



At Horizon IoT, our consultancy services are designed to help businesses, government agencies, and nonprofits achieve growth, drive transformation, and strengthen operational excellence. Our core offerings include:

- **Business Development:** We aid organizations in identifying and pursuing growth opportunities. This involves strategic planning, market research, and fostering relationships to expand business reach and influence.
- **Strategic Planning:** We work with clients to develop strategic plans that align with their mission, vision, and long-term goals.
- **Contract Negotiations:** We assist organizations in negotiating contracts that are beneficial, transparent, and fair.
- **Project Management:** We oversee projects to ensure they are completed on time, within budget, and aligned with stakeholder expectations.
- **Organizational Development:** We assist organizations in building strong, efficient teams. This includes strategies to improve productivity, enhance collaboration, and foster a positive work environment.
- **Risk Management:** We help organizations implement effective risk management strategies. This includes identifying potential risks, assessing their impact, and developing mitigation plans to ensure continuity and resilience.
- **Board Representation as an Advisor:** We offer advisory services to guide organizations in making informed, strategic decisions at the executive and board levels.
- **Program and Portfolio Governance:** We provide governance frameworks and executive facilitation to ensure alignment between programs, projects, and organizational priorities.
- **Process Redesign and Quality Assurance:** We support process improvement initiatives through redesign, quality assurance, and performance monitoring to enhance efficiency and outcomes.
- **Stakeholder Engagement and Reporting:** We lead stakeholder coordination and develop transparent reporting structures to ensure alignment, accountability, and informed decision-making.

- **IT Vulnerability & Security Assessments:** We conduct application code reviews, penetration testing, vulnerability scanning, and compliance assessments (e.g., PCI-DSS) to strengthen cybersecurity posture.
- **Telecommunications Consulting:** We offer system design, network optimization, permitting support, and construction administration for telecom infrastructure projects.
- **External Project Quality Assurance:** We provide independent QA assessments for large-scale IT projects, validating scope, budget, and governance to reduce risk and improve delivery success.
- **IT Staffing Services:** We offer strategic sourcing and recruitment of IT professionals for both short-term and long-term engagements, ensuring seamless integration into client environments.
- **Asset Investment Prioritization and Forecasting:** We help clients evaluate and prioritize infrastructure and capital investments using data-driven frameworks and scenario modeling.
- **Capital Improvement Planning and Lifecycle Evaluation:** We support long-term planning through cost-benefit analysis, lifecycle assessments, and maintenance strategy development.
- **Condition Assessment and Inspection Services:** We perform detailed inspections and readiness assessments for fleets, facilities, and infrastructure assets.
- **Financial Audit and Internal Control Evaluation:** We conduct comprehensive audits, internal control reviews, and variance analysis to improve fiscal governance and compliance.
- **Performance Audits and Organizational Assessments:** We evaluate organizational performance, identify improvement opportunities, and align operations with strategic objectives.
- **Policy Development and Compliance Frameworks:** We assist in developing policies and frameworks to ensure regulatory compliance and operational consistency.