | Training

Project Management | Consulting | Supply Chain

PROFESSIONAL EXPERIENCE

KAUFMANHALL & ASSOCIATES, INC. Skokie, IL

2016-2019

Software Implementation Consultant-Finance (Remote)

- Lead multidimensional software configuration and implementation projects including operations and capital budgeting, labor productivity, revenue cycle, physician billing & compensation, forecasting, financial planning, management reporting and dashboards.
- Demonstrate excellent project management skills to ensure client engagements exceed milestones and meet deadlines, all while nurturing client relationships.
- Train and counsel client finance leadership teams on KH Axiom EPM software and advisory services (SaaS), recommending best practices and efficiencies for data integration, budgeting, financial reporting and analyses.
- Generate ideas for future product development and beta test new product releases.

HEALTHNET SYSTEMS CONSULTING, Burlington, MA

2014

Consultant-Finance & Strategy (Remote)

- Developed and managed payer analytics, underwriting, margin and rate creation for managed care contracts, products, services & costs; assisted in Cost Accounting and Revenue Cycle projects.
- Utilized analytical abilities and presentation skills to develop deliverables to senior leadership, clinical and financial colleagues; presented outcomes to clients with meaningful data interpretation, resulting in over \$500K additional annual revenue for specific surgical procedure.
- Initiated implementation of Service Lines Analytics for client with \$1B annual revenue, working with Steering Committees, Marketing, and Physicians.
- Worked with Gynecology Department Chair researching Robotic vs. Laparoscopic Hysterectomies, including availability within regional market, Net Margin by Payer, Physician Utilization Patterns, and Clinical Outcomes.
- Mentored departmental staff on advanced healthcare analytics, cost accounting, modeling techniques, data validation and report development on ERP, Decision Support and BI systems.

ACCESS MEDIQUIP, Houston, TX

2012-2013

Sr. Manager, Medical Economics & Analytics

- Integral stakeholder and team member of 5 IT Product Development projects which diversified products, services and revenue opportunities for company, including Charge Capture, Claims Review, Product Recall, and P4P with a projected impact of \$4M in additional annual revenue.
- Developed and managed pricing analytics, underwriting, margin and rate creation for 4 commercial payer contracts, products and services. Analytics performed at case and/or procedure level based upon medical coding for implantable medical devices to create areas of value opportunities.
- Served as primary pricing strategy consultant to executives, sales, product development, and client management teams, resulting in increased margins by 15%.
- Applied LEAN process improvements within Product Data Management team to decrease work flow, bottlenecks, implement accountability measures and data integrity, resulting in 8 hours of saved work hours per week, approximately \$40K/yr.

BAYLOR SCOTT & WHITE HEALTH, Dallas, TX

2007-2011

Manager, Strategic FP&A

- Developed analytical team, managing 4 senior analysts, responsible for researching, creating, monitoring, and distributing SCM monthly reports, incorporating financial & operational data, statistics and benchmarks for all hospitals within the health care system by collaborating with Executive Management, Operations, and Finance staff to meet customer reporting needs.
- Worked with IT, and Financial Systems Manager to create EDW tables for use by SFPA analytical team, including data design and schema, data integrity, testing and implementation.
- Developed and implemented monthly physician preference reports for Orthopedics, Spine and Cardiology implants, illustrating physician compliance and savings for all hospitals within Baylor; savings validated \$28M for 2010 and over \$10M for 2011 fiscal years.
- Actively engaged in LEAN teams across the health system to create, identify and implement process efficiencies and cost savings amounting to over \$10M for Phase I.
- Actively facilitated and aligned strategic planning, financial oversight, operational and capital budgeting for system-wide SCM, addressing both short-term and long-term goals and challenges.
- Responsible for Performance and Management of Staff, Goals, corporate allocations, ROI on approximately 60 annual projects, Supply/Pharmaceutical rebates, Capital Acquisitions/Equipment, and GPO Share back allocations for Baylor Scott & White.

Additional Relevant Experience:

- Budget Manager, Texas Health Presbyterian Hospital, Dallas, TX
- Senior Accountant, JPS Health Network, Ft. Worth, TX
- Sr. Financial Analyst, Ochsner Health System, New Orleans, LA

EDUCATION

Master of Business Administration

Bachelor of Science, Finance

UNIVERSITY OF NEW ORLEANS – New Orleans, LA

HFMA Certified Specialist: Business Intelligence

Systems experience: McKesson HBOC, EPSi/Allscripts, EPIC, Lawson/Infor, Kaufman Hall Axiom EPM, Crystal, MS Office (Excel, Access, Word, Power Point) and CRM, Great Plains and Salesforce.