

Addison L. MacDonald

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EDUCATION

Lafayette College – Easton, PA

Expected Graduation: May 2029

Bachelor of Arts in Economics & Policy Studies Minor in Finance | SAT: 1450

Cumulative GPA: 3.96/4.00

Awards/Accomplishments: NCAA D1 Student-Athlete - Swimming, Dean's List (all semesters), Patriot League All Academic Honor Roll

Relevant Coursework: Principles of Economics, Macroeconomics, Microeconomics

Organizations: Women In Economics Club, Lafayette Applied Forecasting Community - Treasurer

PROFESSIONAL EXPERIENCE

Lafayette College Economics Department

Easton, PA

Microeconomics Study Group Leader

05/2026 – Present

- Facilitated semi-weekly review sessions for groups of up to 20 students to break down complex microeconomic theories and graphical models.
- Designed and walked through comprehensive practice problems and mock exams to strengthen students' analytical skills and exam preparedness.
- Collaborated weekly with department faculty to align review materials with course curricula and target specific student learning gaps.

Bearcroft Swim and Tennis Club

Attleboro, MA

Lifeguard/Swim Instructor

05/2025 – Present

- Monitored and supervised high-volume swimming areas to ensure guest compliance with safety rules and proactively mitigate pool-side hazards.
- Maintained facility cleanliness and chemical standards to ensure a sanitary, safe, and welcoming recreational environment for over 100 daily guests.
- Instructed progressive swimming lessons for diverse youth groups aged 2–12, tailoring coaching styles to match beginners through advanced skill levels.

Hockomock Area YMCA

Foxboro, MA

Lifeguard

07/2023 – Present

- Monitored high-risk aquatic zones and enforced strict facility safety regulations during peak hours to proactively mitigate hazards across a community of over 500 active daily swimmers.
- Resolved high-stress guest incidents and enforced pool-side compliance policies firmly yet diplomatically, maximizing community satisfaction while strictly upholding organizational liability standards.

EXTRACURRICULARS

Lafayette College Varsity Swimming and Diving Team

Easton, PA

Student-Athlete

08/2025 – Present

- Dedicated 20+ weekly hours to intense athletic training, physical conditioning, and strategy meetings while maintaining a demanding academic course load.
- Leveraged rigorous time-management strategies to successfully balance interstate travel schedules, championship meets, and collegiate academic commitments.

Lafayette Applied Forecasting Community

Easton, PA

Treasurer

07/2026 – Present

- Managed and tracked the club's available funds to support research and trading analysis on prediction platforms like Kalshi and Polymarket.
- Collaborated directly with the club advisor and portfolio manager to review available funding and ensure it aligned with current market tracking strategies.
- Maintained accurate records of all club transactions and balances to ensure compliance with student government funding rules.

Make A Play Foundation (MAP)

Remote

MAP Legacy Bowl Fellow Fall 2026

08/2026 – Present

- Selected for an elite national cohort of collegiate student-athletes to undergo intensive business strategy, technical interviewing, and corporate communications training.
- Compete in a gamified professional league, tracking progress on performance leaderboards across weekly mock interviews and executive presentation challenges.

SKILLS & INTERESTS

Skills: Microsoft Office, Google Workspace, Python

Languages: Intermediate Spanish

Interests: Sports, Cooking

ADRIANNA M. D'AGATI

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EDUCATION

Cornell University – Ithaca, NY

GPA: 3.9

B.S. in Public Policy | Minor in Business | ACT: 33

Anticipated Graduation: May 2029

- Accomplishments: Division I Varsity Student Athlete – Sailing Team
- Relevant Courses: Business Management, Intro. to Microeconomics, Intermediate Microeconomics, Statistics, Ethics and Policy

PROFESSIONAL EXPERIENCE

Cross Border Impact Ventures – *Intern (Conference Operations)* | Toronto, ON

05/2026

- Managed on-site registration and reception logistics for 200+ summit investors, corporate executives, and entrepreneurs at the Women's Health Investment Summit to ensure seamless event execution.
- Served as an official brand ambassador for CBIV while collaborating with senior leadership to effectively communicate the firm's investment thesis and impact-driven healthcare mission to event attendees.

Toms River Yacht Club – *Youth Sailing Instructor* | Toms River, NJ

06/2025 – 08/2026

- Designed and executed rigorous training curricula for 10 youth sailors to build advanced tactical skills, effectively preparing athletes for competitive national and local regattas.
- Managed daily group dynamics and dynamic training activities across an 8-week seasonal program to evaluate sailor development, deliver targeted performance feedback, and maintain a 100% on-water safety record.

The Pennington School – *Horizon Program Intern (Business Track)* | Pennington, NJ

03/2025 – 04/2025

- Selected for a competitive month-long senior capstone program focused on corporate strategy, engaging daily with financial and technology firms in New York City.
- Interfaced directly with executive leadership at prominent global corporations, including JPMorgan, Morgan Stanley, EY, and Clifford Chance, to gain practical insights into enterprise strategy and operations.

LEADERSHIP & COMMUNITY DEVELOPMENT

Cornell University Varsity Sailing – *Division I Athlete (Skipper)* | Ithaca, NY

08/2025 – Present

- Represent Cornell University at national and regional Division I regattas, making rapid strategic decisions under high-pressure competitive race conditions to optimize overall team scoring.
- Maintain strict time-management protocols to successfully balance a full-time academic schedule alongside 20+ hours per week of dedicated athletic training, travel, and team culture initiatives.

Red Key Society (Cornell University) – *Community Service Volunteer* | Ithaca, NY

10/2025 – Present

- Represented Cornell Athletics in driving local Ithaca community service initiatives, executing hands-on volunteer projects and supporting non-profit operations.

SKILLS & INTERESTS

- Skills and Language(s): US Sailing Level 1 Certification, CPR/First Aid Certification
- Programs: Microsoft Office, Excel, PowerPoint, Stata
- Interests: Competitive Sailing, Hiking, Skiing

AGUSTINA SOLARI ETCHEBERRY

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EDUCATION

Columbia University – New York, NY GPA: 3.44/4.0*

B.A. in Financial Economics | Anticipated Graduation: 05/2029

Relevant Coursework: Economics, Statistics, Calculus

PROFESSIONAL EXPERIENCE

FARCAP – Finance Intern | Santiago, Chile Jun 2026 – Jul 2026

- Conducted valuation analysis on CAP using Excel, evaluating key financial metrics to support the investment team's decision-making process.
- Participated in weekly team meetings to discuss findings, refine assumptions, and align on valuation approach with senior analysts.
- Presented final analysis and findings to the investment team, translating complex financial data into actionable insights for stakeholders.

Salud+AI – Research Intern | Santiago, Chile Jun 2026 – Jul 2026

- Conducted market and product research on wearable health devices, supporting the commercial team with data-driven insights on user growth strategies for the app.
- Collaborated cross-functionally with the commercial engineering team, contributing research-backed recommendations to inform app growth and user acquisition initiatives.

Columbia University – NCAA Division I Student-Athlete (Field Hockey) | New York, NY Aug 2025 – Present

- Compete at the NCAA Division I level while managing a full academic course load and high-performance training schedule, developing discipline and time-management skills transferable to demanding finance environments.

EXTRACURRICULARS

The Grange School – Social Service Committee Leader | Santiago, Chile 2023

- Served as Social Service Lead for the entire Senior School, organizing campaigns, managing donation collection, and liaising with community partners and volunteers.
- Led a diaper collection campaign supporting low-income families in Puente Alto and coordinated donation drives for families affected by severe rains and flooding.

Community Service Projects (Selected) | Chile 2018 – 2019

- Led construction of a learning space ("Escuelita") for children in Campamento Dignidad, coordinating volunteers and material donations for a low-income community.
- Built emergency housing ("Mediaguas") through school service trips and supported fundraising events for Fundación Soy Más benefiting pregnant teenagers.

Chilean National Field Hockey Team – Sub-21 | Santiago, Chile Mar 2026 – Present

- Called up to Chile's Sub-21 National Field Hockey Team, competing at the highest domestic level while balancing NCAA Division I training and a full academic course load.

Old Girls Field Hockey Club | Santiago, Chile 2011 – Present

- Competed with Old Girls Field Hockey Club for over a decade, earning 2nd place in the Sub-19 "Torneo Clausura" as part of a competitive club program.

SKILLS & INTERESTS

Skills: Microsoft Excel, Microsoft PowerPoint

Languages: Spanish (Native), English (Fluent)

Interests: Field Hockey, Alpine Skiing (FIS-level competitor, 2011–2022)

Additional Organizations: Member, Delta Gamma Sorority – Columbia University

Alexa J. McDevitt

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EDUCATION

University of California - Berkeley - Berkeley, California
Bachelor of Arts in Media Studies

Expected Graduation: December 2027
Cumulative GPA: 3.5/4.0

Awards/Accomplishments: NCAA Division 1 Student Athlete – Swimming

PROFESSIONAL EXPERIENCE

US Sports Camps

Coach

Berkeley, CA

June 2026 – Present

- Coached youth athletes across multiple age groups and skill levels, providing feedback and instruction per California Aquatics guidelines
- Lead small group practices and one-on-one lessons, incorporating stroke technique, race strategy and demonstrations to encourage productive training and allow athletes to develop applicable skills in the sport

Silver Dolphins Swim Team

Co-head Coach

Mercer Island, WA

June 2025 – August 2025

- Lead daily practices for swimmers across multiple age groups and skill levels, wrote workouts for the purpose of building technical skills and fostering an appreciation for competitive performance.
- Communicated regularly with families and swimmers to encourage healthy relationships within the sport, helping athletes build confidence and find support within their community
- Collaborated with co-workers to create a season plan and assess athlete progress and team development throughout the seasons to ensure measurable improvement and overall team success
 - Skills: Swim Instruction | SafeSport Certified

Mercer Island Country Club

Lifeguard

Mercer Island, WA

August 2024 – August 2025

- Monitored pool facilities and patron activity to maintain a safe environment and enforce safety rules set by country club policy
- Responded to first-aid situations, prioritizing patron safety while demonstrating composure while performing appropriate care techniques
- Provide customer service while attending to members and guests, answer questions, resolving concerns and maintaining a pleasant club environment
 - Skills: Red Cross Deepwater Lifeguard Certified | Red Cross CPR Certified

EXTRACURRICULARS

UC Berkeley Varsity Swimming and Diving

Student-Athlete

Berkeley, CA

August 2025 – Present

- Balanced a demanding training and competition schedule with a full academic course load, developing time management and organizational skills while maintaining a 3.5 cumulative GPA
 - Awards: 2026 CSCAA Scholastic All America | 2025 Wiesenfeld Women's Swimming Scholarship

LACES X CAL Athletics

Design Team Member

Remote

June 2026 – Present

- Collaborated with a creative team to design concepts for LACES x Cal Athletics merchandise, contributing design concepts that were recognizable to the UC Berkeley identity while appealing to contemporary student-athletes and campus community members
- Presented and refined design concepts based on team feedback, developing skills in visual communication and creative collaboration
 - Skills: Product Development | Creative Direction | Market Research | Brand Strategy | Communication

UC Berkeley Honoring Ancestry and Uniting Pacific Islanders and Asian Americans (HAUPIAA)

Member

Berkeley, CA

September 2025 – Present

- Participated in monthly meetings and contributed ideas to create a community to honor and celebrate a traditionally underrepresented population

USA Swimming National Junior Team

Athlete

Colorado Springs, CO

August 2025 – August 2026

- Represented the United States as a member of the USA National Junior Team, competed on the National Level while maintaining a demanding Division 1 training and academic schedule
- Trained and competed alongside National and National Junior Team members, developing adaptability, discipline, and resilience while contributing to a high-performance team environment
- Participated in athlete development programming at the United States Olympic and Paralympic Training Center, gaining exposure to National Team coaching, competition, and development opportunities

BENTON GRUTTER

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EDUCATION

University of North Carolina at Chapel Hill – Chapel Hill, NC

B.A. in Economics | Minor in Business Administration

Graduation Year: 2029

- **Accomplishments:** Varsity Men's Swim and Dive member. Wealth Management Club Member.

McCallie School – Chattanooga, TN

Highschool

Graduation Year: 2025

- **Accomplishments:** Micheal Dickson Scholar; four-year academic Dean's List; 13-time All-American swimmer; three-time state champion; national team member.

PROFESSIONAL EXPERIENCE

University of North Carolina – Swim Instructor | Chapel Hill, NC

[04/2026– Present]

- Communicated swimming techniques and safety guidance to children and parents daily, building individualized trust with each client, resulting in multiple families renewing memberships to continue training under my instruction.
- Coordinated a dozen clients' overlapping schedules into one cohesive teaching plan using strong time-management skills, ensuring every student and coworker felt prioritized, accounted for, and consistently well-served.
- Guided anxious swimmers, including adults with lifelong fears of deep water, through calm step-by-step instruction by drawing on high-level athletic composure, producing visible confidence gains and reduced client stress.

McCallie School – Head Supervisor of Counselors & Camper Safety | Chattanooga, TN

[05/2025 – 07/2025]

- Oversaw a team of camp counselors and mediated disagreements among staff of similar age by serving as final decision-maker, which maintained order and resolved conflicts before they affected camper safety.
- Managed a wide range of technical and interpersonal issues beyond the original job scope by stepping in as a trusted problem-solver, building a reputation for reliability among staff and campers.
- Held staff accountable for mistakes while offering personal support, fostering a culture of shared responsibility, which improved daily camper-safety outcomes and eased operations for fellow counselors all summer.

LEADERSHIP & COMMUNITY DEVELOPMENT

UNC Varsity Men's Swim and Dive | Chapel Hill, NC

[08/2025– 05/2026]

- Successfully managed a full academic course load of 15 credit hour, alongside dedicating over 30 hours weekly to training, travel, and team obligations.
- Furthered my physical and mental capabilities beyond official training/school hours by dedicating 12+ hours weekly to private training and study.
- Was key in facilitating communication between members of the team by coordinating team discussions and meetings outside of training environments.

Make a Play Foundation (MAP) | Remote

[08/2026 – Present]

- Current member of the MAP foundation expanding my opportunities in corporate America through interviews, projects, and work.

Wealth Management Club | Chapel Hill, NC

[08/2026– Present]

- Involved Member of the Wealth Management Club, attending and expanding all available meetings and opportunities.

ADDITIONAL SKILLS

- **Interests:** Competitive swimming, mental health advocacy, community service, Excel wizard.

Chloe Elle Benik

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EDUCATION

CORNELL UNIVERSITY, SC JOHNSON COLLEGE OF BUSINESS

Ithaca, New York

THE CHARLES H. DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Expected Graduation: May 2029

Candidate for Bachelor of Science in Applied Economics and Management

GPA: 3.65

Activities & Societies: Cornell Women's Soccer, Cornell's Women on Wall Street Chapter

Relevant Coursework: Business Management & Organization, Calculus, Finance, Financial Accounting, Macroeconomics, Management Communication, Managerial Economics, Marketing, Microeconomics, Spreadsheet Modeling, Statistics & Data Science

GARDEN CITY HIGH SCHOOL

Garden City, New York

New York State Advanced Regents Diploma with Mastery in Mathematics and Science

Graduated June 2025

Honors: National Honor Society, National Art Honor Society, National Spanish Honor Society

GPA: 99.93

PROFESSIONAL EXPERIENCE

MARINER INVESTMENT GROUP, LLC

New York, New York

Intern

June 2026

- Rotated across all functional areas at a \$9B+ registered investment adviser, including investment, operations, and client service teams.
- Gained exposure to fund structuring, portfolio construction, and multi-strategy asset allocation across debt, equity, and alternative vehicles, developing a broader understanding of investment strategies.

CHLOE'S SOCCER SCHOOL

Garden City, New York

Founder & Private Soccer Trainer

June 2023 – Present

- Built and manage a profitable youth soccer training business, overseeing client relations, website operations, scheduling, and marketing.
- Design personalized training programs to develop players' technical skills, confidence, and passion for the sport while partnering with local trainers and youth teams to expand community outreach and engagement.

ATHLETE TO ATHLETE MENTORSHIP PROGRAM

Remote

Performance & Development Mentor

December 2025 – Present

- Lead one-on-one mentorship sessions with young athletes, supporting athletic performance and personal development through structured reflection and goal-setting.
- Identify recurring performance challenges and develop tailored strategies to build confidence, focus, and consistency under pressure, tracking progress through regular check-ins.

LEADERSHIP & ACTIVITIES

CORNELL UNIVERSITY WOMEN'S VARSITY SOCCER

Ithaca, New York

Player

August 2025 – Present

- Commit 20+ hours weekly to training, travel, competition, and team responsibilities while balancing a rigorous academic course load.
- Collaborate with coaches and teammates through practice, competition, and film review to drive individual and team performance.
- Demonstrate discipline, resilience, and leadership in a high-performance environment, contributing to a strong team culture.

ATHLETE TO ATHLETE MENTORSHIP PROGRAM

Remote

Performance & Development Mentor

December 2025 – Present

- Lead one-on-one mentorship sessions with young athletes, supporting athletic performance and personal development through structured reflection and goal-setting.
- Identify recurring performance challenges and develop tailored strategies to build confidence, focus, and consistency under pressure, tracking progress through regular check-ins.

GARDEN CITY HIGH SCHOOL WOMEN'S VARSITY SOCCER

Garden City, New York

Team Captain

September 2021 – June 2025

- Led team as captain to both Nassau County and Power Conference Championships in 2024 while fostering a competitive but supportive team culture.
- Organized youth soccer clinics to raise funds for the program while mentoring younger players and supporting their development.

SKILLS, INTERESTS, & AWARDS

Technical Skills: Microsoft Excel (Advanced), Microsoft PowerPoint, Microsoft Word, R (Basic)

Professional Skills: Budgeting, Client Relations, Leadership, Marketing Strategy, Mentorship, Public Speaking, Team Collaboration

Languages: Spanish (Conversational)

Interests: Art & Design, Cooking, Community Service, Entrepreneurship, Fashion, Golf, Reading, Soccer, Snowboarding, Tennis, Travel

Scholarship Awards: New York Islanders Children's Foundation Scholarship Recipient, SUSA Senior Leadership Scholarship Winner,

Athletic Awards: 2024 Newsday Nassau County Player of the Year, All-New York State First Team, Newsday All-Long Island First Team

Elena M. Maynulet Vizcarrondo

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EDUCATION

Columbia University – New York, NY

Expected Graduation: 2029

Bachelor of Arts in Psychology Concentration in Business Management

Cumulative GPA: 3.7/4.0

Awards/Accomplishments: NCAA Division 1 Student-Athlete (Women's Volleyball), Dean's List (Spring 2026)

Relevant Coursework: Bloomberg Market Concepts, Principles of Economics, Calculus I, Calculus-Based Intro to Statistics, Thinking and Decision Making

PROFESSIONAL EXPERIENCE

Inside Popular Career Preview - Banco Popular

Hato Rey, Puerto Rico

Summer Shadowing

June 2026 - July 2026

- Gained cross-departmental exposure in wealth management operations, spanning securities, risk, financial planning, and premium banking, with emphasis on client relationship strategy and Puerto Rico's Ley 60 tax incentive framework.
- Contributed to an internal initiative aimed at increasing employee loyalty across Popular's 200 branches, applying a psychology-informed lens to workplace engagement, such as the SMART goal formula.

P.R Importing & Stevedoring CO., INC - Evergreen Marine Corp Representative

Guaynabo, Puerto Rico

Data Intern

July 2026 - Present

- Managed daily sales call reporting for a portfolio of approximately 200 client accounts, maintaining accurate and up-to-date records to support sales team performance tracking
- Performed Excel-based data entry for biweekly income reports, supporting accurate financial record-keeping across the company's shipping and logistics operations.

EXTRACURRICULARS

Columbia Women's Volleyball

New York, NY

NCAA Division 1 Student-Athlete

August 2025 - Present

- Balance 30+ hrs/week of practices, lifts, travel, film, and team meetings with scholarly excellence.
- Started every match as a freshman, leading the team both offensively and defensively.
- Pursued continuous skill development through additional practice reps and biweekly coaching sessions, while proactively contributing to team goal-setting initiatives.

Puertorican National Team

Guaynabo, Puerto Rico

Member

May 2022 - Present

- Selected from a pool of 100 Puerto Rican young volleyball players to represent the U19 national team at the World Championships in Hungary and Croatia.
- Started the first three matches as the youngest player on the roster and adapting quickly to team communication systems and on-court coordination across a high-pressure international environment.

Game Point

Orlando, FL

Club Volleyball Captain

November 2022 - April 2025

- Led weekly practices and team to coach communications as team captain for Florida's #4-ranked team, cultivating kinship that drove the team to a National Championship.
- Maintained a positive team environment through consistent feedback and high on- and off-court communication, instilling an all-in mentality that drove commitment both during and outside of competition.

Lake Highland Preparatory School

Orlando, FL

Varsity Volleyball Captain & Hispanic Student Union Treasurer

November 2022 - May 2025

- Captained a 16-player varsity volleyball team to a state championship, reinforcing a "WE Over ME" culture and "Own the Moment" standard with both high athletic (AVCA Third Team All American) and academic honors (AVCA All- Region First Team All - Academic).
- Oversaw dues collection presenting financial and activity updates and maintaining official records across monthly leadership meetings.

SKILLS & INTERESTS

Skills: Time Management, Leadership, Collaboration

Languages: English (Fluent), Spanish (Native)

Interests: Pilates (BodyWork), Pickle Ball, Traveling, Foodie, Films

Elisabeth G. Butler

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EDUCATION

Vanderbilt University – Nashville, Tennessee

Expected Graduation: May 2029

Bachelor of Science in Human & Organizational Development Minor in Business & Generative AI | ACT: 33 Cumulative GPA: 3.7/4.0

Awards/Accomplishments:

Relevant Coursework: Introduction to Real Estate, General Chemistry, Principles of Macroeconomics, Financial Accounting

Organizations: Vanderbilt's Women's Swimming Team, Athletes in Business, Vanderbilt Women in Business Executive Board, Vanderbilt Real Estate Club, Kappa Alpha Theta Sorority, Vanderbilt Finance Club

Carondelet High School

Concord, California

GPA: 3.97 UW, 4.50 Weighted

August 2021- May 2025

Honors & Awards: AP Scholar with Distinction, University of Pennsylvania Book Award, California Scholarship Federation & National Honor Society Member, 4x Scholar Athlete, 4x USA Swimming Scholastic All American, 11x NISCA All-American

PROFESSIONAL EXPERIENCE

Argosy Real Estate Partners

San Francisco, California

Investor Relations & Fundraising Intern

05/2026 – 08/2026

- Supported investor relations and fundraising through due diligence, CRM management, and investor data room organization.
- Researched 300+ institutional real estate investors, fundraising trends, and competitors to strengthen investor targeting strategies.
- Prepared 10 investor meetings and presentations by compiling market insights, maintaining records, and supporting outreach.

MAP x UBS

Virtual Program

Investment Banking Summer Fellowship

06/2026 – 09/2026

- Selected as 1 of 100 NCAA athletes nationwide for the UBS-sponsored investment banking and private equity fellowship.
- Collaborated with UBS investment bankers to develop knowledge across 4 areas: M&A, private equity, valuation, and execution.
- Analyzed a cross-border private equity acquisition, evaluating FX exposure, leverage, operational scaling, and U.S. expansion.

Institute for Study Abroad

London, England

Summer Marketing Intern

06/2026 – 08/2026

- Developed 15+ digital marketing assets for IFSA across Instagram, TikTok, LinkedIn, and web, generating 100K+ views.
- Collaborated with IFSA marketing teams and student interns across 10+ countries to support global marketing initiatives.
- Promoted IFSA's study abroad programs through content highlighting academics, cultural immersion, and international travel.

EXTRACURRICULARS

Vanderbilt Commodores Women's Swimming

Nashville, Tennessee

Division I Student- Athlete

08/2025 – Present

- Balance Division I athletic commitments with rigorous academics while contributing to team culture and accountability.
- Achieve multiple top-10 all-time performances in Vanderbilt school history across 3 relays and 2 individual events.
- Represent Vanderbilt Athletics through community engagement, leadership initiatives, and professional brand opportunities.

Nashville Dolphins

Nashville, Tennessee

Volunteer Swim Coach

08/2025 – Present

- Coach 30+ athletes with disabilities through adaptive swim instruction emphasizing safety, confidence, and skill development.
- Support programming serving 330+ swimmers through practices, meet preparation, and individual adaptive aquatic instruction.
- Strengthen athlete development within a no-cost aquatics program spanning water safety through competitive swimming.

Athlete to Athlete

Virtual Program

Mentor

02/2026 – Present

- Advise competitive swimmers nationwide for 5+ hours weekly on recruiting, academics, and collegiate athletic development.
- Mentor adolescent swimmers within a nationwide network connecting 20K+ college athletes together across 300+ universities.
- Support prospective collegiate swimmers through individualized guidance on recruiting strategy and athletic expectations.

SKILLS & INTERESTS

Skills: Wall Street Prep: Microsoft Excel, Corporate Finance, Accounting and Financial Statement Analysis, Analyzing Financial Reports | DealCloud Power User Certification

Languages: English (Native), Spanish (Conversational)

Interests: Food Blogger, National Park Exploring, Freelance Closet Organizing, Open-Water Swimming, Baking

Programs: AdvocateHER, The Perry Outreach Initiative, Vandy2WallStreet

Jacob C. Marzich

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EDUCATION

University of Pennsylvania, The Wharton School – Philadelphia, PA

Expected Graduation: May 2029

Bachelor of Science in Economics | Concentrations: Finance & AI for Business

Major GPA: 3.52/4.0

Relevant Coursework: Business Economics, Business Statistics, Business Ethics, Marketing, Calculus

Organizations: Student-Athlete Investment Club (Education Committee Board); Penn Athletics Wharton Leadership Academy

Olentangy Berlin High School – Delaware, OH

Graduated: May 2025

Awards: Summa Cum Laude; National Football Foundation Scholar Athlete – Team of Distinction; AP Scholar with Distinction; National Honor Society

PROFESSIONAL EXPERIENCE

Student-Athlete Investment Club (SAIC)

Philadelphia, PA

Member & Education Committee Board Member

09/2025 – Present

- Conduct sector coverage and equity research within a competitive student-run investment process, analyzing company fundamentals and industry dynamics to support portfolio allocation decisions.
- Serve on the Education Committee, developing curriculum and workshops on financial modeling, valuation frameworks, and investment analysis for a membership of 50+ student-athletes.
- Developed a discounted cash flow valuation of Apple with the coverage team, building revenue and margin assumptions and defending the resulting price target in club review.

University of Pennsylvania Residential & Hospitality Services

Philadelphia, PA

Operations Manager

05/2026 – Present

- Manage the full frontline operation for a department generating \$4M+ in summer revenue, directing a 12-person team across five residential buildings and owning budget, labor logistics, and coverage decisions.
- Build weekly staff schedules, inspection tracking, and room assignment workflows in Excel, cross-referencing occupancy across five buildings to control payroll hours and resolve conflicts ahead of move-in.
- Represent frontline operations in planning meetings with senior administrators, contributing to budget discussions and resourcing decisions for multi-building move-in days and university events.

Olentangy Golf Club

Columbus, OH

Team Lead & Customer Service

07/2022 – 07/2025

- Managed a team of six employees across daily operations of a high-volume golf facility, overseeing shift scheduling, guest satisfaction, and real-time problem resolution during peak weekend traffic.
- Promoted to Team Lead after consistent performance, handling member escalations and coordinating directly with facility management on operational improvements to service flow and staffing coverage.

EXTRACURRICULARS

University of Pennsylvania, Division I Football

Philadelphia, PA

Varsity Student-Athlete, Offensive Line

08/2025 – Present

- Commit 20+ hours per week to practice, film study, strength and conditioning, and competition while carrying a full Wharton course load through a Division I season.

Penn Athletics Wharton Leadership Academy

Philadelphia, PA

Member

08/2025 – Present

- Selected for a competitive cohort pairing Penn student-athletes with Wharton faculty and business leaders; participate in workshops and speaker sessions with senior executives and alumni across industries.

SKILLS & INTERESTS

Skills: Financial Modeling (DCF, Comparable Company Analysis), Equity Research, Staff Scheduling & Resource Allocation, Data Analysis

Interests: Golf, NFL & College Football, Strength & Conditioning, Music, Film

Volunteer: Common Ground Food Shelter, Delaware, OH – 50+ hours supporting food distribution operations

Programs: Excel (Advanced), PowerPoint, Word, Bloomberg Terminal (BMC Certified), Python (Introductory)

JOSEPH DECASAS

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Education

University of Pennsylvania Philadelphia, PA
College of Arts and Sciences – Bachelor of Arts in Economics 2026 – 2029

- Relevant Coursework: Microeconomics, Macroeconomics, Calculus 1

University of Detroit Mercy Detroit, MI
College of Science and Engineering – Bachelor of Science in Biology 2025 – 2026

- Honors: Cumulative GPA: 4.00/4.00, Dean's List
- Relevant Coursework: General Biology 1 & 2 (with labs), General Chemistry 1 & 2 (with labs)

Notre Dame Preparatory Pontiac, MI
Advanced Studies Diploma 2022 – 2025

- Honors: Cumulative GPA: 4.20/4.00, Summa Cum Laude, 3-Sport All-State Athlete

Professional Experience

Cherry Creek Golf Club Shelby Township, MI
Cart Staff

- Cleaned, charged, and staged golf carts, loaded golfers' equipment, and provided attentive customer service to ensure smooth daily course operations

Extracurricular Experience

University of Pennsylvania Track and Field (NCAA Division I) Philadelphia, PA
Varsity Athlete – Long Jump 2026 – Present

- Compete at the highest collegiate level while balancing 20+ hours of weekly training and travel against a full course load
- Coordinate daily with coaches, athletic staff, and teammates in a high-accountability team environment demanding disciplined time management

Wharton Investment & Trading Group

- Member – participate in weekly market analysis sessions and stock pitch competitions, developing skills in equity valuation and financial modeling

Leadership Experience

St. Lawrence Vacation Bible School Volunteer

- Led and supervised activities for children throughout the weeklong program. Activities included lessons, games, and crafts

Young Quakers Mentorship Program

- Coach and mentor underprivileged students at Philadelphia-area elementary and middle schools through a UPenn Athletics community outreach initiative

Additional

Honors: Horizon League Champion – Long Jump (University of Detroit Mercy), Horizon League Athlete of the Year, Horizon League All-Academic

Interests: Finance, sports, exercising, classic rock, stock market, Detroit sports, economics

Skills: Leadership, time management, customer service, organization skills, teamwork, Excel

KARSTEN CORNELL

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EDUCATION

Washington University – St. Louis, MO

Bachelor of Science in Finance

Expected Graduation: 2029

Cumulative GPA: 3.26/4.0

Accomplishments: NCAA Student Athlete: Varsity Football, Men's Club Golf

Relevant Courses: Financial Accounting, Managerial Statistics, Macroeconomics, Capital Markets and Financial Management

PROFESSIONAL EXPERIENCE

500 Club Golf Course

Glendale, AZ

Outside Services Staff

05/2026 - 07/2026

- Delivered professional customer service to members and guests, managing golf bags, carts, and course logistics during peak operating hours
- Maintained and prepared golf carts and equipment daily to support efficient, uninterrupted course operations
- Built a reputation for reliability and attention to detail while working in a fast-paced, member-facing environment

Core 5

Anthem, AZ

Youth Sports Camp Counselor & Football Referee

03/2023 - 06/2026

- Supervised and coached youth athletes during summer flag football camps, helping create a positive, safe, and engaging environment
- Officiated flag football games while enforcing rules, resolving conflicts, and making quick decisions in fast-paced situations
- Demonstrated leadership, teamwork, responsibility, and strong interpersonal skills while working with children and families

LEADERSHIP & EXTRACURRICULARS

Washington University Football

St. Louis, MO

Running Back

08/2025 - Present

- Balanced the demands of a rigorous varsity football program with a full academic course load, completing 15 credit hours in the fall semester and 18 credit hours in the spring semester
- Committed 30+ hours per week to football practices, strength and conditioning, film study, team meetings, travel, and competition while maintaining academic responsibilities
- Collaborated with teammates and coaching staff in a high-performance team environment, developing leadership, communication, and problem-solving skills

Washington University Club Golf Team

St. Louis, MO

Team Member

08/2025 - Present

- Committed to representing Washington University in collegiate club golf competition while balancing team practices, tournaments, and academic and athletic responsibilities
- Collaborated with teammates in a competitive environment, demonstrating discipline, sportsmanship, and commitment to continuous improvement
- Helped recruit and onboard new members of the club golf team, contributing to the development of a competitive and inclusive team environment

Washington University - Management

St. Louis, MO

3rd Place, Course-Wide Case Competition

Spring 2026

- Competed against all Management sections in a course-wide business case competition placing 3rd
- Collaborated with a team of 5 to analyze a business problem and develop a strategic recommendation, presenting findings to a panel of judges
- Contributed to data analysis, financial reasoning, and slide development under a tight deadline

SKILLS & INTERESTS

Skills: Microsoft Excel, Microsoft Word, Microsoft Powerpoint, Google Workspace, Public Speaking, Communication, Leadership

Interests: Golf, Baseball, Football, Guitar, Pickleball, Strength Training, Camping

Leo D. Francis

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EDUCATION

University of Pennsylvania – Philadelphia, PA

Expected Graduation: 2029

Bachelor of Arts in Economics; Minor in Statistics & Data Science | 35 ACT | Cumulative GPA: 3.91/4.0

Relevant Coursework: Multivariable Calculus, Microeconomics, Macroeconomics, Statistics for Economists

Organizations: Wharton Investment Trading Group (WITG); Wharton Undergraduate Finance Club (WUFC)

Awards/Accomplishments: AP Scholar with Distinction; California Scholarship Federation; National Honor Society

PROFESSIONAL EXPERIENCE

ShopLF Resale Business

Remote

Co-Owner

04/2022 – Present

- Operate a resale business across 6 platforms with 300+ transactions, \$25K in sales, and 100% positive ratings.
- Source products, analyze market pricing and trends, and apply strategic promotions to maximize margins.
- Manage buyer communications, financial records, inventory, and customer service end-to-end to maintain sound business.

Surf and Sand Resort

Laguna Beach, CA

Pool & Beach Attendant

05/2026 – 08/2026

- Deliver luxury service to all guests across the resort's pool and beach properties, resulting in 5+ positive mentions in Medallia guest feedback.
- Managed daily opening, closing, and maintenance responsibilities of pool and beach facilities to uphold resort standards, earning 3 formal managerial recognitions over 4 months.

Comprehensive College Prep (CCPrep) & Private Clients

Remote/Laguna Niguel, CA

Math Tutor

01/2023 – 05/2025

- Taught material from and develop study plans for pre-Algebra - AP Calculus math to several students, improving student quiz grades by ~15% on average within 2-4 weeks.
- Identified learning gaps by approaching problems from each student's perspective, tailoring instruction to individual needs and achieving 100% client retention.

Private Household

Laguna Niguel, CA

Elder Caregiver (Paid)

08/2023 – 09/2024

- Provided daily assistance to an individual receiving hospice care, ensuring safe and reliable physical transfers with 0 incidents.
- Coordinate daily schedule with care responsibilities, prioritizing communication and timeliness to guarantee dependence.

EXTRACURRICULARS

University of Pennsylvania – Division I Track & Field

Philadelphia, PA

Recruited Student-Athlete (Sprinter, Jumper)

08/2025 – Present

- Manage 25+ hours of weekly training, travel, recovery, and team commitments while maintaining a full academic course load.
- Enhanced personal training/recovery efforts above team requirements by 10+ hours weekly, fostering individual improvement and contributing to a broader competitive environment on the team.
- Maintain active communication with coaches regarding health, scheduling conflicts, and feedback, forging strong athlete-coach ties.
- Member of the 4x400m relay team that set a school record and ranked #11 nationally.
- Volunteer with Young Quakers Community Athletics, teaching and coaching track & field to West Philadelphia elementary school students.

Penn Athletics Wharton Leadership Academy (PAWLA)

Philadelphia, PA

Member

08/2025 – Present

- Participate in Wharton and Penn Athletics' leadership development program focused on accountability, communication, balance, and performance in high-stress environments.
- Engage in discourse with fellow Penn Student-Athletes – goal setting, achievement processes, and thorough reflection – creating a welcoming yet disciplined environment among Penn Athletics.

Santa Margarita Catholic High School – Varsity Track & Field

Rancho Santa Margarita, CA

Team Captain; 4x School Record Holder; Team MVP; Male Athlete of the Year

08/2022 – 05/2025

- California State Champion in Long Jump (2025) and 3rd place finisher in the 200m at the California State Championships (2025).
- Set school records in 4 events; named Trinity League Scholar Athlete of the Year and Orange County Male Track & Field Athlete of the Year.

Mercy Warehouse / Lion's Heart Volunteer Group

Aliso Viejo, CA

Volunteer / Member

2018 – 12/2025

- Completed 250+ service hours through donation processing, customer assistance, beach cleanups, senior-center projects, and school ambassador roles.

SKILLS & INTERESTS

Programs: Microsoft Office (Excel, PowerPoint, Word), Google Workspace (Sheets, Slides, Docs), Adobe Premiere Pro, Adobe Photoshop, JMP, RStudio, LLMs

Interests: Music, beach/outdoors, sports, photography, fitness, golf

Olivia (Lulu) Q. Koziol

203.810.7734 | Email Address | [LinkedIn](#)

EDUCATION

Washington and Lee University – Lexington, Virginia

Expected Graduation: 2029

Bachelor of Science in Business Administration Minor in Journalism and Strategic Communication | Cumulative GPA: 3.91/4.0

Awards/Accomplishments: NCAA D3 Athlete - Tennis, NCAA Tournament Participation Medal, Representative for Women's Tennis in 24 Group

Relevant Coursework: Microeconomics, Accounting, Foundations of Business Analytics

Organizations: Delta Society, 24 Group (Student Athlete Advisory Committee), Pre-Law society

PROFESSIONAL EXPERIENCE

Fresh Prints

Remote

Campus Manager

06/2026 – Present

- Manage custom apparel orders for Fresh Prints by overseeing the full sales process, from identifying potential clients to securing large, commission based deals.
- Oversee weekly operations, including negotiating prices, ensuring order accuracy, curating custom designs, and coordinating delivery for groups of 50 or more, while maintaining clear client communication.

Freelance Babysitting

New Canaan, Connecticut

Babysitter

05/2022 –

08/2026

- Supervised children aged 1-14 and engaged kids in educational games, tutored on math/english subjects
- Planned meals, activities, daily routines (scheduled and drove kids to appointments, drove kids to/from school)

Silver Spring Country Club

Ridgefield, Connecticut

Tennis Instructor

06/2024 – 08/2024

- Directed tennis camp and lessons for elementary students (aged 3-12) and adults (aged 50+), while organizing and maintaining tennis and club facilities
- Managed the tennis pro shop alongside staff members, focused on racket restringing and assisted clients with scheduling

EXTRACURRICULARS

Washington and Lee Women's Tennis Team

Lexington,

Virginia

Singles and Doubles Player

08/2025 – Present

- Dedicate 15+ hours per week to practices, matches, team meetings, weightlifting, and teambuilding activities on top of a full academic course load each semester
- Engage in community service and philanthropy (Campus Kitchen, food pantries)

24 Group (Student-Athlete Advisory Committee)

City, State

Representative

10/2025 – Present

- Collaborate with W&L athletes and coaches on ways to improve student-athlete experiences at W&L
- Create SMART goals and gain alignment to executing plans of action
- Fundraise for local charity organizations (donated food/drink cans for Rockbridge County citizens)

Pre-Law Society

City, State

Member

09/2026 – Present

- Engage with alumni through speaker events, panels, and networking opportunities to gain insight into legal careers and the law school experience
- Participated in career-oriented programming designed to strengthen legal research, communication, and professional skills.

Grassroots Tennis and Education

Norwalk, Connecticut

Chairperson

04/2023 – 08/2024

- Represented Wilton High School and secured sponsorships for the Autumn Classic tournament
- Instructed tennis lessons and clinics with kids aged 5-18, aided with developing mental and physical skills
- Collaborated with other volunteers on fundraising methods in meetings, generated 20K in donations

SKILLS & INTERESTS

Skills: Sales/Marketing, Investment Portfolios, Communication, videography, social media/content creation, adaptability, writing, editing, campaigning

Interests: Tennis, fashion, the arts (music, museums), photography, videography, vlogging, travel, hiking, culinary arts

Programs: Summer Course in Sustainable Finance and Impact Investing at the London School of Economics

Lydia Shen

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EDUCATION

Princeton University – Princeton, NJ

Expected Graduation: May 2029

Bachelor of Science in Operations Research & Financial Engineering Minors in Finance & Computer Science | SAT: 1570

Cumulative GPA: 3.71/4.0

Awards/Accomplishments: NCAA D1 Student Athlete - Fencing, Francis Mirabello '75 Award

Relevant Coursework: *Financial Investments, Econometrics, Optimization, Probability & Stochastic Systems, Data Structures and Algorithms, Linear Algebra, Multivariable Calculus, Fundamentals of Statistics, Microeconomic Theory,*

Organizations: Asian American Student Association, Chess Club

PROFESSIONAL EXPERIENCE

Lavner Education

Wellesley, MA

STEM Instructor/Intern

06/2026 – 08/2026

- Collaborated with a team of instructors to deliver engaging STEM summer camp experiences for elementary and middle school-aged students in a supportive and inclusive environment.
- Taught hands-on curricula in robotics, computer programming, and chess, helping students develop problem-solving and critical thinking skills.
- Fostered a positive classroom environment that encouraged teamwork, creativity, and confidence while ensuring student safety and engagement.

Extern - Remote

Equity Research Extern

05/2026 – 08/2026

- Conducted in-depth equity research on a publicly traded Russell 2000 Value company, analyzing 10-Ks, financial statements, and market positioning to develop an investment thesis.
- Built valuation models using discounted cash flow (DCF), comparable company analysis, and precedent transactions to assess intrinsic value and support an investment recommendation.
- Drafted a professional investment memo incorporating financial analysis, valuation, qualitative diligence, and risk assessment.

EXTRACURRICULARS

Princeton Varsity Fencing Team

Princeton, NJ

Squad Leader

09/2025 – Present

- Balanced 20+ hours of practice, travel, and competition weekly while maintaining high academic performance for top 5 NCAA Division 1 fencing programs.
- Coordinated off-season practices, private lesson schedules, and equipment logistics for teammates, helping streamline training preparation and strengthen team cohesion.
- Created an inclusive team culture by organizing bonding activities, and promoting accountability, communication, and collaboration across the squad.
- Awarded the Francis Mirabello '75 Award in recognition of outstanding leadership, resilience, and selfless dedication to team success.

USA Fencing

United States

National Team Member

08/2021 – Present

- Competed internationally as a member of the USA National Team, representing the United States in Junior and Senior World Cup competitions.
- Earned multiple podium finishes at Division I and Junior national tournaments while consistently ranking among the nation's top-ranked foil fencers.
- Trained 20–25 hours per week while balancing rigorous academic coursework, demonstrating discipline, resilience, and long-term commitment to elite athletic performance.

Peer Tutoring at Lexington High School

Lexington, MA

Tutor

09/2023 – 06/2025

- Tutored 9th–11th grade students in Algebra and Precalculus through individualized instruction, strengthening conceptual understanding and problem-solving skills.
- Adapted teaching approaches to each student's learning style, improving confidence and academic performance.
- Helped students prepare for quizzes and exams by creating practice problems and reinforcing effective study strategies.

SKILLS & INTERESTS

Skills: Java, Python, Excel, Financial Modeling & Valuation

Languages: English (Fluent), Mandarin (Fluent), Spanish (Conversational)

Interests: Cello (2025 National Orchestra Cup Champion), Chess (Rated 1859, 2022 MA High School Champion), Cooking, Traveling

Programs: CFA Investment Foundations Certificate, Oliver Wyman First Year Immersion Program

MAGGIE A. BOLER

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EDUCATION

Columbia University – New York, NY

GPA: 3.35/4.0

B.A. in Financial Economics

Anticipated Graduation: May 2029

- Accomplishments: Spring 2026 Columbia Dean's List, NJSIAA Scholar Athlete Award 2025, Villa Walsh Academy Varsity Track Captain
- Relevant Courses: Principles of Economics, Intermediate Macroeconomics

EXPERIENCE

Private Family – *Childcare Provider* | Chatham, NJ

June 2025 – August 2026

- Provided consistent weekday childcare over the summer, supervising a young child and maintaining her daily routine while ensuring her safety, well-being, and positive experience during the family's busy schedule
- Coordinated transportation to and from extracurricular activities and appointments, while communicating with the child and their parents to ensure she arrived safely and on time
- Prepared meals, completed household cleaning and chores, and assisted with daily family responsibilities while providing childcare, helping maintain an organized home environment for the family

Chatham Memorial Park Pool – *Lifeguard* | Chatham, NJ

June 2024 – August 2024

- Monitored pool areas, constantly scanning for swimmers and enforcing facility safety policies to identify potential hazards early and maintain a safe, comfortable environment for all patrons
- Responded quickly and calmly to safety concerns by being prepared to administer first AID, CPR, and AED emergencies and ensuring the appropriate procedures are followed
- Collaborated with fellow lifeguards and facility staff during daily operations, answered patron questions and concerns, and assisted with facility maintenance to promote a welcoming community for all members

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Varsity Cross Country / Track and Field – *Student Athlete* | New York, NY

August 2025 – Present

- Balanced a demanding academic course load with over 20 hours per week of collegiate training, competitions, travel, and team obligations, demonstrating exceptional time management and commitment to both athletic and academic responsibilities
- Consistently worked to achieve personal lifetime best performances through individual and relay events, contributing directly to the team's scores and overall success in competitive meets
- Contributed to a supportive and competitive team culture by encouraging teammates through demanding training, building strong relationships across the team, and consistently demonstrating a commitment to collective goals

Run Your City – *Mentor* | Van Cortlandt, NY

September 2025 – Present

- Mentored elementary and middle school students through free, team-based running practices, using encouragement and individualized guidance to build confidence, foster a positive relationship with the sport, and promote an inclusive team environment
- Supported weekly running activities for children of varying athletic abilities, adapting instruction and encouragement to individual needs while helping participants develop teamwork, perseverance, and fundamental running skills
- Built meaningful relationships with young athletes through consistent mentorship and participation in practices, contributing to Run Your City's mission of creating inclusive environments and expanding access to youth sports

TOPSoccer – *Mentor* | Morristown, NJ

September 2023 – May 2025

- Served as a one on one guide for athletes with physical and intellectual disabilities, providing individualized encouragement during soccer practices to help players build confidence, develop skills, and enjoy an inclusive team environment
- Adapted communication, instruction, and support to each athlete's individual needs during warm up, drills, and games, fostering greater participation while creating a positive experience for each player
- Volunteered consistently with TOPSoccer for two years, developing meaningful relationships with athletes and fellow volunteers while promoting inclusion, teamwork, and a sense of belonging within athletics

Athletic Leadership Council – *Club Member* | Morristown, NJ

September 2022 – May 2025

- Selected through an application process to serve on the Athletic Leadership Council, collaborating with student athletes and school leaders to discuss initiatives designed to improve athletic experience and community
- Contributed ideas and feedback to the planning of athletic activities, events, and guest speakers, helping develop programming that strengthened student engagement within the entire school
- Represented the perspectives and interests of fellow student-athletes in council discussions, communicating feedback and identifying areas where changes could enhance athlete's experiences across different sports teams

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Spanish proficiency

Matias D. Bliss-Carrascosa

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EDUCATION

Columbia University, New York, NY

Bachelor of Arts in Financial Economics, CS minor | SAT: 1460

Expected Graduation: May 2029

Cumulative GPA: 3.92/4.0

Relevant Coursework/Honors and Awards: Principles of Economics, Calculus III, Financial Accounting. Dean's list - all semesters

Organizations: Columbia Heavyweight Rowing

PROFESSIONAL EXPERIENCE

NorCal Crew

Summer Coach

Redwood City, CA

06/2022 – 08/2022, 07/2023 – 08/2023

- Taught rowing technique and boat safety to summer camp attendees through land and water-based activities. Assisted with organization of camp logistics and day-to-day camper management.
- Created positive learning conditions among groups of 20+ kids, aged 11-18, ensuring that they developed strong interpersonal rapport and worked together in a team environment.

Sky Zone

Front Desk and Flight Crew

eSan Carlos, CA

06/2024 – 08/2024

- Processed sign-ups and resolved membership/account issues for over 50 customers per shift at a high-traffic recreation facility.
- Ensured activity areas were a safe and inclusive environment for all ages to enjoy, enforcing rules of conduct when necessary.

EXTRACURRICULARS

Make A Play Foundation (MAP)

Fall Fellow

Remote

08/2026 – Present

- Selected as 1 of X NCAA athletes nationwide (10% acceptance rate from 500+ applicants) for a Wealth Management fellowship sponsored by Morgan Stanley
- Expected to collaborate on a five-analyst project team, owning delivery of 20+ analytical outputs during the project phase to ensure 100% on-time completion and client-ready quality.

Columbia Heavyweight D1 Rowing

Student Athlete

New York, NY

08/2025 – Present

- Student-Athlete at Columbia University, dedicating 25+ hours weekly to training in addition to maintaining a full and rigorous academic load.
- Collaborated effectively with teammates from diverse backgrounds, fostering a unified culture focused on collective execution rather than individual statistics

NorCal Crew

Team Captain, Athlete

Redwood City, CA

08/2019 – 07/2025

- Competed at the US national finals every year, including a victory in the U16 8+ category (2022), 5th place in U17 8+(2023), 5th place in U19 4+ (2024), 14th place in U19 8+ (2025); competed at the international Henley Regatta on Thames (2025).
- Nominated team captain by majority vote for the 2023 and 2024 seasons; Held weekly meetings with coaches and teammates to foster healthy team culture and coordinate team logistics.

Tower Learning Center

Tutor

Palo Alto, CA

08/2024 – 06/2025

- Tutored 5 students 1-on-1 in a range of subjects, including Math, Chemistry, History, and Spanish.
- Supported students on a twice-weekly basis with homework completion and test preparation, identifying and correcting areas of weakness in the course material.
- Helped students gain an appreciation for the subject matter and improve their academic performance; with support, one such student progressed from a C to an A in their mathematics class during the course of the semester.

SKILLS & INTERESTS

Skills/Interests: Spanish (fluent), Backpacking, Beekeeping

MEREDITH C. WOLFE

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EDUCATION

Columbia College of Columbia University – New York, NY

GPA: 3.83/4.0

B.A. in Financial Economics | ACT/SAT: 1410

Anticipated Graduation: May 2029

- Accomplishments: NCAA D1 Student-Athlete- Cross Country/Track & Field; Founder & Secretary- Regional Athlete Alliance; Dean's List Recipient; Ivy League Athlete of the Week- Cross Country (2025)
- Relevant Courses: Calculus III, Principles of Economics, Introduction to Statistics

PROFESSIONAL EXPERIENCE

Columbia University NCAA Division I Cross Country/Track & Field – *Student Athlete* | New York

September 2025 - Present

- Balance approximately 18 hours per week of training, competition, travel, and academic responsibilities while maintaining a 3.83 GPA
- Compete at the Ivy League Indoor and Outdoor Track & Field Championships as an NCAA Division I athlete, scoring team points and contributing to Columbia's team success
- Earned Ivy League Athlete of the Week following a 6th-place finish at the 2025 METS Championships

LEADERSHIP & COMMUNITY DEVELOPMENT

Regional Athlete Alliance – *Founder and Secretary* | New York, NY

September 2026 - Present

- Founded a new student-athlete organization at Columbia University, securing university approval to establish the Regional Athlete Alliance
- Manage organizational communications, records, and scheduling by overseeing attendance, meeting minutes, and membership data to support effective club operations
- Collaborate with the board to coordinate events and meetings to foster a supportive community for student-athletes

Round Rock High School Cross Country/Track & Field – *Team Captain* | Round Rock, TX

August 2023 – May 2025

- Elected by teammates to lead practices and mentor young athletes, fostering a positive and collaborative team environment
- Facilitated communication between a team of 35 athletes and coaching staff to strengthen team cohesion and coordination

Hyde Park Children's Ministry – *Volunteer* | Austin, TX

August 2021 – August 2025

- Mentored and supervised elementary-aged children during weekly services, contributing 150+ hours of consistent community service and support
- Led weekly lessons, creating a positive and engaging learning environment

NON-TECHNICAL SKILLS & INTERESTS

- Languages: Intermediate French
- Interests: Performing Arts, Piano

NAYA M. SALFITI

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EDUCATION

Yale University – New Haven, Connecticut

GPA:3.55/4.0

B.A. in Economics

Anticipated Graduation: May 2029

- Accomplishments: NCAA D1 Student-Athlete (Yale Volleyball)
- Relevant Courses: Intro to Microeconomics, Intro to Macroeconomics, Consumer Behavior: Behavioral Fundamentals for Marketing and Management (London School of Economics)

PROFESSIONAL EXPERIENCE

Endlessly Organized – *Operations and Social Media Intern* | Southlake, Tx

06/2026 – 08/2026

- Created a digital inventory system for a professional organization business who serves residential clients in the area, digital inventory improved operational efficiency of the overall business flow
- Created social media content to support and strengthen online marketing and visibility of the company, aimed to attract new clients in the area to allow the company organization access
- Led operations to organize physical inventory within the company owners house, worked to consolidate and price individual items, in aim to ease the future organization projects

LEADERSHIP & COMMUNITY DEVELOPMENT

Yale University Women's Volleyball Team – *Varsity Athlete* | New Haven, Ct

08/2025 – 08/2028

- Devote 20+ hours a week to training and travel, while maintaining high academics rigors and coursework, aiming to win every competition
- Contribute to teams success by supporting and affirming teammates, allows the team to work together in a judgment free environment and make them feel confident
- Took part in a second place finish in the Ivy League Tournament, through many hours spent training, lifting, and recovering

Athlete-to-Athlete – *Personal Mentor* | Westlake, TX

06/2026 – 06/2027

- Mentor youth volleyball athletes in weekly one-on-one sessions, provide guidance and support in aim for them to become a better and more confident student athlete
- Provide insight to professional development topics such as communication skills, problem-solving, and goal setting, to set them up for the future
- Teach mental and physical strategy through volleyball, give personal tips and actions to help solve problems, in aim for them to implement strategies into their play

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Word, social media management and marketing, team collaboration and development
- Interests: Business marketing, organization, social media content creation, traveling (out of country), completing puzzles, exploring nature, painting and bedazzling (new obsession)

Oliver Bamford

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EDUCATION

University of California, Berkeley Bachelor of Arts in Political Economy	Expected Graduation: May 2029 Cumulative GPA: 3.42/4.0
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Marlborough College, UK A Levels : Politics, Business Studies, Sports Science	Sep 2020 – Jul 2025
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PROFESSIONAL EXPERIENCE

Morgan Stanley, Remote Morgan Stanley Summer Academy	Jul 2025 – Aug 2025
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- Completed modules entitled: How Money Works; Morgan Stanley Newsroom; Personal Efficiency; STEM Careers; and Relationship Currency

Elite Performance Partners, Bath, UK	Jul 2025 – Aug 2025
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- Completed an internship supporting the recruitment of elite-level sports staff across high-performance environments. Gained hands-on experience in talent identification, candidate screening, and coordinating placements within professional sports organisations

LEADERSHIP AND EXTRACURRICULARS

University of California, Berkeley NCAA Division I Student – Athlete, Rugby	Sep 2025 – May 2026
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- Dedicated 30+ hours per week to practice, conditioning, competition, travel and team meetings
- Won National Rugby Championship

USA Rugby	Jul 2024 – Aug 2024
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- Represented the USA in matches against Argentina, Chile and Uruguay

Marlborough College Rugby Captain Marlborough, UK	Sep 2024 – Jun 2025
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- Lead team of 45 rugby team members in 30+ matches and three VIIs tournaments
- Facilitated weekly scheduling of training sessions
- Served as mediator for communication between coaches and players

Bath Rugby Academy Bath, UK	Sep 2018 – Jun 2025
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- Participated in a professional rugby team's development pathway from U14s- U18s
- Competed at the highest level in the UK against other professional academies and international teams

SKILLS & INTERESTS

Proficient in Microsoft Office Suite, Conversational Spanish Speaker, Chelsea Soccer Fan

Samantha K. Wills

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EDUCATION

Harvard University – Cambridge, Massachusetts

Expected Graduation: 2029

Bachelor of Arts in Psychology Minor in Economics

Cumulative GPA: 3.5/4.0

Awards/Accomplishments: NCAA D1 Student-Athlete- Basketball, Athena Award Winner, Fink Memorial Scholarship Recipient

Relevant Coursework: Macroeconomics, Microeconomics, Calculus

PROFESSIONAL EXPERIENCE

Gateway Bank

Mendota Heights, MN

Credit Analyst Intern

05/2026 – 08/2026

- Evaluated 55+ personal and commercial loan applications by analyzing financial statements, cash flows, debt-to-income and loan-to-value ratios, and collateral coverage while preparing credit memorandums and Loan Committee presentations to support lending decisions.

Independent Youth Basketball Camp

St. Paul, MN

Founder and Coach

06/2023 – 08/2026

- Founded and independently operate a 10-week youth basketball camp serving 15+ middle-school girls — overseeing practice design, scheduling, and finances while driving enrollment growth through targeted social media and community outreach.

Private Family Nanny

St. Paul, MN

Summer Nanny

05/2022 – 08/2025

- Managed daily schedules and provided childcare for 6 children (ages 4–13) across 2 families, planning educational and recreational activities for 45 hours a week, while balancing 5 hours of basketball training per day.

Visitation School Camps

St. Paul, MN

Basketball and Volleyball Camp Coach

06/2022- 08/2025

- Coached and mentored 50+ student-athletes in grades 4–11 through basketball and volleyball camps, leading skill-development drills, teaching fundamentals while fostering teamwork, confidence, and sportsmanship.

EXTRACURRICULARS

Harvard Women's Basketball

Cambridge, MA

Player

09/2025- Present

- Compete as a Division I student-athlete, balancing 25+ hours per week of practices, competition, travel, and strength training while maintaining the academic demands of Harvard.

Harvard Women's Basketball Leadership Academy

Cambridge, MA

Board Member

09/2025- Present

- Lead and participate in an 8-month leadership program meeting 3 hours/week, featuring talks from professionals across industries, mental performance workshops for student-athletes, and career-planning sessions focused on building the tools needed for long-term success.

Undergraduate Women of Harvard Athletics

Cambridge, MA

General Member

10/2025- Present

- Contribute to initiatives that promote leadership, community, and gender equity in athletics by collaborating with fellow student-athletes through advocacy, networking, and professional development programming.

Tech Buddies

Lilydale, MN

Founder of Lilydale Branch & Volunteer

09/2023- Present

- Founded the Lilydale chapter of Tech Buddies to provide one-on-one technology support for 65+ senior residents, improving digital confidence while promoting meaningful community relationships.

SKILLS & INTERESTS

Skills: Relationship building, Team development, Public speaking, Time management

Languages: Spanish

Interests: Waterskiing, Nonfiction novels, Sports movie enthusiast (Rudy & Miracle), Volleyball

Shamus M. Larnard

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EDUCATION

University of Pennsylvania - College of Arts & Sciences - Philadelphia, PA

GPA: 3.21/4.0

B.A. in Political Science | Concentration in Political Economy

Anticipated Graduation: May 2029

- **Accomplishments:** New Balance Nationals Champion and New England Record Holder; Massachusetts All-State Mile and Two-Mile Champion; Shields Innovation Science Fair Winner; Ted Lyons Scholar-Athlete Award; High Honors
- **Relevant Courses:** Microeconomics, Macroeconomics, Statistics, Financial Accounting

PROFESSIONAL EXPERIENCE

Sandy Cove Investments - *Financial Analyst Intern* | Cohasset, MA

Summer 2026

- Analyzed SEC filings, earnings reports, and industry materials for two small-cap public companies, identifying operating drivers, competitive risks, and valuation considerations supporting investment research and decision-making.
- Built integrated three-statement Excel models forecasting revenue, margins, earnings, cash flow, and capital needs, translating company disclosures into decision-ready projections for portfolio evaluation during review.
- Presented two stock recommendations supported by financial modeling and industry research, incorporating insights from C-suite diligence calls on strategy, performance, and capital allocation by portfolio leadership.

Scituate Yacht Club - *Head Lifeguard (2025); Lifeguard (2024)* | Scituate, MA

Summers 2024-2025

- Earned promotion to Head Lifeguard after demonstrating reliability, sound judgment, and consistent performance while protecting members and supporting efficient daily pool operations throughout each season.
- Directed daily pool operations, enforced safety procedures, and maintained emergency readiness, helping create a secure and well-managed environment for members and guests throughout each shift.
- Communicated clearly with patrons and fellow guards during routine operations and emergencies, reinforcing expectations, coordinating responses, and delivering attentive member service across a busy club environment.

Techrupt Innovations - *Sales Development Representative* | Remote

Summer 2023

- Conducted more than 50 outbound calls and emails daily, introducing a venture studio's services to prospective clients and generating interest among early-stage technology startups across markets.
- Qualified prospective clients through targeted outreach and discovery conversations, assessing business needs while communicating the firm's technology development and growth solutions clearly to diverse audiences.
- Maintained a high-volume prospecting cadence across phone and email channels, strengthening professional communication, objection handling, relationship building, and disciplined follow-up skills in a remote work environment.

ML Real Estate Group - *Real Estate Operations & Home Staging Assistant* | Scituate, MA

Summers 2023-2026

- Supported residential transactions by assisting with open houses, property inspections, home staging, and moving logistics, helping agents prepare listings and coordinate client-facing activities efficiently and professionally.
- Prepared homes for market by arranging furniture and decor, organizing presentation details, and ensuring properties were welcoming and showing-ready for prospective buyers before scheduled client visits.
- Assisted agents during open houses and inspections by completing setup tasks, monitoring property presentation, and responding flexibly to time-sensitive operational needs throughout the sales preparation process.

LEADERSHIP & COMMUNITY DEVELOPMENT

Penn Men's Cross Country & Track & Field - *NCAA Division I Student-Athlete* | Philadelphia, PA

2025-Present

- Commit more than 30 hours weekly to training, competition, travel, recovery, and team responsibilities while representing Penn in NCAA Division I cross country and track year-round.
- Balance elite athletic demands with a rigorous University of Pennsylvania course load, applying discipline, resilience, preparation, and time management across academic and competitive commitments throughout each semester.
- Contribute to a high-performance team environment through consistent preparation, accountability, and collaboration with teammates and coaches throughout year-round training and competition cycles at practices and meets.

Penn Track & Field Bible Study - *Leader* | Philadelphia, PA

2025-Present

- Organize and lead a weekly Sunday Bible study for more than 10 members of Penn's men's track team, coordinating participation and preparing discussion topics each week.
- Facilitate thoughtful group conversations in an inclusive setting, encouraging teammates to share perspectives while strengthening faith, personal growth, trust, and relationships across the team consistently.
- Provide consistent peer leadership outside athletics by creating space for reflection, mutual support, and community among student-athletes managing demanding academic and competitive schedules each semester.

Wharton Leadership Academy - *Participant* | Philadelphia, PA

2025-Present

- Participate in Penn Athletics' leadership development program for varsity student-athletes, engaging in structured programming focused on communication, accountability, team building, and effective leadership throughout workshops.
- Apply leadership concepts to athletic and academic settings, strengthening the ability to communicate expectations, support teammates, and contribute constructively within high-performance groups during collaborative program sessions.
- Develop greater self-awareness and practical leadership judgment through collaborative exercises and discussions with student-athletes from multiple varsity programs across the University of Pennsylvania and across campus.

Young Quakers - *Volunteer Mentor* | West Philadelphia, PA

2025-Present

- Help lead weekly track practices for young athletes in West Philadelphia, guiding participants through drills, workouts, and team activities in a supportive environment each week.
- Encourage athletes throughout practice by providing clear instruction, positive reinforcement, and individualized attention, helping participants remain engaged while building confidence and athletic skills over time.
- Serve as a dependable role model who promotes effort, teamwork, and sportsmanship, building meaningful relationships with participants through consistent weekly mentorship and encouragement each week.

NON-TECHNICAL SKILLS & INTERESTS

Skills and Languages: Research, communication, relationship building, leadership, teamwork, and time management

Programs: Microsoft Excel, Microsoft Word, Java (Basic)

Certifications: Massachusetts Real Estate Salesperson Pre-Licensing Course (Exam Pending); American Red Cross Lifeguard; CPR/AED Certified

Interests: Boston Sports; Chess; Golf; Alternative Rock Music

Thomas A. Patino

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EDUCATION

Hamilton College – Clinton, NY

Expected Graduation: May 2029

Bachelor of Arts in Mathematics and Economics | SAT: 1550 | Cumulative GPA: 3.73/4.0

Awards/Accomplishments: Oarsman of the Year, Varsity Men's Rowing (2025–26 Season)

Relevant Coursework: Linear Algebra, Calculus III, Statistical Modeling and Applications, Introductory Economics, Economic Theory and Evidence

Planned/Upcoming: Real Analysis, Introduction to Econometrics, Probability and Statistical Inference.

PROFESSIONAL EXPERIENCE

MAP x J.P. Morgan — Asset & Wealth Management Summer Fellow

Remote

Summer Fellow

06/2026 – Present

- Selected as 1 of 50 NCAA athletes nationwide (10% acceptance rate from 500+ applicants) for MAP's Summer Slam Fellowship sponsored by J.P. Morgan, focused on wealth management and client advisory preparation.
- Competed in weekly mock interviews simulating Superday intensity, hosted by MAP professionals and alumni across banking and wealth management.
- Advanced to the playoffs (top 25% of the class) where I collaborated with four other fellows to develop a high-net-worth client investment strategy, evaluating asset allocation, risk management, and portfolio growth for a live J.P. Morgan presentation.

AESOP Academy & Advisory — Applied Professional Skills Accelerator

Remote

Analyst Participant

06/2026

- Developed foundational Excel skills to efficiently create and populate polished reports using hotkeys, conditional formatting, cell reference locking, and SUMIFs.
- Gained hands-on experience using core Excel analysis functions (e.g., VLOOKUP, SUMIFs, COUNTIFs, PivotTables) to complete custom reporting templates and perform strategic deep-dives into business performance.
- Developed real-world data literacy by learning how to self-sufficiently perform data orientations, trace metrics/datasets, and quality assure developed outputs.

Mowglis Summer Camp for Boys

Hebron, NH

Summer Camp Counselor / Crew Instructor / Lifeguard

06/2025 – 08/2025

- Oversaw and mentored a cohort of 20+ children ages 10–14, fostering engagement, safety, and teamwork across a structured seasonal program.

EXTRACURRICULARS

Hamilton Consulting Group

Clinton, NY

Member

09/2025 – Present

- Collaborated with a student team to analyze client challenges and deliver data-driven strategic recommendations across multiple engagements.
- Conducted market research and financial analysis to support client strategy, synthesizing findings into clear, actionable presentations for stakeholders.

Varsity Men's Rowing Team

Clinton, NY

Athlete

09/2025 – Present

- Balanced 20+ hours per week of training and competition with a rigorous academic schedule, maintaining a 3.73 GPA throughout the season.
- Demonstrated resilience, discipline, and teamwork in a competitive collegiate environment; awarded Oarsman of the Year for the 2025–26 season.

SKILLS & INTERESTS

Skills: Strategic Data Analysis, Scrum, Financial Analysis, Market Research, Teamwork

Programs: Python, R, Excel, SPSS, Java

Mathematics & Statistics: Probability, Linear Algebra, Statistical Analysis

Interests: Wealth Management, Actuarial Science, Corporate Finance, Rowing, Applied Mathematics

FIRST NAME MIDDLE INITIAL. LAST NAME

<https://www.linkedin.com/in/thomaswoodgate/> • (646) 656-5729 • twoodgate218@gmail.com

EDUCATION

Columbia University – New York, NY

GPA: 3.56/4.0

B.A. in Economics | Graduation Year: 2029

- Accomplishments: D1 Athlete in 2nd Varsity boat, 6x national medalist (5x gold), National rowing record holder, South Island rowing representative, 1x Deans list
- Relevant Courses: Principles of Economics, Calculus 1

PROFESSIONAL EXPERIENCE

Rowing Coach St Bede's College – *Coaching* | Christchurch NZ

01/2025 – 05/2025

- Promoted sportsmanship, teamwork, and discipline to athletes leading to higher team engagement and performance (National medal)
- Collaborated with other coaches to learn from those more experienced allowing me to gain more knowledge and improve my performance
- Developed specific training plans catered to athletes needs to maximise output produced

Spitroast and Verve Catering Company – *Hospitality* | Christchurch NZ

10/2024 – 08/2025

- Set up and organised efficient work stations, catered to the teams needs and best fitted for customers event
- Trained new employees on the companies ways of running business ensuring high quality service
- Gathered Information on meals served that contained specific dietary ingredients and communicated with customers to know who had dietary requirements and which meals were available/safe to eat

New Zealand Brush Company – *labour* | Christchurch NZ

01/2025 – 08/2025

- Provided a service of cleaning and disassembling industrial road sweepers to be ready for repeated use
- Made myself available for spontaneous shifts when the company needed work immediately
- Maintained high an efficient and high standard of work throughout durations of shifts

LEADERSHIP & COMMUNITY DEVELOPMENT

Wellbeing Committee leader – *Manager* | Christchurch NZ

02/2024 – 10/2024

- Ran and managed committee of 35 students providing a welcoming and positive environment
- Clearly communicated expectations, deadlines and timelines of events that were taking place within the future
- Created presentations for the school on upcoming events and what to expect

Make a play foundation (MAP) – *Skills challenge fellow* | *Fall 26'* | Remote

09/2026 - Present

- Selected as one of 100 Columbia student athletes to participate in an online learning course designed for students to be set up for success
- Received 20+ hours of interview preparation, professional development, and coaching targeted for competitive roles

Columbia University Varsity Rowing – *Student Athlete* | New York, NY

09/2025 - Present

- Successfully balanced a 15 credit course load along with 30+ hour athletic schedule
- Dedicated additional 5+ hours each week to my own voluntary training contributing

Sports Captain Roles – *Captain* | Christchurch NZ

2017-2024

- Captained Rowing, Rugby and Cricket teams
- Lead teams by example through performance on the field and behaviour off the field
- Welcomed new recruits into programs and communicated at welcome events pitching the program to athletes and athletes parents

ADDITIONAL SKILLS

- Skills and Language(s): Agile Methodology, Project Management Professional (PMP) Training, Scrum, Elementary Spanish 2
- Interests: Cooking, Baking, Hiking, and Traveling

Timothy(TJ) J. Zwall

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EDUCATION

Williams College – Williamstown, MA	Expected Graduation: 2029
Bachelor of Arts in Economics & Chinese SAT: 1400	Cumulative GPA: 3.3/4.0
Awards/Accomplishments: NCAA All-American	
Relevant Coursework: Multivariable Calculus, Computer Science, Chinese Language	
Organizations: Men's Cross Country/Track, Asian Athlete Association	

PROFESSIONAL EXPERIENCE

Berkshire Community Action Council	North Adams, Massachusetts
<i>Tax Assistant</i>	01/2026 – 03/2026
- Prepared federal tax returns for low-income individuals after earning IRS Advanced Tax Assistant Certification, applying complex tax law to accurately identify deductions, maximize eligible refunds, and ensure compliance with IRS regulations. - Interviewed clients and reviewed financial documents to determine eligibility for tax credits, deductions, and filing status, taking financial information into accurate returns. - Explained completed tax returns and filing outcomes to clients, resolving questions through communication and collaboration with supervisors, ensuring confidence in the completed filings.	
Cliveden of the National Trust	Philadelphia, Pennsylvania
<i>Historical Research Intern</i>	04/2025 – 06/2025
- Documented Cliveden's colonial-era icehouse through detailed measurements and architectural analysis, producing accurate blueprints to preserve structural records and support the site's historical documentation efforts. - Researched primary and secondary historical sources from the Historical Society of Philadelphia to verify historical information, strengthening the credibility of exhibits developed for the use of public education and community. - Combined historical research, architectural documentation, and archival materials into digital exhibits, improving accessibility of Cliveden's historical resources while enhancing visitors' experiences.	
Wildwood Beach Patrol	Wildwood, NJ
<i>Ocean Lifeguard</i>	06/2024 – Present
- Monitored beach sections by enforcing safety protocols, identifying hazardous conditions, and maintaining vigilance, helping to provide emergency response and a safe environment for thousands of visitors. - Collaborated with fellow lifeguards during daily training and beach operations, strengthening communication, situational awareness, and decision making required to coordinate effective responses in high pressure spaces. - Competed as a runner for the Patrol in inter-patrol races and athletic competitions, demonstrating discipline and commitment to representing the Patrol while contributing to a positive culture.	

EXTRACURRICULARS

Williams College	Williamstown, Massachusetts
<i>NCAA Student-Athlete</i>	08/2025 – Present
- Competed as a varsity student-athlete on Williams College's NCAA Division III Men's Cross Country and Track and Field teams, balancing rigorous training and competition with a full time academic course load. - Earned NCAA All-American honors through demonstrating athletic excellence, resilience, and the ability to perform at championship events. - Committed to year-round training and travel while collaborating with coaches and teammates , strengthening leadership and time-management skills in a highly competitive collegiate environment.	
William Penn Charter School Asian Student Association	Philadelphia, Pennsylvania
<i>Clerk</i>	09/2023 – 06/2025
- Coordinated meetings, cultural events, and community service initiatives alongside faculty advisors and other clerks, strengthening organizational planning while promoting engagement within the school and community. - Collaborated with board members to plan extracurricular activities, supporting a welcoming organization that encouraged cultural appreciation. - Delivered presentations on various topics, fostering meaningful discussion and increasing cultural awareness among students and faculty.	
William Penn Charter Cross Country Team	Philadelphia, Pennsylvania
<i>Captain</i>	09/2023 – 11/2024
- Led teammates through daily training sessions and championship competitions by promoting accountability, discipline, and a strong work ethic, helping cultivate a positive team culture and consistent competitive performance. - Managed the team's social media by creating content, communicating meet schedules, and increasing engagement among the community. - Organized community service projects, team outings, and fundraising events initiatives in collaboration with coaches and teammates.	
Depop	Virtual
<i>Vintage Clothing Shop Owner</i>	04/2026 – Present
- Built and managed an online vintage clothing business on Depop, sourcing, pricing, and photographing curated inventory, generating more than \$1,000 in sales while maintaining strong customer satisfaction and business practices. - Researched market trends, comparable listings, and consumer demand to competitively price inventory in order to maximize profit. - Negotiated purchases and sales with buyers and sellers, managed inventory and order fulfillment, and delivered customer service.	

SKILLS & INTERESTS

Skills: Coding; Computer Engineering
Languages: English, Chinese (Moderate Proficiency)
Interests: History, Surfing, Fashion, Sports, Running
Programs: Python, R, SQL

Vinay S. Raman

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EDUCATION

University of Pennsylvania – Philadelphia, PA

Expected Graduation: 05/2029

Bachelor of Arts in Economics, College of Arts and Sciences | Cumulative GPA: 3.60/4.0

Awards/Accomplishments: 2026 USTFCCCA All-Academic Team; four-time Ivy League Heptagonal medalist

Relevant Coursework: Introduction to Microeconomics, Introduction to Macroeconomics, Statistics for Economics, Calculus, Financial Accounting

Organizations: Wharton Investment and Trading Group; Penn Varsity Cross Country and Track & Field

PROFESSIONAL EXPERIENCE

Mid Penn Bank

Harrisburg, PA

Financial Analyst Intern

05/2026 – 08/2026

- Reconciled account balances and financial statements in Axiom against legacy Vena Solutions records, identifying accounts that consolidated incorrectly during the bank's account-simplification effort and escalating each discrepancy for correction.
- Verified data compiled for two quarterly board reports published to investors against source records in Vena Solutions, confirming figures matched before the reports were finalized and distributed.
- Uploaded and mapped retail and investment account data into both Vena Solutions and Axiom during a firm-wide reporting platform migration, supporting the bank's transition to a consolidated account structure.

Mathnasium

Hummelstown, PA

Math Instructor

06/2022 – 08/2025

- Tutored groups of eight to twelve elementary and middle school students two to three times weekly in arithmetic through pre-algebra, reinforcing classroom instruction across three academic years and summers.

EXTRACURRICULARS

Wharton Investment and Trading Group

Philadelphia, PA

Financials Committee Member

09/2025 – Present

- Research and pitch long and short positions on regional and money-center banks to a twelve-to-fourteen member financials committee, building theses around net interest margin, credit quality, and deposit composition.

Penn Varsity Cross Country and Track & Field

Philadelphia, PA

NCAA Division I Student-Athlete

08/2025 – Present

- Train 70 miles per week across cross country, indoor track, and outdoor track while carrying a full course load, earning 2026 USTFCCCA All-Academic honors and a 3.60 cumulative GPA.
- Competed at the Ivy League Heptagonal Championships across three seasons, earning four medals including a 4x800m relay title, and qualified for the NCAA Outdoor Championships First Round in the 800m.
- Rank 5th all-time in program history in the 800m and 7th all-time in the 1500m, setting both marks as a freshman while competing on a full national schedule.

SKILLS & INTERESTS

Skills: Financial statement analysis, financial reporting, equity research, data validation and reconciliation

Languages: English (native), Spanish (conversational)

Interests: Violin (11 years, Festival Strings Orchestra), cooking, LEGO Star Wars sets, Tolkien, Jurassic Park

Programs: Microsoft Excel, Microsoft PowerPoint, Vena Solutions, Axiom, Google Workspace