

## **Shar Banks**

Shar Banks is an Advisory Consultant at TIAA (tiaa.org), a Fortune 100 financial services organization and leading provider of asset management and retirement services for the academic, research, medical and cultural fields.

Additionally, she is the Personal Financial Planning Program Director for the Oakland University Executive CFP® Program. In her role, she assists the Director in developing a strategic plan for the financial planning program to provide growth through recruitment, new program development, marketing, and implementation.

Shar began her financial services career in 2001. She holds a Bachelor of Arts in Finance from Grand Valley State University as well as a Master's Degree in Business Administration from Northwood University. She holds FINRA Series 7 and 63 registrations while maintaining Life, Health, and Variable Annuity licenses from the State of Michigan. Additionally, Shar has obtained the Certified Financial Planner (CFP ®), Chartered Financial Consultant (ChFC®) and Chartered Retirement Planning Counselor (CRPC ®) designations.

Her faith plays an important role in my decision making as well as how I live my life.