

Top Entrepreneurial Automotive Managers (T.E.A.M.)

8 online Kelly the Coach training sessions

Each session is between 90 mins and 2.5 hours. You can pause, rewind, and watch as often as you want. You can also download all training sessions to your hard drive. This is great for current and future employees. Invest once and train all your current and future staff.

Manage Better 2018 The average manager is interrupted 232 times a day. We must stay focused on what is important and avoid what is not. Get focused on the "big picture".

Improved communications between Customers/Advisors/Technicians How many problems are caused in your shop because of a lack of communication between your customer, service advisor and technicians and back from your technicians to your advisor and back to your customers. Improve your communication.

Drastically increase your diagnostic labor sales Many shops see more sales dollars from parts than labor. This is totally upside down. Hardly ever do you sell parts without labor. Yet all of your diagnostic and inspection time is selling labor without parts. Learn to get properly paid for all of your diagnostic time.

65 ways to increase car count Many shops do need to increase car count. Yet it's not about doing stuff free or discounted to get new customers to your shop. Attract the right the kind of customers and vehicles. We don't want a database of cheapskates!

Make every car count Most shops do not have a car count problem. They have a problem making every car count. Learn how to make more, with less vehicles, by increasing your average invoice.

Mastering Scheduling Maintaining a healthy car count is essential for running a successful shop. Too few, and also too many cars messes up your day. Learn proven techniques scheduling techniques.

Service Advisor Selling Skills Order taking is common in many shops. Too often a customer arrives wanting something they don't need or needs something they don't want. Effective selling skills ensures a win-win-win. The customer wins. The shop wins. The employees win. Turn order taking into effective selling. **Set Your GPS for Higher Profit** Where are you? Where should you Be? How do you get there?

T.E.A.M. On-Line Management Group

Monthly Membership Includes:

Shop Owner On-Line Monthly Live Meetings to review the Comprehensive Financial Analysis Tool **Service advisor monthly Live on-Line session and service advisor version of M.A.P.P.**

On-Line Live Monthly One-On-One Coaching with Kelly and/or Kevin King

MAPP (Management And Profit Planner) your personal version of the state of the art software for analysing, trending and planning your shop's entire financial information.

MAPP full group composite This version of the composite compares all groups members. See how you compare with your team member shops in all 167 areas of financial analysis. The competition begins!

Monthly Membership is only \$330 per month. Save \$200 per month No contract required

Canadian Members copy and paste in your browser <http://tinyurl.com/TEAMSetUppemCarPromoCDN>

US Members copy and paste in your browser <http://tinyurl.com/TEAMSetUppemCarPromoUS>

Within 18 hours you will receive instant access to all of the on-line sessions. Questions? Email kelly directly kelly@kellythecoach.com



