



BESHARA
REAL ESTATE TEAM
A WELCOME APPROACH TO REAL ESTATE

Favorite Qualities of Your Home and Neighborhood

It's very likely that a buyer will purchase your home for the same reasons you did. Please let us know what features you love about your home and neighborhood.

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Please list any hidden features a buyer might miss when they walk through your home, that should be pointed out.

1. DOORBELL CAMERA , HIDDEN GARBAGE CAN IN CABINET,
2. SOFT CLOSE CABINET DOORS, SOLAR MOTION LIGHTS,
3. NON-STANDARD HARDWARE ON DOORS, CEDAR PANELS IN
4. LAUNDRY CLOSET, PROGRAMMABLE THERMOSTAT,
SOLAR LOW LIGHTS, DEAD BOLT LOCKS

FAVORITE QUALITIES OF YOUR HOME AND NEIGHBORHOOD

1. Lots of **natural light**.
2. The peaceful, calming **sun room**. Gives you the feeling of being outside. So beautiful to sit there reading a book, watching the birds, or watching the snow fall in the winter.
3. A warm, cozy feeling when you enter the home.
4. Love sitting on the **back patio** in the afternoon watching the birds at the bird feeders and listening to the gurgling water from the fish pond.
5. Love decorating the **front porch** for the different seasons and holidays. Oh, can't forget the **doorbell camera**. Great to see who is coming up the front stairs.
6. The home is the perfect size...not too big and not too small. Finished basement is a great place to hang out.
7. The real **hardwoods** are wonderful. So easy to keep clean.
8. Love the kitchen. It is laid out perfectly, with a large breakfast bar that seats 3-4 comfortably. **Soft close cabinet doors and garbage can hidden in cabinet**.
9. The yard is a great place to have the grandchildren run and play, hide in the wooded area, riding their bikes across the bridge over the creek to the other side of the yard. The yard provides enough room for a good size garden. Also, the **out building has electricity** and is a great place for a workshop, storage, or a man escape.
10. We have lived in the neighborhood since its conception in the late 70's. It has always been a quiet, friendly, small, safe neighborhood. With its smallness, it was easy to get to know most all your neighbors. We have seen some changes, however, there are still many original owners still living here. The new homeowners are younger families with children and that is exciting to see.