



# The Life Story & Leadership Philosophy of Boya Mohan

From a rural village in Telangana to founding MNM Facilitech Pvt. Ltd., this is a story of persistence, hope, and transforming challenges into stepping stones.

# Humble Beginnings

## Rural Roots

Born and raised in a rural village in Andhra Pradesh, in a family with limited resources. Early education was in Telugu medium, creating struggles with Hindi and English communication.

Even with educational struggles, I carried a dream bigger than my surroundings: to create a multi-service company that would help people, create jobs, and contribute to society.

## Breaking Barriers

Communication felt like a wall between me and the outside world. But I refused to let that wall stop me. Step by step, I began learning languages, practicing daily, and slowly gained confidence.





# Education Journey: Persistence Through Setbacks

1

## Early Struggles

Repeated 8th class twice and 11th class twice, losing almost two years. Despite being a Maths student in 12th, which gave me logical and analytical strength.

2

## 2016 Dropout

Joined a degree course but dropped out after attending just two days. Knew I needed structured learning to grow as an entrepreneur.

3

## 2024 Comeback

Enrolled in Bachelor of Business Administration (BBA) at Manipal University Jaipur. Now in second semester, will graduate in 2027.

This shows that even while building a company, I never stopped believing in continuous learning.

# Nine Years, 22 Companies: A Classroom of Experience

From 2016 to July 2025, I worked in 22 different companies across Hyderabad, Bangalore, and Goa. Most jobs lasted only two to three months, but each became a classroom of real-world lessons.

## Software Companies

Learned corporate culture and client expectations

## Printing Industry

Saw the discipline of operations and production

## Pharmaceutical Industry

Understood compliance, hygiene, and standards

Many saw my short stints as "job-hopping," but for me, every experience added a new layer of learning. I gained broad understanding of industries, observed how leadership affects teams, and identified gaps in services.







# Facing Discouragement

"How much money do you have?"

In 2016, while others my age were beginning college life, I decided to build a company. When I shared this vision, almost everyone discouraged me. The truth was—I had very little money. I didn't have a high-paying job or family wealth.

But what I did have was stronger than money: **hope, faith, and relentless determination.**

For nine years, I kept explaining my vision again and again, even when people doubted or laughed. Each time, I grew more confident, refined my ideas, and prepared myself to think and act like an entrepreneur.

# Self-Learning and Growth

I decided to start with what I had. With no outside support, I taught myself essential entrepreneurial skills:

01	02	03
<b>Team Building</b>	<b>Investment Pitching</b>	<b>Digital Promotion</b>
How to build and persuade a team to join my vision	How to pitch investors and partners effectively	How to promote a company digitally and build presence
04	05	
<b>Legal Compliance</b>	<b>Marketing &amp; Sales</b>	
How to handle legal compliance and business requirements	How to market services and gain clients	

Finally, I was able to gather a group of people who trusted me and joined my vision. At that moment, my dream transformed into our mission.





# The Breakthrough: MNM Facilitatech Pvt. Ltd.

After nearly nine years of persistence, on **10th May 2025**, my dream became reality with the official approval of MNM Facilitatech Pvt. Ltd.

## Built on Experience

22 companies of real-world experience across multiple industries

## Built on Persistence

Nine years of persistence through discouragement and setbacks

## Built on Learning

Self-learning across all business functions and operations

## Built on Belief

Unshakable belief in my vision and mission

# MNM Facilitech: Integrated Services

Today, MNM Facilitech provides comprehensive solutions across multiple sectors:



## Facility Management

Complete facility management solutions for businesses



## IT and Web Solutions

Technology solutions and web development services



## Manpower Staffing

Skilled workforce solutions for various industries



## Training and Education

Professional development and skill enhancement programs



## Food Services

Quality food service solutions for organizations





# Leadership Philosophy: 10 Strategic Principles

Through every stage of my journey, I discovered that leadership is about responsibility, systems, trust, and resilience:

## 1 Build Systems, Not Just Lead People

Teams may change, but strong processes ensure continuity

## 2 Trust is Currency

Authority forces obedience; trust inspires loyalty

## 3 Culture Creates Loyalty

Culture is the invisible glue that binds people

## 4 Carry Invisible Weight

Leadership means sleepless nights and decisions no one else wants to make

## 5 Balance Emotion with Data

Lead with heart, decide with facts



# Dreams Don't Start with Money—They Start with Belief

My story proves that dreams don't start with money—they start with belief. Failures are not the end—they are lessons. Even someone from a rural Telugu-medium background can build a company.

MNM Facilitech Pvt. Ltd. is more than a company. It is proof that hope, faith, and hard work can transform an ordinary life into an extraordinary journey.

**My mission:** To empower youth with skills, simplify companies' workforce challenges, and contribute to building a stronger economy.

---

## Contact Information:

📍 Boya Mohan, Founder & Managing Director

📍 Hyderabad, Telangana, India

🌐 [www.mnmfacilitech.com](http://www.mnmfacilitech.com)

✉️ [Mohan@mnmfacilitech.com](mailto:Mohan@mnmfacilitech.com)

☎️ +91 76720 52402

