



The Key Benefits of Retrofit Systems



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Agenda

- About Us
- Experience with Retrofit Systems
- Product Features
- Installation Process
- What Makes Us Unique
- Customer Testimonials
- Q&A



Falco HVAC Enterprise

- Falco HVAC Enterprise is a Chicago-based business with more than 35 years of experience in the HVAC high rise building industry

This includes services for:

- Hotels
 - Condominiums
 - Rentals
 - Commercial
 - New Construction
-
- We were the first to install a retrofit system in the United States and from this our engineering department created a unique retrofit package bringing commercial safety and energy saving features to residential applications.
 - Our offerings provide cleaner air quality, safety and energy features for you and your family



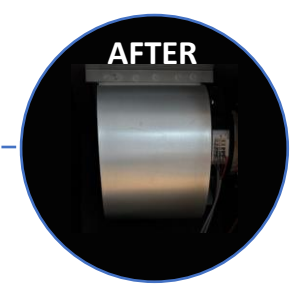
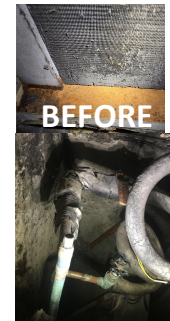
Our Experience with Retrofit Systems

- We provide a universal package that fits most existing manufacturing units. (i.e. International Environmental Company (IEC), Carrier, TempsTech, Whalen, etc.)
- Our teams have installed thousands of systems in various buildings across the United States
- We have mastered a process to replace systems in a precise and efficient manner leading to happy clients, cleaner air and increased property value



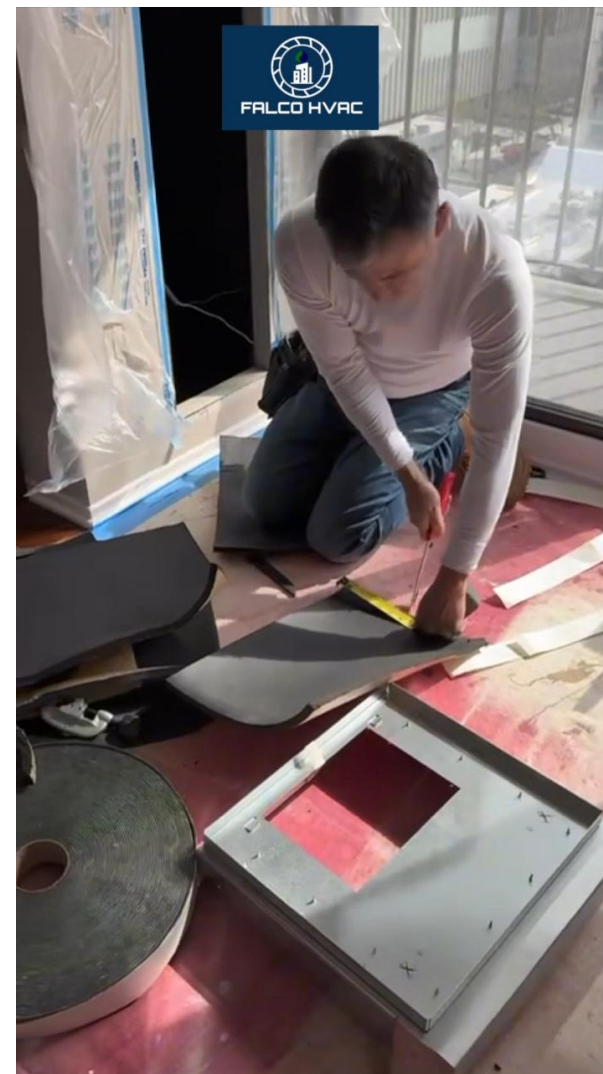
Our Product Features

1. Energy Efficiency
environmental and cost savings
2. Upgraded Thermostat
smart thermostat upgrade included
3. Preventive Water Leak Detection Warning
hard wired, no need for battery maintenance, dual sensor
4. Electrostatic HEPA filters / Plasma
optional upgrade



Our Installation Process

1. Prepare the work space with a focus on safety, cleanliness and air purity
2. Remove the current unit & thoroughly clean inside the walls
3. Install the new unit, clean up the work space and walk residents through the new unit & thermostat.



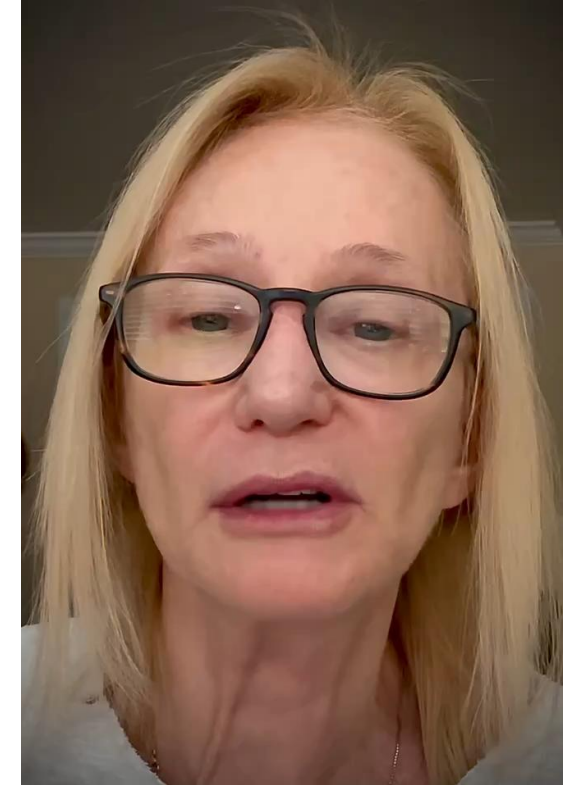
What Makes Us Unique

- We provide service responses same-day with a direct line of communication to the owner of Falco HVAC
- Our lead engineers are on site with the field installation team to ensure a seamless process and transparent communication
- Our approach to project management and technical understanding of the product enables us to provide the best quality product and velocity in our project execution



Customer Testimonials

- “The new door makes it so easy to replace my filter, I no longer have to hire a technician to do it - its so easy my kids can do it”
- “ ... opening the new door is as easy as opening up my laptop.”
- “After installing the new Easy-Access Panel Door I was able to have my unit serviced much easier and more frequently which improved the overall air quality of my home.”
- “Francisco always makes himself available for any questions I have and made the installation process so seamless that he was all done in just a few hours, I now use his company for all of our HVAC needs - having direct communication with the owner makes me feel safe knowing I can always count on Falco HVAC”



*-Mirta Goldstein
Secaucus, New Jersey*



References



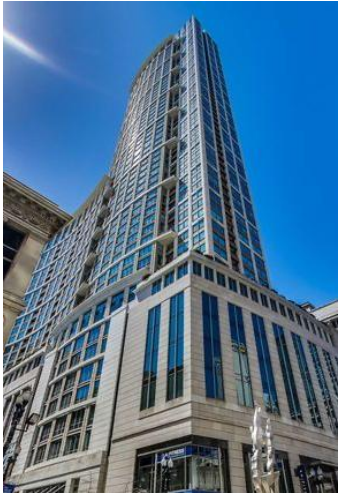
The Hermitage
70 W. Huron
Chicago, IL



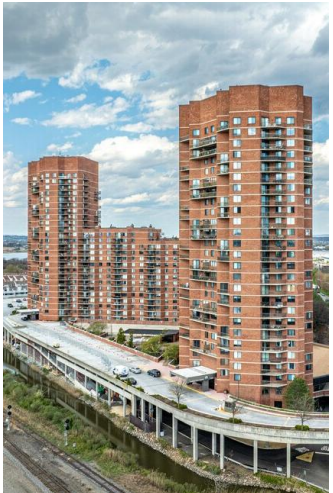
The Mayfair
189 E. Lakeshore Drive
Chicago, IL



Spinnaker Tower
3320 Spinnaker Ln.
Detroit, MI



The Heritage
130 N. Garland Ct.
Chicago, IL



Harmon Cove Towers
98 Harmon Cove Tower
Secaucus, NJ



The Pinnacle
21 E. Huron St.
Chicago, IL

Brownstone Condominiums
1440 N. State Pkwy.
Chicago, IL

Emme Chicago
165 N. Des Plaines
Chicago, IL

The Constellation
1555 N. Dearborn Pkwy.
Chicago, IL

The Pierre
2100 Lincoln Park West.
Chicago, IL

850 N. Lakeshore Dr.
Chicago, IL

860 N. Dewitt Plc.
Chicago, IL

1212 N. Lake Shore Dr.
Chicago, IL

We are the Solution for HVAC Safety and Energy Modernization

Questions?



FALCO HVAC

HIGH-RISE CONDOS, HOTELS AND COMMERCIAL BUILDINGS

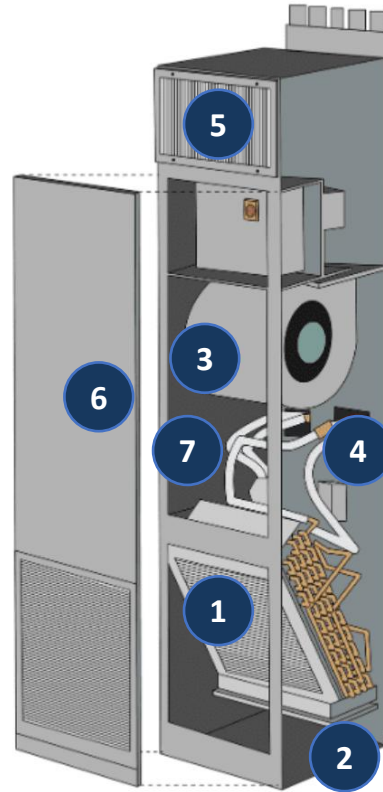
Contact us for mid to high-rise system upgrades, retrofits, and servicing for residential condos, hotels and commercial units.

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APPENDIX

7+ Point Inspection of HVAC Unit

- 1 Heating/ Cooling Coil(s)
- 2 Drain Pan
- 3 Fan(s)
- 4 Control Valves
- 5 Grill Diffuser
- 6 Service Door
- 7 Insulation Walls



Results from HVAC Unit Inspection

Upon inspection of an HVAC unit original to The Hermitage (40+ years) we found the following:

- Air filter was inadequate size to cover the entirety of the grill.
- Corroded parts (handles, valves, and drain pan)
- Mold and bacteria growing on the inside walls of the unit and insulation
- Heavy dust accumulation on all components leading to black dust particles in the air
- Noisy discontinued motor blowers



Falco HVAC Enterprise Retrofit Fan Coil Kit Design

- Full installation is done in one day
- This Unique design replaces all major Fan Coil designs and manufacturers
- The New features
 - Coil
 - Blower and ECM Blower
 - Stainless Drain Pan
 - Control box with electronics safety devices
 - Dual Overflow switch with alarm
 - Compact, easy-to-install package fits through existing access openings
- Backed by our standard 2-year warranty
 - Fully-ETL tested and certified
- Prompt Delivery

