

TRITON MARINE SERVICES, INCORPORATED

RATE SCHEDULE & POLICIES

The following labor rates apply for regular service work. Quotes are available for specific projects when requested in advance. If overtime is requested or necessary to complete a project within the timeframe agreed with the owner, then time will be billed at 1 ½ times the regular billing rate. On Sundays and public holidays labor will be billed at double time.

Labor - electrical; electronics; mechanical; systems; troubleshooting & consulting	\$95.00
Labor - yard/bottom crew/paint	\$80.00
Labor Rate Aloft	\$115.00
Service Call (minimum charge)	\$95.00

The Travel Lift Facilities of Jarrett Bay Boatworks will transport your vessel to and from the Triton Marine location. These rates are subject to change without notice. An EPA/ Admin fee will be attached to all haul out fees.

<p>Haul Out, Blocking and Launch</p> <p>75 Ton Lift (<i>Vessels up to 45'</i>)</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">Power Boat</td> <td style="text-align: right;">\$8.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">Sail Boat</td> <td style="text-align: right;">\$12.00 per foot</td> </tr> </table> <p>(<i>Vessels 46' to 60'</i>)</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">Power Boat</td> <td style="text-align: right;">\$9.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">Sail Boat</td> <td style="text-align: right;">\$12.00 per foot</td> </tr> </table> <p>(<i>Vessels to 61+ to 75 tons</i>)</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">75 Ton Lift Power Boat</td> <td style="text-align: right;">\$12.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">Sail Boat</td> <td style="text-align: right;">\$14.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">300 Ton Lift To 100 Tons</td> <td style="text-align: right;">\$18.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">101-125 Tons</td> <td style="text-align: right;">\$20.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">126-150 Tons</td> <td style="text-align: right;">\$22.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">151-175 Tons</td> <td style="text-align: right;">\$24.00 per foot</td> </tr> <tr> <td style="padding-left: 20px;">176-300 Tons</td> <td style="text-align: right;">\$26-\$34 per ft</td> </tr> </table>	Power Boat	\$8.00 per foot	Sail Boat	\$12.00 per foot	Power Boat	\$9.00 per foot	Sail Boat	\$12.00 per foot	75 Ton Lift Power Boat	\$12.00 per foot	Sail Boat	\$14.00 per foot	300 Ton Lift To 100 Tons	\$18.00 per foot	101-125 Tons	\$20.00 per foot	126-150 Tons	\$22.00 per foot	151-175 Tons	\$24.00 per foot	176-300 Tons	\$26-\$34 per ft	<p>Tri-Maran \$35.50 per foot</p> <p>Additional \$3.00 per ft on Commercial vessels requiring use of 200 Ton lift</p> <p>Pressure Wash Bottom</p> <table border="0" style="width: 100%;"> <tr> <td>To 60'</td> <td style="text-align: right;">\$4.50 per foot</td> </tr> <tr> <td>61' to 70'</td> <td style="text-align: right;">\$5.00 per foot</td> </tr> <tr> <td>71' to 80'</td> <td style="text-align: right;">\$5.50 per foot</td> </tr> <tr> <td>81' to 100'</td> <td style="text-align: right;">\$6.00 per foot</td> </tr> <tr> <td>101' +</td> <td style="text-align: right;">\$6.50 per foot</td> </tr> </table> <p>(Extended growth/barnacles - time & materials)</p>	To 60'	\$4.50 per foot	61' to 70'	\$5.00 per foot	71' to 80'	\$5.50 per foot	81' to 100'	\$6.00 per foot	101' +	\$6.50 per foot
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- ❖ There will be an additional charge for labor for re-rigging of the 300 Ton Travel Lift to facilitate hauling of catamarans with single strap lift requirements.
- ❖ Haul out, blocking, and launches performed outside of normal working hours will accrue an additional labor charge for the operator based on a \$75.00 per hour standard labor rate at the applicable overtime rate.
- ❖ The pressure washing rates quoted above do not include scraping of barnacles and/or extended growth. This would be billed at time and materials.

SERVICE VESSEL LAY DAYS	outside	\$0.45 per foot per day
		\$2.25 per foot per week
		\$4.50 per foot per month
	inside	\$1.00 per foot per day

Customer:

- ❖ This rate is used during active service work by Triton Marine on all vessels in the yard.
- ❖ Vessels remaining at our facility in excess of 48 hours upon completion of work will be billed at regular storage rates until departure (electrical power is not included)

VESSEL STORAGE RATES

Vessel under 19' beam hauled by 50 ton lift	\$1.00 per ft. per day	Vessel over 19' beam hauled into Facility by 200 or 300 ton lift	\$1.50 per ft per day
	\$3.25 per ft. per wk		\$5.00 per ft per wk
	\$7.00 per ft per mth		\$10.00 per ft per mth

TRAVEL Travel expenses incurred when travelling more than 10 miles from Triton Marine's normal place of business may be reimbursable by the client. Mileage will be billed at the current IRS rate.

DO- IT- YOURSELF VESSEL LAY DAYS

Yard \$2.00 per ft per day
 Outside Contractors \$80 per day per person

All contractors are required to have current liability insurance and workers compensation insurance on file with Triton Marine and must report to the office to register prior to performing any work at the TMSI facility. There will be a \$80 per person per day charge for outside contractors which will be payable by the vessel owner. No sandblasting or spray painting is allowed by owners or owner's contractors. No outside lifts or cranes are allowed without permission of TMSI. All owners or subs must take the same precautions we describe and use (Cover ground with 4-6ml, catch all residue and dispose of properly). A clean up fee of \$1,000 will be strictly enforced if proper procedures are not followed and will be assessed if work area is not kept clean. Use of TMSI tools or equipment by other than TMSI employees is not allowed.

Equipment Usage -		Other charges	
Scaffold Sets	\$5 day/ \$25 week	Utility Fees	
Aluminum Walkboards	\$6 day/ \$30 week	15 Amp Service	\$2.00 per day per cord
SHOP TOOLS ARE NOT LOANED		30 Amp Service	\$4.00 per day per cord
Forklift (in house only) ½ hr minimum - \$100 per hour		50 Amp Service	\$7.00 per day per cord
		100 Amp Service	\$14.00 per day per cord
		Mast Storage	\$100 per month

NOTE: All rates are subject to change without notice. Last updated 1/28/19

POLICIES

- A credit card imprint is required upon arrival as a deposit for all customers. TMSI accepts Visa and MasterCard
- A 2% credit card convenience fee will be applied to payments exceeding \$2,000.00
- Payment may be by cash, Visa, MasterCard and personal check. Returned checks are subject to a minimum fee of \$28.00.
- Monthly storage fees are due and payable prior to departure. Any boat that remains more than two weeks will be billed every two weeks.
- All customers must provide an authorized contact name, phone number and valid mailing address for billing information.
- All boats brought to the TMSI facility must show proof of active insurance.
- Smoking is prohibited on TMSI premises.
- Live-aboards are not permitted. When permission is granted (short term only) there will be a \$2.50 per ft per day fee.
- All outside contractors must show proof of liability and worker's compensation insurance and must contract through a TMSI purchase order if working on the property unless TMSI management has given specific, prior approval. Outside contractors working through and being paid by owners will be charged \$80.00 per day per man, and this will be charged to the individual owner's bill.
- Spray painting, sandblasting or relocation of jack stands may only be performed by authorized TMSI personnel.
- All customers must sign a work order upon his/her arrival. All terms and conditions of that agreement shall be followed.
- Payment must be made for ALL work done prior to vessel departing including work under manufacturer's warranty. TMSI will not invoice a manufacturer for warranty work. Customers must seek reimbursement from a manufacturer for warranty work done by TMSI.
- All tools at TMSI are to be used by TMSI employees only. No tools or equipment will be loaned to customers.
- Customers and their vendors are expected to help us maintain a safe and clean environment. If it is determined that a clean-up is necessary due to our customers or vendors, a clean up charge will be assessed to that boat.
- All boats must have a contingency plan in place throughout hurricane season.
- All rates are subject to applicable NC sales tax plus a 2% vessel repair liability/admin fee. All charges for vessels in the yard are also subject to a 4% Environmental Surcharge. Excessive waste and environmental problems will incur extra charges.
- TMSI is not responsible for routine maintenance checks on stored vessels unless arrangements are made with the manager.
- TMSI is not responsible for theft or any damages due to fire, wind or any acts of nature while a customer's boat is on TMSI property.