



MANUFACTURER	PRODUCTS	REPRESENTED IN									
		WI	IL	MN	ND	SD	IA	CO	WY	NE	NM
ABB	<i>Equipment, installation products, digital solutions, & engineering services</i>	X		X	X	X	X	X		X	
American Super Conductor	<i>Smarter, better, cleaner energy solutions</i>	X	X	X	X	X	X	X	X	X	
Composite Materials Technology	<i>Fiberglass street lighting standards</i>	X	X	X	X	X	X	X	X	X	
Conex Cable	<i>Galvanized steel wire & aluminum clad steel</i>	X		X	X	X		X	X		
Electrical Materials Company	<i>Pole line hardware</i>	X		X	X	X	X				
Electri-Glass	<i>Fiberglass box pads and enclosures</i>	X	X	X	X	X	X	X	X		
Express-Wire	<i>Bare copper</i>	X		X	X	X	X	X	X		X
Evluma	<i>LED streetlights, roadway lights, area lights</i>	X	N1	X	X	X	X	X	X		X
FLH, Inc.	<i>Fiberglass line hardware</i>	X	X	X	X	X	X	X	X	X	X
Grid Structures	<i>Steel poles and structures for electric utility industry</i>	X	X	X	X	X	X	X	X		
Hastings Hot Line Tools	<i>Hot line tools and equipment</i>			X	X	X					
Howard Industries	<i>Distribution transformer, voltage regulators, power transformers</i>	X		C&I	C&I	C&I	X	X	X		
Meiden America Switchgear	<i>HV Vacuum circuit breakers</i>	X		X	X	X	X	X	X	X	
Newell	<i>Line & station post insulators</i>			X	X	X			X		
Prysmian Group	<i>URD Cable. ACSR overhead, service drop, OPGW, fiber, control cable</i>	X	N1	X	X	X	X				
Redmore Products	<i>Staples and nails</i>	X		X	X	X	X	X	X	X	
Street and Area Lighting Co	<i>Street light brackets, mast arms, equipment brackets</i>	X	X	X	X	X	X	X	X	X	X
Switchgear Power Systems	<i>Fused pad cabinets, primary metering pad gear.</i>				X	X		X	X		
United Poly Systems	<i>High density polyethylene pipe</i>	X	X	X	X	X	X	X	X	X	X

N1: All utilities north of I-80 except for ComEd