

More than 13 million, or nearly 60% of all small businesses have experienced significant legal events in the past two years.

—*The Legal Needs of Small Business*
(Study Conducted by Decision Analyst)

For one low monthly cost, you can lead your business with peace of mind knowing you'll have access to legal advice when you need it most.

You are the owner of a small business: a for-profit, privately held company with 1-100 employees. Good news! We have the legal plan for you. Answer these questions. Then flip the worksheet over to see which plan best aligns with your needs.

How many employees do you have?	How many people need access to your legal plans?	Rate your need for collection letters each month.	Rate your need for legal correspondence each year.	Do you have an annual need for document review services?	Rate your concern for needing trial defense services.
☐ 1-10 ☐ 11-50 ☐ 51-100	☐ Only Me ☐ One or Two ☐ Up to Three ☐ Up to Five	☐ Some (3 or less/month) ☐ Significant (up to 5/month) ☐ Essential (5-10/month) ☐ Critical (10+/month)	☐ Some (less than 7/year) ☐ Significant (up to 20/year) ☐ Essential (20-30/year) ☐ Critical (30+/year)	☐ Some (less than 7/year) ☐ Significant (up to 20/year) ☐ Essential (20-30/year) ☐ Critical (30+/year)	☐ Not concerned ☐ Concerned

Business Plan Recommendation Worksheet (cont.)

	Small Biz 10	Small Biz 50	Small Biz 100
Employees	10 or fewer employees	50 or fewer employees	100 or fewer employees
Eligibility	1. For profit 2. Not publicly traded 3. Non-profit businesses or associations are not eligible	1. For profit 2. Not publicly traded 3. Non-profit businesses or associations are not eligible	1. For profit 2. Not publicly traded 3. Non-profit businesses or associations are not eligible
Cost of Plans¹	\$39 month	\$89 month	\$149 month
Number of Users	Up to 2	Up to 3	Up to 5
Legal Telephone Consultation	On an unlimited number of matters with up to 1 hour of legal research per matter	On an unlimited number of matters with up to 1 hour of legal research per matter	On an unlimited number of matters with up to 1 hour of legal research per matter
Legal Correspondence²	20 per year, calls or letters with 1 follow up per subject matter (up to 6 in any month)	30 per year, calls or letters with 1 follow up per subject matter (up to 6 in any month)	40 per year, calls or letters with 1 follow up per subject matter (up to 6 in any month)
Designated Consultation*	3 consultations per year, 30 min each, for out-of-state legal matters and restricted areas of law	3 consultations per year, 30 min each, for out-of-state legal matters and restricted areas of law	3 consultations per year, 30 min each, for out-of-state legal matters and restricted areas of law
Basic Contract Review	included in document review	included in document review	included in document review
Legal Document Review	20 contracts/documents per year, 15 page limit, reviewed only (up to 6 in any month)	30 contracts/documents per year, up to 15 pages each (up to 6 in any month)	40 contracts/documents per year, up to 15 pages each (up to 6 in any month)
Out of State Document Review	1 out of state document review per year	1 out of state document review per year	1 out of state document review per year
Debt Collection Letters	5 per month (in addition to correspondence benefits)	10 per month (in addition to correspondence benefits)	15 per month (in addition to correspondence benefits)
Trial Defense	None	75 total hours, including up to 15 pretrial	75 total hours, including up to 25 pretrial
Preferred Member Discount	25% discount	25% discount	25% discount
Reduced Contingency Fee Service	N/A	5% discount	5% discount

***Areas of Law Coverage for Designated Consultation**

Securities, Commodities, Patent, Trademark, Copyright, Intellectual Property, Admiralty, International Law, Import/Export or customs matters, Antitrust, Immigration, Tax, those legal matters which arise within the United State but outside of the Member's state of established primary place of business. Further services required under this benefit will be provided at a discount of 10% to 25% of the standard hourly corporate rate.

¹ Rates vary in certain States. **Small Business Plan Cost NV and NY:** 1 - 50 employees = \$79/month, 51 - 99 employees = \$139/month. **In HI:** 1 - 50 employees = \$109/month, 51 - 99 employees = \$179/month. These plans are not available in Canada.

² One follow up call or letter may be provided based upon the Provider Attorney's professional judgment

Three levels
of protection
for different
sizes and
needs
of small
businesses