



### SHIPPING

•Lotion orders over \$150 receive FREE products up to the value of the shipping charge. Sell the FREE product to cover shipping cost PLUS make a profit when marked up to retail for resale!

•We offer same day shipping whenever possible.

• If the shipping company has damaged your order, you must sign as 'damaged' and file a claim with the shipping company or we will not be able to replace the shipment.

### RETURNS

•You will be charged for warranty parts & credited for the cost of the part when you have returned the defective part within 15 days of receiving the new part.

•Electronic parts are not returnable.

•Special order items are subject to a 50% re-stocking fee.

•A copy of the original invoice must accompany your approved return item.



### PAYMENT

Credit / Debit Cards Bank Wire Cashier's Check Money Order COD (additional \$12 fee) Contact Us

800.741.2046 605.331.2500 fax: 605.331.2424 email: andreah@yearroundbrown.com hours: mon-fri / 8am - 5pm (central time) web: www.tanningsalonpros.com



# **Exclusive Premier Salon Rewards**

**15% Cash Back** on UV Lotion, **20%** on Sunless Lotion, & **25%** on Sunless Solution purchases for Co-Op Advertising of New Sunshine Brands with proof of advertising OR **8% Cash Back** (following the Exclusive Salon Guidelines outlined in the Exclusive Premier Program Book).

**Would you like CASH BACK?** Well if the answer is yes, then you'll love the 2020 tanning season with Australian Gold®, Swedish Beauty®, California Tan® and Designer Skin® because it is all about CASH BACK! We are very excited about our new products and programs and we want to pass that enthusiasm on to you!

Your salon can earn up to 15% "Cash Back" on your total lotion purchases to use towards advertising...simply by carrying ONLY these incredible brands of lotions in your tanning salon and by putting an Australian Gold®, Swedish Beauty®, California Tan® and or Designer Skin® in each of your advertisements.

EXAMPLE: spend \$10,000 on lotion & you earn back **15% Cash Back** = **\$1,500!** Make sure you get your CASH! Australian Gold®, Swedish Beauty®, California Tan® and Designer Skin® offer a Lucrative Co-op Advertising Allowance

DESIGNER SKIN<sup>®</sup> CALIFORNIA TAN<sup>®</sup> swedish beauty. Australian Gold.

# OPEN A TANNING SALON



**Tanning Salon Pros offers an alternative solution to franchising for start-up tanning salons.** As a new salon owner, you will be able to enjoy our consulting package that is provided to you for free when you purchase your tanning equipment through us.

Our company has been in the tanning industry for over 30 years. Because of our experience, we are able to offer you our consulting package so you do not have to "re-invent the wheel". Tanning Salon Pros consulting package consists of: •Suggest optimal locations for a tanning salon in your area

•Advise how to negotiate your lease for your salon space

- •Assist with tanning equipment selection for your location & demographic area
- •Help you design your floor plan to maximize use of your square footage
- •Assistance with your salon marketing & advertising

•Provide you & your electrician with electrical requirements for your tanning equipment

- Provide you & your HVAC technician with proper Air Conditioning requirements
  You will receive our 24/7 assistance phone number
- •Assist with pricing structure for your tanning packages & memberships •and more!

We welcome you to visit us to discuss your business plans, spend time in our Year Round Brown tanning salons to see how they operate, try out complimentary sessions in our tanning beds & UV Free sunless booth, and visit with us to discuss any questions you have about running & operating your own tanning salon.

As a non-franchise, independent business owner, you have the liberty to customize your business to your demographic and customers' needs! The sky is the limit when you are the boss.

Call Tanning Salon Pros today to make your dream of owning a tanning salon into a profitable business. 800-741-2046

### Tanning Salon Pros tanning equipment levels include:

**Low Pressure** - has more UVB (reddening ray) which allows clients to tan more often & at slower intervals to achieve a base tan. The average person will develop a tan in 8-12 sessions and will have to tan 3-4 sessions a week to maintain their developed tan.

<u>Medium Pressure</u> - less of the UVB (reddening ray) when compared to Low Pressure and in return offers *more* of the UVA (bronzing ray). The bronzing ray provides clients with the ability to achieve a base tan much quicker and tan less often. The average person will develop a tan in 5-8 sessions and will have to tan 2-3 sessions a week to maintain their developed tan.

High Pressure - highest amounts of UVA (bronzing rays) for the fastest developed and longest lasting tan. The average person will develop a tan in 1-3 sessions and will have to tan 1-2 sessions per month to maintain their developed tan.

<u>Sunless Tanning</u> - Versa Spa is no ordinary sunless booth. Versa Spa combines innovation after innovation to transform your skin in just minutes. Bronze, Hydrate, and Smooth fine lines in one session. Clients can customize their tanning application by selecting one, or combining all three full-body treatments—a pre-sunless pH balancing treatment, one of two sunless bronzing treatments (clear or tinted bronzer), and a post-sunless super hydrating treatment. Clients can enjoy the process as much as the results. A relaxing experience is achieved with a wide-open interior design, EZ—2Breathe purification system, and Comfort-Dry technology. Versa Spa applies a perfect sunless tan every time!







# Frequently Asked Questions

What are *bronzers*? This technology uses self-tanning agents to increase dark color. Bronzers darken the protein in the skin, the higher the level of bronzer used the darker the shade of brown. The color typically lasts for four-to-seven days and is seen within two-to-four hours after application. Apply bronzers in a circular motion and hand washing is required after application.

**What is an** *intensifier*? An intensifier features ingredients known to enhance the skin's ability to retain moisture and promote dark, long lasting color without the use of added bronzers.

What does a *cooling* product do? Cooling products contain special skin cooling ingredients. These ingredients counteract the heat of the tanning bed by drawing warmth away from the skin leaving the tanner with a cooling sensation during and immediately after tanning.

What does a *tingle* product do? A tingle product contains a stimulant ingredient, such as benzyl nicotinate, which stimulates and increases microcirculation of the skin for greater, more intense tanning results. Tingle products are available in a range of intensities. First time users should start with the lowest tingle and work their way up to stronger tingles when they are comfortable. Tingle products should not be used on the face and testing a small area before application is mandatory.

What is Steam Xtreme / Body Blush / HeatWave Warming? Steam Xtreme / Body Blush / HeatWave Delivers a relaxing, soothing, thermodynamic warming sensation. UV-activated, bio-responsive complex that provides a warming sensation. Added botanical extracts are circulatory stimulants generating a warming effect that makes you feel good and increase immediate bronze color results with increased skin oxygenation.

What is a tan extender/moisturizer? A tan extender is a vitamin-enriched moisturizer that enhances and maintains

your tanning results when used daily after showering/bathing and after each tanning session. Essential vitamins and powerful botanical actives preserve and prolong dark color. Some tan extenders are sold with DHA to give even darker, continuous color results.

**What is** *Sunless*? Sunless works by creating a response with the top layers of skin. Specially formulated Dihydroxyacetone (DHA) sugars, bronzer blend, aloe and moisturizers are applied to the skin, which then reacts naturally with the protein in the top layers of the skin creating a golden bronze, healthy and soft color.

How soon after the tanning session can the user shower? We recommend that the user wait at least 3 hours after tanning and 6 hours after spraying to give the DHA enough time to fully set. If they shower earlier, they may diminish the intensity of the tan. When they do shower the initial tan created by the bronzer will wash off, but the DHA will remain and create a long-term tan.

I think I tan better without a lotion. So why should I use one? Indoor tanning and UV exposure can be dehydrating to the skin. Tanning lotions will help to replenish any moisture that has been depleted during the tanning session, thereby improving your results. Not only will you get a darker tan, you will tan more quickly and it will last longer. In addition, tanning lotions contain specific ingredients that promote tanning and melanin synthesis.

**Can I use the lotion on my face?** The facial area is much more delicate and more likely to have allergic reactions in comparison to the rest of the body. In fact, fragrance is one of the most common reasons for cosmetic allergic reactions on the face. That is why we recommend using products specifically designed for the delicate facial area. Recommend the facial accelerators and bronzers that are fragrance free and/or hypoallergenic that are specifically designed for the face.

Why do I have these circles on my shoulders, buttocks, and/or lower waist that won't tan? These are called "pressure points", where the most amount of pressure is on your body when reclining in the bed. The blood flow is constricted in those areas and that is why they don't seem to tan at all. Your best bet is to alternate your positions when tanning.

### What should I say to a customer who is using an "outdoor" tanning lotion/baby oil in the bed?

Simply tell them that mass market lotions are prohibited in the salon due to the damage they cause to the tanning equipment. In addition to giving inferior tanning results, outdoor tanning lotions contain ingredients such as mineral oil that actually damage the acrylics.

1

### Designer Skin<sup>®</sup>

X Collection

Hard as you try, you can't quite identify the X factor they possess that attracts gratuitous stares as they pass. Let Designer Skin clue you in with the X Collection. The unparalleled power of 50X - 70x bronzers helps provide exceptional bronzing results.



# Mystical Collection

A revolutionary silicone emulsion therapy which hy rates and promotes smooth, sinfully-soft skin for a beautiful looking glow. Wondrous skincare and essential ingredients condition the skin for optimal results and a more defined look.





Sahara Jewel™ 30x Bronzer Fragrance: White Sands 13.5 oz / .5 oz Salon Cost \$64.50 / \$9.13 Retail \$129 / \$18.25





Black<sup>®</sup> 20x Bronzer Fragrance: Refreshing Citrus 13.5 oz / .5 oz Salon Cost \$53.50 / \$6.50 Retail \$107 / \$13



Spellbound Entranced<sup>™</sup> 24x Bronzer Fragrance: Shear Blossom 13.5 oz / .5 oz Salon Cost \$59.50 / \$8.50 Retail \$119 / \$17





INTENSIFIER

TINGLE

WARMING SUNLESS





Fascinate<sup>™</sup> 27x Bronzer Fragrance: Exotic Pineapple Coconut 13.5 oz / .5 oz Salon Cost \$64 / \$8.38 Retail \$128 / \$16.75



Visionary™ Fragrance: White Sands 13.5 oz / .5oz Salon Cost \$53 / \$7.25 Retail \$106 / \$14.50



MOISTURIZER

COOLING

Call to order 800.741.2046



# Miracle Collection

With the use of superior skincare ingredients and exceptional tanning complexes, the Miracle Collection provides powerful age-defying and firming benefits while delivering stunning bronze results.

New





Star Crossed™ Fragrance: Vanilla Soufflé 13.5 oz / .5 oz Salon Cost \$37.50 / \$5.25 Retail \$75 / \$10.50



Sweet Talk™ Fragrance: Pineapple Delight 13.5 oz / .5 oz Salon Cost \$29.50 / \$4.13 Retail \$59 / \$8.25

Belle™

13.5 oz / .5 oz

Retail \$69 / \$9.50

Fragrance: Summer Sangria

Salon Cost \$34.50 / \$4.75

Whirlwind<sup>™</sup> 9x Bronzer Fragrance: Tahiti Plum 13.5 oz / .5 oz Salon Cost \$34 / \$4.75 Retail \$68 / \$9.50



**14 Karat Gold Rush™** Fragrance: Gilded Citrus 13.5 oz / .5 oz **Salon Cost \$39.50 / \$5.50** Retail \$79 / \$11



Command™ Fragrance: Cynical 13.5 oz / .5 oz Salon Cost \$29.50 / \$4.13 Retail \$59 / \$8.25



All Access<sup>™</sup> Fragrance: Mandarin Coconut 13.5 oz / .5 oz Salon Cost \$28.50 / \$4 Retail \$57 / \$8

Escapade™

13.5 oz / .5 oz

Retail \$64 / \$9.75

Fragrance: Bermuda Breeze

Salon Cost \$32 / \$4.88

Astonish™ Fragrance: Pomegranate Pear 13.5 oz / .5 oz Salon Cost \$42 / \$5.75 Retail \$84 / \$11.50



Glam Rush™ Fragrance: Sparkling Sorbet 8.5 oz / .5 oz Salon Cost \$24.50 / \$3.50 Retail \$49 / \$7



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Heartless™ 15x Bronzer Fragrance: Sparkling Starfruit 13.5 oz / .5 oz Salon Cost \$39.50 / \$5.63 Retail \$79 / \$11.25



Bombshell™ Fragrance: Kiwi Watermelon 13.5 oz / .5 oz Salon Cost \$32 / \$4.13



Oasis de Noite™ Fragrance: Mango Colada 13.5 oz / .5 oz Salon Cost \$33 / \$4.63 Retail \$66 / \$9.25



COOLING

Tanning

SOLON PROS

BRONZER

INTENSIFIER TINGLE

WARMING

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MOISTURIZER



# Miracle Collection

With the use of superior skincare ingredients and exceptional tanning complexes, the Miracle Collection provides powerful age-defying and firming benefits while delivering stunning bronze results.





Salacious™ Fragrance: Wild Berry & Plum 13.5 oz / .5 oz Salon Cost \$38 / \$5.25 Retail \$76 / \$10.50





Status Symbol™ Fragrance: Berry Brilliance 8.5 oz / .5 oz Salon Cost \$28 / \$3.88 Retail \$56 / \$7.75 Stunner<sup>™</sup> Leg Bronzer Fragrance: Blackberry Amber 8.5 oz Salon Cost \$18.50 Retail \$37



# Faux Natural Sunless Collection

Say farewell to pale and hello to fauxtastic dark color! This DS collecting gives you the insider secret to faking your way to bronze perfection in five easy steps!

**Sunless Bronzing Mist** 

Fragrance: Passion Fruit Mango

Salon Cost \$33.50

8 oz

Retail \$67

### **Instant Bronzing Gloss**

Fragrance: Passion Fruit Mango 6 oz / .5 oz **Salon Cost \$20 / \$2.75** Retail \$40 / \$5.50



**CC Primer** Fragrance: Passion Fruit Mango 8 oz / .5 oz **Salon Cost \$23 / \$3.25** Retail \$46 / \$6.50

Perfecting Prep Mitt

Salon Cost \$111.15 / \$4.63

Fragrance: Passion Fruit Mango

Retail \$247 / \$10.29

24 per case

DHA Bronzing Drops Fragrance Free .9 oz

Salon Cost \$15 Retail \$30 Double Dip Intensifier Sunbed Session + Spray Tan Fragrance: Passion Fruit Mango 8 oz / .5 oz Salon Cost \$36 / \$5

Retail \$72 / \$10



Tan Extender with Bronzer Fragrance: Passion Fruit Mango 8 oz / .5 oz

8 oz / .5 oz Salon Cost \$23 / \$3.25 Retail \$46 / \$6.50



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### 4



# Bath | Body | Face

Protect, firm and nourish your most precious asset...your skin. Designer Skin's Bath and Body Collection is designed with tanners in mind. So start your day with the ultimate pampering ritual that will leave you radiant body and soul.





Hello Bubbles™ Body Wash / Bubble Bath Fragrance: Crushed Coconut & Pear 16 oz Salon Cost \$17.40



Juicy<sup>™</sup> Tan Extender Fragrance: White Peach 16 oz / .5 oz Salon Cost \$12.50 Retail \$25





No Apologies<sup>™</sup> Tan Extending Shave Lotion Fragrance: Papaya Passion 8.5 oz Salon Cost \$8 Retail \$16

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New

DROUS DAILY TAN EXTE Dream. Beam. Elixir

Gilded Glam™ Facial Bronzer + SPF 10 Fragrance: Fragrance Free 3.4 oz Salon Cost \$23 Retail \$46



Instant Icon™

Facial Bronzer Fragrance: Fragrance Free 3.4 oz Salon Cost \$20.50 Retail \$41



DS Bronzing Powder™ Ultra Illuminating Bronzing Powder .35 oz Salon Cost \$10 Retail \$19.99



DS Glamour Eyes™ Eyewear with enough space to fit long, voluminous lashes! Salon Cost \$3.50 Retail \$6.99



Lip Smoothie Blue Raspberry<sup>TM</sup> SPF 15 Lip Balm Flavor: Blue Raspberry 20 ct. fishbowl Salon Cost \$29.45 bowl/ \$1.47 ea Retail \$58.90 bowl / \$2.99 ea





MOISTURIZER COOLING



BRONZER

INTENSIFIER

TINGLE

WARMING

# swedish beauty.

# Wild Waters Collection

### Wild Waters Intensifier™

Fragrance: Blueberry Mist 10 oz / .5 oz **Salon Cost \$29 / \$4.13** Retail \$58 / \$8.25

### Wild Waters DHA Bronzer™

Fragrance: Coral Splash 10 oz / .05 oz **Salon Cost \$32 / \$4.50** Retail \$64 / \$9





# Botanica Collection

Pollution Protection Face Intensifier Hypoallergenic Fragrance: Sweet Rose 3.4 oz Salon Cost \$15 Retail \$30



Pollution Protection DHA Bronzer Hypoallergenic Fragrance: Honey Melon 8.5 oz / .5 oz Salon Cost \$29 / \$4.13 Retail \$58 / \$8.25

### Pollution Protection Intensifier

Hypoallergenic Fragrance: Fragrance Free for sensitive skin 8.5 oz / .5 oz **Salon Cost \$27 / \$3.88** Retail \$54 / \$7.75

### Pollution Protection Natural Bronzer Hypoallergenic

Fragrance: Fragrance Free for sensitive skin 8.5 oz / .5 oz Salon Cost \$28 / \$4 Retail \$56 / \$8





# IN Full Bloom Collection

crueltyfree andvegan

Bloom Service<sup>™</sup> Natural Bronzer Fragrance: Blushing Berry 7 oz / .5 oz Salon Cost \$17 / \$2.38 Retail \$34 / \$4.75



Petal Pusher™ DHA Bronzer Fragrance: Pink Peony Splash 7 oz / .5 oz Salon Cost \$18.50 / \$2.63 Retail \$37 / \$5.25





# Call to order 800.741.2046

### 6

# swedish beauty.

Pink Cabana™ P15 Bronzer

INK

Cabana

Fragrance: Sunset Surf

Salon Cost \$19 / \$2.63

Retail \$38 / \$5.25

8.5 oz / .5 oz

Pink Spirit<sup>™</sup> Intensifier

Salon Cost \$17.50 / \$2.50

Fragrance: Prickly Pear

7 oz / .5 oz

Retail \$35 / \$5

# Shades of Pink Collection

Pink Diamond® Fragrance: Citrus Cranberry 8.5 oz / .5 oz Salon Cost \$18 / \$2.50 Retail \$36 / \$5



Pink Party<sup>™</sup> P25 Bronzer Fragrance: Champagne Wishes 8.5 oz / .5 oz Salon Cost \$20 / \$2.88 Retail \$40 / \$5.75



Pink & Proper® P20 Bronzer Fragrance: Pinkberry 8.5 oz / .5 oz Salon Cost \$19.50 / \$2.63 Retail \$39 / \$5.75



**Blissful DHA Bronzer** Fragrance: Sparkling Sun 8.5 oz / .5 oz Salon Cost \$38.50 / \$5.38 Retail \$77 / \$10.75

# Botanica Collection

Shea You Love Me™

Fragrance: Fragrance Free

Shea

BOTANICA

Salon Cost \$23.50 / \$3

8.5 oz / .5 oz

Retail \$47 / \$6

**Calming Intensifier** 

8.5 oz / .5 oz

Retail \$65 / \$9

Fragrance: Vanilla Cashmere

Calming

BOTANIO

Salon Cost \$32.50 / \$4.50

Loving Natural Bronzer Fragrance: Passionfruit Kiss 8.5 oz / .5 oz Salon Cost \$37 / \$5.25 Retail \$74 / \$10.50

TANNING TONIC

Loving

BOTAN

Tranguil-in shower Tan Extender Fragrance: Lavender Blossom 8.5 oz Salon Cost \$11.50 Retail \$23





Strike a Posey<sup>™</sup> Fragrance: Sweet Seduction 8.5 oz / .05 oz Salon Cost \$33 / \$4.50 Retail \$66 / \$9



MOISTURIZER COOLING

Tanning SOLON PROS



Plumicious™ Fragrance: Berry Naughty 8.5 oz / .5 oz Salon Cost \$33 / \$4.38



BRONZER

INTENSIFIER

TINGLE

WARMING **SUNLESS** www.tanningsalonpros.com

# swedish beauty

**Gypsy Soul Intensifier** Fragrance: Tropical Tonic 10 oz / .5 oz Salon Cost \$22 / \$3.13 Retail \$44 / \$6.25



### Haute Hippie DHA Bronzer Fragrance: Summer Lust 10 oz / .5 oz Salon Cost \$24.50 / \$3.50 Retail \$49 / \$7



# Lotre Boho Collection

Positive Vibes DHA Bronzer Fragrance: Strawberry Sundaze 10 oz / .5 oz Salon Cost \$28.50 / \$4 Retail \$57 / \$8

**Rebel Chic Natural Bronzer** Fragrance: Berry Wild 10 oz / .5 oz Salon Cost \$23.50 / \$3.38 Retail \$47 / \$6.75

### Free Spirit Tan Extender

Fragrance: Pineapple Blossom 10 oz / .5 oz Salon Cost \$10.50 Retail \$20.99



Forever Fun<sup>™</sup> Tan Extender Fragrance: Peach Lollipop 16 oz Salon Cost \$15 Retail \$29.99

New

Bath | Body Forever Fun<sup>™</sup> Body Wash Fragrance: Pineapple Slushie 16 oz Salon Cost \$12.50 Retail \$25

Face



New

Sustain<sup>™</sup> Facial Bronzer Fragrance: Fragrance Free 3 oz Salon Cost \$18.50 Retail \$37



Swedish Beauty Tingle Drops™ Fragrance: Fragrance Free 1 oz Salon Cost \$10 Retail \$19.99



Intensifying Drops -40 display Maximize Color & Added Skincare Fragrance: Fragrance Free .14 oz Salon Cost \$68 display / \$1.70 each Retail \$136 / \$3.40

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# Call to order 800.741.2046



### Party Favor

Fragrance: Confetti Cupcake 13.5 oz / .5 oz Salon Cost \$49.50 / \$7 Retail \$99 / \$14



**Black Bronzer** 

Retail \$54 / \$7.25

13.5 oz / .5 oz

Stunning™

10 oz / .5 oz

BRONZER

Fragrance: Fruity Floral

Salon Cost \$26 / \$3.63

Retail \$52 / \$7.25

Fragrance: Berry Flirty

Salon Cost \$27 / \$3.63

BLACK BRONZER

### **Shore Nights**

Fragrance: Sparkling Kiwi 13.5 oz / .5 oz Salon Cost \$44.50 / \$6.25 Retail \$89 / \$12.50 **Fitspiration** 

13.5 oz / .5 oz

Intensifier

13.5 oz / .5 oz

Retail \$62 / \$8.50

Fragrance: Midnight Pear

Salon Cost \$31 / \$4.25

Retail \$67 / \$9.50

Fragrance: Exotic Aruba

Salon Cost \$33.50 / \$4.75

fitspiration



Fit Goals™ Fragrance: Bodacious Berry 13.5 oz / .5 oz Salon Cost \$34.50 / \$4.88 Retail \$69 / \$9.75



Fearless™ReFragrance: Waterberry BlushFra10 oz / .5 oz10Salon Cost \$22 / \$3.13Sa



TINGLE

INTENSIFIER

Reality Check™ Fragrance: Sugared Coconut 10 oz / .5 oz Salon Cost \$23.50 / \$3.25 Retail \$47 / \$6.50



nut Fragrance: Tropi 10 oz / .5 oz 25 Salon Cost \$24. Retail \$49 / \$7

**SUNLESS** 





MOISTURIZER

Shore Love Double Dip Intensifier Fragrance: Sparkling Kiwi 13.5 oz / .5 oz Salon Cost \$41 / \$5.75 Retail \$82 / \$11.50



Natural Black Bronzer™ Fragrance: Coastal Coconut 13.5 oz / .5 oz Salon Cost \$33.50 / \$4.50 Retail \$67 / \$9



Bronze Intentions™ Gradual Glow Tan Extender Fragrance: Sparkling Kiwi 10 oz Salon Cost \$19.50



COOLING



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WARMING



Charmingly Black™ Fragrance: Tropical Mist 8.5 oz / .5 oz Salon Cost \$15 / \$2.25 Retail \$29.99 / \$4.50





Accelerator™

Fragrance: Cocoadreams

Iconic Collection

Accelerator Extreme™

stralia Gold

CCELERATOR

Daringly Black<sup>™</sup> 25x Bronzer

Fragrance: Twisted Tropical Punch

Salon Cost \$14.50 / \$2.13

Retail \$28.99 / \$4.25

8.5 oz / .5 oz

Fragrance: Cocoadreams

Salon Cost \$11 / \$1.63

Retail \$21.99 / \$3.25

8.5 oz / .5 oz

Adorably Black<sup>™</sup>

Salon Cost \$15 / \$2.25

Dark Side™ 30x Bronzer

Fragrance: Bourbon Berry

Salon Cost \$14.50 / \$2.13

Retail \$28.99 / \$4.25

8.5 oz / .5 oz

Retail \$29.99 / \$4.50

8.5 oz / .5 oz

Fragrance: Wild Berry Punch



8.5 oz / .5 oz

Salon Cost \$14 / \$2

Retail \$27.99 / \$4

Cheeky Brown® Fragrance: Cocoadreams 8.5 oz / .5 oz Salon Cost \$12.50 / \$1.88 Retail \$24.99 / \$3.75



Gelee<sup>®</sup> with Hemp

Salon Cost \$10 / \$1.63

OFESSION

Tanning

SOLON Pros

Retail \$19.99 / \$3.25

8.5 oz / .5 oz

Fragrance: Cocoadreams

Hardcore Black™ 30x Bronzer Fragrance: Dark Envy 8.5 oz / .5 oz

Fragrance: Dark Envy 8.5 oz / .5 oz Salon Cost \$14.99 / \$2.38 Retail \$29.99 / \$4.75







Sinfully Black™ 15x Bronzer Fragrance: Temptuous Berry 8.5 oz / .5 oz Salon Cost \$12.50 / \$1.75 Retail \$23.99 / \$3.50



Trouble Maker™ Fragrance: Bodacious Berry 8.5 oz / .5 oz Salon Cost \$14 / \$2.13 Retail \$27.99 / \$4.25





Fragrance: Cocoadreams 8.5 oz / .5 oz Salon Cost \$10.50 / \$1.63 Retail \$20.99 / \$3.25



Deviously Black<sup>™</sup> 45x Bronzer Fragrance: Mesmerizing Oasis 8.5 oz / .5 oz Salon Cost \$17.50 / \$2.63 Retail \$34.99 / \$5.25



Smooth Faces™ Facial Intensifier Fragrance: Fragrance Free 4 oz Salon Cost \$11 Retail \$22



# Call to order 800.741.2046



### **Intimidation**<sup>™</sup>

New

Fragrance: Zen Passion 8.5 oz / .5 oz Salon Cost \$35 / \$5.25 Retail \$70 / \$13.65



Fragrance: Zen Passion 8.5 oz / .5 oz Salon Cost \$39 / \$5.88 Retail \$78 / \$11.75

Neur

### Almost Famous™

Fragrance: Honeybush Tea 8.5 oz / .5 oz Salon Cost \$37 / \$5.50 Retail \$74 / \$11

# lmost ustralia Gold

### Idol™

Fragrance: Honeybush Tea 8.5 oz / .5 oz Salon Cost \$33.50 / \$5 Retail \$67 / \$10



Sol Daze™ Fragrance: Tropical Fruit Spritzer 10 oz / .5 oz Salon Cost \$41 / \$6.13 Retail \$82 / \$12.25







# Superior Collection,

COOLING

**Crystal Faces®** Fragrance: Fragrance Free 4.5 oz Salon Cost \$29.50 Retail \$59



Tanning SOLON Pros



Fragrance: Rugged

Retail \$51 / \$7.50

Salon Cost \$25.50 / \$3.75

8.5 oz / .5 oz

Heavy Metal<sup>™</sup>

### **Raydiance**<sup>™</sup> Fragrance: Berry Bliss 10 oz / .5 oz Salon Cost \$48 / \$7.25 Retail \$96 / \$14.50











6 Gentlemen Collection Rugged<sup>™</sup> Black Bronzer Confident<sup>™</sup> Natural Bronzer Intense<sup>™</sup>

Fragrance: Rugged 8.5 oz / .5 oz Salon Cost \$25 / \$3.75 Retail \$50 / \$7.50



BRONZER INTENSIFIER TINGLE

Fragrance: Rugged

Retail \$49 / \$7.50

Salon Cost \$24.50 / \$3.75

TENS

LIMITED

ustral

8.5 oz / .5 oz

Hvdrate Tan Extender Fragrance: Rugged 18 oz Salon Cost \$12.50



7 oz / 1oz Retail \$129 / \$23.75

MOISTURIZER

Superior<sup>™</sup> Natural Bronzer Fragrance: Unattainable Apple Salon Cost \$64.50 / \$11.88







New







Sol Struck<sup>™</sup>

8.5 oz / .5 oz

Fragrance: Fragrance Free

Salon Cost \$18 / \$2.63

Retail \$36 / \$5.25

Nev

Run Wild™ Fragrance: Fruit Frenzy 8.5 oz / .5oz Salon Cost \$24 / \$3.50 Retail \$48 / \$7

Hot!® Hybrid Red Light Intensifier

Australian

8.5 oz / .5oz

New

Tanning

SOLON Pros

Retail \$58 / \$8.75

# Outback Collection

Ferocious™ Fragrance: Brazen Berry 8.5 oz / .5oz Salon Cost \$24.50 / \$3.75 Retail \$49 / \$7.50



Making Waves<sup>™</sup> Fragrance: Coastal Coconut 10 oz / .5oz Salon Cost \$18 / \$2.63 Retail \$36 / \$5.25



# Alse Collection

Hot!® Aloe Mate<sup>™</sup> Facial Bronzer Towelette Fragrance: Fresh Face



Hot with Bronzers™ Fragrance: Coconut Dreams 8.5 oz / .5 oz Salon Cost \$34.50 / \$5 Retail \$69 / \$10



### **Pretty Fierce**<sup>™</sup>

Force of Nature<sup>™</sup>

Salon Cost \$22 / \$3.25

Retail \$44 / \$6.50

Sun Seeker™

Retail \$31 / \$4.75

10 oz / .5oz

Fragrance: Paradise Sunset

Salon Cost \$15.50 / \$2.38

8.5 oz / .5 oz

Fragrance: Strawberry Nectar

Fragrance: Ferociously Fruity 8.5 oz / .5oz Salon Cost \$23.50 / \$3.50 Retail \$47 / \$7



Wandering Sol<sup>™</sup> Fragrance: Pineapple Bay 10 oz / .5 oz Salon Cost \$17 / \$2.50 Retail \$34 / \$5



Naturally Hot! Fragrance: Coconut Dreams 8.5 oz / .5 oz Salon Cost \$33 / \$4.75 Retail \$66 / \$9.50



Fragrance: Cocodreams Salon Cost \$29 / \$4.38 .27 oz Salon Cost \$.78 Retail \$1.55



Fragrance: Cocodreams 8.5 oz / .5oz Salon Cost \$28 / \$3.38 Retail \$56 / \$6.75





# Botanical Sunscreen

Celebrate life outside with Botanical Sunscreens!

The AG Botanical collection is a Mineral sunscreens that use mineral active ingredients, also known as "physical blockers", that sit on top of the skin to deflect and scatter UVA and UVB rays. Common mineral active ingredients are Zinc Oxide and Titanium Dioxide.

More than 60% of coral reefs are at risk of being impacted by marine pollutants, which is why our Botanical Mineral products were designed to be reef friendly. The entire Botanical line is free of ingredients identified to have potential adverse Impact on coral reefs. Many resorts and vacation destinations now require their visitors to only use mineral sunscreens to help protect the health of coral reefs and sea life.

The Australian Gold® Botanical collection is more than just powerful sun protection – it's gentle care for your skin. This non-chemical sunscreen lotion delivers non-whitening protection with a refreshingly luxurious, powdery-clean feel. Rich in vitamins and antioxidants from native Australian botanical ingredients, it allows you to enjoy the sun, protected from both UVA and UVB rays, and water resistant for up to 80 minutes.

> **Botanical SPF 70 Spray** Fragrance: Citrus Oasis 6 oz Salon Cost \$12.99 Retail \$16.99



**Botanical SPF 30 Spray** Fragrance: Citrus Oasis 6 oz Salon Cost \$11.99 Retail \$15.99





**Botanical SPF 30 Lotion** 

Fragrance: Citrus Oasis

Salon Cost \$12.99

Retail \$16.99

5 oz

5 07

Face Guard Stick SPF 50 Fragrance: Citrus Oasis .5 oz Salon Cost \$2.94 Retail \$5.52



**Botanical SPF 70 Lotion** Botanical SPF 50 Spray Fragrance: Citrus Oasis 6 oz Salon Cost \$11.99 Retail \$15.99



**Botanical SPF 50 Kids** Fragrance Free 5 oz Salon Cost \$11.99 Retail \$15.99 Hypoallergenic, Dermatologist & Pediatrician Tested



**Botanical SPF 50 Lotion** Fragrance: Citrus Oasis 5 oz Salon Cost \$11.99 Retail \$15.99



**Botanical SPF 50 Tinted Face** Fragrance: Citrus Oasis 3 oz Salon Cost \$10.49 Retail \$13.99



**Moisture Lock** Fragrance: Cocoa Dreams 16 oz

Salon Cost \$4.61 Retail \$8.49





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OOTHING

ALOE

**Soothing Aloe** 

Salon Cost \$4.44

Retail \$6.99

18 oz

Fragrance: Cocoa Dreams



New

### **Body Kisses** Fragrance: Fresh Rain 18 oz Salon Cost \$13 Retail \$26

Agave & Lime Body Scrub Fragrance: White Peach & Hibiscus 8 oz

Bath

18 oz

Salon Cost \$11

Retail \$22

New

Body

Agave Lime Tan Extender

Fragrance: White Peach & Hibiscus

Salon Cost \$12 Retail \$20



Wild Berries & Lavender Body Scrub Fragrance: Wild Berries & Laender 8 oz Salon Cost \$12 Retail \$20



Original Tan Extender Fragrance: Tropical Dream 18 oz Salon Cost \$11 Retail \$22

Tanning SOLON PROS



Michaelan / Come Rate 535 mL / 18 FL



Wild Berries & Lavender

Fragrance: Wild Berries & Laender

Tan Extender

Salon Cost \$11

Retail \$22

18 oz

Vanilla Pineapple Tan Extender Fragrance: Vanilla Pineapple 18 oz Salon Cost \$11 Retail \$22

Smooth Legs™ Fragrance: Tropical Amber 3.5 oz Salon Cost \$15 Retail \$30





Face

8 oz

Sea Salt & Sandalwood Body Wash

Fragrance: Sea Salt & Sandalwood

Austral bay fout / femage 235 mL / 8 FL

Stick™

Retail \$11

Salon Cost \$10.80

8 oz

Retail \$18

Retail \$18

White Peach & Hibiscus Body Wash

Fragrance: White Peach & Hibiscus

**MP NAT** 

Salon Cost \$10.80

Face Mate<sup>™</sup> SPF 50 Tattoo Salon Cost \$5.50





**Forever After™** Fragrance: Creamy Vanilla 22 oz Salon Cost \$12 Retail \$23.99



White Peach & Hibiscus Tan Extender Fragrance: White Peach & Hibiscus

18 oz Salon Cost \$11 Retail \$22



Sea Salt & Sandalwood Tan Extender Fragrance: Sea Salt & Sandalwood 18 oz Salon Cost \$11 Retail \$22





# Call to order 800.741.2046







Coast <sup>™</sup> Step 2 Natural Bronzer Fragrance: Coastal Breeze 8 oz / .5oz Salon Cost \$30.50 / \$3.38

Coast Collection



Coast <sup>™</sup> Step 2 Optimizer Fragrance: Coastal Breeze 8 oz / .5oz Salon Cost \$33 / \$3.63 Retail \$66 / \$7.25



# Cali Collection

Tides & Vibes Step 1 Intensifier Fragrance: Beach Bum 5 oz / .5oz Salon Cost \$15 / \$1.75 Retail \$30 / \$3.20

Sun & Surf<sup>™</sup> Step 2 Natural Bronzer Fragrance: Pacific Crush 5 oz / .5oz Salon Cost \$17.50 / \$2 Retail \$35 / \$4

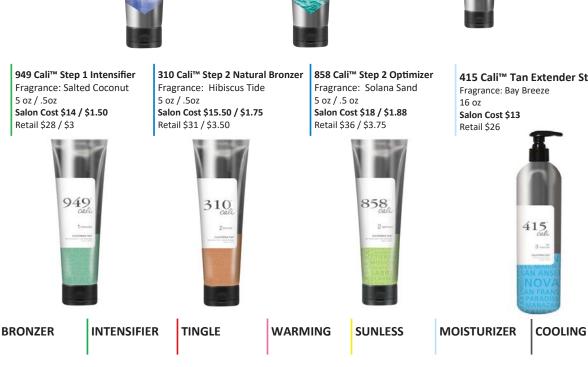
Seas & Dreams<sup>™</sup> Step 2 Leg Bronzer Fragrance: Sweet Sunset 3 oz / .5 oz Salon Cost \$11.50 / \$1.13







415 Cali<sup>™</sup> Tan Extender Step 3





# California tan<sup>®</sup>

Axis Collection

Axis Face Serum<sup>™</sup> Fragrance: Beyond the Sea 1 oz / .1 oz Salon Cost \$26 / \$2.88 Retail \$52 / \$5.75



Axis<sup>™</sup> Step 1 Intensifier Fragrance: Beyond the Sea 6.8 oz / .5 oz Salon Cost \$77.50 / \$8.50 Retail \$155 / \$17

OXIS

Palm + Agave <sup>™</sup> Step 1

Fragrance: Lotus Oasis

Salon Cost \$22 / \$2.38

Retail \$44 / \$4.75

Intensifier

8 oz / .5oz

Axis<sup>™</sup> Step 2 Bronzer Fragrance: Beyond the Sea 6.8 oz / .5 oz Salon Cost \$82.50 / \$9 Retail \$165 / \$18



# Palm Collection

Palm + Coconut <sup>™</sup> Step 2 Natural Bronzer Fragrance: Warm Sands 8 oz / .5oz Salon Cost \$24 / \$2.63 Retail \$48 / \$5.25



Axis™ Step 2 Optimizer Fragrance: Beyond the Sea 6.8 oz / .5 oz Salon Cost \$87.50 / \$9.63



Axis<sup>™</sup> Step 3 Tan Extender Fragrance: Beyond the Sea 16 oz Salon Cost \$23.50



Palm + Pineapple<sup>™</sup> Step 2 Optimizer Fragrance: Crystal Waters 8 oz / .5oz Salon Cost \$27 / \$2.88 Retail \$54 / \$5.75



# Restored Red Light Collection

Restored<sup>™</sup> Prep Spray Step 1 Fragrance: Lavender Mint 6 oz Salon Cost \$21 Retail \$42



Tanning

SOLON PROS

**Restored™ 2-in-1 Intensifier** Fragrance: Lavender Mint

6 oz Salon Cost **\$20.50 / \$2.25** Retail \$41 / \$4.50



Restored<sup>™</sup> Target Serum Step 2 Fragrance: Lavender Mint 1 oz

Salon Cost \$23.50 Retail \$47 Restored<sup>™</sup> Post Cream Step 3 Fragrance: Lavender Mint 4 oz Salon Cost \$23.50 Retail \$47









# CT Seven Collection

CT Seven™ Intensifier Step 1 Fragrance: Sensual Citrus 8.5 oz / .5oz Salon Cost \$57 / \$6.25 Retail \$114 / \$12.50



Tektōn™ Intensifier Step 1

Fragrance: Sensual Citrus

Salon Cost \$40.50 / \$4.50

8.5 oz / .5oz

CT Seven™ Step 2 Bronzer Fragrance: Fresh Ocean Breeze 8.5 oz / .5 oz Salon Cost \$59.50 / \$6.75 Retail \$119 / \$13.50



# Total Rx Collection

Total Rx Relief Gel<sup>™</sup> Step 3 Fragrance: Waikki Accord 6 oz Salon Cost \$9.50 Retail \$19



Tektōn™ Optimizer Step 2

Fragrance: Sensual Citrus 8.5 oz / .5oz **Salon Cost \$49 / \$5.13** Retail \$98 / \$10.25



Tektōn™ Tingle Step 2

Fragrance: Sensual Citrus

Salon Cost \$47.50 / 4.88

TEKTON

TINGLE

8.5 oz / .5oz

Retail \$95 / \$9.75

INTENSIFIER

Tektōn™ Bronzer Step 1 Fragrance: Sensual Citrus 8.5 oz / .5oz Salon Cost \$43.50 / \$4.63 Retail \$87 / \$9.25 Tektōn™ Bronzer Step 2 Fragrance: Sensual Citrus 8.5 oz / .5oz Salon Cost \$44.50 / \$4.75

Retail \$89 / \$9.50



Tektōn™ Tan Extender Step 3 Fragrance: Sensual Citrus 16 oz / .5 oz Salon Cost \$18 / \$2 Retail \$36 / \$4



MOISTURIZER COOLING



www.tanningsalonpros.com

WARMING

**SUNLESS** 

Tekton<sup>™</sup> Face DHA Bronzer

TEKTON

Fragrance: Sensual Citrus

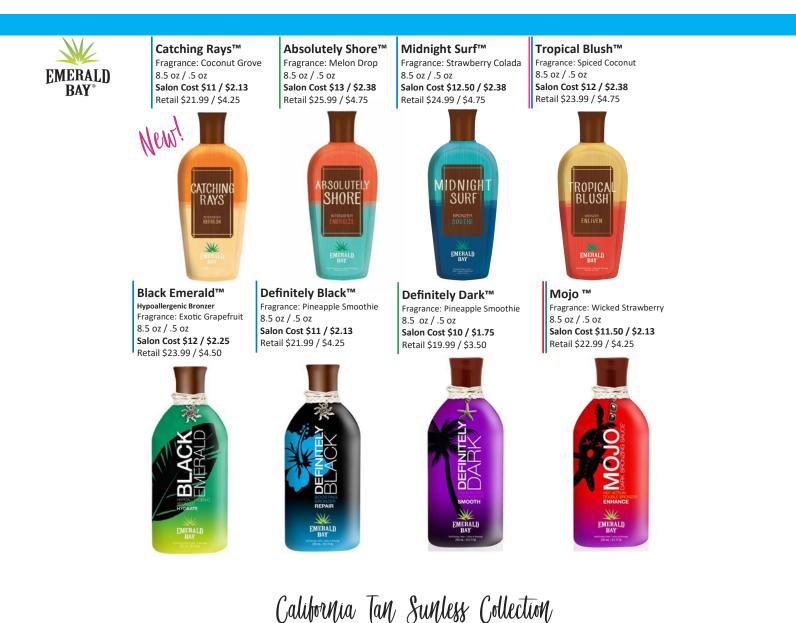
Retail \$43 / \$4.75

Salon Cost \$21.50 / \$2.38

1 oz / .1 oz

17

BRONZER



CT Color Priming Towelette Salon Cost \$.50 Retail \$1 CT Body Buff 6 oz Salon Cost \$12.50 Retail \$25 Fragrance: Coastal Sands

Perfecting Primer Spray 6 oz Salon Cost \$13.50 Retail \$27 Fragrance: Coastal Sands

Tanning

salon pros



Instant Sunless Mousse 6 oz Salon Cost \$20 Retail \$40 Fragrance: Coastal Sands Facial Glow Booster 1 oz Salon Cost \$13.50 Retail \$27 Fragrance: Coastal Sands



Tan Extender with Bronzers 6 oz /.05oz Salon Cost \$13.50 / \$2.50 Retail \$27 / \$5 Fragrance: Coastal Sands Custom Baked Bronzer Salon Cost \$14.50 Retail \$29





### Call to order 800./41.2046



### **Color Maintenance Kit**

Color Priming Maximizer Instant Sunless Lotion Tan Extender with Bronzers 2 oz each Salon Cost \$22.50 Retail \$45



**CPC Color Priming Prep Spray** 6 oz Salon Cost \$13.50 Retail \$27 **CPC Color Priming Maximizer** 6 oz /.5oz Salon Cost \$13.50 / \$2.50 Retail \$27 / \$5 **CPC Color Priming Body Buffer** 6 oz Salon Cost \$12.50 Retail \$25 Fragrance: Crisp Pear



Step 1: Prepare

California Tan Sunless

### **Color Activating** Towelette Exfoliating cleanser towlette Fragrance: Crisp Pear .19 oz Salon Cost \$.50 Retail \$1.00



Sunless Lip Balm .2 oz Salon Cost \$32.50-20 ct display Retail \$3.25



Color Perfecting Complex<sup>™</sup> Fragrance: Crisp Pear

Instant Sunless Mousse 6 oz Salon Cost \$20 Retail \$40 Face Perfector 6 oz Salon Cost \$13.50 Retail \$27 Instant Sunless Lotion 6 oz Salon Cost \$20 Retail \$40 Gradual Sunless Lotion 6 oz Salon Cost \$15 Retail \$30 Instant Sunless Spray 6 oz Salon Cost \$20 Retail \$40 Contour Detail Pen .8 oz Salon Cost \$10.50 Retail\$21



### Step 3: Extend

Color Infusing Cocktail™ **Tanning Lotion** Fragrance: Crisp 6 oz / .5oz Salon Cost \$20 / \$3.50



UV + Sunless Cocktail **Tanning Lotion** Fragrance: Fresh & Sunny 6 oz / .5oz Salon Cost \$17.50 / \$1.93



**Barrier Cream** 

Fragrance: Crisp Pear

1 liter

**\$13** 

Color Perfecting Complex™

**Instant Sunless Ultra Dark Tinted Solution** Fragrance: Crisp Pear 1 gallon vented \$150

1 gallon \$140

1 liter \$70

4oz **\$10** 

Sunless Mitt applies After Sunless Powder Salon Cost \$4



**Custom Glow Bronzing Powder** .32 oz Salon Cost \$14 Retail \$28





Revved—for competition body builders Revved Cosmetic Bronzer<sup>™</sup> 6 oz Salon Cost \$12.50 Retail \$25 Revved Dark Tinted Solution<sup>™</sup> 1 liter \$75 1 gallon \$150 Fragrance: Midnight Tropics



NEW! - Violet Concentrate™ 4oz **\$12** add to CT Clear solution for a violet-brown undertone for a deep, rich island tan!





After Sunless Powder Pen 1oz Salon Cost \$15 / Retail \$30 Fragrance: Crisp Pear Tan Extender Post Spray 6 oz Salon Cost \$12.50 Retail \$25

Fragrance: Fresh & Sunny



### Mobile Bronzer<sup>™</sup> Kit

A revolutionary compact and portable airbrush sunless tanning spray unit that delivers customized and flawless body-detailing in under four minutes for that "just from the beach tan". This light-weight, mobile spray unit is easy to transport for anytime, anywhere application treatments.

### www.tanningsalonpros.com





CT

CALIFORNIA TAN



Color Perfecting Complex<sup>™</sup>

Fragrance: Crisp Pear

Color Enhance Body Wash 6 oz

Salon Cost \$12.50 Retail \$25



\$999

# Sunless Accessories



Clear Hair Caps—100 pack Salon Cost \$9.99



Clear Disposable Eyewear Roll of 200 Salon Cost \$45



Versa Spa Barrier Cream

Wall Dispenser

Salon Cost \$24.95

Nose Filters Salon Cost \$1 each



Stick on Sandals 25 pack Salon Cost \$1 each



Versa Spa Barrier Cream Bag Salon Cost \$16.00



### SINGLE DIGITLAL TAN TIME TIMER

The Tan Time timer will control one tanning bed. This full featured timer can be set with a start delay between 0 and 10 minutes. A lamp life timer is also included along with a "Clean Bed" indication. These functions may be set or cleared as needed.

Kit includes: UL listed power supply with plug, HVA-3 in room remote control, 100 foot length of hookup wire



### T-MAX WIRELESS TIMER SYSTEM

T-Max Timer System offers a new WIRELESS timer system for faster, less hassle installation. T-Max can connect to your computer and be managed by the popular tanning salon software, Salon Touch.

Access Points allow the T-Max<sup>®</sup> System to be connected without the need to connect daisy-chain wires.

Tanning

SOLON PROS



Timers and Software

### VENDING TIMER

A unique patented vending timer system for unattended tanning, controls each tanning bed. The process is very simple:

1. Customer inserts cash directly into vending timer

Sets desired tanning time
 Presses start button

### Possible Locations

Apartment Communities - Health and Fitness Clubs College Dorms - Hotels - Hair Salons



Designed for Tanning, Hair and Spas, SalonTouch is the world's first real-time wide area network (WAN) salon management program which sets the benchmark against which all other programs are measured. SalonTouch can run as a stand-a-lone product, operate in a LAN environment or function in a real-time WAN environment. This high-level product is designed for any size salon...especially those with growth in mind. SalonTouch is our flagship product designed with intelligence for the user.



T-MAX 24 HOUR ATTENDANT

Intelligent card swipe system that allows the tanner to swipe a card to start a session. For complete un-attended salon operation allowing you to provide tanning 24 hours a day, 7 days a week! The Attendant can control 1 tanning bed, up to a full salon.

Enables you to offer unattended tanning, allowing you to make money 24 hours a day.

- Completely compatible with TMax Wireless System.
- Select skin levels for each customer.
- Use this system for control access doors to tanning areas, bathrooms etc.
- bathrooms etc.
- Expandable up to 60 rooms.
- Software is absolutely free!
- Easy to install and use!



CC SWIPE, FINGER PRINT SCANNER, RECEIPT PRINTER, & CASH DRAWER FOR SALON TOUCH

# Call to order 800.741.2046



**Glamour Eyes** 

Retail \$6.99 each

Salon Cost \$3.50



Peepers 1 Dozen Retail \$3 each Salon Cost \$1.50



Peepers Display of 72 Retail \$216 Salon Cost \$108



tyewear

ProSpecs 1 Dozen Retail \$5.99 each Salon Cost \$2.99



Eye Candy 1 Dozen Retail \$3.48 each Salon Cost \$1.74



California Contour Mask Retail \$49.95 each Salon Cost \$24.95 colors: blue, black, pink, copper Gradually creates a contour with your own tan by hovering off your face, casting a shadow for flawless blend of light to dark!

News



EZ Eyes Disposable Eyewear Roll of 200 Retail \$.40 each Salon Cost \$40.81



UltraSun Globes Display of 30 Retail \$5.10 each Salon Cost \$2.55 each



iLidz FlexiSoft Display of 60 or 1 dozen Retail \$3 Salon Cost \$1.50





AG Disinfectant 1 Gallon Salon Cost \$28.50

> AG Spray Bottle Salon Cost \$3.99

NEW! - AG Disinfectant Mixing Tank Salon Cost \$28.99











iLidz

Retail \$2.25

Tanning Accessories



# Tanning Lamps



### FREE shipping & special pricing on large orders! Call for details! 800-741-2046

PERFECT BRONZE F71 100W 6.5-20 minute	\$ 9.95
PERFECT BRONZE F73 100W 5.5-20 minute	\$ 9.95
PERFECT BRONZE FR71 100W 5.5-15 minute	\$ 11.95
PERFECT BRONZE FR73 100W 5.5-15 minute	\$ 11.95
PERFECT BRONZE FR71 160W 3.5-10/12 minute	\$ 14.95
PERFECT BRONZE FR71 160W 5.5-10/12 minute	\$ 14.95
PERFECT BRONZE FR71 160W A-MAX - 10/12 minute	\$ 16.95
PERFECT BRONZE 25W SPAGHETTI LAMPS	\$ 12.95



Starters	Single or Box of 2	25
100W S12	\$2.25 or \$1.7	75
160W	\$2.25 or \$1.7	75
ELECTRONIC	\$3.75 or \$3.5	50



BRONZING SUN<sup>™</sup> HPK90

Wolff System Tanning Lamps				
BRONZING SUN + F71 100W—20 minute	\$	9.95		
VELOCITY F73 100W—20 minute	\$	9.95		
BRONZING SUN + FR71 100W—15 minute	\$	11.95		
BRONZING SUN HPK90 FR71 160W-10/12 minute	\$	18.95		
BRONZING SUN VSR FR79 200W—10 minute	\$	19.95		
Mare lamp wattages, lengths, and brands available through, special ordering				

More lamp wattages, lengths, and brands available through special ordering!



### **High Pressure Lamps**

400 & 500 WATT FACIAL	\$ 39.95
ULTRABRONZE 818 WIRE LEAD	\$ 89.00
ULTRABRONZE 918/924 700W	\$ 49.95
ULTRABRONZE SUPERNOVA 1000W	\$ 99.00
ROYAL SUN UV SCAN & FACIALS	\$ 52.00
+ many more! Call for pricing!	



Tanning

sal on Pros

### **TANNING BED PARTS**

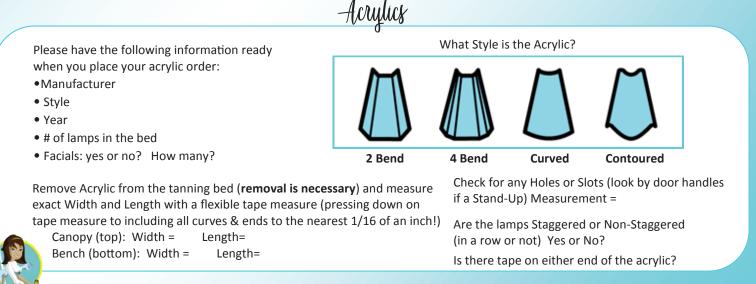
Are available for all brands & models upon request. Call 800-741-2046 with the make, model, & year of your tanning bed.

Acrylics Filter Glass Lables Ignitors **Buck Boosters** 

Capacitors
Filter Glass
Fans
Brakes
Relays

End Caps **Gas Springs** Starters Timers ..and more!

Down time is costly. Let us help you with your lamps and parts. Next day shipping is available!



### Call to order 800.741.2046

## Go beyond tan<sup>™</sup>

VersaSpa makes you look as beautiful and empowered as you feel, with a sunless tanning and skin care system that rejuvenates the skin to develop a lasting, natural, beautiful tan.





# ersaSpa

# Versa Spa Sunless Spray Booth

### Body Options

Full Body Just Face Just Legs

### Solution Options

Prep Instant Bronzer **Clear Bronzer** Anti-Aging Moisturizer

Multi-Session programmer for a combination of 1,2, or 3 solution treatments in a single session

Bronzer options: light, medium, or dark

### Uben Alr Design

For a relaxed, spacious experience

### Voice Automation

Guides users through their session a for relaxed experience and flawless results

### Warm Body Heater

Infrared Technology wraps customer in a warm glow of rejuvenating infrared heat

### Blow Dry

Blow dry cycle after each solution application. Your customers will exit the booth dry and ready to re-dress.

### .D Kevpad

User friendly keypad allows you to create personalized treatment packages

### **HVLP** Nozzles

**High-Volume Low-Pressure** driven. Exceptionally quiet design because no air compressor is used.

### Water Supply

Cold water only and standard male garden hose connection

### Drain

Integrated drain pump with check valve eliminating need for floor drain

### T-Max Compatibility included

Easily integrates with most POS Software

### System Specs

Height: 7' 5" Length: 5'8" Width: 4'2"

### Power Requirements

120 Volt, 20 Amp GFI outlet

**ROOM Size** 6' x 8' x 8'

# Versa Spa Profit Potential

		(	MONTHET PROFIL ANALTSIS				
	Avg Session	Avg Price		Light Traffic	Medium Traffic	Heavy Traffic	
Session Type	Cost	per Session		(5 sessions per day)	(15 sessions per day)	(30 sessions per day)	
Light Bronzer	\$1.24	\$20.00	Prep + Medium Bronzer	5	15	30	
Medium Bronzer	\$1.67	\$25.00	\$30.00 Avg Price	\$50.00	\$450.00	\$900.00	
Dark Bronzer	\$1.90	\$30.00	\$2.31 Avg Cost	\$11.55	\$34.65	\$69.30	
Double Dip (2 light bronzer applications)	\$2.48	\$35.00	Monthly Net Profit (6 days per week)				
Primer Prep	\$0.64	\$5.00		\$3,600	\$10,800	\$21,600	
Anti-Aging Moisturizer	\$0.64	\$5.00		\$277.20	\$831.60	\$1,663.20	
				\$3,322.80	\$9,968.40	\$19,936.80	

Prep + Double Dip + Moisturizer \$45 - \$2.48 - \$.64 - \$.64 = \$41.24

**PROFIT %** Profit % = 1,097%

The reason your salon has a Versa Spa is to make \$\$ and to offer your clients a fabulous sunless experience!

# Versa Spa Solutions

















Ultra Pro Catalina Bronzer Ultra Pro Tinted Bronzer Salon Cost \$105

Salon Cost \$105

Ultra Pro Clear Bronzer Salon Cost \$105

**Skin Perfector** Salon Cost \$90

Versa Spa Pro Solutions

ULTRA PRO

Classic Clear Bronzer Classic SedonaBronzer Anti-Aging Moisturizer

Salon Cost \$105 Salon Cost \$90



Rapid Clear-shower in 3 hours!

Salon Cost \$115



Malibu Organic Bronzer

Salon Cost \$115

versaspa \$PR

ULTRA PRO

Ultra Pro Catalina Bronzer Salon Cost \$105

Ultra Pro Monterey Bronzer Ultra Pro Clear Bronzer Salon Cost \$105

Salon Cost \$105

Skin Perfector Salon Cost \$90 Anti-Aging Moisturizer Salon Cost \$90

# Versa Pro Products

CATALINA SOUFFLE revolutionizes the skin, with an instant, rich island tan, fused with the power of an extended tan. The luxuriously light and whipped soufflé provides head-to-toe color for an even and beautiful tan.

**CLEANSING BODY WASH & EXFOLIATOR** — prepares and polishes the skin for bronzing, gradual tanning, salon spray tans and sunbed tanning. Daily use of this sulfate-free body wash gives skin a silky clean moisturizing finish to extend your tan. The exfoliator gently removes dead skin cells to create a smooth canvas for an even sunless tan. INTENSIFYING PRIMER— balances pH levels and conditions the skin to accelerate development time and intensify the tan when used with

bronzers, gradual tanners, salon spray tans and sunbed tanning. BRONZING MIST -- micro-mist transforms skin, with an instant

bronzed tone, fused with the power of an extended tan. Odor-Ban 200<sup>™</sup> technology virtually eliminates sunless tanning odor.

**GRADUAL TANNING SPA BUTTER** — luxuriously moisturizes skin and creates a beautiful tan.

**GRADUAL TANNING FACE MOISTURIZER**— instantly hydrates skin, blurs fine lines and creates a beautiful tan.

APPLICATOR MITT—Assures an easy, even and mess-free application for a perfect sunless tan. Ideal for use when applying or blending sunless tanning lotions, sprays, mousses and other sunless tanning products.

	QTY	RETAIL	соѕт
CATALINA SOUFLEE	4	\$ 45.00	\$ 20.00
CLEANSING BODY WASH & EXFOLIATOR 8oz	4	\$ 28.00	\$ 12.00
INTENSIFYING PRIMER 8oz	4	\$ 40.00	\$ 18.00
INTENSIFYING PRIMER PACKETTE 0.7oz	25	7.00	\$ 4.00
BRONZING MIST 6oz	4	\$ 45.00	\$ 20.00
GRADUAL TANNING SPA BUTTER 6oz	4	\$ 40.00	\$ 18.00
GRADUAL TANNING FACE MOISTURIZER 2oz	4	\$ 35.00	\$ 16.00
LUMINOUS LEGS SHIMMERING OIL 4oz	4	\$ 40.00	\$ 18.00
	4	\$ 12.00	\$ 6.00

www.tanningsalonpros.com



/ersaspa 1

ULTRA PRC









KBL 4800 Alpha

- P2 Pigment Lamps
- Adjustable Facial Output
- Adjustable Body Fans
- EZ Access Service Compartment
- Hinged Acrylics
- MP3, SO cord audio system, and volume control

Canopy Lamps 22 x 160w 2 x p2 lamps 3 x 500w Bench Lamps 16 x 180w Power 4 wire, 3 phase, 230v, 40 amp Size Length—92" (7'8") Width—57" (4'9") Height—67" (5'7") Ballasts Electronic Timer 12 minute T-Max® compatible



- 52 total lamps
- 12" Touch Screen
- BeautyBooster red collagen lamps
- Electronic ballast
- P2 Pigment Lamps
- AAA comfort: aquaCool, aroma, air-conditioning

Canopy Lamps 20 x 200w 6 x p2 lamps 4 x 500w Bench Lamps 20 x 200w 2 x 250w shoulder lamps Power 3 phase, 230v, 50 amp

KBI

0

Size Length—94" (7'10") Width—57" (4'9") Height—81" (5'9") Ballasts Electronic Timer 10 minute T-Max® compatible



Lamps 52 x 200w 2 meter Power 3 phase, 230v, 40 amp; available single phase at 60amp Weight 780lbs Size Length (open)—73" (6'1") Width—55" (4'7") Height—92" Ballasts Electronic HPE—High Power Efficiency Timer 10 minute T-Max® compatible

800.741.2046



### Royal Sun Express



- 36 or 42 lamps
- Electronic ballast
- 100w non-reflector or 100w reflector lamps
- Digital timer
- 88" | x 46 w

# Royal Sun Turbo

12 Minutes



- 36, 42, 50, or 60 lamps
- Electronic ballast
- 160w reflector lamps
- Digital timer
- 88" | x 54" w

### Royal Sun UV Scan

10 Minutes



### • 74 High Pressure lamps

- 360 degree rotating lamps
- Effective cooling without a complex exhaust kit
- Digital timer
- Suitable for average 9' x 9' room
- 90" l x 56" w x 58" h





- 54 or 60 lamps
- 160w or 180w 2 meter lamps
- Easy assembly with our "easy snap" system
- Built in speakers with volume control
- Digital timer
- 44" w x 50" l x 93" h



**MATRIX** Efficient, ergonomic and comfortable, **High Pressure** tanning beds offer a quick and lasting tan. Furthermore, they give customers a sense of general well-being for the entire body, combining high production technology and maximum comfort.

# MATRIX L33 EXTREME

Lamps x Watt	27 x 650	6 x 1000
Position and type	Body	Face
Tot.		33
Power KW	:	23,55
Current absorbed KW/A	26	6,2 / 74



### THE SUN AROUND YOU

33 high-pressure UVA lamps for a uniform and simultaneous all-round effect over the whole body, without the user needing to turn over. With its emission in all directions and the tilting effect of the central tanning units, Matrix L33 Extreme ensures all-around body tanning while cutting session times by 50%. A simple command console allows users to set tanning time, to vary the desired amount of ventilation and to listen to their favorite music.



### MATRIX *L28 DEC*

Lamps x Watt Position and type Tot. Power KW Current absorbed KW/A 22 x 500 6 x 650 Body Face 28 18,2 kw Max 21,4 kw—35 A Min 15,5 ks –22 A

### DESIGN, MINIMUMDIMENSIONS, HIGH PERFORMANCE

Matrix L28 is a powerful blend of technology, design, safety, efficiency, low running costs and easy compatibility with all surroundings. Essential design with open styling, absolute safety and high efficiency for tanning sessions, superior comfort and extremely compact dimensions are outstanding features that make this solarium a benchmark for the entire sector. As on all ISO ITALIA products, quality marks certify that the components used comply with exacting safety standards.

### DYNAMIC ENERGY CONTROL

- •fewer electrical components used
- complete lamp monitoring
- consequent uniformity of UV emissions
- less technical maintenance, lower size and weight
- constant power supply even in case of mains power supply variations
- smart software compensates for lamp aging, supplying correct current to restore yield to initial levels
- with this new control system for every single lamp, tanning profiles can be personalized to suit skin phototypes



# Pre-Owned Commercial Tanning Equipment

Tanning Salon Pro's quality pre-owned equipment *includes:* **brand new tanning lamps, a manual, 6 month warranty on electronic parts, equipment is tested & cleaned!** Our tanning equipment is ready to be used in your facility. There are lots of pre-owned tanning beds online, but lets face it. How many of those sellers can guarantee your equipment will work or be able to supply your parts and technical assistance if something goes wrong? When purchasing from Tanning Salon Pros, you can be confident because we guarantee your tanning equipment to be in working condition when it arrives. Plus, we will give you the electrical, A/C requirements, room dimensions ahead of time so you can have your tanning room ready before the equipment arrives. Call today! 800-741-2046





### **Contact Us**

p: 800.741.2046 p: 605.331.2500 f: 605.331.2424 email: andreah@yearroundbrown.com hours: mon-fri / 8am - 5pm (central time) web: www.tanningsalonpros.com

### Down time is costly. Let us help you with your lamps and parts!

Next day shipping is available

acrylics ballasts body fans buck boost transformers capacitors end caps facial glass fans hinges lamps pre-owned tanning equipment lamp holders tanning lotion relays shocks salon software starters switches new tanning equipment timers timer systems uv meters

...and more!