

<p>Enigma International is seeking a Pricing Manager with corporate experience supporting price proposal production and management for federal contracts. The candidate must be self-motivated with stellar communication abilities to best fit our rapidly growing corporation.</p> <p>If you are interested in being considered for this position please email your resume to ywong@enigma-i.com.</p>	
Job Title	Pricing Manager
Location	Remote
Employment	Full Time
Clearance Required	Top Secret preferred, but not required
Responsibilities	<ul style="list-style-type: none"> • Responsible for all phases of development and production of cost/price proposals. • Develop, coordinate, analyze, and prepare price proposals and supporting documentation in accordance with government RFPs and corporate policies. • Analyze RFPs, establish pricing volume deliverable schedules, collect direct and indirect pricing inputs, create and evaluate pricing model scenarios, develop cost narratives and produce final approved Pricing Volume. • Develop and deliver pricing strategy and pricing reviews to senior and executive management throughout the proposal life-cycle. • Present price reviews to outline scope of solicitation, strategies utilized, and risk and profitability. • Support cost analysis on subcontractors and conduct price negotiations. • Create salary survey database to streamline category mapping process. • Assist proposal team in developing Basis of Estimates (BOEs) by creating estimating tools tailored to their needs. • Provide in-depth knowledge of FAR/DFAR and other applicable government regulations; review and approve Request for Proposal (RFP) and proposal documents to ensure compliance with all the Company's pricing policies. • Review complex solicitations and prepare specialized and/or non-routine responses for proposals, bids, and contract modifications. • If applicable, provide guidance, training, and direction to Pricing/Financial Analyst team members in the development of pricing proposal responses.
Qualifications	<ul style="list-style-type: none"> • Must be able to obtain a TOP SECRET clearance • 2+ years of relevant experience • Intermediate to Advance skills in Microsoft Office (Word, Excel, PowerPoint, Outlook) • Ability to adapt with a fast paced environment and thrives to work under pressure to deliver above and beyond expectations • Outstanding verbal and written communication skills • Exceptional attention to detail • Must be personable, well-rounded, cultured, and professional • Associate's or Bachelor's degree preferred

Enigma International, LLC provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.