

TRITON MARINE SERVICES, INCORPORATED

RATE SCHEDULE & POLICIES

The following labor rates apply for regular service work. Quotes are available for specific projects when requested in advance. If overtime is requested or necessary to complete a project within the timeframe agreed with the owner, then time will be billed at 1 1/2 times the regular billing rate. On Sundays and public holidays labor will be billed at double time.

Labor – electrical; electronics; mechanical; systems; troubleshooting & consulting	\$95.00
Labor – yard/bottom crew/paint	\$95.00
Labor Rate Aloft	\$115.00
Expert witness/data extraction	\$125.00
Service Call (minimum charge)	\$95.00

The Travel Lift Facilities of Jarrett Bay Boatworks will transport your vessel to and from the Triton Marine location. These rates are subject to change without notice. An EPA/ Admin fee will be attached to all haul out fees.

<p>Haul Out, Blocking and Launch</p> <p>Fork Truck \$9.00 per ft</p> <p>75 Ton Lift (<i>Vessels up to 65' with a beam less than 19'</i>)</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">Power Boat</td> <td style="text-align: right;">\$12.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">Sail Boat</td> <td style="text-align: right;">\$14.00 per ft</td> </tr> </table> <p>300 Ton Lift (Up to 145' with beam not exceeding 30')</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">To 100 Tons</td> <td style="text-align: right;">\$22.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">101-125 Tons</td> <td style="text-align: right;">\$26.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">126-150 Tons</td> <td style="text-align: right;">\$28.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">151-175 Tons</td> <td style="text-align: right;">\$30.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">176-200 Tons</td> <td style="text-align: right;">\$32.50 per ft</td> </tr> <tr> <td style="padding-left: 20px;">201-225 Tons</td> <td style="text-align: right;">\$35.00 per ft</td> </tr> </table>	Power Boat	\$12.00 per ft	Sail Boat	\$14.00 per ft	To 100 Tons	\$22.00 per ft	101-125 Tons	\$26.00 per ft	126-150 Tons	\$28.00 per ft	151-175 Tons	\$30.00 per ft	176-200 Tons	\$32.50 per ft	201-225 Tons	\$35.00 per ft	<p>Tri-Maran \$35.50 per ft</p> <p>Additional \$3.00 per ft on Commercial vessels requiring use of 300 Ton lift</p> <p>Pressure Wash Bottom</p> <table border="0" style="width: 100%;"> <tr> <td style="padding-left: 20px;">To 60'</td> <td style="text-align: right;">\$4.50 per ft</td> </tr> <tr> <td style="padding-left: 20px;">61' to 70'</td> <td style="text-align: right;">\$5.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">71' to 80'</td> <td style="text-align: right;">\$5.50 per ft</td> </tr> <tr> <td style="padding-left: 20px;">81' to 100'</td> <td style="text-align: right;">\$6.00 per ft</td> </tr> <tr> <td style="padding-left: 20px;">101' +</td> <td style="text-align: right;">\$6.50 per ft</td> </tr> </table> <p>(Extended growth/barnacles – time & materials)</p>	To 60'	\$4.50 per ft	61' to 70'	\$5.00 per ft	71' to 80'	\$5.50 per ft	81' to 100'	\$6.00 per ft	101' +	\$6.50 per ft
Power Boat	\$12.00 per ft																										
Sail Boat	\$14.00 per ft																										
To 100 Tons	\$22.00 per ft																										
101-125 Tons	\$26.00 per ft																										
126-150 Tons	\$28.00 per ft																										
151-175 Tons	\$30.00 per ft																										
176-200 Tons	\$32.50 per ft																										
201-225 Tons	\$35.00 per ft																										
To 60'	\$4.50 per ft																										
61' to 70'	\$5.00 per ft																										
71' to 80'	\$5.50 per ft																										
81' to 100'	\$6.00 per ft																										
101' +	\$6.50 per ft																										

- ❖ There will be an additional charge for labor for re-rigging of the 300 Ton Travel Lift to facilitate hauling of catamarans with single strap lift requirements.
- ❖ Haul out, blocking, and launches performed outside of normal working hours will accrue an additional labor charge for the operator based on a \$75.00 per hour standard labor rate at the applicable overtime rate.
- ❖ The pressure washing rates quoted above do not include scraping of barnacles and/or extended growth. This would be billed at time and materials.

SERVICE VESSEL LAY DAYS (vessels being serviced by Triton)	<u>Outside - 75 ton</u>	\$0.55/ft/day	<u>Outside – 300 ton</u>	\$1.00/ft/day
		\$2.75/ft/week		\$5.00/ft/week
		\$5.50/ft/month		\$10.00/ft/month
	<u>Inside</u> (if available)	\$1.75/ft/day		

- ❖ This rate is used during active service work by Triton Marine on all vessels in the yard. Vessels remaining at our facility in excess of 48 hours upon completion of work will be billed at regular storage rates until departure (electrical power is not included)
- ❖ Trailer storage calculated as hitch to end of trailer/vessel overhang

VESSEL STORAGE RATES

Vessel under 19' beam hauled by 75 ton lift	\$1.50/ft/day \$4.00/ft/week \$8.50/ft/month	Vessel over 19' beam hauled into Facility by 300 ton lift	\$2.25/ft/day \$8.00/ft/week \$13.50/ft/month
Inside storage (if available) \$2.50/ft/day			

Customer:

TRAVEL

Travel expenses incurred when travelling more than 10 miles from Triton Marine's normal place of business may be reimbursable by the client. Mileage will be billed at the current IRS rate.

Subcontractor Policy ALL subcontractors are required to have both general liability and worker's compensation insurance & must provide the main office with a copy of each before beginning any work at our facility. Subs must also sign in with the office on a daily

basis. There is an \$80.00 per day per person charge for outside contractors and this will be payable by the vessel's owner and paid prior to departure.

DO- IT- YOURSELF VESSEL LAY DAYS – EXPRESSLY AT THE PERMISSION OF TRITON MARINE

Yard	\$2.50 per ft per day
Outside Contractors	\$80 per day per person

No sandblasting, pressure washing or spray painting is allowed by owners or owner's contractors. No outside lifts or cranes are allowed without permission of TMSI. All owners or subs must take the same precautions we describe and use (Cover ground with 4-6ml, catch all residue and dispose of properly). A clean up fee of \$1,000 will be strictly enforced if proper procedures are not followed and will be assessed if work area is not kept clean. Use of TMSI tools or equipment by other than TMSI employees is not allowed.

Routine Maintenance Triton Marine is not responsible for routine maintenance checks on stored vessels unless arrangements are made with the yard manager. Examples: interior flooding, mildew, and/or freeze protection. If requested, this service can be performed by Triton Marine on a scheduled basis and per our standard rates.

Equipment Usage		Other charges	
Scaffold Sets*	\$5 day/ \$25 week	Utility Fees	
Aluminum Walkboards*	\$6 day/ \$30 week	15 Amp Service	\$2.50 per day per cord
Mobile AC*	\$30 day	30 Amp Service	\$5.00 per day per cord
*install & breakdown is labor plus materials in addition to daily rate		50 Amp Service	\$8.00 per day per cord
SHOP TOOLS ARE NOT LOANED		100 Amp Service	\$15.00 per day per cord
Forklift (in house only) ½ hr minimum - \$125 per hour		Mast Storage	\$110 per month
		PAL CON storage box	
		(temporary storage when available)	\$30.00 per month

NOTE: All rates are subject to change without notice. Last updated 1/1/2024

POLICIES

- A credit card imprint is required upon arrival as a deposit for all customers. TMSI accepts Visa and MasterCard
- A 2% credit card convenience fee will be applied to payments exceeding \$2,000.00.
- Payment may be by cash, Visa, MasterCard and personal check. Returned checks are subject to a minimum fee of \$28.00.
- Monthly storage fees are due and payable prior to departure. Any boat that remains more than two weeks will be billed every two weeks.
- Any work performed by Triton Marine, including warranty, further than 10 miles from the Jarrett Bay Marine Industrial Park will be subject to a \$75 per man per hour travel charge and mileage billed at the current IRS standard mileage rate.
- All customers must provide an authorized contact name, phone number and valid mailing address for billing information.
- All boats brought to the TMSI facility must show proof of active insurance.
- Smoking is prohibited on TMSI premises. Pets are not permitted.
- Live-aboards are not permitted. When permission is granted (short term only) there will be a \$3.00 per ft per day fee.
- All outside contractors must show proof of liability and worker's compensation insurance and must contract through a TMSI purchase order if working on the property unless TMSI management has given specific, prior approval. Outside contractors working through and being paid by owners will be charged \$80.00 per day per man, and this will be charged to the individual owner's bill.
- Spray painting, sandblasting or relocation of jack stands may only be performed by authorized TMSI personnel.
- All customers must sign a work order upon his/her arrival. All terms and conditions of that agreement shall be followed.
- Payment must be made for ALL work done prior to vessel departing including work under manufacturer's warranty. TMSI will not invoice a manufacturer for warranty work. Customers must seek reimbursement from a manufacturer for warranty work done by TMSI.
- All tools at TMSI are to be used by TMSI employees only. No tools or equipment will be loaned to customers.
- Vessel and personal equipment left at the Triton Marine facility will be disposed of after 30 days unless prior provision, in writing, has been made.
- Customers and their vendors are expected to help us maintain a safe and clean environment. If it is determined that a clean-up is necessary due to our customers or vendors, a clean up charge will be assessed to that boat.
- All boats must have a contingency plan in place throughout hurricane season.
- All rates are subject to applicable NC sales tax plus a 2% vessel repair liability/admin fee. All charges for vessels in the yard are also subject to a 4% Environmental Surcharge. Excessive waste and environmental problems will incur extra charges.
- TMSI is not responsible for routine maintenance checks on stored vessels unless arrangements are made with the manager.
- TMSI is not responsible for theft or any damages due to fire, wind or any acts of nature while a customer's boat is on TMSI property.