### 

## BUYERS GUIDE LITE



# OURJOBIS NOT TO SELL YOU ANYTHNG.

**Century 21 Capital Gold** 4227 Avery Rd. Hilliard, OH 43026



Advise towards GOOD decisions

Century 21 Capital Gold 4227 Avery Rd. Hilliard, OH 43026

### Use MLS or the Century 21 Mobile App





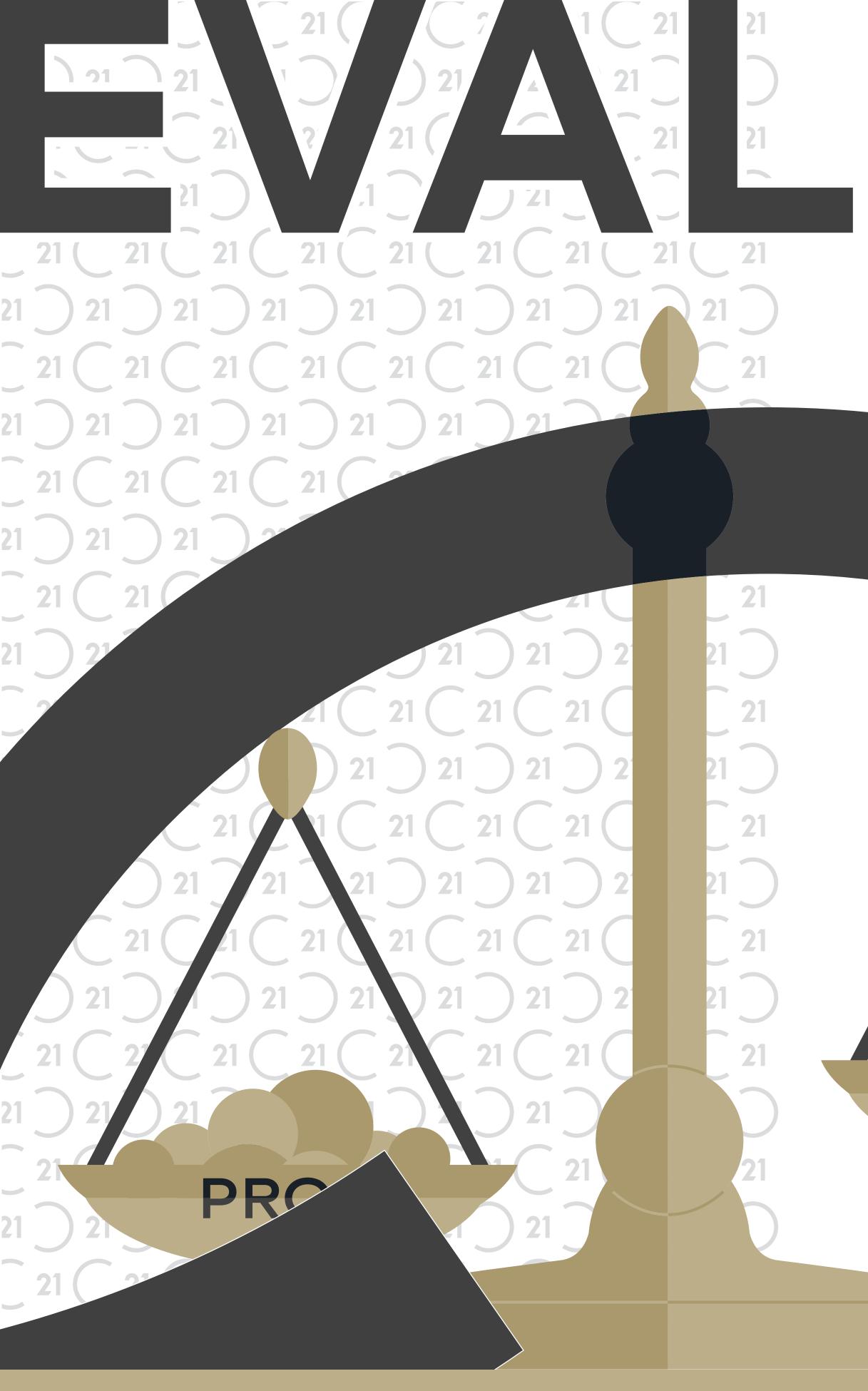
Using available methods to locate the property that will best meet your needs and wants



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Do a Market Anaylsis to determine a fair selling price of the home you have picked out

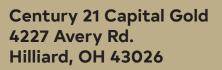
CONS





Using the information from the Market Analysis to develop a negotiating strategy that will allow you to get into a house for the lowest possible price the seller will agree upon.

As your advocate present your offer in a light most favorable to you





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Help determine your price range, recommend a reputable lender that fits your needs, and communicate with buyer and lender to facilitate your assured loan approval and closing



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### Communicate with all parties involved to ensure the protection of your interests

(Listing Agent, Lender, Attorneys, Inspectors, & the Title Company)

and qualifying the home inspector.



## Century 21 Team



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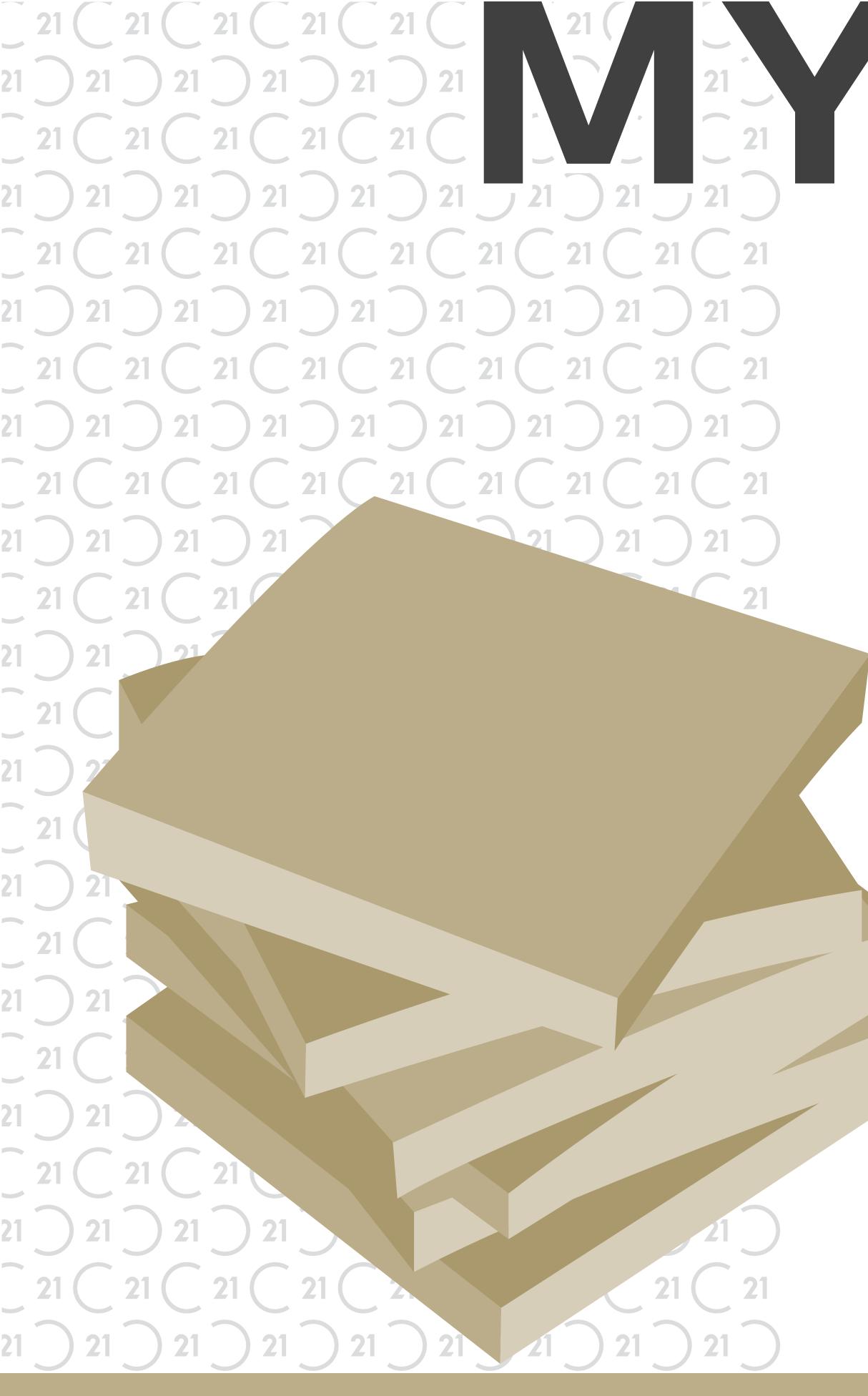


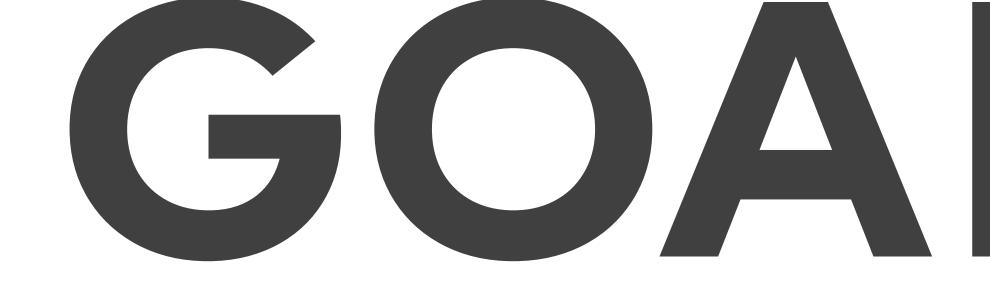
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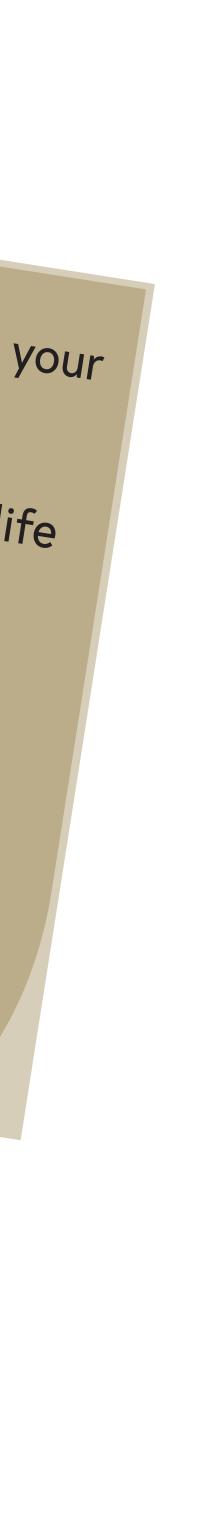
Explain how we are paid







Make sure you are satisfied in your new home
Think of us as your Realtor for life
Refer us to
Friends
Relatives





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### Call now for a free consultation and the full buyers guide (614) 876 - 2121

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